



# Prudent Investment Management Providing Competitive and Consistent Returns

The Equitable Life Insurance Company of Canada is an independent mutual life insurance company that has been providing financial services and protection to Canadian families since 1920. Equitable® offers a diverse family of segregated funds designed to protect and grow your assets, while providing long-term investors with the financial solutions needed to meet their goals. The Company's continued adherence to disciplined investment guidelines and prudent risk controls are an integral part of its commitment to be a source of secure investment, providing competitive and consistent returns for its clients.

# **Quality and Performance**

Equitable has carefully selected and partnered with some of the industry's top performing and trusted investment management firms. Your portfolio can benefit from the knowledge and expertise of some of the world's most respected financial minds. These alliances were selected based on their disciplined investment approach and enduring history of strong investment performance. By working together with our alliances, we are able to draw on the strengths of each organization and provide you with the "best of the best" when it comes to building a secure, high-performing portfolio.

# **Comprehensive Diversification**

Equitable and its investment management alliances provide you with a comprehensive selection of segregated funds that allow you to diversify your assets, while maintaining your comfort and risk tolerance level. A wide selection enables you to have a well diversified portfolio not only geographically, but also by management style and asset class.

The Fund Facts information is accurate and complies with the requirements of applicable guidelines relating to individual variable insurance contracts as of the date it was prepared. If there is an error in the Fund Facts information outlined above, Equitable will use reasonable measures to correct the error but you will not be entitled to specific performance under the Policy.

Any amount that is allocated to a segregated fund is invested at the risk of the contractholder and may increase or decrease in value.

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# **Equitable Life Active Canadian Bond Fund Select**

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Canadian Fixed Income \$36,276,572 Management Expense Ratio (MER): Total Value: 2.13% Net Asset Value per Unit: \$10.98 Managed by: The Equitable Life Insurance Company of Canada Number of Units Outstanding: 3,303,315 Portfolio Turnover Rate: 70.83% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the fund seeks income with capital appreciation and preservation by investing in a diversified portfolio of primarily Canadian dollar debt, preferred shares and limited exposure to foreign denominated debt. The fund will primarily invest in investment grade debt.

# Top 10 Investments

- 1. Canada Government 1.25% 01-Jun-2030
- 2. Canada Government 0.25% 01-Mar-2026
- 3. Canada Housing Trust No 1 3.95% 15-Jun-2028
- 4. Canada Government 2.00% 01-Jun-2032
- 5. Canada Government 1.75% 01-Dec-2053
- 6. Quebec Province 6.25% 01-Jun-2032
- 7. Canada Housing Trust No 1 2.65% 15-Dec-2028
- 8. Canada Government 2.75% 01-Dec-2048
- 9. Ontario Province 2.65% 02-Dec-2050
- 10. Ontario Province 3.65% 02-Jun-2033

#### Total Investments: 114 securities

The top 10 investments make up 31.07% of the fund.

### How risky is it?

The value of your investments can go down.

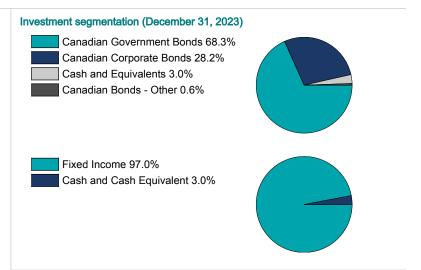
Laur	Laurta	Madium	Madium to	Llimb
Low	Low to	Medium	Medium to	High
	Medium		High	

**Key investment risks:** Credit Risk, Derivative Risk, Foreign Market Risk, Interest Rate Risk, Securities Lending Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



# How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted

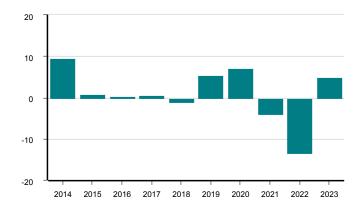
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,085.09. This works out to an average of 0.82% a year.

### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



# **Equitable Life Active Canadian Bond Fund Select**



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking current income higher than money market rates and are willing to accept price fluctuations
- · Wanting to balance their equity portfolio with a fixed income investment
- · Seeking a portfolio of bonds with differing maturities

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works						
No Load	There is no charge when you surrender.	When you buy the fund there is n commission.	o initial charge, Equitable pays your advisor no initial					
No Load CB	There is no charge when you surrender.		o initial charge, Equitable pays your advisor an initial advisor may have to return a portion or all of their initial units of the fund.					
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>					
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	• When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>					

# Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	Guaran	Guarantees		Management	Insurance	MER	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	1.84%	0.08%	2.13%	
Estate Class	75%	100%	0.20%	1.84%	0.08%	2.13%	
Protection Class	100%	100%	0.40%	1.84%	0.08%	2.13%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of unit	2% of the value of units you sell or switch within 90 days of buying them.					
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

#### What if I change my mind?

- You can change your mind about purchasing the contract or any instruction you give, within two business days of the earlier of: the date you received confirmation or five business days after it is mailed.
- You must tell us in writing, by email, fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down.
- The amount returned will include a refund of any sales charges or other fees you paid.

# For more information

This summary may not contain all the information you need. Please read the insurance contract and the Information Folder.

Equitable

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# Equitable Life Bissett Core Plus Bond Fund Select

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: Asset Class: Canadian Fixed Income August 2022 \$15,464,125 Management Expense Ratio (MER): Total Value: 1.93% Net Asset Value per Unit: \$10.45 Managed by: Franklin Templeton Investments Corp. Number of Units Outstanding: 1,480,375 Portfolio Turnover Rate: 7.49% Minimum Investment: \$50.00

Product Availability: Investment Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Franklin Bissett Core Plus Bond Fund or a substantially similar fund.

The underlying fund objective is to achieve high current income and some long-term capital appreciation by investing primarily in Canadian federal and provincial government, and corporate bonds, debentures and short-term notes.

### Top 10 Investments

- Ontario Province 2.65% 02-Dec-2050 1.
- PSP Capital Inc 4.15% 01-Jun-2033 2.
- 3. United States Treasury 4.13% 15-Aug-2053
- 4. Ontario Province 3.45% 02-Jun-2045
- 5. United States Treasury 3.88% 15-Aug-2033
- 6. Canada Housing Trust No 1 3.95% 15-Jun-2028
- 7. Saskatchewan Province 5.60% 05-Sep-2035
- United States Treasury 3.63% 31-May-2028 8.
- 9. Alberta Province 3.10% 01-Jun-2050
- 10. Manitoba Province 5.70% 05-Mar-2037

### Total Investments: 561 securities

The top 10 investments make up 18.43% of the fund.

### How risky is it?

The value of your investments can go down.

Low	Low to Medium	Medium	Medium to High	High

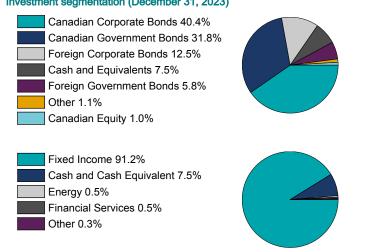
Key investment risks: Credit Risk, Interest Rate Risk, Underlying Fund

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.





# How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

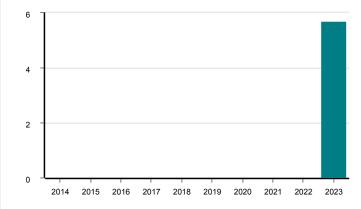
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund since inception has \$1,044.56. This works out to an average of 3.31% a year.

# Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 1 year.



# Equitable Life Bissett Core Plus Bond Fund Select



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking a fixed-income fund, with exposure to both Canadian and foreign securities, that pursues interest income and some capital gains
- · Willing to accept a low level of risk
- · Planning to hold your investment for the medium term

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>

#### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

### **Trailing commission**

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	Guerent	Guarantees		Management	Insurance	MER	
	Maturity	Death	<u>Guarantee</u> <u>Fee</u>	<u>Fee</u>	Fee	MER	
Investment Class	75%	75%	-	1.73%	0.08%	1.93%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.					
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	each switch in exc	ess of 4 per yea	r.			

# What if I change my mind?

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- You must tell us in writing, by email, fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down.
- The amount returned will include a refund of any sales charges or other fees you
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### For more information

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e-mail: savingsretirement@equitable.ca



# Equitable Life Invesco Global Bond Fund Select

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Global Fixed Income

Total Value: \$28,890,643 Management Expense Ratio (MER): 2.45%

Net Asset Value per Unit:\$11.32Managed by:Invesco Canada Ltd.Number of Units Outstanding:2,551,758Portfolio Turnover Rate:8.39%

Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Invesco Global Bond Fund or a substantially similar fund.

The underlying fund objective is to generate income and capital appreciation over the long term by investing primarily in investment-grade debt securities of governments, corporations and other issuers around the world.

#### Top 10 Investments

- 1. Fannie Mae 6.00 % 01-Jan-2054
- 2. Invesco ESG Global Bond ETF (IWBE)
- 3. United States Treasury Note (USD) 4.50 % 15-Nov-2033
- 4. United Kingdom Government 4.25% 07-Jun-2032
- 5. Germany Government 2.30% 15-Feb-2033
- 6. Germany Government 0.00% 15-Aug-2026
- 7. Germany Government 0.00% 15-Feb-2032
- 8. Netherlands Government 0.00% 15-Jan-2052
- 9. Federal National Mrtgage Assoc 2.50 % 12-Jan-2023
- 10. France Government 0.50% 25-May-2025

### Total Investments: 391 securities

The top 10 investments make up 20.61% of the fund.

### How risky is it?

The value of your investments can go down.

Low	Low to Medium	Medium	Medium to High	High

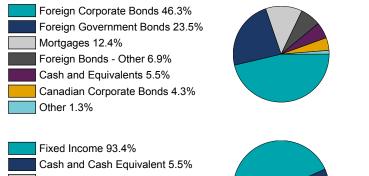
**Key investment risks:** Credit Risk, Foreign Market Risk, Interest Rate Risk, Underlying Fund Risk

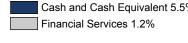
Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.









# How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

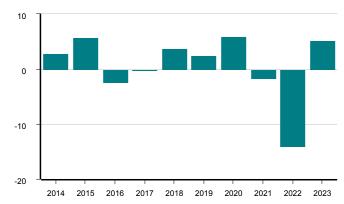
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

### Average return

A person who invested 1,000 in the fund 10 years ago now has 1,064.82. This works out to an average of 0.63% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 6 years and down in value 4 years of the 10.



# Equitable Life Invesco Global Bond Fund Select



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking a diversified portfolio of high quality Canadian, American and overseas bonds and other fixed income investments
- Willing to accept a low level of risk and are investing for the medium to long term
- · Seeking current income from global issuers

# How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works	How It Works				
No Load	There is no charge when you surrender.	• When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.					
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initia commission when you withdraw units of the fund.</li> </ul>					
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>				
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>				

# Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

### **Trailing commission**

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	Guarant	<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	<u>MER</u>	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.14%	0.10%	2.45%	
Estate Class	75%	100%	0.25%	2.14%	0.10%	2.45%	
Protection Class	100%	100%	0.50%	2.14%	0.10%	2.45%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.					
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged fo	\$25 may be charged for each switch in excess of 4 per year.					

