

Comprehensive Reference Tool



Table of contents

Stand-alone funds - Ideal 75/100 and 100/100 Series	. 1
Portfolios - Ideal 75/100 and 100/100 Series	.3
Stand-alone funds - Ideal 75/75 Series	.5
Distinct features - Ideal 75/100 and 100/100 Series	.5
Common features - Ideal 75/100 and 100/100 Series	.6
Features of Ideal 75/75 Series	.7
Trailer commission for all series	.8
Footnotes	9

Ideal 7	5/100 Series				Back-				Platinum	Option			F-Class O	ption	
	one funds	Mgmt. fee¹ (BEL/NL/ LL) (%)	Insurance fee ¹ (%)	MER ¹	end load option (BEL)	No-load option (NL) Code	Low- load option (LL)	Mgmt. fee¹ (%)	Insurance fee ¹ (%)	MER ¹	Code	Mgmt. fee¹ (%)	Insurance fee ¹ (%)	MER ³	Code
Fixed	Ideal Money Market	1.15	0.15	1.22	SLI703S	SLI7303S	SLI7103S	0.85	0.15	1.07	SLI7403S	0.90	0.15	1.18	SLI7603S
Income	Ideal Canadian Bond	1.85	0.15	2.19		SLI7301S		1.45	0.15	1.80	SLI7401S		N/A		
Funds	Ideal Canadian Corporate Bond ^{2,21}	2.05	0.15	2.47	SLI708S	SL17308S	SLI7108S	1.65	0.15	2.02	SLI7408S	1.05	0.15	1.34	SL17608S
	Ideal Short Term Bond ²	1.50	0.15	1.88	SLI731S	SLI7331S	SLI7131S	1.20	0.15	1.55	SLI7431S		N/A		
	Ideal Strategic Investment Grade Global Bond ^{2,22}	2.05	0.15	2.49 [†]	SLI709S	SL17309S	SLI7109S	1.65	0.15	2.04 [†]	SL17409S		N/A		
	Ideal Canadian Bond Plus ^{2,23}	2.05	0.15	2.40^{\dagger}	SLI737S	SL17337S	SLI7137S	1.65	0.15	1.97 [†]	SLI7437S		N/A		
	Ideal Templeton Global Bond	2.25	0.15	2.51 [†]	SLI738S	SL17338S	SLI7138S	1.85	0.15	2.10 [†]	SLI7438S		N/A		
Balanced	Ideal Income Balanced	2.20	0.40	2.86	SLI705S	SLI7305S	SLI7105S	1.60	0.40	2.18	SLI7405S	1.05	0.40	1.61	SL17605S
Funds	Ideal Russell Income Essentials Portfolio	2.60	0.40	3.23	SLI744S	SLI7344S	SLI7144S	2.10	0.40	2.72	SLI7444S		N/A		
	Ideal Monthly Income	2.20	0.40	2.82	SLI713S	SLI7313S	SLI7113S	1.60	0.40	2.14	SLI7413S	1.05	0.40	1.61	SLI7613S
	Ideal Fidelity Monthly Income	2.55	0.40	3.21	SLI764S	SLI7364S	SLI7164S	2.05	0.40	2.66	SLI7464S		N/A		
	Ideal Balanced	2.20	0.40	2.87		SLI7300S		1.60	0.40	2.12	SLI7400S		N/A		
	Ideal Fidelity Canadian Balanced	2.55	0.40	3.17		SLI7342S		2.05	0.40	2.56	SLI7442S		N/A		
	Ideal Russell Diversified Monthly Income Portfolio	2.70	0.40	3.44		SLI7345S		2.20	0.40	2.88	SLI7445S		N/A		
	Ideal Unhedged U.S. Monthly High Income ^{2,24}	2.35	0.40	3.05 ³		SLI7334S		1.75	0.40	2.383	SLI7434S		N/A		
	Ideal Conservative Income ^{2,25}	2.20	0.40	2.88 ³		SLI7335S		1.60	0.40	2.20 ³	SLI7435S		N/A		
	Ideal Templeton Global Balanced	2.65	0.40	3.35 [†]		SLI7346S		2.15	0.40	2.82 [†]	SLI7446S		N/A		
	Ideal Trimark Global Balanced	2.65	0.40	3.24 [†]		SLI7347S		2.15	0.40	2.70 [†]	SLI7447S		N/A		
	Ideal CI Black Creek Global Balanced	2.70	0.40	3.23 [†]		SL17339S		2.20	0.40	2.71 [†]	SLI7439S		N/A		
	Ideal CI Cambridge High Income	2.55	0.30	2.98 [†]		SL17381S		2.05	0.30	2.45 [†]	SLI7481S		N/A		
	Ideal CI Signature Canadian Balanced	2.60	0.40	3.13 [†]		SL17382S		2.10	0.40	2.61 [†]	SL17482S		N/A		
	Ideal Fidelity Global Monthly Income	2.70	0.40	3.24 [†]		SL17383S		2.20	0.40	2.71 [†]	SLI7483S		N/A		
	Ideal Fidelity Income Allocation	2.55	0.25	2.93 [†]		SL17384S		2.05	0.25	2.40 [†]	SL17484S		N/A		
	Ideal Franklin Bissett Canadian Balanced	2.65	0.40	3.18 [†]		SL17385S		2.15	0.40	2.46 [†]	SLI7485S		N/A		
	Ideal SEI Balanced 60/40	2.65	0.40	3.18 [†]		SL17386S		2.13	0.40 N/A		JE17 4033		N/A		
	Ideal SEI Income 20/80	2.60	0.45	2.98 [†]		SL17387S			N/A				N/A		
Canadian	Ideal Canadian Dividend Income ^{2,26}	2.05	0.75	3.03		SL17320S		1.55	0.75	2.48	SLI7420S	1.15	0.75	2.03	SLI7620S
Equity	Ideal Fidelity Dividend	2.40	0.75	3.39		SL17365S		1.90	0.75	2.91	SLI7465S	1.13	N/A	2.03	JL17 02 03
Funds	Ideal Canadian Dividend Growth ²	2.05	0.75	3.03		SL17304S		1.55	0.75	2.47	SL17404S		N/A		
	Ideal Canadian Equity	2.05	0.75	3.06		SL17302S		1.55	0.75	2.47	SL17402S		N/A		
	Ideal Growth Opportunities ^{2,27}	2.10	0.75	3.10		SLI73023		1.55	0.75	2.49	SLI74023		N/A		
U.S. Equity	Ideal U.S. Dividend Income ^{2,28}	2.10	0.75	3.03		SLI73103		1.55	0.75	2.49	SLI74103		N/A		
Funds	Ideal U.S. All Cap Equity ^{2,29}	2.05	0.75	3.18		SL173213		1.55	0.75	2.51	SL174213	1.25	0.75	2.18	SLI7606S
International		2.15	0.75	3.04		SLI73003		1.55	0.75	2.48	SLI74003	1.15	0.75	2.10	SLI76003
Equity Funds		2.03	0.75	3.19		SLI7314S		1.65	0.75	2.40	SLI74193	1.13	0.73 N/A	2.04	JL170133
_quity runus	Ideal World Investment ^{2,31}	2.20	0.75	3.19		SL173143		1.70	0.75	2.59	SL174143		N/A N/A		
	ideai vvoiid irivestifierit	2.30	0.75	3.33	201/0/5	2F1/30/2	201/10/5	1./0	0.75	2.66	3L1/4U/S		N/A		

