

# Do you have an estate plan in place to help protect your family?



## What is estate planning and why is it needed?

You've worked hard your whole life to build up your assets, whether it's a secondary property, business, cottage or other investments. To help make sure you leave these assets to your family with the least amount of taxes owing — or better yet, without having to sell them — it's important to create an estate plan. Estate planning is a financial planning tool that helps you create, conserve and transfer your assets with the least amount of financial loss — or loss of assets.

The assets you own have most likely increased in value over time, as you hoped. But this also means, by the time you pass them on, they will be worth much more than you paid for them, triggering capital gains taxes for your family. Estate planning is a smart way to help ease the burden of capital gains taxes and other expenses your family will need to pay upon your death.

## Who can benefit from estate planning?

As soon as you begin accumulating assets or have loved ones who are financially dependent on you, estate planning becomes very important. Once you develop an estate plan, you will gain peace of mind knowing that your wishes are in place.

It's a smart strategy to ensure the transition of your assets to your beneficiaries is done in a timely and efficient manner. And, it can often help to pay for taxes and fees.

### There are a few ways you can plan ahead to pay for final expenses

- You can calculate how much tax would be owing and save up the amount beforehand.
- If your family is comfortable with borrowing the amount, they can choose this option when the time comes.
- You can sell the assets you own that would trigger the capital gains and avoid the situation altogether.

- You can purchase affordable life insurance to cover the capital gain tax liability and ease the burden on your family.

### Why choosing life insurance makes the most sense

By protecting your estate with life insurance, you're making sure your family has the cash to pay the taxes and ensuring they don't have to sell the assets you've worked so hard to build.

And because the death benefit is tax-free, you're helping to offset taxes and fees — passing on more of your wealth to your loved ones.

Life insurance is a cost-effective solution that can provide the security of lifetime protection.

### Ask about life insurance today

Talk to your insurance advisor about life insurance and how it can help protect your estate. Your advisor will be able to provide sound advice and help put in place the policy that's right for you and your family.



**RBC Insurance**

RBC Life Insurance Company recommends that you consult your legal and tax advisors to determine a strategy that is right for you.

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