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- The amount returned will include a refund of any sales charges or other fees you
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Equitable

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# Equitable Life Mackenzie Unconstrained Fixed Income Fund Select

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Multi-Sector Fixed Income \$14,265,206 Management Expense Ratio (MER): Total Value: 2.72% Net Asset Value per Unit: \$10.67 Managed by: Mackenzie Financial Corporation Number of Units Outstanding: 1,336,926 Portfolio Turnover Rate: 8.33% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Mackenzie Unconstrained Fixed Income Fund or a substantially similar fund.

The underlying fund objective is to seek a positive total return, regardless of market conditions over a market cycle, by investing primarily in fixed-income and derivative instruments.

#### Top 10 Investments

- 1. Cash and Cash Equivalents
- 2. United States Treasury 0.50% 15-Apr-2024
- 3. United States Treasury 0.13% 15-Jul-2024
- 4. Mackenzie Canadian All Corporate Bond Index ETF (QCB)
- 5. United States Treasury 3.50% 15-Feb-2033
- 6. Northleaf Private Credit II LP MI 15
- 7. Mackenzie Canadian Short-Term Bond Index ETF (QSB)
- 8. CAD Currency Forward
- 9. United States Treasury 0.13% 15-Feb-2052
- 10. South Africa Government 8.88% 28-Feb-2035

#### Total Investments: 614 securities

The top 10 investments make up 20.74% of the fund.

### How risky is it?

The value of your investments can go down.



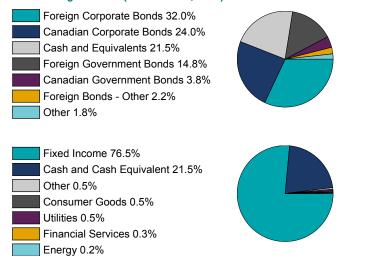
**Key investment risks:** Credit Risk, Derivative Risk, Foreign Market Risk, Interest Rate Risk, Liquidity Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.





### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

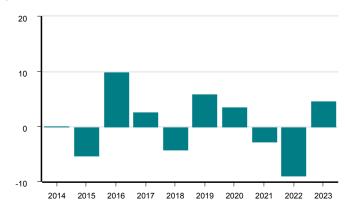
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,048.01. This works out to an average of 0.47% a year.

#### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 6 years and down in value 4 years of the 10.



IMPORTANT NOTE: A fundamental change was made to the underlying fund effective April 1, 2019. This change would have affected the segregated fund's performance either positively or negatively had the change been in effect throughout the periods shown.

# Equitable Life Mackenzie Unconstrained Fixed Income Fund Select



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Looking for a well-diversified bond fund
- · Willing to accept a low level of risk
- · Able to handle the ups and downs of bond markets

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

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Sales Charge Option	What You Pay	How It Works	How It Works				
No Load	There is no charge when you surrender.	• When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.					
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their inition commission when you withdraw units of the fund.</li> </ul>					
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>				
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>				

# Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

### **Trailing commission**

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	Guaran	Guarantees		Management	Insurance	MER	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.37%	0.10%	2.72%	
Estate Class	75%	100%	0.25%	2.37%	0.10%	2.72%	
Protection Class	100%	100%	0.50%	2.37%	0.10%	2.72%	
Other fees	What you pay						
Short Term Trading	2% of the value of unit	s you sell or switch w	vithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

#### What if I change my mind?

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# For more information

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Equitable

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e-mail: savingsretirement@equitable.ca



# **Equitable Life Money Market Fund Select**

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Canadian Money Market \$113,398,072 Management Expense Ratio (MER): Total Value: 1.34% Net Asset Value per Unit: \$10.55 Managed by: The Equitable Life Insurance Company of Canada Number of Units Outstanding: 10,744,552 Portfolio Turnover Rate: N/A Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The Equitable Life Money Market Fund Select will invest primarily in money market instruments with a term to maturity of one year or less. The fund invests primarily in short-term government and high quality corporate debt securities.

The objective of the fund is to provide maximum income through short-term investments consistent with preservation of capital and liquidity.

# Top 10 Investments

- 1. Cash and Cash Equivalents
- 2. Wells Fargo & Co 3.18% 17-Jan-2024
- 3. North West Redwater Partnershp 3.20% 23-Apr-2024
- 4. 407 International Inc 3.35% 16-Feb-2024
- 5. Fortified Trust 2.56% 23-Mar-2031
- 6. Toronto-Dominion Bank 3.23% 24-Jul-2024
- 7. Honda Canada Finance Inc 0.00% 21-May-2024
- 8. Enbridge Gas Inc 9.85% 02-Dec-2024
- 9. Morgan Stanley 3.00% 07-Feb-2024
- 10. Canada Government 0.75% 01-Feb-2024

### Total Investments: 26 securities

The top 10 investments make up 66.59% of the fund.

### How risky is it?

The value of your investments can go down.

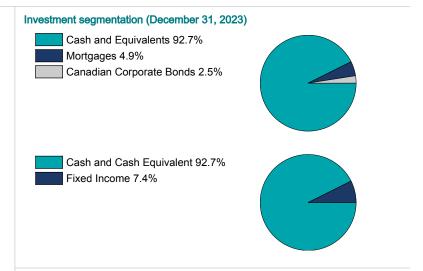


# Key investment risks: N/A

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



# How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted

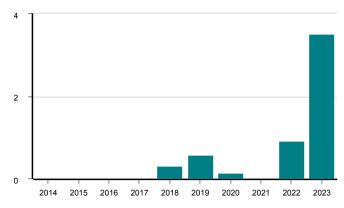
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

# Average return

A person who invested 1,000 in the fund 10 years ago now has 1,055.33. This works out to an average of 0.54% a year.

### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 5 years and flat in value 5 years of the 10.



# **Equitable Life Money Market Fund Select**



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Looking for stability of principal
- Very conservative
- Seeking a market rate of income in very short-term securities

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works				
No Load	There is no charge when you surrender.	When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.				
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their inition commission when you withdraw units of the fund.</li> </ul>				
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>			
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>			

### Ongoing fund expenses

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### **Trailing commission**

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	Guarantees		Guarantee	Management	Insurance	MER	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	1.17%	0.06%	1.34%	
Estate Class	75%	100%	0.15%	1.17%	0.06%	1.34%	
Protection Class	100%	100%	0.20%	1.17%	0.06%	1.34%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of units you sell or switch within 90 days of buying them.						
Unscheduled Withdrawals	\$25 may be charged in accordance with the administrative rules in effect.						

\$25 may be charged for each switch in excess of 4 per year.

#### What if I change my mind?

Switches

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life Bissett Monthly Income and Growth Fund Select

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Canadian Neutral Balanced \$16,492,379 Management Expense Ratio (MER): Total Value: 2.70% Net Asset Value per Unit: \$10.69 Managed by: Franklin Templeton Investments Corp. Number of Units Outstanding: 1,543,183 Portfolio Turnover Rate: 7.41% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Franklin Bissett Monthly Income and Growth Fund or a substantially similar fund.

The underlying fund objective is a balance of income and capital appreciation by investing primarily in a diversified portfolio of income-generating Canadian, U.S. and global equities, equity-related securities and fixed-income securities.

# Top 10 Investments

- 1. Toronto-Dominion Bank
- 2. Royal Bank of Canada
- 3. Microsoft Corp
- 4. Canadian National Railway Co
- 5. Canadian Pacific Kansas City Ltd Common
- 6. Ontario Province 3.75% 02-Jun-2032
- 7. Alimentation Couche-Tard Inc
- 8. Ontario Province 2.55% 02-Dec-2052
- 9. United States Treasury 3.88% 15-Aug-2033
- 10. United States Treasury 3.63% 31-May-2028

### Total Investments: 327 securities

The top 10 investments make up 15.74% of the fund.

### How risky is it?

The value of your investments can go down.



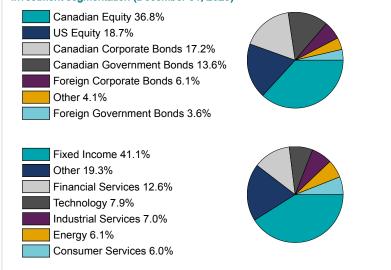
**Key investment risks:** Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.





#### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

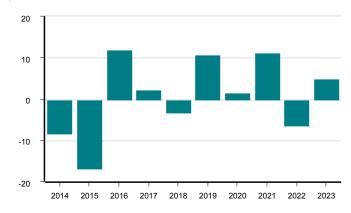
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,040.73. This works out to an average of 0.40% a year.

#### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 6 years and down in value 4 years of the 10.



# Equitable Life Bissett Monthly Income and Growth Fund Select



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking a core Canadian balanced holding for their portfolio
- · Willing to accept a low level of risk
- · Looking to hold their investment for a medium term

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works				
No Load	There is no charge when you surrender.	When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.				
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their inition commission when you withdraw units of the fund.</li> </ul>				
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>			
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# Ongoing fund expenses

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### **Trailing commission**

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	<u>Guaran</u>	Guarantees		<u>Management</u>	Insurance	MER	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.37%	0.10%	2.70%	
Estate Class	75%	100%	0.25%	2.37%	0.10%	2.70%	
Protection Class	100%	100%	0.55%	2.37%	0.10%	2.70%	
Other fees	What you pay						
Short Term Trading	2% of the value of units	s you sell or switch v	vithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

#### What if I change my mind?

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life Dynamic U.S. Monthly Income Fund Select

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

1832 Asset Management L.P.

#### **Quick facts**

Date of Inception:May 2017Asset Class:Global Equity BalancedTotal Value:\$29,533,812Management Expense Ratio (MER):3.06%

Net Asset Value per Unit: \$12.70 Managed by:

Number of Units Outstanding: 2,324,780 Portfolio Turnover Rate: 5.42% Minimum Investment: \$5.0.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Dynamic U.S. Strategic Yield Fund or a substantially similar fund.

The underlying fund objective is to seek to provide long-term capital appreciation and income by investing primarily in a broad range of U.S. equity and debt securities, focusing on a value investment approach when selecting equity securities.

#### Top 10 Investments

- 1. Microsoft Corp
- 2. United States Treasury 3.88% 31-Mar-2025
- 3. United States Treasury 3.63% 31-May-2028
- 4. Apple Inc
- 5. JPMorgan Chase & Co
- 6. Cash and Cash Equivalents
- 7. Amazon.com Inc
- 8. UnitedHealth Group Inc
- 9. Visa Inc
- 10. Accenture PLC

### Total Investments: 85 securities

The top 10 investments make up 31.45% of the fund.

### How risky is it?

The value of your investments can go down.

Low	Low to Medium	Medium	Medium to High	High

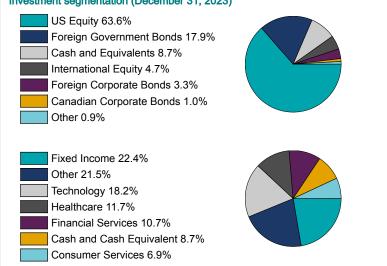
**Key investment risks:** Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Securities Lending Risk, Short Selling Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.