Please refer to page 9 for footnotes.

 $^{^{\}dagger}$ The MERs shown are estimates. Consequently, they may not be representative of actual MERs.

Ideal 10	00/100 Series				Back-		Low-		Platinum (Option			F-Class Op	otion	
Stand-alor		Mgmt. fee ¹ (BEL/NL/ LL)	Insurance		end load option (BEL)	option (NL)	load option (LL)	Mgmt.	Insurance			Mgmt.	Insurance		
		(%)	fee ¹ (%)	MER ¹		Code		fee ¹ (%)	fee ¹ (%)	MER ¹	Code	fee ¹ (%)	` ,	MER ³	Code
Fixed	Ideal Money Market	1.15	0.25	1.22		SLI8303S		0.85	0.25	1.22	SLI8403S	0.90	0.25	1.29	SLI8603S
Income	Ideal Canadian Bond	1.85	0.35	2.44		SLI8301S		1.45	0.35	1.89	SLI8401S		N/A		
Funds	Ideal Canadian Corporate Bond ^{2,21}	2.05	0.35	2.67		SLI8308S		1.65	0.35		SLI8408S	1.05		1.55	SL18608S
	Ideal Short Term Bond ²	1.50	0.25	1.98		SLI 8331S		1.20	0.25	1.64	SLI8431S		N/A		
	Ideal Strategic Investment Grade Global Bond ^{2,22}	2.05	0.35	2.69 [†]		SLI8309S		1.65	0.35	2.25 [†]	SLI8409S		N/A		
	Ideal Canadian Bond Plus ^{2,23}	2.05	0.35	2.61 [†]		SLI8337S		1.65	0.35		SLI8437S		N/A		
	Ideal Templeton Global Bond	2.25	0.35	2.71 [†]		SLI8338S		1.85	0.35		SLI8438S		N/A		
Balanced	Ideal Income Balanced	2.20	0.65	3.13		SLI8305S		1.60	0.65	2.45	SLI8405S	1.05	0.65	1.89	SL18605S
Funds	Ideal Russell Income Essentials Portfolio	2.60	0.65	3.64	SLI844S	SLI8344S	SLI8144S	2.10	0.65	2.93	SLI8444S		N/A		
	Ideal Monthly Income	2.20	0.65	3.11	SLI813S	SLI8313S	SLI8113S	1.60	0.65	2.42	SLI8413S	1.05	0.65	1.85	SLI8613S
	Ideal Fidelity Monthly Income	2.55	0.65	3.48	SLI864S	SLI8364S	SLI8164S	2.05	0.65	2.82	SLI8464S		N/A		
	Ideal Balanced	2.20	0.65	3.15	SLI800S	SLI8300S	SLI8100S	1.60	0.65	2.48	SLI8400S		N/A		
	Ideal Fidelity Canadian Balanced	2.55	0.65	3.52	SLI842S	SLI8342S	SLI8142S	2.05	0.65	2.80	SLI8442S		N/A		
	Ideal Russell Diversified Monthly Income Portfolio	2.70	0.65	3.61	SLI845S	SLI8345S	SLI8145S	2.20	0.65	3.21	SLI8445S		N/A		
	Ideal Unhedged U.S. Monthly High Income ^{2,24}	2.35	0.65	3.30^{3}	SLI834S	SLI8334S	SLI8134S	1.75	0.65	2.633	SLI8434S		N/A		
	Ideal Conservative Income ^{2,25}	2.20	0.65	3.13^{3}	SLI835S	SLI8335S	SLI8135S	1.60	0.65	2.45^{3}	SLI8435S		N/A		
	Ideal Templeton Global Balanced	2.65	0.65	3.59 [†]	SLI846S	SLI8346S	SLI8146S	2.15	0.65	3.07 [†]	SLI8446S		N/A		
	Ideal Trimark Global Balanced	2.65	0.65	3.49^{\dagger}	SLI847S	SLI8347S	SLI8147S	2.15	0.65	2.97^{+}	SLI8447S		N/A		
	Ideal CI Black Creek Global Balanced	2.70	0.65	3.48 [†]	SLI839S	SLI8339S	SLI8139S	2.20	0.65	2.96 [†]	SLI8439S		N/A		
	Ideal CI Cambridge High Income	2.55	0.55	3.23 [†]	SLI881S	SLI8381S	SLI8181S	2.05	0.55	2.70^{\dagger}	SLI8481S		N/A		
	Ideal CI Signature Canadian Balanced	2.60	0.65	3.39 [†]	SLI882S	SLI8382S	SLI8182S	2.10	0.65	2.86 [†]	SLI8482S		N/A		
	Ideal Fidelity Global Monthly Income	2.70	0.65	3.49 [†]	SLI883S	SLI8383S	SLI8183S	2.20	0.65	2.96 [†]	SLI8483S		N/A		
	Ideal Fidelity Income Allocation	2.55	0.50	3.18 [†]	SLI884S	SLI8384S	SLI8184S	2.05	0.50	2.66 [†]	SLI8484S		N/A		
	Ideal Franklin Bissett Canadian Balanced	2.65	0.65	3.44 [†]	SLI885S	SLI8385S	SLI8185S	2.15	0.65	2.91 [†]	SLI8485S		N/A		
	Ideal SEI Balanced 60/40	2.65	0.65	3.45 [†]	SLI886S	SLI8386S	SLI8186S		N/A				N/A		
	Ideal SEI Income 20/80	2.60	0.50	3.23 [†]	SLI887S	SLI8387S	SLI8187S		N/A				N/A		
Canadian	Ideal Canadian Dividend Income ^{2,26}	2.05	1.00	3.28	-	SLI8320S		1.55	1.00	2.73	SLI8420S	1.15	1.00	2.29	SLI8620S
Equity Funds	Ideal Fidelity Dividend	2.40	1.00	3.71		SLI8365S		1.90	1.00	3.00	SLI8465S		N/A		
1,	Ideal Canadian Dividend Growth ²	2.05	1.00	3.28		SLI8304S		1.55	1.00		SLI8404S		N/A		
	Ideal Canadian Equity	2.05	1.00	3.32		SLI8302S		1.55	1.00		SLI8402S		N/A		
	Ideal Growth Opportunities ^{2,27}	2.10	1.00	3.35		SLI8310S		1.55	1.00		SLI8410S		N/A		
U.S. Equity	Ideal U.S. Dividend Income ^{2,28}	2.05	1.00	3.28		SLI8321S		1.55	1.00	2.73	SLI8421S		N/A		
Funds	Ideal U.S. All Cap Equity ^{2,29}	2.15	1.00	3.43		SLI8306S		1.55	1.00		SLI8406S	1 25	1.00	2 11	SLI8606S
	Ideal Global Dividend Growth ²	2.15	1.00	3.43		SLI83065 SLI8319S		1.55	1.00	2.76	SLI8419S	1.25 1.15	1.00		SLI8619S
International	Ideal Global Equity Unconstrained ^{2,30}	2.05	1.00			SLI83195 SLI83145		1.65	1.00		SLI8419S SLI8414S	1.10	1.00 N/A	2.51	2000132
Equity Funds	Ideal World Investment ^{2,31}			3.44											
	ideal Molid Hinestilletif.	2.30	1.00	3.58	2518012	SLI8307S	2010 1072	1.70	1.00	2.92	SLI8407S		N/A		

 $^{^\}dagger \mbox{The MERs}$ shown are estimates. Consequently, they may not be representative of actual MERs.

