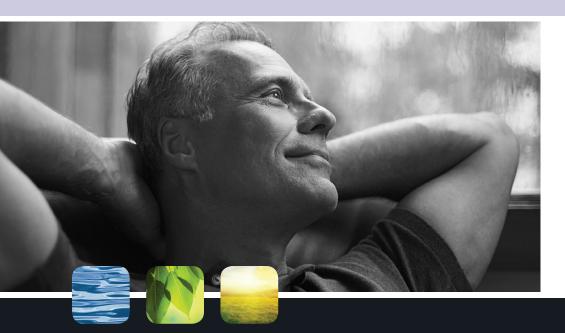
At a Glance For Sun Life Financial Advisors



Essential Series 2





At a Glance

	Income Class (for sun life advisors only)
Contract	One contract co
Contract maturity & death guarantees	75% at contract maturity (age 100) and 100% at death*
Guaranteed Lifetime Withdrawal	Withdrawals based on an age-tiered LWA Rate and income stream payment options:
Benefit (GLWB)	One-Life Income Stream – covers life of one individual. Income available at January 1 of the
	year the designated annuitant turns 65. Starts at 4% of the LWA Base.
	Two-Life Income Stream – covers lives of an annuitant and spouse, starting January 1 the year
	the younger spouse turns 65. Starts at 3.5% of LWA Base.
	Clients can elect an option to withdraw 3% (2.5% for Two-life) of the LWA at age 55. Other conditions may apply.
	See advisor guide for further information on LWA Rates and treatment of registered plans.
5% Bonus	15 years from the initial investment, plus prorated in the first year
Resets	Death benefit – automatic on every third contract anniversary date until the annuitant
	reaches age 80, with a final reset at age 80.
	CI W/P recets accour on the third contract applications date and may increase the I W/A Pate
Guarantee flexibility	GLWB resets occur on the third contract anniversary date and may increase the LWA Rate. Clients may switch classes to meet financial objectives without trigg
Guarantee nexionity	Switch between Income
Funds available	More than 35 funds, including Portfolio Series and SunWise Essential Bundles
Investments	up to 70% equity
Ability to bypass probate	
Waiving redemption fees upon death	
Initial deposit	\$25,000
Minimum initial deposit	\$100 (\$50 PAC)
per class of a fund	
Minimum subsequent deposits	\$100 (\$50 PAC)
Maximum deposits	
CI Private Investment	Minimu
Management program	
Accounts serviced	Open, RRSP
Automatic rebalancing	
Sales commissions	
Annual service fees	ISC: 0%-0.25% on money market; 0.50% on other In
	DSC: 0% on money market; 0.25% on other Incompared to the second of the

No charge (switches with

Fund switches







Investment Class	Estate Class
vers all classes – Maximize benefits – Enhance client reporting	
75% at contract maturity (age 100) and 75% at death*	75% at contract maturity (age 100) and 100% at death*
Not available	Not available
Not available	Not available
Not available	Death benefit – automatic on every third contract anniversary date
	until the annuitant reaches age 80, with a final reset at age 80.
ering a taxable disposition, provided underlying fund stays the sa	•
and Estate Classes, without affecting the principal protection gua	
More than 60 funds across all asset classes	More than 40 funds, including portfolio managed solutions and SunWise Essential Bundles
up to 100% equity	up to 70% equity
Yes	
Yes	
\$500	\$500
\$500 (\$50 PAC)	\$500 (\$50 PAC)
\$100 (\$50 PAC)	\$100 (\$50 PAC)
Subject to administration policies.	
m investment of \$100,000 (\$5,000 subsequent deposits)	
, LIRA, LRSP, RRIF, LRIF, LIF, PRIF, RLIF, RLSP, TFSA	
Yes	
ISC: Up to 5%	
DSC: 5%	
come Funds (except Signature Diversified Yield II, Select Income me Funds (except Signature Diversified Yield II, Select Income	The state of the s
in 30 business days of deposit may be subject to an early withdra	
and the same of th	,