# Investment segmentation (December 31, 2023)



# How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

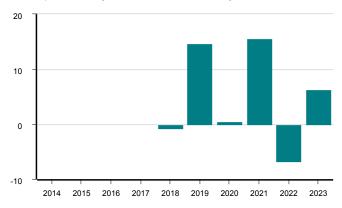
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund since inception has \$1,270.52. This works out to an average of 3.70% a year.

#### Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 4 years and down in value 2 years of the 6.



# Equitable Life Dynamic U.S. Monthly Income Fund Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- Seeking long-term capital appreciation and income
- · Able to accept some variability of returns and are investing for the medium to long term

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works				
No Load	There is no charge when you surrender.	When you buy the fund there is no initial charge, Equitable pays your advisor no initic commission.				
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# Ongoing fund expenses

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# Trailing commission

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information folder.							
	<u>Guarant</u>	Guarantees		<u>Management</u>	<u>Insurance</u>	<u>MER</u>	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.64%	0.12%	3.06%	
Estate Class	75%	100%	0.30%	2.64%	0.12%	3.06%	
Protection Class	100%	100%	0.70%	2.64%	0.12%	3.06%	
Other fees	What you pay						
Short Term Trading	2% of the value of units	you sell or switch w	vithin 90 days of	buying them.			
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Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

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e-mail: savingsretirement@equitable.ca



# **Equitable Life Dynamic Value Balanced Fund Select**

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Canadian Equity Balanced \$25,792,370 Management Expense Ratio (MER): 2.95% Total Value: Net Asset Value per Unit: \$14.58 Managed by: 1832 Asset Management L.P. Number of Units Outstanding: 1,769,120 Portfolio Turnover Rate: 7.02% \$50.00 Minimum Investment:

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Dynamic Value Balanced Fund or a substantially similar fund.

The underlying fund objective is to provide a high level of interest and dividend income and long-term capital appreciation by investing primarily in Canadian equity securities and debt obligations, including corporate bonds that are rated below investment grade.

#### Top 10 Investments

- 1. 1832 AM Investment Grade Canadian Corporate Bond Pool
- 2. Cash and Cash Equivalents
- 3. Canada Government 3.25% 01-Dec-2033
- 4. British Columbia Province 2.95% 18-Dec-2028
- 5. Power Corp of Canada
- 6. Onex Corp
- 7. Royal Bank of Canada
- 8. CGI Inc
- 9. Intact Financial Corp
- 10. Toronto-Dominion Bank

#### Total Investments: 52 securities

The top 10 investments make up 47.35% of the fund.

### How risky is it?

The value of your investments can go down.

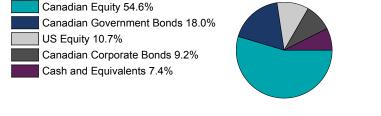
Low	Low to Medium	Medium	Medium to High	High

**Key investment risks:** Commodity Risk, Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Securities Lending Risk, Short Selling Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

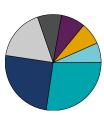
# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.





Investment segmentation (December 31, 2023)



## How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

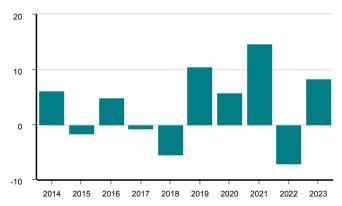
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,388.94. This works out to an average of 3.34% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 6 years and down in value 4 years of the 10.



# **Equitable Life Dynamic Value Balanced Fund Select**



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- Requiring a core Canadian balanced portfolio that combines under-valued stocks and bonds
- · Willing to accept a low to medium level of risk

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works				
No Load	There is no charge when you surrender.	• When you buy the fund there is no initial charge, Equitable pays your advisor no i commission.				
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their inition commission when you withdraw units of the fund.</li> </ul>				
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>			
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>			

# Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	Guaran	Guarantees		Management	Insurance	MER	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.53%	0.12%	2.95%	
Estate Class	75%	100%	0.30%	2.53%	0.12%	2.95%	
Protection Class	100%	100%	0.60%	2.53%	0.12%	2.95%	
Other fees	What you pay						
Short Term Trading	2% of the value of unit	s you sell or switch v	vithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

# What if I change my mind?

- You can change your mind about purchasing the contract or any instruction you give, within two business days of the earlier of: the date you received confirmation or five business days after it is mailed.
- You must tell us in writing, by email, fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down.
- The amount returned will include a refund of any sales charges or other fees you paid.

# For more information

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Equitable

One Westmount Road North Waterloo, Ontario N2J 4C7 Toll free: 1 800 668 4095

e-mail: savingsretirement@equitable.ca



# Equitable Life Fidelity® Climate Leadership Balanced Fund Select

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: August 2022 Asset Class: Global Neutral Balanced \$1,718,273 Management Expense Ratio (MER): Total Value: 2.87% Net Asset Value per Unit: \$11.50 Managed by: Fidelity Investments Canada ULC Number of Units Outstanding: 149,378 Portfolio Turnover Rate: 2.31% Minimum Investment: \$50.00

Product Availability: Investment Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Fidelity Climate Leadership Balanced Fund or a substantially similar fund.

The underlying fund objective is to achieve high total investment return. It invests in a mix of equity securities and fixed income securities of issuers anywhere in the world that are believed to reduce the risks, or are expected to benefit from the opportunities, associated with climate-related issues or the global transition to a low carbon economy. When investing in fixed income securities, the Fund places a greater emphasis on investment grade securities. The Fund can invest in these securities either directly or indirectly through investments in underlying funds.

#### Top 10 Investments

- 1. Fidelity U.S. Money Market Investment Trust
- 2. Canadian National Railway Co
- 3. J B Hunt Transport Services Inc Common
- 4. Union Pacific Corp
- 5. Brookfield Renewable Partners LP
- 6. SNC-Lavalin Group Inc
- 7. Westinghouse Air Brake Techs Corp Common
- 8. Arcadis NV Common
- 9. Installed Building Products Inc Common
- 10. Computer Modelling Group Ltd

## Total Investments: 248 securities

The top 10 investments make up 32.20% of the fund.

# How risky is it?

The value of your investments can go down.



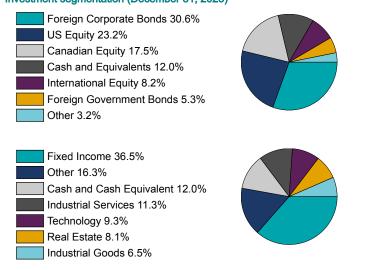
**Key investment risks:** Credit Risk, ESG Investing Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Special Equities Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.

# Investment segmentation (December 31, 2023)



# How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

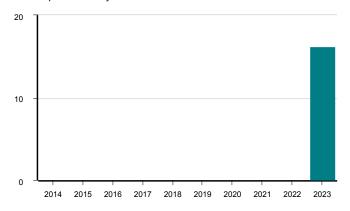
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund since inception has \$1,150.09. This works out to an average of 11.01% a year.

# Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 1 year.



# Equitable Life Fidelity® Climate Leadership Balanced Fund Select



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- Seeking to gain exposure to both global equity and fixed income securities of issuers that are believed to reduce the risks, or are expected to benefit from the opportunities, associated with climate-related issues or the global transition to a low carbon
- Wanting the convenience of a diversified portfolio in a single fund
- · Able to handle the volatility of returns generally associated with equity investments
- · Planning to hold your investment for the medium to long term

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>

#### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# **Trailing commission**

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	Guarant	Guarantees		Management	Insurance	MER		
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>			
Investment Class	75%	75%	-	2.47%	0.16%	2.87%		
Other fees	What you pay	What you pay						
Short Term Trading	2% of the value of units	you sell or switch v	vithin 90 days of	buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.						
Switches	\$25 may be charged fo	r each switch in exc	ess of 4 per yea	r.				

#### What if I change my mind?

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life Invesco Global Balanced Fund Select

Investment segmentation (December 31, 2023)

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

8 21%

\$50.00

#### **Quick facts**

Date of Inception:September 2013Asset Class:Global Equity BalancedTotal Value:\$30,089,222Management Expense Ratio (MER):2.92%Net Asset Value per Unit:\$10.71Managed by:Invesco Canada Ltd.

Number of Units Outstanding: 2,810,480 Portfolio Turnover Rate:

Minimum Investment:

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Invesco Global Balanced Fund or a substantially similar fund.

The underlying fund objective is to seek to provide a high total investment return through a combination of income and strong capital growth. The fund holds a balanced portfolio of equities, convertible and fixed-income securities issued by governments - federal, provincial, or municipal, or corporations anywhere in the world

### Top 10 Investments

- 1. Invesco Global Bond Fund
- 2. Alphabet Inc
- 3. Meta Platforms Inc
- 4. DLF Ltd Common
- 5. Analog Devices Inc
- 6. Intuit Inc
- 7. Airbus SE Common
- 8. S&P Global Inc
- 9. LVMH Moet Hennessy Louis Vuitton SE
- Novo Nordisk A/S

#### Total Investments: 77 securities

The top 10 investments make up 63.88% of the fund.

#### How risky is it?

The value of your investments can go down.

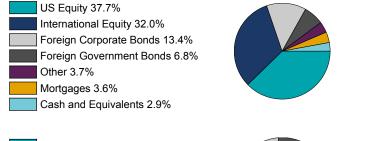


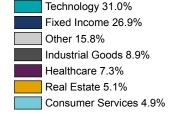
**Key investment risks:** Equity Risk, Foreign Market Risk, Underlying Fund Risk

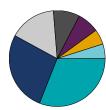
Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

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# How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

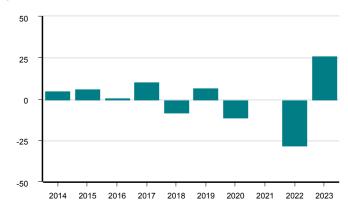
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$982.15. This works out to an average of -0.18% a year.

#### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 6 years and down in value 4 years of the 10.



# Equitable Life Invesco Global Balanced Fund Select



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- Looking for exposure to a balanced portfolio of equities and fixed income investments from around the globe that possess strong income and growth potential
- · Willing to accept a low to medium level of risk
- · Seeking income and capital growth potential over time (at least five years) through active management

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.			
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an in commission of up to 5.6%. Your advisor may have to return a portion or all of their commission when you withdraw units of the fund.</li> </ul>			
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

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	<u>Guarant</u> Maturity	<u>Guarantees</u> Maturity Death		<u>Management</u> Fee	Insurance Fee	<u>MER</u>	
	iviaturity	Deaul	<u>Fee</u>				
Investment Class	75%	75%	-	2.58%	0.12%	2.92%	
Estate Class	75%	100%	0.30%	2.58%	0.12%	2.92%	
Protection Class	100%	100%	0.60%	2.58%	0.12%	2.92%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of units	you sell or switch w	ithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged fo	r each switch in exc	ess of 4 per yea	r.			

# What if I change my mind?

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e-mail: savingsretirement@equitable.ca



# Equitable Life Mackenzie Canadian Growth Balanced Fund Select

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Canadian Equity Balanced \$130,194,950 Management Expense Ratio (MER): 2.85% Total Value: Net Asset Value per Unit: \$15.82 Managed by: Mackenzie Financial Corporation Number of Units Outstanding: 8,228,212 Portfolio Turnover Rate: 6.02% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Mackenzie Canadian Growth Balanced Fund or a substantially similar fund.