Ideal 75/100 Series

Portfolios

					Back-end				Platinum	Option			F-Class Option		
		Mgmt. fee¹ (BEL/NL/LL) (%)	Insurance fee ¹ (%)	MER ¹	load option (BEL)	No-load option (NL) Code	Low-load option (LL)	Mgmt fee ¹ (%)	Insurance fee ¹ (%)	MER ¹	Code	Mgmt. fee¹ (%)	Insurance fee ¹ (%)	MER ³	Code
Ideal	Ideal Conservative	2.25	0.25	2.79	SLI715S	SLI7315S	SLI7115S	1.65	0.25	2.12	SLI7415S	1.10	0.25	1.51	SLI7615S
Portfolios ⁴	Ideal Moderate	2.25	0.30	2.84	SLI716S	SLI7316S	SLI7116S	1.65	0.30	2.17	SLI7416S	1.10	0.30	1.53	SLI7616S
	Ideal Growth	2.25	0.40	2.93	SLI717S	SLI7317S	SLI7117S	1.65	0.40	2.26	SLI7417S	1.10	0.40	1.65	SLI7617S
	Ideal Dividend Growth & Income	2.25	0.65	3.17	SLI728S	SL17328S	SLI7128S	1.65	0.65	2.51	SLI7428S		N/A	A	
	Ideal Aggressive	2.25	0.65	3.15	SLI718S	SLI7318S	SLI7118S	1.65	0.65	2.48	SLI7418S		N/A	4	
Ideal Select	Ideal Select Conservative	2.35	0.25	2.92	SLI749S	SLI7349S	SLI7149S	1.85	0.25	2.34	SLI7449S		N/A	A	
Portfolios⁵	Ideal Select Moderate	2.40	0.30	3.00	SLI750S	SLI7350S	SLI7150S	1.90	0.30	2.46	SLI7450S		N/A	4	
	Ideal Select Growth	2.45	0.40	3.13	SLI751S	SLI7351S	SLI7151S	1.95	0.40	2.55	SLI7451S		N/A	A	
	Ideal Select Dividend Growth & Income	2.45	0.65	3.39	SLI753S	SLI7353S	SLI7153S	1.95	0.65	2.82	SLI7453S		N/A	4	
	Ideal Select Aggressive	2.50	0.65	3.54	SLI752S	SL17352S	SLI7152S	2.00	0.65	2.99	SLI7452S		N/A	4	
Ideal Franklin	Ideal Franklin Quotential Diversified Income	2.60	0.25	3.15	SLI759S	SL17359S	SLI7159S	2.10	0.25	2.63	SL17459S		N/A	4	
Quotential Portfolios ⁶	Ideal Franklin Quotential Balanced Income	2.60	0.30	3.12	SLI760S	SLI7360S	SLI7160S	2.10	0.30	2.71	SLI7460S		N/A	Ą	
	Ideal Franklin Quotential Balanced Growth	2.60	0.40	3.32	SLI761S	SLI7361S	SLI7161S	2.10	0.40	2.70	SLI7461S		N/A	4	
Ideal	Ideal Meritas Income & Growth	2.65	0.30	3.17	SLI770S	SLI7370S	SLI7170S	2.15	0.30	2.69	SLI7470S		N/A	A	
Meritas Portfolios	Ideal Meritas Growth & Income	2.70	0.40	3.36	SLI772S	SLI7372S	SLI7172S	2.20	0.40	2.83	SL17472S		N/A	4	

Ideal 100/100 Series

Portfolios

					Back-end		Low-		Platinum	Option			F-Class O	ption	
		Mgmt. fee ¹ (BEL/NL/LL) (%)	Insurance fee¹ (%)	MER ¹	load option (BEL)	No-load option (NL) Code	load option (LL)	Mgmt fee ¹ (%)	Insurance fee ¹ (%)	MER ¹	Code	Mgmt fee¹ (%)	Insurance fee ¹ (%)	MER ³	Code
Ideal	Ideal Conservative	2.25	0.50	3.04	SLI815S	SLI8315S	SLI8115S	1.65	0.50	2.37	SLI8415S	1.10	0.50	1.77	SLI8615S
Portfolios ⁴	Ideal Moderate	2.25	0.55	3.09	SLI816S	SLI8316S	SLI8116S	1.65	0.55	2.43	SLI8416S	1.10	0.55	1.82	SLI8616S
	Ideal Growth	2.25	0.65	3.18	SLI817S	SLI8317S	SLI8117S	1.65	0.65	2.51	SLI8417S	1.10	0.65	1.93	SLI8617S
	Ideal Dividend Growth & Income	2.25	0.90	3.42	SLI828S	SLI8328S	SLI8128S	1.65	0.90	2.76	SLI8428S		N/A		
	Ideal Aggressive	2.25	0.90	3.40	SLI818S	SLI8318S	SLI8118S	1.65	0.90	2.73	SLI8418S		N/A		
Ideal Select	Ideal Select Conservative	2.35	0.50	3.15	SLI849S	SLI8349S	SLI8149S	1.85	0.50	2.60	SLI8449S		N/A		
Portfolios ⁵	Ideal Select Moderate	2.40	0.55	3.26	SLI850S	SLI8350S	SLI8150S	1.90	0.55	2.68	SLI8450S		N/A		
	Ideal Select Growth	2.45	0.65	3.39	SLI851S	SLI8351S	SLI8151S	1.95	0.65	2.80	SLI8451S		N/A		
	Ideal Select Dividend Growth & Income	2.45	0.90	3.64	SLI853S	SLI8353S	SLI8153S	1.95	0.90	3.05	SLI8453S		N/A		
	Ideal Select Aggressive	2.50	0.90	3.72	SLI852S	SLI8352S	SLI8152S	2.00	0.90	3.21	SLI8452S		N/A		
Ideal Franklin Quotential	Ideal Franklin Quotential Diversified Income	2.60	0.50	3.43	SLI859S	SLI8359S	SLI8159S	2.10	0.50	2.88	SLI8459S		N/A		
Portfolios ⁶	Ideal Franklin Quotential Balanced Income	2.60	0.55	3.50	SLI860S	SLI8360S	SLI8160S	2.10	0.55	2.96	SLI8460S		N/A		
	Ideal Franklin Quotential Balanced Growth	2.60	0.65	3.57	SLI861S	SLI8361S	SLI8161S	2.10	0.65	3.04	SLI8461S		N/A		
Ideal Meritas	Ideal Meritas Income & Growth	2.65	0.55	3.42	SLI870S	SLI8370S	SLI8170S	2.15	0.55	2.93	SLI8470S		N/A		
Portfolios	Ideal Meritas Growth & Income	2.70	0.65	3.58	SLI872S	SLI8372S	SLI8172S	2.20	0.65	3.02	SLI8472S		N/A		