Age-tier withdrawals

Age Tier*	LWA rate for One-Life Income Stream option	LWA rate for Two-Life Income Stream option
55 to 64	3%	2.5%
65 to 69	4%	3.5%
70 to 74	4.25%	3.75%
75 to 79	4.5%	4%
80 or older	5%	4.5%

^{*} Based on the expected age of Annuitant on December 31 of the year of the LWA Commencement Date. Resets occurring in a higher age tier will result in an increase in the LWA Rate. If the client makes the Age 55 LWA Election, deposits before January 1 of the calendar year in which the Annuitant (or, if the Two-Life Income Stream has been selected, the younger of the Annuitant and the Second Life) turns 65 years of age the client will be entitled to GLWB Resets but will not be entitled to an increase in the LWA Rate if a GLWB Reset occurs at a time when a higher age tier would apply.

CI Private Investment Management (PIM)

The CI Private Investment Management program is for high net worth clients, offering reduced management fees with a minimum \$100,000 investment. SunWise Essential Series 2 is available in three PIM Classes: PIM Investment, PIM Income and PIM Estate. For information on the PIM program, fees and fund codes, contact your CI Sales Team.

Fund Codes

	Income Class		Investment Class		Estate Class	
Fund Name	ISC	DSC	ISC	DSC	ISC	DSC
INCOME						
Sun Wise Essential 2 Cl Signature Diversified Yield II Segregated Fund	22700	22800	22100	22200	22400	22500
Sun Wise Essential 2 Cl Money Market Segregated Fund	22701	22801	22101	22201	22401	22501
Sun Wise Essential 2 CI Signature Canadian Bond Segregated Fund	n/a	n/a	22103	22203	22403	22503
Sun Wise Essential 2 Sun Life Beutel Goodman Canadian Bond Segregated Fund	n/a	n/a	22105	22205	22405	22505
Sun Wise Essential 2 Sun Life MFS Canadian Bond Segregated Fund	n/a	n/a	22106	22206	22406	22506
Sun Wise Essential 2 TD Canadian Bond Segregated Fund	n/a	n/a	22107	22207	22407	22507
Sun Wise Essential 2 Cl Select Income Managed Segregated Fund	22702	22802	22102	22202	22402	22502
CANADIAN BALANCED						
Sun Wise Essential 2 Cl Signature Canadian Balanced Segregated Fund	22708	22808	22108	22208	22408	22508
Sun Wise Essential 2 CI Signature Income & Growth Segregated Fund	22709	22809	22109	22209	22409	22509
Sun Wise Essential 2 Fidelity Canadian Asset Allocation® Segregated Fund	22710	22810	22110	22210	22410	22510
Sun Wise Essential 2 Sun Life BlackRock Canadian Balanced Segregated Fund	22711	22811	22111	22211	22411	22511
GLOBAL BALANCED						
Sun Wise Essential 2 Cl Black Creek Global Balanced Segregated Fund	22727	22827	22127	22227	22427	22527
Sun Wise Essential 2 Cl Signature Global Income & Growth Segregated Fund	22728	22828	22128	22228	22428	22528
Sun Wise Essential 2 Sun Life MFS Global Total Return Segregated Fund	22729	22829	22129	22229	22429	22529
CANADIAN EQUITY						
Sun Wise Essential 2 CI Cambridge Canadian Equity Segregated Fund	n/a	n/a	22114	22214	n/a	n/a
Sun Wise Essential 2 Cl Canadian Investment Segregated Fund	n/a	n/a	22116	22216	n/a	n/a
Sun Wise Essential 2 Cl Harbour Segregated Fund	n/a	n/a	22117	22217	n/a	n/a
Sun Wise Essential 2 CI Signature Dividend Segregated Fund	n/a	n/a	22119	22219	n/a	n/a
Sun Wise Essential 2 CI Signature Select Canadian Segregated Fund	n/a	n/a	22120	22220	n/a	n/a
Sun Wise Essential 2 Fidelity True North Segregated Fund	n/a	n/a	22121	22221	n/a	n/a
Sun Wise Essential 2 Sun Life BlackRock Canadian Equity Segregated Fund	n/a	n/a	22122	22222	n/a	n/a
U.S. EQUITY						
Sun Wise Essential 2 Cl American Value Segregated Fund	n/a	n/a	22123	22223	n/a	n/a
Sun Wise Essential 2 Cl Cambridge American Equity Segregated Fund	n/a	n/a	22124	22224	n/a	n/a
Sun Wise Essential 2 Sun Life MFS U.S. Growth Segregated Fund	n/a	n/a	22125	22225	n/a	n/a
Sun Wise Essential 2 Sun Life MFS U.S. Value Segregated Fund	n/a	n/a	22126	22226	n/a	n/a