The underlying fund objective is to provide long-term capital growth and income by investing primarily in a well-diversified balanced portfolio of Canadian equity instruments, fixed income and money market securities.

# Top 10 Investments

- 1. Cash and Cash Equivalents
- 2. Intact Financial Corp
- 3. Stantec Inc
- 4. CAE Inc Common
- 5. Ontario Province 3.65% 02-Jun-2033
- 6. Royal Bank of Canada
- 7. Schneider Electric SE
- 8. Premium Brands Holdings Corp
- 9. Accenture PLC
- 10. Boyd Group Services Inc

### Total Investments: 609 securities

The top 10 investments make up 32.79% of the fund.

### How risky is it?

The value of your investments can go down.

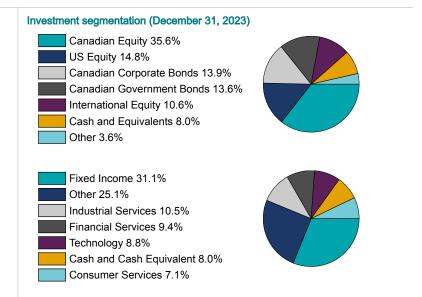


Key investment risks: Credit Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



# How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

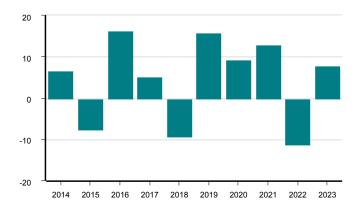
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,497.41. This works out to an average of 4.12% a year.

#### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



# Equitable Life Mackenzie Canadian Growth Balanced Fund Select



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- Are seeking a balance of capital gains and income from your investment and you are comfortable with the risks associated with equity and fixed income investments
- Willing to accept some variability of returns, have a below-average tolerance for risk, and are intending to invest in the Fund over the medium to long-term

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>			
No Load CB	There is no charge when you surrender.		o initial charge, Equitable pays your advisor an initial advisor may have to return a portion or all of their initial units of the fund.		
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
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# Ongoing fund expenses

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	Guaran	Guarantees		<u>Management</u>	<u>Insurance</u>	<u>MER</u>		
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>			
Investment Class	75%	75%	-	2.51%	0.10%	2.85%		
Estate Class	75%	100%	0.25%	2.51%	0.10%	2.85%		
Protection Class	100%	100%	0.55%	2.51%	0.10%	2.85%		
Other fees	What you pay	What you pay						
Short Term Trading	2% of the value of unit	2% of the value of units you sell or switch within 90 days of buying them.						
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.						
Switches	\$25 may be charged for	or each switch in exce	ess of 4 per vea	r.				

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e-mail: savingsretirement@equitable.ca



# Equitable Life Mackenzie Global Strategic Income Fund Select

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: May 2017 Asset Class: Global Neutral Balanced

\$26,918,992 Management Expense Ratio (MER): 2.80% Total Value:

Net Asset Value per Unit: \$11.71 Managed by: Mackenzie Financial Corporation Number of Units Outstanding: 6.72%

2,299,590 Portfolio Turnover Rate: \$50.00

Minimum Investment:

Product Availability: Investment Class, Estate Class, Protection Class

# What does this fund invest in?

The objective of the segregated fund is to invest in units of the Mackenzie Global Strategic Income Fund or a substantially similar fund.

The underlying fund objective seeks income with the potential for long-term capital growth by investing primarily in fixed-income and/or income-oriented equity securities of issuers anywhere in the world.

#### Top 10 Investments

- Cash and Cash Equivalents 1.
- Microsoft Corp 2.
- 3. United States Treasury 3.50% 15-Feb-2033
- 4. United States Treasury 0.13% 15-Jan-2031
- SAP SE 5.
- JPMorgan Chase & Co 6.
- 7. Broadcom Inc
- Amazon.com Inc 8
- Alphabet Inc 9.
- 10. New Zealand Government 3.50% 14-Apr-2033

### Total Investments: 542 securities

The top 10 investments make up 19.70% of the fund.

### How risky is it?

The value of your investments can go down.

Low	Low to Medium	Medium	Medium to High	High

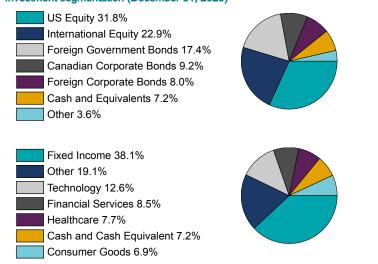
Key investment risks: Concentration Risk, Credit Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.

# Investment segmentation (December 31, 2023)



# How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

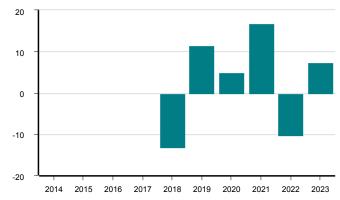
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund since inception has \$1,170.67. This works out to an average of 2.42% a year.

#### Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 4 years and down in value 2 years of the 6.



IMPORTANT NOTE: A fundamental change was made to the underlying fund effective June 7, 2021. This change would have affected the segregated fund's performance either positively or negatively had the change been in effect throughout the periods shown. 26

# Equitable Life Mackenzie Global Strategic Income Fund Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking an investment fund that can utilize a broad range of investment vehicles
- · Comfortable with a low to medium level of risk

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	When you buy the fund there is n commission.	o initial charge, Equitable pays your advisor no initial		
No Load CB	There is no charge when you surrender.		o initial charge, Equitable pays your advisor an initial advisor may have to return a portion or all of their initial units of the fund.		
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

# Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder

# Trailing commission

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information folder.							
	<u>Guarant</u>	<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	<u>MER</u>	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.47%	0.12%	2.80%	
Estate Class	75%	100%	0.30%	2.47%	0.12%	2.80%	
Protection Class	100%	100%	0.60%	2.47%	0.12%	2.80%	
Other fees	What you pay						
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.					
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	r each switch in exce	ess of 4 per yea	r.			

# What if I change my mind?

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# For more information

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life Mackenzie Income Fund Select

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Canadian Fixed Income Balanced \$34,135,202 Management Expense Ratio (MER): 2 89% Total Value: Net Asset Value per Unit: \$12.96 Managed by: Mackenzie Financial Corporation Number of Units Outstanding: 2,633,061 Portfolio Turnover Rate: 10.85% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Mackenzie Income Fund or a substantially similar fund.

The underlying fund objective is to invest in securities which provide a steady flow of income with reasonable safety of capital by investing primarily in a combination of fixed-income and equity securities of issuers anywhere in the world.

#### Top 10 Investments

- 1. Cash and Cash Equivalents
- 2. Ontario Province 3.65% 02-Jun-2033
- 3. Quebec Province 3.60% 01-Sep-2033
- 4. Quebec Province 4.40% 01-Dec-2055
- 5. Mackenzie Canadian Aggregate Bond Index ETF (QBB)
- 6. Mackenzie North American Corporate Bond Fund
- 7. United States Treasury 0.50% 15-Apr-2024
- 8. Ontario Province 4.15% 02-Dec-2054
- 9. Mackenzie Credit Absolute Return Fund
- 10. Royal Bank of Canada

#### Total Investments: 667 securities

The top 10 investments make up 23.55% of the fund.

### How risky is it?

The value of your investments can go down.

Low	Low to Medium	Medium	Medium to High	High

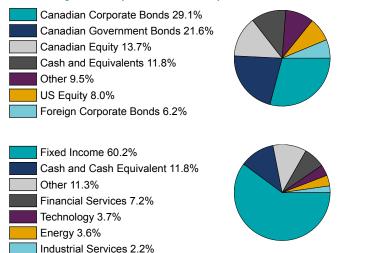
**Key investment risks:** Credit Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Underlying Fund Risk

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# Are there any guarantees?

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# Investment segmentation (December 31, 2023)



#### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

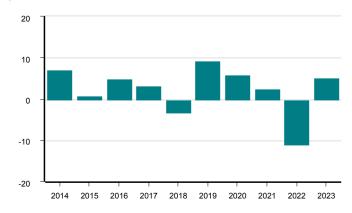
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,257.78. This works out to an average of 2.32% a year.

#### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 8 years and down in value 2 years of the 10.



# **Equitable Life Mackenzie Income Fund Select**



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Looking for a low risk, Canadian balanced income fund to hold as part of their portfolio
- · Willing to accept a low level of risk
- Able to handle the ups and downs of the stock and bond markets

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

		11 11311			
Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	When you buy the fund there is n commission.	o initial charge, Equitable pays your advisor no initial		
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an init commission of up to 5.6%. Your advisor may have to return a portion or all of their ir commission when you withdraw units of the fund.</li> </ul>			
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
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# Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

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	<u>Guaran</u>	<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	<u>MER</u>	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.57%	0.08%	2.89%	
Estate Class	75%	100%	0.20%	2.57%	0.08%	2.89%	
Protection Class	100%	100%	0.50%	2.57%	0.08%	2.89%	
Other fees	What you pay						
Short Term Trading	2% of the value of units	s you sell or switch v	vithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	r each switch in exc	ess of 4 per yea	r.			

#### What if I change my mind?

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# Equitable Life Mackenzie Ivy Canadian Balanced Fund Select

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: May 2017 Asset Class: Canadian Equity Balanced \$17,692,277 Management Expense Ratio (MER): 2.83% Total Value: Net Asset Value per Unit: \$12.40 Managed by: Mackenzie Financial Corporation Number of Units Outstanding: 1,426,314 Portfolio Turnover Rate: 10.74% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Mackenzie Ivy Canadian Balanced Fund or a substantially similar fund

The underlying fund objective is to seek capital growth and current income by investing primarily in a combination of Canadian equities and fixed-income securities.

#### Top 10 Investments

- 1. Brookfield Corp
- 2. Intact Financial Corp
- 3. Restaurant Brands International Inc
- 4. Royal Bank of Canada
- 5. Toronto-Dominion Bank
- 6. Alimentation Couche-Tard Inc
- 7. TELUS Corp
- 8. Emera Inc
- 9. Dollarama Inc
- 10. Visa Inc

### Total Investments: 560 securities

The top 10 investments make up 29.59% of the fund.

### How risky is it?

The value of your investments can go down.

Low	Low to Medium	Medium	Medium to High	High

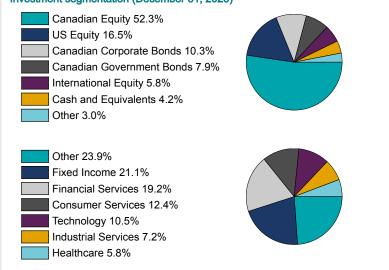
**Key investment risks:** Concentration Risk, Credit Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

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# Investment segmentation (December 31, 2023)



# How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

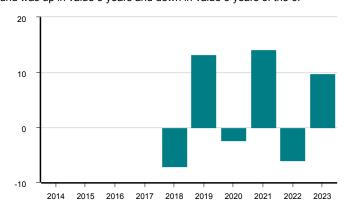
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund since inception has \$1,240.15. This works out to an average of 3.32% a year.

#### Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 3 years and down in value 3 years of the 6.