Ideal 75/75		Mgmt. fee¹			Back-end load	No-load	Low- load		Platinum	Option	F-Class C		otion		
		(BEL/NL/ LL) (%)	Insurance fee ¹ (%)	MER ¹	option (BEL)	option (NL) Code	option (LL)	Mgmt. fee ¹ (%)	Insurance fee ¹ (%)	MER ¹	Code	Mgmt. fee ¹ %	Insurance fee ¹ (%)	MER ³	Code
Fixed Income Funds	Ideal Money Market	1.15	0.00	1.20	SLI903S	SLI9303S	SLI9103S	0.85	0.00	0.99	SLI9403S	0.90	0.00	1.08	SLI9603S
Balanced Funds	Ideal Tactical Income ²	2.25	0.10	2.68	SLI932S	SLI 9332S	SLI9132S	1.65	0.10	2.02	SLI9432S		N/A		
Alternative Strategies	Ideal Global Absolute Return Strategies ⁷	2.45	0.10	2.84³	SLI933S	SLI9333S	SLI9133S	2.05	0.10	2.38 ³	SLI9433S	1.45	0.10	1.70	SLI9633S

Distinct features for Ideal 75/100 and Ideal 100/100 Series

Ideal 75/100 Series

Features	Back-end load option	No-load option	F-Class Option	Low-load option	Platinum Option
Maximum age at issue	New premiums to age 90, additional	premiums to age 100			
Maturity Benefit Guarantee ⁸	Greater of: series value or 75% of M	aturity Guarantee Value ⁹			
Payout Benefit Guarantee ¹⁰	Nominee contracts: During the initial 10 years while the the series value as of December 31 c Withdrawals in excess of 20% (calculations)	series is in force (or from the last rese f the previous year will reduce the Pay lated on a calendar year basis) will re	Dollar-for-dollar reductions on Payout B t), all retirement income payments tha yout Benefit Guarantee on a dollar-for duce the Maturity Guarantee Value on onal premiums are paid throughout th	t do not exceed 20% (calculated on a -dollar basis. a proportional basis by the amount c	

Ideal 100/100 Series

Features	Back-end load option	No-load option	F-Class Option	Low-load option	Platinum Option									
Maximum age at issue	New premiums to age 85, additiona	l premiums to age 100												
Maturity Benefit Guarantee ⁸	Greater of: series value or 100% ¹¹ o	of: series value or 100% ¹¹ of Maturity Guarantee Value ⁹												
Payout Benefit Guarantee ¹⁰	Nominee contracts: During the initial calendar year basis) of the series val Withdrawals in excess of 20% (calculated)	tial 15 years while the series is in forcue as of December 31 of the previous	alue ⁹ paid as income payments. Dollar-for e (or from the last reset), all retirement s year will reduce the Payout Benefit Go educe the Maturity Guarantee Value or iiums are paid throughout the year.	t income payments that do not exceed uarantee on a dollar-for-dollar basis.	d 20% (calculated on a									

Please refer to page 9 for footnotes.

Common features for Ideal 75/100 and Ideal 100/100 Series

Features	Back-end load option	No-load option	F-Class Option	Low-load	d option	Platinum Option							
Investment managers / Portfolio managers	Manulife Asset Management Limited, Fid Some of these portfolio managers are no			ments, CI Investments,	SEI , Invesco and M	eritas SRI Funds.							
Premium minimums ¹²	RRSP/Non-Reg/TFSA: \$1,000 per series Separate contract for Low-load option on RRIF/LIF: \$10,000 per series Additional: \$250/fund (savings) Additional: \$1,000/fund (payout)		PAD [†] : \$50/fund SWP [†] (non-registered plans only (\$5,000 min. must be met DCA [†] : \$250/switch (savings) DCA [†] : \$1,000/switch (payout)): \$100		\$250,000 per contract (\$5,000 per fund) Separate contract ¹³ Additional: \$5,000/fund PAD†: \$1,000/fund SWP† (non-registered plans only): \$500 (\$250,000 min. must be met for PAD and SWP) DCA†: \$1,000/switch							
Up-front commission for first year ¹⁴	Paper-based: 3.5% paid to advisor Fund SERV: 5% paid to distributor Up-front — Non-negotiable	Nil	Nil	Paper-based: 1.75 Fund <i>SERV</i> : 2.5% Up-front – Non-neg	paid to distributor	Nil							
Trailer yearly	Please refer to the Trailer commission fo	or all series at the end of the o	document.										
Resets ¹⁵	Maturity Guarantee Value9: Up to 2 of	lient-initiated resets per series				years with a final reset on the series anniversary date following							
Death Benefit Guarantee ¹⁶	Savings plans — If the annuitant is under age 80 at the time of the first premium payment, the Death Benefit Guarantee is equal to the greater of: series value or 100% of Death Guarantee Value ⁹ . Additional premiums can be allocated after age 80 (100% guarantee does not reduce at older ages). Savings plans — If the annuitant is under age 80 at the time of the first premium payment, the greater of: series value or 100% of Death Guarantee Value ⁹ . Additional premiums can be allocated after age 80 (100% guarantee will not reduce at older ages). Dollar-for-dollar reductions on the Death Benefit Guarantee. Additional condition for nominee contracts: During the initial 10 years (Ideal 75/100 Series) or the initial 15 years (Ideal 100/100 Series) or from last reset, retirement income payments not exceeding 20% of the series value as retirement income, in a given calendar year, will reduce the value of the guarantee proportionally. The maximum that can be withdrawn on a dollar-for-dollar basis will be recalculated when additional premiums are paid throughout the year.												
Withdrawal charge period	7 year	Nil	Nil	3 y	ear	Nil							
Withdrawal charges	Deferred Sales Charge waived on death Up to 1 year 6% 4-5 years 3% 1-2 years 5% 5-6 years 2% 2-3 years 5% 6-7 years 1% 3-4 years 4% 7+ years 0%	No withdrawal charges	No withdrawal charges	Deferred Sales Char Up to 1 year 3% 1-2 years 2% 2-3 years 1% 3+ years 0%	ge waived on death	No withdrawal charges							
Free withdrawals	■ Savings plans — 1st year: Up to 10% of the sum of the in the 1st calendar year — Subsequent years: Up to 10% of the plus 10% of any additional premium Free withdrawals are not applicable for register	sum of the fund values as at I s paid under the contract duri	ontract — 1: in January 1st — Si ng the year p	the 1st calendar year ubsequent years: Up to us 20% of any additio	the sum of the premo 20% of the sum on anal premiums paid	niums paid under the contract f the fund values as at January 1st under the contract during the year see the Information Folder for full details. They are not							
	cumulative and unused amounts cannot be ca on ¹⁷ may be available in case of bankruptcy or red class beneficiary is designated.	rried forward to future years. or lawsuit Opportunities to	o bypass probate fees, executor fees ficiary (other than the estate) is nam	and delays ¹⁸ upon		ree telephone assistance service for your clients' non							