	Income Class		Investment Class		Estate Class	
Fund Name	ISC	DSC	ISC	DSC	ISC	DSC
GLOBAL EQUITY						
Sun Wise Essential 2 Cl Black Creek Global Leaders Segregated Fund	n/a	n/a	22130	22230	n/a	n/a
Sun Wise Essential 2 Cl Black Creek International Equity Segregated Fund	n/a	n/a	22131	22231	n/a	n/a
Sun Wise Essential 2 CI Cambridge Global Equity Segregated Fund	n/a	n/a	22132	22232	n/a	n/a
Sun Wise Essential 2 Cl Harbour Foreign Equity Segregated Fund	n/a	n/a	22133	22233	n/a	n/a
Sun Wise Essential 2 Fidelity NorthStar Segregated Fund	n/a	n/a	22134	22234	n/a	n/a
Sun Wise Essential 2 Sun Life MFS Global Value Segregated Fund	n/a	n/a	22135	22235	n/a	n/a
Sun Wise Essential 2 Sun Life MFS Global Growth Segregated Fund	n/a	n/a	22136	22236	n/a	n/a
BUNDLES						
Sun Wise Essential 2 Cl American Value Segregated Bundle	22773	22873	22173	22273	22473	22573
Sun Wise Essential 2 Cl Black Creek Global Leaders Segregated Bundle	22780	22880	22180	22280	22480	22580
Sun Wise Essential 2 Cl Cambridge American Equity Segregated Bundle	22774	22874	22174	22274	22474	22574
Sun Wise Essential 2 Cl Cambridge Canadian Asset Allocation Segregated Balanced Bundle	22763	22863	22163	22263	22463	22563
Sun Wise Essential 2 Cl Cambridge Canadian Equity Segregated Bundle	22764	22864	22164	22264	22464	22564
Sun Wise Essential 2 Cl Cambridge Global Equity Segregated Bundle	22782	22882	22182	22282	22482	22582
Sun Wise Essential 2 Cl Cambridge Segregated Diversified Bundle	22765	22865	22165	22265	22465	22565
Sun Wise Essential 2 Cl Canadian Investment Segregated Bundle	22766	22866	22166	22266	22466	22566
Sun Wise Essential 2 Cl Harbour Growth & Income Segregated Balanced Bundle	22762	22862	22162	22262	22462	22562
Sun Wise Essential 2 Cl Harbour Segregated Bundle	22767	22867	22167	22267	22467	22567
Sun Wise Essential 2 Cl Harbour Segregated Diversified Bundle	22768	22868	22168	22268	22468	22568
Sun Wise Essential 2 Cl Signature Dividend Segregated Bundle	22769	22869	22169	22269	22469	22569
Sun Wise Essential 2 Cl Signature Select Canadian Segregated Bundle	22770	22870	22170	22270	22470	22570
Sun Wise Essential 2 Fidelity NorthStar Segregated Bundle	22784	22884	22184	22284	22484	22584
Sun Wise Essential 2 Fidelity True North Segregated Bundle	22771	22871	22171	22271	22471	22571
Sun Wise Essential 2 Sun Life BlackRock Canadian Equity Segregated Bundle	22772	22872	22172	22272	22472	22572
Sun Wise Essential 2 Sun Life MFS Global Value Segregated Bundle	22785	22885	22185	22285	22485	22585
Sun Wise Essential 2 Sun Life MFS Global Growth Segregated Bundle	22786	22886	22186	22286	22486	22586
Sun Wise Essential 2 Sun Life MFS U.S. Growth Segregated Bundle	22775	22875	22175	22275	22475	22575
Sun Wise Essential 2 Sun Life MFS U.S. Value Segregated Bundle	22776	22876	22176	22276	22476	22576
PORTFOLIO SERIES						
Sun Wise Essential 2 Portfolio Series Balanced Growth Segregated Fund	22740	22840	22140	22240	22440	22540
Sun Wise Essential 2 Portfolio Series Balanced Segregated Fund	22741	22841	22141	22241	22441	22541
Sun Wise Essential 2 Portfolio Series Conservative Balanced Segregated Fund	22742	22842	22142	22242	22442	22542
Sun Wise Essential 2 Portfolio Series Conservative Segregated Fund	22743	22843	22143	22243	22443	22543
Sun Wise Essential 2 Portfolio Series Growth Segregated Fund	n/a	n/a	22144	22244	n/a	n/a
Sun Wise Essential 2 Portfolio Series Income Segregated Fund	22745	22845	22145	22245	22445	22545
Sun Wise Essential 2 Portfolio Series Maximum Growth Segregated Fund	n/a	n/a	22146	22246	n/a	n/a
GRANITE FUNDS						
Sun Wise Essential 2 Sun Life Managed Balanced Growth Portfolio Segregated Fund	22790	22890	22190	22290	22490	22590
Sun Wise Essential 2 Sun Life Managed Balanced Portfolio Segregated Fund	22791	22891	22191	22291	22491	22591
Sun Wise Essential 2 Sun Life Managed Conservative Portfolio Segregated Fund	22792	22892	22192	22292	22492	22592
Sun Wise Essential 2 Sun Life Managed Growth Portfolio Segregated Fund	n/a	n/a	22193	22293	n/a	n/a
Sun Wise Essential 2 Sun Life Managed Moderate Portfolio Segregated Fund	22794	22894	22194	22294	22494	22594