# Equitable Life Mackenzie Ivy Canadian Balanced Fund Select



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Looking for a Canadian balanced fund to hold as part of their portfolio
- · Wanting a medium-term investment
- · Able to handle the ups and downs of stock and bond markets

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works				
No Load	There is no charge when you surrender.	When you buy the fund there is no initial charge, Equitable pays your advisor commission.				
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>				
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>			
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# Ongoing fund expenses

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	Guaran	Guarantees		Guarantee Management		MER		
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>			
Investment Class	75%	75%	-	2.51%	0.12%	2.83%		
Estate Class	75%	100%	0.30%	2.51%	0.12%	2.83%		
Protection Class	100%	100%	0.60%	2.51%	0.12%	2.83%		
Other fees	What you pay	What you pay						
Short Term Trading	2% of the value of unit	2% of the value of units you sell or switch within 90 days of buying them.						
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.						
Switches	\$25 may be charged for each switch in excess of 4 per year.							

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# Equitable Life Mackenzie Ivy Global Balanced Fund Select

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: May 2017 Asset Class: Global Equity Balanced \$43,837,345 Management Expense Ratio (MER): Total Value: 2.84% Net Asset Value per Unit: \$12.04 Managed by: Mackenzie Financial Corporation Number of Units Outstanding: 3,642,157 Portfolio Turnover Rate: 9.79% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Mackenzie Ivy Global Balanced Fund or a substantially similar fund.

The underlying fund objective is to seek capital growth and current income by investing primarily in a combination of equity and fixed-income securities of issuers located anywhere in the world.

### Top 10 Investments

- 1. Danaher Corp
- 2. Cash and Cash Equivalents
- 3. Colgate-Palmolive Co
- 4. Alphabet Inc
- 5. Brookfield Corp
- 6. Berkshire Hathaway Inc
- 7. Johnson & Johnson
- 8. Reckitt Benckiser Group PLC
- 9. Compass Group PLC
- 10. Seven & i Holdings Co Ltd

Total Investments: 792 securities

The top 10 investments make up 25.60% of the fund.

#### How risky is it?

The value of your investments can go down.

Low	Low to Medium	Medium	Medium to High	High

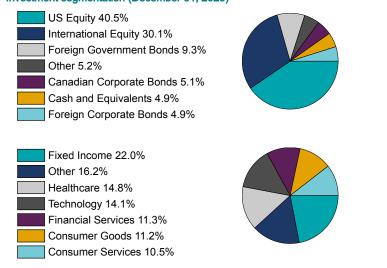
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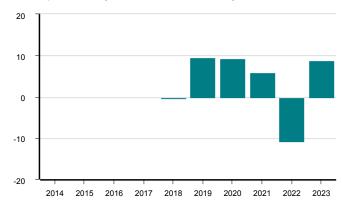
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund since inception has \$1,203.45. This works out to an average of 2.85% a year.

#### Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 4 years and down in value 2 years of the 6.



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December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

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- · Want a medium-term investment
- · Able to handle the ups and downs of stock and bond markets

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- The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down.
- The amount returned will include a refund of any sales charges or other fees you
  paid.

# For more information

This summary may not contain all the information you need. Please read the insurance contract and the Information Folder.

Equitable

One Westmount Road North Waterloo, Ontario N2J 4C7 Toll free: 1 800 668 4095

e-mail: savingsretirement@equitable.ca



# **Equitable Life Bissett Canadian Equity Fund Select**

# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Canadian Equity \$49,743,277 Management Expense Ratio (MER): Total Value: 2.81% Net Asset Value per Unit: \$18.04 Managed by: Franklin Templeton Investments Corp. Number of Units Outstanding: 2,757,373 Portfolio Turnover Rate: 6.94% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Franklin Bissett Canadian Equity Fund or a substantially similar fund

The underlying fund objective is long-term capital appreciation by investing primarily in a diversified portfolio of mid- to large-capitalization Canadian equities.

#### Top 10 Investments

- 1. Toronto-Dominion Bank
- 2. Royal Bank of Canada
- 3. Alimentation Couche-Tard Inc.
- 4. Canadian Pacific Kansas City Ltd Common
- 5. Canadian National Railway Co
- 6. Agnico Eagle Mines Ltd
- 7. Fortis Inc
- 8. Bank of Nova Scotia
- 9. Open Text Corp
- 10. Waste Connections Inc

### Total Investments: 46 securities

The top 10 investments make up 41.47% of the fund.

### How risky is it?

The value of your investments can go down.

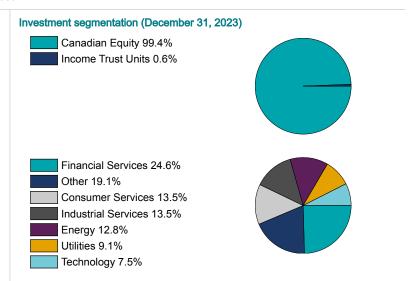


Key investment risks: Equity Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



## How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

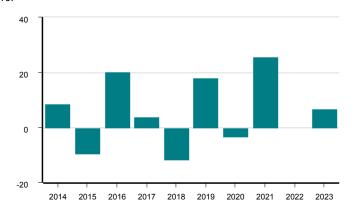
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,671.27. This works out to an average of 5.27% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



# **Equitable Life Bissett Canadian Equity Fund Select**



## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking a core Canadian equity fund
- · Willing to accept a low to medium level of risk
- · Looking to hold their investment for the medium to long term

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

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Sales Charge Option	What You Pay	How It Works				
No Load	There is no charge when you surrender.	• When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.				
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their init commission when you withdraw units of the fund.</li> </ul>				
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>			
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>			

## Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	<u>Guarar</u>	Guarantees		<u>Management</u>	<u>Insurance</u>	<u>MER</u>
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.44%	0.12%	2.81%
Estate Class	75%	100%	0.30%	2.44%	0.12%	2.81%
Protection Class	100%	100%	0.90%	2.44%	0.12%	2.81%
Other fees	What you pay					
Short Term Trading	2% of the value of unit	ts you sell or switch v	vithin 90 days of	buying them.		
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.				

#### What if I change my mind?

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# **Equitable Life Bissett Dividend Income Fund Select**

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Canadian Equity Balanced \$128,369,368 Management Expense Ratio (MER): 2.69% Total Value: Net Asset Value per Unit: \$16.36 Managed by: Franklin Templeton Investments Corp. Number of Units Outstanding: 7,846,036 Portfolio Turnover Rate: 5.71% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Franklin Bissett Dividend Income Fund or a substantially similar fund.

The underlying fund objective is high current income by investing primarily in Canadian and American dividend paying preferred and common stocks and, from time to time bonds, up to a maximum of 25% of the fund's total assets.

## Top 10 Investments

- 1. Royal Bank of Canada
- 2. Toronto-Dominion Bank
- 3. Enbridge Inc
- 4. Canadian National Railway Co
- 5. Agnico Eagle Mines Ltd
- 6. Canadian Utilities Ltd
- 7. TELUS Corp
- 8. Open Text Corp
- 9. Bank of Montreal
- 10. Canadian Pacific Kansas City Ltd Common

#### Total Investments: 153 securities

The top 10 investments make up 27.91% of the fund.

### How risky is it?

The value of your investments can go down.

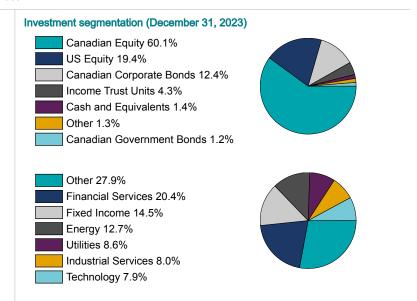


**Key investment risks:** Credit Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



#### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

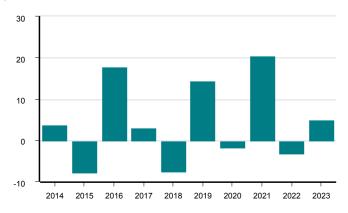
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,483.09. This works out to an average of 4.02% a year.

#### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 6 years and down in value 4 years of the 10.



# Equitable Life Bissett Dividend Income Fund Select



## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Looking for diversified exposure to high quality Canadian companies with long histories of dividend growth
- · Willing to accept a low to medium level of risk
- · Seeking dividend income and capital growth through active management over time

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

	, ,	1 7 7/			
Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>			
No Load CB	There is no charge when you surrender.		o initial charge, Equitable pays your advisor an initial advisor may have to return a portion or all of their initial units of the fund.		
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	• When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

## Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

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	<u>Guaran</u>	<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	MER	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.37%	0.10%	2.69%	
Estate Class	75%	100%	0.25%	2.37%	0.10%	2.69%	
Protection Class	100%	100%	0.80%	2.37%	0.10%	2.69%	
Other fees	What you pay						
Short Term Trading	2% of the value of units	s you sell or switch w	vithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

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e-mail: savingsretirement@equitable.ca



# **Equitable Life Canadian Stock Fund Select**

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Canadian Focused Equity \$64,720,419 Management Expense Ratio (MER): Total Value: 2.68% Net Asset Value per Unit: \$22.49 Managed by: MFS Investment Management Canada Limited Number of Units Outstanding: 2,877,212 Portfolio Turnover Rate: 3.85% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the MFS Canadian Equity Plus Fund or a substantially similar fund.

The underlying fund objective is to seek capital appreciation by focusing investment in Canadian companies that offer either good relative value or strong earnings growth, in combination with financial strength and a sustainable business model.

#### Top 10 Investments

- 1. Royal Bank of Canada
- 2. Toronto-Dominion Bank
- 3. Canadian Natural Resources Ltd
- 4. Bank of Montreal
- 5. Canadian Pacific Kansas City Ltd Common
- 6. Shopify Inc
- 7. Enbridge Inc
- 8. Suncor Energy Inc
- 9. Constellation Software Inc
- 10. Brookfield Corp

#### Total Investments: 180 securities

The top 10 investments make up 35.36% of the fund.

#### How risky is it?

The value of your investments can go down.



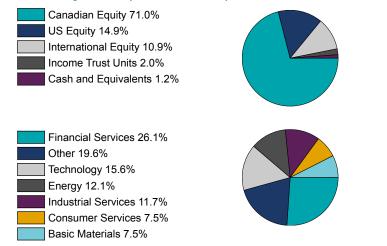
**Key investment risks:** Concentration Risk, Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Securities Lending Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.





## How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

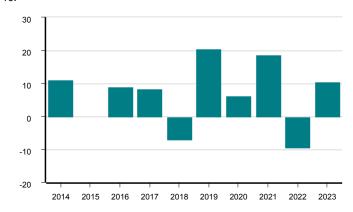
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,875.38. This works out to an average of 6.49% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



# **Equitable Life Canadian Stock Fund Select**



## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Looking for a blend of Canadian equities and some foreign equities
- Willing to accept moderate share-price volatility
- Seeking capital growth over time through active management (at least five years)

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

	, ,	1 7 7/			
Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>			
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Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
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## Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

#### **Trailing commission**

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information folder.						
	<u>Guarant</u>	Guarantees		<u>Management</u>	<u>Insurance</u>	<u>MER</u>
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.26%	0.12%	2.68%
Estate Class	75%	100%	0.30%	2.26%	0.12%	2.68%
Protection Class	100%	100%	0.90%	2.26%	0.12%	2.68%
Other fees	What you pay					
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year				

#### What if I change my mind?

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# **Equitable Life Dynamic Equity Income Fund Select**

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: May 2017 Asset Class: Canadian Focused Equity \$73,052,484 Management Expense Ratio (MER): Total Value: 2.80% Net Asset Value per Unit: \$14.20 Managed by: 1832 Asset Management L.P. Number of Units Outstanding: 5,144,869 Portfolio Turnover Rate: 7.80% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Dynamic Equity Income Fund or a substantially similar fund.