Features of Ideal 75/75 Series

Features	Back-end load option	No-load option		ss Option		Low-load option	Platinum Option					
Investment managers/ Portfolio managers	Manulife Asset Management Limited, Sta	ndard Life Investme	nts Limited									
Premium minimums ¹²	RRSP/Non-Reg/TFSA: \$1,000 per series Separate contract for Low-load option RRIF/LIF: \$10,000 per series Additional: \$250/fund (savings) Additional: \$1,000/fund (payout)	only ¹³	nterly, semi-annual	PAD [†] : \$50/fund SWP [†] (non-registered p (\$5,000 min. mus DCA [†] : \$250/switch (sav DCA [†] : \$1,000/switch (p	t be met) ings)		\$250,000 per contract (\$5,000 per fund Separate contract ¹³ Additional: \$5,000/fund PAD†: \$1,000/fund SWP† (non-registered plans only): \$500 (\$250,000 min. must be met for PAD and SWP)					
Up-front commission for first year ¹⁴	Paper-based: 3.5% paid to advisor Fund SERV: 5% paid to distributor Up-front — Non negotiable	1	lil	Nil		Paper-based: 1.75% paid to advisor Fund SERV: 2.5% paid to distributor Up-front — Non-negotiable	DCA [†] : \$1,000/switch Nil					
Trailer yearly	Please refer to the Trailer commission	for all series at t	ne end of the docume									
Resets ¹⁵	Not permitted		I are december									
Death Benefit Guarantee ¹⁶	Registered retirement income plans: Client name and nominee contracts: Greater of: series value or 75% of Death less the sum of scheduled retirement income payments received. Additional premiums can be allocated less the sum of scheduled retirement income payments received. Additional premiums can be allocated after age 80. Dollar-Death Benefit Guarantee. Additional condition for nominee contracts: During the initial 10 years (Ideal 75/75 Series), retirement income payments received. Additional premiums can be allocated after age 80. Dollar-Death Benefit Guarantee. Additional condition for nominee contracts: During the initial 10 years (Ideal 75/75 Series), retirement income payments received. Additional premiums can be allocated after age 80. Dollar-Death Benefit Guarantee. Additional condition for nominee contracts: During the initial 10 years (Ideal 75/75 Series), retirement income payments received. Additional premiums can be allocated after age 80. Dollar-Death Benefit Guarantee. Additional condition for nominee contracts: During the initial 10 years (Ideal 75/75 Series), retirement income payments received. Additional premiums can be allocated after age 80. Dollar-Death Benefit Guarantee. Additional condition for nominee contracts: During the initial 10 years (Ideal 75/75 Series), retirement income payments received. Additional premiums can be allocated after age 80. Dollar-Death Benefit Guarantee. Additional condition for nominee contracts: During the initial 10 years (Ideal 75/75 Series), retirement income payments received. Additional premiums can be allocated after age 80. Dollar-Death Benefit Guarantee payments received. Additional premiums can be allocated after age 80. Dollar-Death Benefit Guarantee. Additional condition for nominee contracts: During the initial 10 years (Ideal 75/75 Series), retirement income payments received. Additional premiums can be allocated after age 80. Dollar-Death Benefit Guarantee.											
Withdrawal charge period	7 year	I	lil	Nil		3 year	Nil					
Withdrawal charges	Deferred Sales Charge waived on death Up to 1 year 6% 4-5 years 3% 1-2 years 5% 5-6 years 2% 2-3 years 5% 6-7 years 1% 3-4 years 4% 7+ years 0%	No withdra	wal charges	No withdrawa	ıl charges	Deferred Sales Charge waived on death Up to 1 year 3% 1-2 years 2% 2-3 years 1% 3+ years 0%	No withdrawal charges					
Free withdrawals	 Savings plans 1st year: Up to 10% of the sum of in the 1st calendar year Subsequent years: Up to 10% of in plus 10% of any additional premifere withdrawals are not applicable on the They are not cumulative and unused am 	the sum of the func ums paid under the egistered retiremen	values as at Janua contract during the income plans in the	t ry 1st e year e case of transfers to other	 1st year: Up to 2 in the 1st calend Subsequent year plus 20% of any 	rs: Úp to 20% of the sum of the fund va / additional premiums paid under the co	lues as at January 1st					
Maximum age at issue	New premiums age 90, additional premi		ica forward to futur	c years.								
	Greater of: series value or 75% of Maturity Guarantee Value ⁹ on Series Maturity Date ²⁰											
Payout Benefit Guarantee ¹⁰	Client name contracts: Equal to: 75% of Maturity Guarantee Va as income payments. Dollar-for-dollar red Payout Benefit Guarantee.	lue ⁹ paid a cale ductions on Witho	ndar year basis) of t rawals in excess of 2	he series value as of Decer 20% (calculated on a caler	nber 31 of the prev ndar year basis) will	force all retirement income payments that ious year will reduce the Payout Benefit G reduce the Maturity Guarantee Value ⁹ on additional premiums are paid throughout	iuarantee on a dollar-for-dollar basis. a proportional basis. The maximum that					
	⁷ may be available in case of bankruptcy of lankruptcy o			probate fees, executor fees her than the estate) is nan		Sigma Assistel ¹⁹ , a free telephone assisting financial needs.	tance service for your client's non					