For more information about the innovative features and benefits of Sun Wise Essential Series 2, please visit www.sunwiseessentialseries.com.

FOR ADVISOR USE ONLY

Please refer to Sun Wise Essential Series 2 Information Folder and Contract including any Supplements for full details.

* Contract maturity and death benefit guarantees are reduced on a proportional basis by any withdrawals made from your client's policy. Deposits made to Estate Class and Income Class after the Annuitant (or the youngest joint annuitant for non-registered plans) turns age 75 are subject to the Late Deposit Reduction. To the extent of any inconsistencies between this guide and the Sun *Wise* Essential Series 2 Information Folder and Individual Variable Annuity Contract including any Supplements, the terms of the Information Folder and Contract and Supplements.

Sun Life Assurance Company of Canada, a member of the Sun Life Financial group of companies, is the sole issuer of the individual variable annuity contract providing for investment in Sun Wise Essential Series 2 segregated funds. A description of the key features of the applicable individual variable annuity contract is contained in the Information Folder. Any amount that is allocated to a segregated fund is invested at the risk of the contract holder and may increase or decrease in value. *CI Investments, the CI Investments design, Harbour Advisors, Harbour Funds and Cambridge are registered trademarks of CI Investments Inc. Signature Funds and Signature Global Asset Management are trademarks of CI Investments Inc. Cambridge Global Asset Management is a business name of CI Investments Inc. used in connection with its subsidiary, CI Global Investments Inc. Certain portfolio managers of Cambridge Global Asset Management are registered with CI Investments Inc. *Sun Wise* is a registered trademark of Sun Life Assurance Company of Canada. Sun Life Global Investments (Canada) Inc. is part of the Sun Life Financial group of companies. *Fidelity Investments and the Fidelity design are registered trademarks of Fidelity Management & Research Co. *TD Asset Management is a trademark of The Toronto-Dominion Bank, used under licence.



Sun Life Assurance Company of Canada

227 King Street South P.O. Box 1601 STN Waterloo Waterloo, Ontario N2J 4C5



2 Queen Street East, Twentieth Floor, Toronto, Ontario M5C 3G7 I www.ci.com