The underlying fund objective is to seek to achieve high income and long-term growth of capital by investing primarily in equity securities that pay a dividend or distribution.

## Top 10 Investments

- 1. Royal Bank of Canada
- 2. Toronto-Dominion Bank
- 3. Enbridge Inc
- 4. Canadian Natural Resources Ltd
- 5. Canadian National Railway Co
- 6. Microsoft Corp
- 7. Bank of Montreal
- 8. Canadian Pacific Kansas City Ltd Common
- 9. Brookfield Corp
- 10. Visa Inc

#### Total Investments: 52 securities

The top 10 investments make up 40.74% of the fund.

#### How risky is it?

The value of your investments can go down.

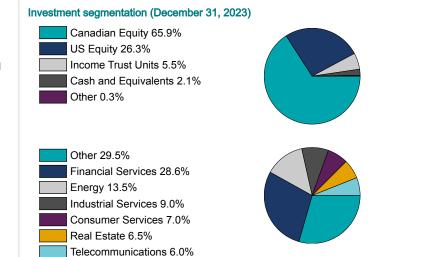
Low	Low to Medium	Medium	Medium to High	High

**Key investment risks:** Commodity Risk, Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Liquidity Risk, Securities Lending Risk, Short Selling Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



## How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

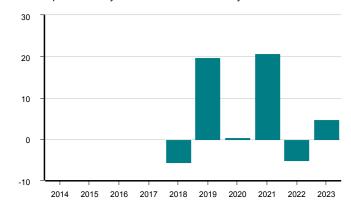
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund since inception has \$1,419.54. This works out to an average of 5.46% a year.

## Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 4 years and down in value 2 years of the 6.



# Equitable Life Dynamic Equity Income Fund Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Looking for a low to medium risk, Canadian equity fund to hold as part of their portfolio
- · Willing to accept a low to medium level of risk

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>			
No Load CB	There is no charge when you surrender.		o initial charge, Equitable pays your advisor an initial advisor may have to return a portion or all of their initial units of the fund.		
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	• When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

## Ongoing fund expenses

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## Trailing commission

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information folder.							
	<u>Guarant</u>	<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	<u>MER</u>	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.45%	0.12%	2.80%	
Estate Class	75%	100%	0.30%	2.45%	0.12%	2.80%	
Protection Class	100%	100%	0.90%	2.45%	0.12%	2.80%	
Other fees	What you pay						
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.					
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

## What if I change my mind?

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- The amount returned will include a refund of any sales charges or other fees you paid.

## For more information

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Equitable

One Westmount Road North Waterloo, Ontario N2J 4C7 Toll free: 1 800 668 4095

e-mail: savingsretirement@equitable.ca



# Equitable Life Fidelity® Special Situations Fund Select

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Canadian Focused Equity \$98,061,853 Management Expense Ratio (MER): Total Value: 3.07% Net Asset Value per Unit: \$14.64 Managed by: Fidelity Investments Canada ULC Number of Units Outstanding: 6,697,309 Portfolio Turnover Rate: 0.96% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Fidelity Special Situations Fund or a substantially similar fund.

The underlying fund objective is to achieve long-term capital growth. It invests primarily in equity securities of Canadian companies. It seeks to identify investment opportunities that are believed to represent special situations.

#### Top 10 Investments

- 1. NVIDIA Corp
- 2. Cameco Corp
- 3. Shopify Inc
- 4. TFI International Inc
- 5. ATS Corp Common
- 6. Eli Lilly and Co
- 7. ARC Resources Ltd
- 8. Vertiv Holdings Co Common Cl A
- 9. Meta Platforms Inc
- 10. Boyd Group Services Inc

#### Total Investments: 161 securities

The top 10 investments make up 33.37% of the fund.

#### How risky is it?

The value of your investments can go down.



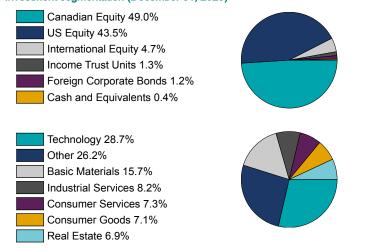
**Key investment risks:** Concentration Risk, Equity Risk, Foreign Market Risk, Liquidity Risk, Special Equities Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.





## How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

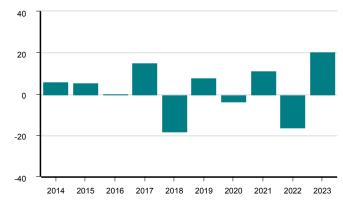
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,233.41. This works out to an average of 2.12% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



IMPORTANT NOTE: A fundamental change was made to the underlying fund effective June 7, 2021. This change would have affected the segregated fund's performance either positively or negatively had the change been in effect throughout the periods shown.

# Equitable Life Fidelity® Special Situations Fund Select



## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Searching for equity exposure in small to mid-sized companies
- Willing to accept a medium to high level of risk
- Seeking above-average capital growth through active management over time (at least five years)

## How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

The following tables show the less that expended you state pay to buy, own this tall to the falls.						
Sales Charge Option	What You Pay	How It Works				
No Load	There is no charge when you surrender.	When you buy the fund there is n commission.	o initial charge, Equitable pays your advisor no initial			
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initi commission of up to 5.6%. Your advisor may have to return a portion or all of their in commission when you withdraw units of the fund.</li> </ul>				
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>			
Low Load (Not available for new sales as of May 29, 2023)	If you sell within:         Year 1       3.0%         Year 2       2.5%         Year 3       2.0%         After 3       0.0%	• When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>			

## Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

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	Guarantees		Guarantee	Management	Insurance	MER
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.63%	0.20%	3.07%
Estate Class	75%	100%	0.50%	2.63%	0.20%	3.07%
Protection Class	100%	100%	1.00%	2.63%	0.20%	3.07%
Other fees	What you pay					
Short Term Trading	2% of the value of units you sell or switch within 90 days of buying them.					
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				

\$25 may be charged for each switch in excess of 4 per year.

#### What if I change my mind?

Switches

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# **Equitable Life Low Volatility Canadian Equity Fund Select**

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Canadian Equity \$24,115,990 Management Expense Ratio (MER): Total Value: 2.65% Net Asset Value per Unit: \$20.30 Managed by: MFS Investment Management Canada Limited Number of Units Outstanding: 1,187,922 Portfolio Turnover Rate: 6.95% \$50.00 Minimum Investment:

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the MFS Low Volatility Canadian Equity Fund or a substantially similar fund.

The underlying fund objective is to seek capital appreciation by investing primarily in Canadian companies that offer good relative value, financial strength, and a sustainable business model.

## Top 10 Investments

- 1. Bank of Montreal
- 2. Royal Bank of Canada
- 3. Toronto-Dominion Bank
- 4. Manulife Financial Corp
- 5. Constellation Software Inc
- 6. Pembina Pipeline Corp
- 7. Enbridge Inc
- 8. Loblaw Cos Ltd
- 9. Alimentation Couche-Tard Inc
- 10. Agnico Eagle Mines Ltd

#### Total Investments: 61 securities

The top 10 investments make up 38.86% of the fund.

#### How risky is it?

The value of your investments can go down.

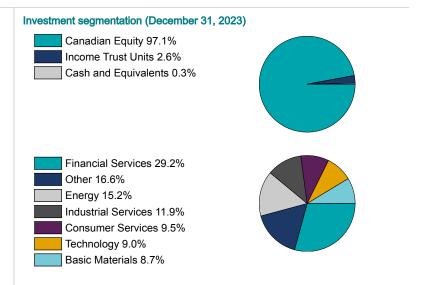


**Key investment risks:** Concentration Risk, Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Securities Lending Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



## How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

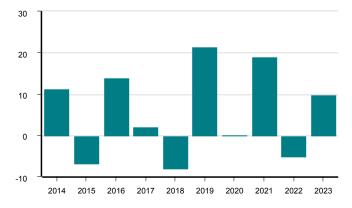
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,676.04. This works out to an average of 5.30% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



# **Equitable Life Low Volatility Canadian Equity Fund Select**



## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Searching for a conservative domestic equity holding for their portfolio
- Looking for exposure to large Canadian companies
- · Willing to accept a medium level of risk
- · Seeking capital growth over time through active management (at least five years)

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works				
No Load	There is no charge when you surrender.	When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.				
No Load CB	There is no charge when you surrender.		o initial charge, Equitable pays your advisor an initial advisor may have to return a portion or all of their initial units of the fund.			
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within:       Year 1     5.5%       Year 2     5.0%       Year 3     5.0%       Year 4     4.0%       Year 5     4.0%       Year 6     3.0%       Year 7     2.0%       After 7     0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>			
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>			

#### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

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	The state of the s	<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	<u>MER</u>
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.26%	0.12%	2.65%
Estate Class	75%	100%	0.30%	2.26%	0.12%	2.65%
Protection Class	100%	100%	0.90%	2.26%	0.12%	2.65%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.				

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e-mail: savingsretirement@equitable.ca



# Equitable Life ClearBridge Sustainable Global Infrastructure Income Fund Select

Investment segmentation (December 31, 2023)

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: August 2022 Asset Class: Global Infrastructure Equity \$10,144,502 Management Expense Ratio (MER): Total Value: 2.71% Net Asset Value per Unit: \$9.58 Managed by: Franklin Templeton Investments Corp. Number of Units Outstanding: 1,059,530 Portfolio Turnover Rate: 5.97% Minimum Investment: \$50.00

Product Availability: Investment Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Franklin ClearBridge Sustainable Global Infrastructure Income Fund or a substantially similar fund.

The underlying fund objective is to achieve income and capital appreciation by investing primarily in equity securities of sustainable issuers in the infrastructure business.

#### Top 10 Investments

- 1. EDP Energias de Portugal SA Common
- 2. National Grid PLC
- 3. Entergy Corp
- 4. American Tower Corp
- 5. Southern Co Common
- 6. Crown Castle International Corp
- 7. Union Pacific Corp
- 8. Enel SpA Common
- 9. Snam SpA
- 10. OGE Energy Corp Common

#### Total Investments: 37 securities

The top 10 investments make up 40.74% of the fund.

## How risky is it?

The value of your investments can go down.

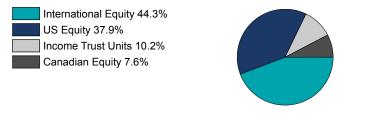


**Key investment risks:** ESG Investing Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

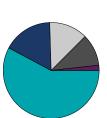
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Utilities 57.8%

Industrial Services 16.7%



## How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

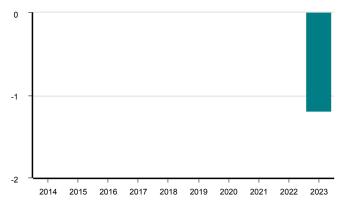
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund since inception has \$957.52. This works out to an average of -3.19% a year.

#### Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was down in value 1 year.