Please refer to page 9 for footnotes.

Trailer commission for all series

		Yearly	Trailer Commiss	sion during DSC F	eriod		Yearly	Trailer Commiss	ion after DSC Per	riod
	Years during Deferred Sales Charge Period (DSC)	Money Market (%)	Short-Term Bond (%)	Fixed Income and Equity Funds (%)	Other Funds (%)	Years after Deferred Sales Charge Period (DSC)	Money Market (%)	Short-Term Bond (%)	Fixed Income and Equity Funds (%)	Other Funds (%)
Back-end Load option	1 to 7 years					7 years +				
	FundS <i>ERV</i>	0.15	0.25	0.50	0.50	Fund <i>SERV</i>	0.25	0.50	1.00	1.25
	Paper-based	0.12	0.20	0.40	0.40	Paper-based	0.20	0.40	0.80	1.00
Low-Load option	1 to 3 years					3 years +				
	FundS <i>ERV</i>	0.15	0.25	0.50	0.50	Fund <i>SERV</i>	0.25	0.50	1.00	1.25
	Paper-based	0.12	0.20	0.40	0.40	Paper-based	0.20	0.40	0.80	1.00
No-Load option	N/A					N/A				
	FundS <i>ERV</i>	0.25	0.50	1.00	1.25	Fund <i>SERV</i>	0.25	0.50	1.00	1.25
	Paper-based	0.20	0.40	0.80	1.00	Paper-based	0.20	0.40	0.80	1.00
Platinum Option	N/A					N/A				
	FundS <i>ERV</i>	0.25	0.50	1.00	1.00	Fund <i>SERV</i>	0.25	0.50	1.00	1.00
	Paper-based	0.20	0.40	0.80	0.80	Paper-based	0.20	0.40	0.80	0.80
F-Class Option	N/A					N/A				
	FundSERV		N	/A		Fund SERV		N/.	А	
	Paper-based		N	/A		Paper-based		N/.	Ą	