# Equitable Life ClearBridge Sustainable Global Infrastructure Income Fund Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking a global equity fund that provides exposure to income-generating securities of sustainable issuers in the infrastructure business
- · Seek a fund that follows a sustainable investment approach
- · Planning to hold your investment for the medium or long term

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>

#### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

## **Trailing commission**

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	<u>Guarant</u>	<u>Guarantees</u>		Management	Insurance	MER
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.36%	0.16%	2.71%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.				

## What if I change my mind?

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# Equitable Life Dynamic Asia Pacific Equity Fund Select

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: Asset Class: August 2022 Asia Pacific Equity \$2,630,267 Management Expense Ratio (MER): Total Value: 2.69% Net Asset Value per Unit: \$8.76 Managed by: 1832 Asset Management L.P. Number of Units Outstanding: 300,263 Portfolio Turnover Rate: 12.11% Minimum Investment: \$50.00

Product Availability: Investment Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Dynamic Asia Pacific Equity Fund or a substantially similar fund.

The underlying fund objective is to achieve long-term capital growth primarily through investments in equity securities of businesses in the Far East.

## Top 10 Investments

- 1. Airtac International Group
- 2. Minor International PCL
- 3. SMC Corp Common
- 4. Nippon Paint Holdings Co Ltd Common
- 5. Bank Rakyat Indonesia (Persero) Tbk PT Common
- 6. HDFC Bank Ltd
- 7. Indian Hotels Co Ltd Common
- 8. Samsung Biologics Co Ltd
- 9. Shenzhen Mindry Bio-Med Elctr Co Ltd Common Cl A
- 10. Tencent Holdings Ltd

#### Total Investments: 46 securities

The top 10 investments make up 33.43% of the fund.

#### How risky is it?

The value of your investments can go down.

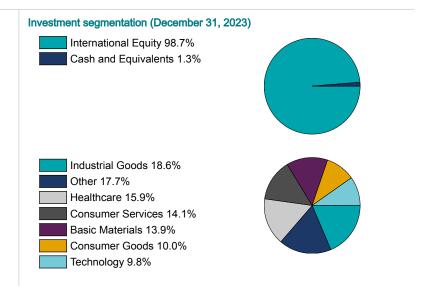


**Key investment risks:** Commodity Risk, Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Liquidity Risk, Securities Lending Risk, Short Selling Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



## How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

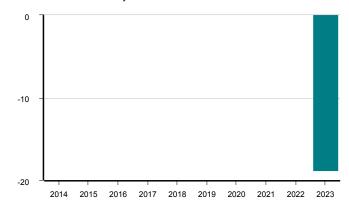
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund since inception has \$875.94. This works out to an average of -9.42% a year.

## Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was down in value 1 year.



# Equitable Life Dynamic Asia Pacific Equity Fund Select



## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking the capital growth potential of investments in equities of the Far East;
- · Able to accept some variability of returns and are investing for the long term
- · Willing to accept a medium level of risk

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>

#### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

## **Trailing commission**

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	Cuerent	Guarantees		Management	Incurance	MED
	<u>Guarant</u> Maturity	<u>ees</u> Death	<u>Guarantee</u> <u>Fee</u>	<u>Fee</u>	<u>Insurance</u> <u>Fee</u>	MER
Investment Class	75%	75%	-	2.16%	0.20%	2.69%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	r each switch in exc	ess of 4 per yea	r.		

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e-mail: savingsretirement@equitable.ca



# Equitable Life Dynamic American Fund Select

#### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: U.S. Equity \$206,108,739 Management Expense Ratio (MER): Total Value: 3.12% Net Asset Value per Unit: \$25.48 Managed by: 1832 Asset Management L.P. Number of Units Outstanding: 8,090,320 Portfolio Turnover Rate: 3.59% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Dynamic American Fund or a substantially similar fund.

The underlying fund objective is to seek to achieve long-term capital growth by investing primarily in equity securities of United States based businesses.

## Top 10 Investments

- 1. Microsoft Corp
- 2. Apple Inc
- 3. Meta Platforms Inc
- 4. Amazon.com Inc
- 5. NVIDIA Corp
- 6. Broadcom Inc
- 7. General Dynamics Corp
- 8. JPMorgan Chase & Co
- 9. Lululemon Athletica Inc
- 10. Eaton Corp PLC

Total Investments: 36 securities

The top 10 investments make up 44.25% of the fund.

#### How risky is it?

The value of your investments can go down.

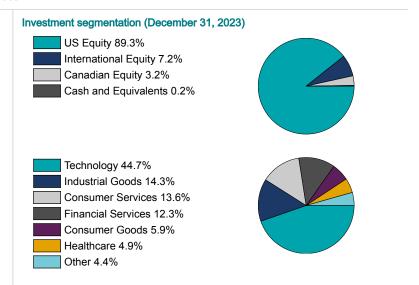


**Key investment risks:** Commodity Risk, Credit Risk, Derivative Risk, Equity Risk, Interest Rate Risk, Securities Lending Risk, Short Selling Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



## How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

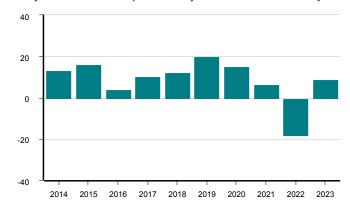
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$2,231.98. This works out to an average of 8.36% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 9 years and down in value 1 year of the 10.



# **Equitable Life Dynamic American Fund Select**



## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Looking for a medium risk, U.S. equity fund to hold as part of their portfolio
- · Willing to accept a medium level of risk

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>			
No Load CB	There is no charge when you surrender.		o initial charge, Equitable pays your advisor an initial advisor may have to return a portion or all of their initial units of the fund.		
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

## Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder

## Trailing commission

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

information folder.						
	<u>Guarant</u>	<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	<u>MER</u>
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.67%	0.16%	3.12%
Estate Class	75%	100%	0.40%	2.67%	0.16%	3.12%
Protection Class	100%	100%	1.00%	2.67%	0.16%	3.12%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.				

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- You must tell us in writing, by email, fax or letter, that you want to cancel.
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- The amount returned will include a refund of any sales charges or other fees you paid.

## For more information

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life Dynamic Global Discovery Fund Select

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Global Equity \$147,129,159 Management Expense Ratio (MER): Total Value: 3.31% Net Asset Value per Unit: \$22.44 Managed by: 1832 Asset Management L.P. Number of Units Outstanding: 6,557,427 Portfolio Turnover Rate: 2.59% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Dynamic Global Discovery Fund or a substantially similar fund.

The underlying fund objective is to seek to provide long-term capital growth through investment in a broadly diversified portfolio consisting primarily of equity securities of businesses based outside of Canada.

#### Top 10 Investments

- 1. Inficon Holding AG
- 2. Elbit Systems Ltd
- 3. Mizrahi Tefahot Bank Ltd
- 4. Apple Inc
- 5. Microsoft Corp
- 6. Meta Platforms Inc
- 7. Amazon.com Inc
- 8. Broadcom Inc
- 9. Eaton Corp PLC
- 10. Lululemon Athletica Inc

#### Total Investments: 37 securities

The top 10 investments make up 48.29% of the fund.

#### How risky is it?

The value of your investments can go down.

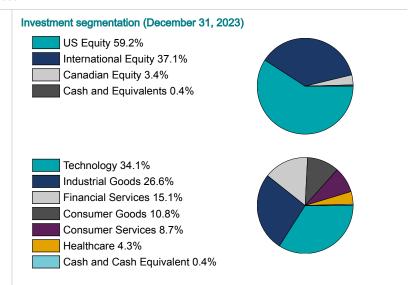


**Key investment risks:** Commodity Risk, Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Liquidity Risk, Securities Lending Risk, Short Selling Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



## How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

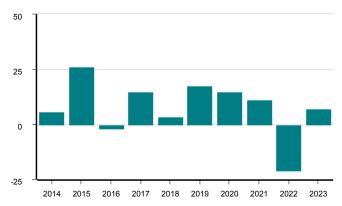
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$2,011.72. This works out to an average of 7.24% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 8 years and down in value 2 years of the 10.



# Equitable Life Dynamic Global Discovery Fund Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Looking for a global equity fund to hold as part of their portfolio
- · Willing to accept a low to medium level of risk

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	When you buy the fund there is n commission.	is no initial charge, Equitable pays your advisor no initial		
No Load CB	There is no charge when you surrender.		o initial charge, Equitable pays your advisor an initial advisor may have to return a portion or all of their initial units of the fund.		
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

## Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

## Trailing commission

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information folder.						
		<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	<u>MER</u>
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.86%	0.16%	3.31%
Estate Class	75%	100%	0.40%	2.86%	0.16%	3.31%
Protection Class	100%	100%	0.80%	2.86%	0.16%	3.31%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.				

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## For more information

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life Dynamic Global Real Estate Fund Select

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: Asset Class: August 2022 Real Estate Equity \$1,671,594 Management Expense Ratio (MER): Total Value: 2.65% Net Asset Value per Unit: \$10.06 Managed by: 1832 Asset Management L.P. Number of Units Outstanding: 166,252 Portfolio Turnover Rate: 21.44% Minimum Investment: \$50.00

Product Availability: Investment Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Dynamic Global Real Estate Fund or a substantially similar fund.

The underlying fund objective is to achieve long-term capital appreciation and income primarily through investment in a diversified portfolio of equity and debt securities of businesses around the world with potential for increased value as a result of ownership, management or other investment in real estate assets.

## Top 10 Investments

- 1. Prologis Inc
- 2. RioCan REIT
- 3. Ventas Inc Common
- 4. American Tower Corp
- 5. Tricon Residential Inc Common
- 6. Crown Castle International Corp
- 7. Mid-America Apartment Communities Inc Common
- 8. Canadian Apartment Properties REIT
- 9. Equinix Inc
- 10. Granite REIT

#### Total Investments: 61 securities

The top 10 investments make up 35.58% of the fund.

### How risky is it?

The value of your investments can go down.

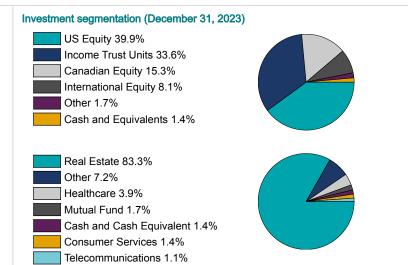


**Key investment risks:** Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Securities Lending Risk, Short Selling Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



## How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

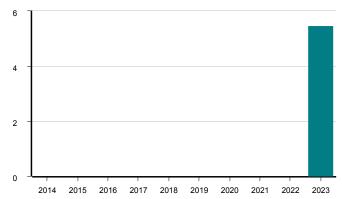
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund since inception has \$1,005.76. This works out to an average of 0.43% a year.

## Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 1 year.



# Equitable Life Dynamic Global Real Estate Fund Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- Seeking long term capital appreciation and income primarily through investment in a diversified portfolio of equity and debt securities of businesses around the world with ownership, management or other investment in real estate assets;
- · Able to accept some variability of returns and are investing for the long term.
- · Willing to accept a medium level of risk

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>

## Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

#### **Trailing commission**

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	Guarant	Guarantees		Management	Insurance	MER
	Maturity	Death	<u>Guarantee</u> <u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.16%	0.20%	2.65%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	r each switch in exc	ess of 4 per yea	r.		