For more information, please refer to the Advisor Guide #MK3124E

Fixed Income and Equity Funds

Ideal Canadian Bond Fund

Ideal Canadian Corporate Bond Fund²¹

Ideal Canadian Dividend Income Fund²⁶

Ideal Fidelity Dividend Fund

Ideal Canadian Dividend Growth Fund

Ideal Canadian Equity Fund

Ideal Growth Opportunities Fund²⁷

Ideal U.S. Dividend Income Fund²⁸

Ideal U.S. All Cap Equity Fund²⁹

Ideal Global Dividend Growth Fund

Ideal Global Equity Unconstrained Fund³⁰

Ideal World Investment Fund³¹

Ideal Global Absolute Return Strategies Fund

Ideal Strategic Investment Grade Global Bond

Fund²²

Ideal Canadian Bond Plus Fund²³

Ideal Templeton Global Bond Fund

Other Funds

Ideal Income Balanced Fund

Ideal Russell Income Essential Portfolio

Ideal Conservative Income Fund²⁵

Ideal Monthly Income Fund

Ideal Tactical Income Fund

Ideal Fidelity Monthly Income Fund

Ideal Unhedged U.S. Monthly High

Income Fund²⁴

Ideal Balanced Fund

Ideal Fidelity Canadian Balanced

Fund

Ideal Russell Diversified Monthly

Income Portfolio

Ideal Conservative Portfolio

Ideal Moderate Portfolio

Ideal Growth Portfolio

Ideal Dividend Growth & Income Portfolio

Ideal Aggressive Portfolio

Ideal Select Conservative Portfolio

Ideal Select Moderate Portfolio

Ideal Select Growth Portfolio

Ideal Select Dividend Growth & Income Portfolio

Ideal Select Aggressive Portfolio

Ideal Franklin Ouotential Diversified Income Portfolio

Ideal Franklin Quotential Balanced Income Portfolio

Ideal Franklin Quotential Balanced Growth Portfolio

Ideal Meritas Income & Growth Portfolio

Ideal Meritas Growth & Income Portfolio

Ideal Templeton Global Balanced Fund

Ideal Trimark Global Balanced Fund

Ideal CI Black Creek Global **Balanced Fund**

Ideal CI Cambridge High Income Fund

Ideal CI Signature Canadian **Balanced Fund**

Ideal Fidelity Global Monthly Income Fund

Ideal Fidelity Income Allocation

Ideal Franklin Bissett Canadian

Balanced Fund

Ideal SFI Balanced 60/40 Fund

Ideal SEI Income 20/80 Fund

FOOTNOTES

¹ Management fees, insurance fees and MERs charged per year as at December 31, 2014. ² This fund invests in an underlying mutual fund managed by Manulife Asset Management Limited. ³ This fund and F-Class Option were introduced on November 18, 2013. 4 Ideal Portfolios are segregated funds that invest in underlying Manulife Mutual Funds. Manulife Mutual Funds are offered by Manulife Asset Management Limited. 5 Ideal Select Portfolios are composed of both Manulife Asset Management Limited managed funds and third-party funds. 6 Ideal Franklin Quotential Portfolios are composed of Franklin Templeton Investments Quotential Portfolios. 7 The Ideal Global Absolute Return Strategies Fund invests in Canadian dollar hedged Class Z shares of the Standard Life Investments Global SICAV Global Absolute Return Strategies Fund which is managed by Standard Life Investments Limited. Performance of the Standard Life Investments Global Absolute Return Strategies Fund is not quaranteed. This fund is not a substitute for cash or deposits. In order to achieve its investment objective, the Standard Life Investments Global SICAV Global Absolute Return Strategies Fund will make extensive use of derivatives. The value of an investment may rise as well as fall. 8 Provided the series has been in-force for a minimum of 10 years (Ideal 75/100 Series, Ideal 75/75 Series) or 15 years (Ideal 100/100 Series) from the date of the first premium payment or from the last reset date, if applicable. 9 The Maturity Guarantee Value (MGV) is used to calculate the Maturity Benefit Guarantee and the Payout Benefit Guarantee. The Death Guarantee Value (DGV) is used to calculate the Death Benefit Guarantee. Prior to any resets, the MGV and DGV are equal to the sum of premiums paid less the sum of proportional reductions for prior withdrawals, for a particular series. If a reset has occurred, they are equal to the last reset value plus the sum of additional premiums paid less the sum of proportional reductions for prior withdrawals since the last reset, for a particular series. Ideal 75/75 Series doesn't offer resets. 10 This amount will be paid as retirement income payments, provided the series has been in-force for a minimum of 10 years (Ideal 75/100 Series) or 15 years (Ideal 100/100 Series) from the date of the first premium payment or from the last reset date, if applicable. Please refer to the Ideal Segregated Funds Signature 2.0 Information Folder for more details. 11 At the Series Maturity Date, any additional premiums that have been in the series less than 15 years are guaranteed at 75%. Additional premiums can be paid after age 85. 12 Please contact Manulife Financial for amounts exceeding \$10,000,000 for Ideal 75/75 Series, Ideal 75/100 Series and Ideal 100/100 Series and Idea be held in separate contracts. 14 The total up-front commission is not applicable to the No-load option, Platinum Option and F-Class Option. 15 No resets allowed on Maturity Guarantee Value in the 10-year period prior to the Series Maturity Date for Ideal 75/100 Series and the 15-year period for Ideal 100/100 Series. 16 If annuitant is age 80 or over at the time of the first premium payment, the Death Benefit Guarantee is 75% of the Death Guarantee Value. 17 Since there are some circumstances where creditor protection may not apply, it is recommended that contractholders consult a legal advisor to find out if they are eliqible for this kind of protection. This feature may not apply if the contract is held in a nominee plan. Please refer to the Ideal Segregated Funds Signature 2.0 Information Folder for more details. 18 In Quebec, notarial wills don't need to be probated. Probate fees are minimal for both holograph wills and wills made in the presence of witnesses. 19 Sigma Assistel is a supplementary service provided by a third-party entity and is subject to being changed or withdrawn without prior notice. 20 The Series Maturity Date for Ideal 75/75 Series for non-registered savings plans and TFSAs is the annuitant's 100th birthday. For registered savings plans, it will be December 31st of the year in which your client reaches the legislative age limit for maturing registered savings plans. 21 Formerly Ideal Corporate Bond. 22 Will be renamed Ideal Strategic Investment Grade Global Bond on April 15, 2016. Formerly Ideal Global Bond. 23 Formerly Ideal Tactical Bond. 24 Formerly Ideal U.S. Monthly Income. 25 Formerly Ideal Diversified Income. 26 Formerly Ideal Dividend Income. 27 Formerly Canadian Small Cap. 28 Formerly Ideal U.S. Dividend Growth. 29 Formerly Ideal U.S. Equity Value. 30 Formerly Ideal Global Equity. 31 Will be renamed Ideal World Investment on April 15, 2016. Formerly Ideal International Equity.

For more information, please contact your sales team



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No distributions are paid on segregated funds. They are reinvested or retained in the fund.

Ideal 75/75 Series, Ideal 75/100 Series and Ideal 100/100 Series are offered in our Ideal Segregated Funds Insurance Contract, which is an insurance product. The Manufacturers Life Insurance Company is the issuer of the Ideal Segregated Funds Insurance Contract and the guarantor of any provisions therein.

A description of the key features and the terms and conditions of Manulife's Ideal Segregated Funds Signature 2.0 is contained in the Information Folder and Contract. The information has been simplified for the purposes of this document and, if there are any inconsistencies between the information presented in this document and the Information Folder and Contract, the Information Folder and Contract will prevail.

Any amount allocated to a segregated fund is invested at the risk of the contractholder and may increase or decrease in value. Withdrawals proportionally decrease the Maturity and Death Guarantee Values. The Payout and Death Benefit Guarantee decrease dollar-for-dollar

for scheduled income taken from registered retirement income plans.

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