## What if I change my mind?

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  paid.

## For more information

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life Fidelity® Climate Leadership Fund Select

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: August 2022 Asset Class: Global Equity \$2,108,865 Management Expense Ratio (MER): Total Value: 2.90% Net Asset Value per Unit: \$12.42 Managed by: Fidelity Investments Canada ULC 4.47% Number of Units Outstanding: 169,848 Portfolio Turnover Rate: Minimum Investment: \$50.00

Product Availability: Investment Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Fidelity Climate Leadership Fund or a substantially similar fund.

The underlying fund objective is to achieve long-term capital growth. It invests primarily in equity securities of companies anywhere in the world that are believed to reduce the risks, or are expected to benefit from the opportunities, associated with climate-related issues or the global transition to a low carbon economy.

#### Top 10 Investments

- 1. Fidelity U.S. Money Market Investment Trust
- 2. Canadian National Railway Co
- 3. J B Hunt Transport Services Inc Common
- 4. Union Pacific Corp
- 5. Brookfield Renewable Partners LP
- 6. SNC-Lavalin Group Inc
- 7. Westinghouse Air Brake Techs Corp Common
- 8. Arcadis NV Common
- 9. Installed Building Products Inc Common
- 10. Computer Modelling Group Ltd

#### Total Investments: 58 securities

The top 10 investments make up 52.63% of the fund.

### How risky is it?

The value of your investments can go down.



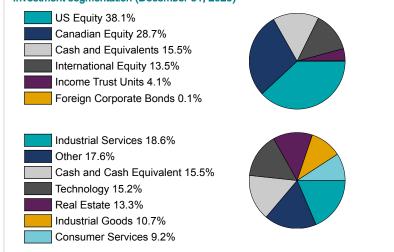
**Key investment risks:** Concentration Risk, ESG Investing Risk, Equity Risk, Foreign Market Risk, Special Equities Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.

# Investment segmentation (December 31, 2023)



## How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

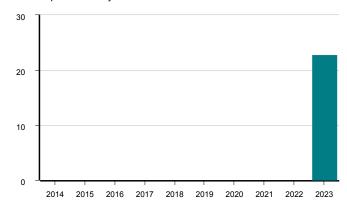
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund since inception has \$1,241.69. This works out to an average of 17.55% a year.

## Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 1 year.



# Equitable Life Fidelity® Climate Leadership Fund Select



## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- Seeking to gain global equity exposure to companies that are believed to reduce the risks, or are expected to benefit from the opportunities, associated with climate-related issues or the global transition to a low carbon economy
- · Able to handle the volatility of returns generally associated with equity investments
- · Planning to hold your investment for the medium to long term

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>

## Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

## Trailing commission

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	<u>Guarant</u>	<u>ees</u>	<u>Guarantee</u>	<u>Management</u>	<u>Insurance</u>	<u>MER</u>
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Investment Class	75%	75%	-	2.43%	0.20%	2.90%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
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# Equitable Life Fidelity® Global Innovators Fund Select

Investment segmentation (December 31, 2023)

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: August 2022 Asset Class: Global Equity \$28,400,943 Management Expense Ratio (MER): Total Value: 2.89% Net Asset Value per Unit: \$13.00 Managed by: Fidelity Investments Canada ULC Number of Units Outstanding: 2,184,356 Portfolio Turnover Rate: 0.65% Minimum Investment: \$50.00

Product Availability: Investment Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Fidelity Global Innovators Investment Trust or a substantially similar fund.

The underlying fund objective is to achieve long-term capital appreciation. It invests primarily in equity securities of companies located anywhere in the world that have the potential to be disruptive innovators.

# Top 10 Investments

- 1. NVIDIA Corp
- 2. Microsoft Corp
- 3. Amazon.com Inc
- 4. Meta Platforms Inc
- 5. Alphabet Inc
- 6. Cameco Corp
- 7. Alphabet Inc
- 8. Advanced Micro Devices Inc
- 9. Eli Lilly and Co
- 10. Vertiv Holdings Co Common CI A

#### Total Investments: 161 securities

The top 10 investments make up 50.27% of the fund.

### How risky is it?

The value of your investments can go down.

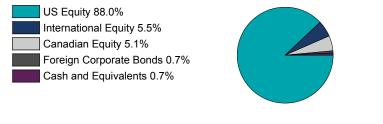


**Key investment risks:** Concentration Risk, Equity Risk, Liquidity Risk, Special Equities Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

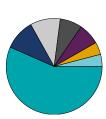
## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.





Technology 56.6%



## How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

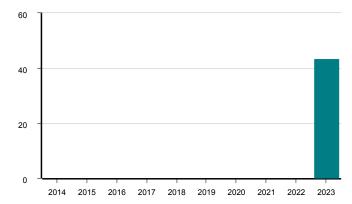
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund since inception has \$1,300.16. This works out to an average of 21.66% a year.

## Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 1 year.



# Equitable Life Fidelity® Global Innovators Fund Select



## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking a global equity fund that provides exposure to companies that have the potential to be disruptive innovators
- · Able to handle the volatility of returns generally associated with equity investments
- Planning to hold your investment for the medium or long term

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>

#### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

## **Trailing commission**

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	Guerent	Guarantees		Management	Insurance	MER
	Maturity	Death	<u>Guarantee</u> <u>Fee</u>	<u>Fee</u>	Fee	MER
Investment Class	75%	75%	-	2.46%	0.20%	2.89%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.				

## What if I change my mind?

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- You must tell us in writing, by email, fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down.
- The amount returned will include a refund of any sales charges or other fees you paid.

#### For more information

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Equitable

One Westmount Road North Waterloo, Ontario N2J 4C7 Toll free: 1 800 668 4095

e-mail: savingsretirement@equitable.ca



# Equitable Life Fidelity® U.S. Focused Stock Fund Select

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: August 2022 Asset Class: U.S. Equity \$17,547,352 Management Expense Ratio (MER): Total Value: 2.84% Net Asset Value per Unit: \$11.85 Managed by: Fidelity Investments Canada ULC Number of Units Outstanding: 1,480,510 Portfolio Turnover Rate: 1.33% Minimum Investment: \$50.00

Product Availability: Investment Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Fidelity U.S. Focused Stock Fund or a substantially similar fund.

The underlying fund objective is to achieve long-term capital growth. It invests primarily in equity securities of U.S. companies.

#### Top 10 Investments

- 1. Microsoft Corp
- 2. NVIDIA Corp
- 3. Meta Platforms Inc
- 4. Amazon.com Inc
- 5. Fiserv Inc
- 6. Alphabet Inc
- 7. Eaton Corp PLC
- 8. Eli Lilly and Co
- 9. PNC Financial Services Group Inc
- 10. S&P Global Inc

Total Investments: 38 securities

The top 10 investments make up 55.87% of the fund.

#### How risky is it?

The value of your investments can go down.

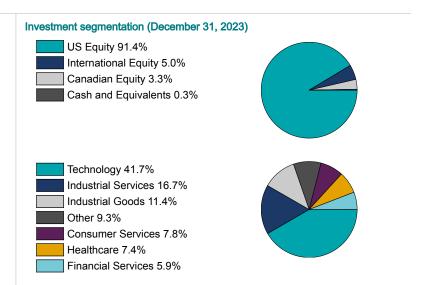


**Key investment risks:** Concentration Risk, Equity Risk, Foreign Market Risk, Special Equities Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



## How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

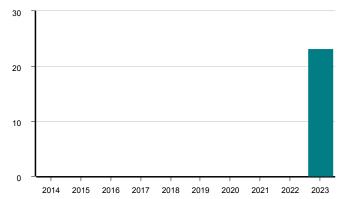
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund since inception has \$1,185.18. This works out to an average of 13.53% a year.

## Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 1 year.



# Equitable Life Fidelity® U.S. Focused Stock Fund Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Wanting to gain U.S. equity exposure
- · Able to handle the volatility of returns generally associated with equity investments
- · Planning to hold your investment for the medium to long term

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>

#### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

## **Trailing commission**

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	<u>Guarant</u> Maturity	<u>ees</u> Death	<u>Guarantee</u> <u>Fee</u>	<u>Management</u> <u>Fee</u>	<u>Insurance</u> <u>Fee</u>	<u>MER</u>
Investment Class	75%	75%	-	2.39%	0.20%	2.84%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.				

## What if I change my mind?

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e-mail: savingsretirement@equitable.ca



# Equitable Life Invesco Europlus Fund Select

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: **European Equity** \$14,679,198 Management Expense Ratio (MER): Total Value: 3.14% Net Asset Value per Unit: \$15.68 Managed by: Invesco Canada Ltd. Number of Units Outstanding: 936,280 Portfolio Turnover Rate: 10.93% \$50.00 Minimum Investment:

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Invesco EQV European Equity Fund or a substantially similar fund.

The underlying fund objective is to seek to produce strong capital growth over the long term; it invests mainly in equities focusing on companies located in Europe, including Eastern European countries and the Commonwealth of Independent States (countries of the former Soviet Union). The fund may from time to time invest in companies located in other countries, generally in the Mediterranean region.

## Top 10 Investments

- Novo Nordisk A/S
- 2. Investor AB Common CI B
- 3. Heineken Holding NV
- 4. Nestle SA
- 5. Relx PLC
- Deutsche Boerse AG
- 7. FinecoBank Banca Fineco SpA
- 8. Richter Gedeon Vegyeszeti Gyar Nyrt
- 9. ASML Holding NV
- 10. Enento Group PLC

#### Total Investments: 63 securities

The top 10 investments make up 30.12% of the fund.

#### How risky is it?

The value of your investments can go down.

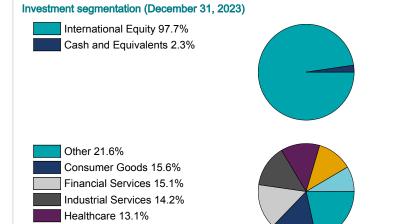


**Key investment risks:** Concentration Risk, Equity Risk, Foreign Market Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



## How has the fund performed?

Industrial Goods 12.0%

Technology 8.5%

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

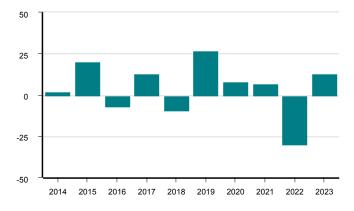
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,366.26. This works out to an average of 3.17% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



# Equitable Life Invesco Europlus Fund Select



## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Looking for exposure to a diversified portfolio of high-quality, industry-leading European equities with strong growth potential
- · Willing to accept a medium level of risk
- Seeking capital growth over time through active management (at least five years)

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

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Sales Charge Option	What You Pay	How It Works			
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No Load CB			o initial charge, Equitable pays your advisor an initial advisor may have to return a portion or all of their initial units of the fund.		
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within:         Year 1       3.0%         Year 2       2.5%         Year 3       2.0%         After 3       0.0%	• When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

## Ongoing fund expenses

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#### **Trailing commission**

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	Guaran	<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	MER
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.68%	0.20%	3.14%
Estate Class	75%	100%	0.50%	2.68%	0.20%	3.14%
Protection Class	100%	100%	0.85%	2.68%	0.20%	3.14%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of unit	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.				

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e-mail: savingsretirement@equitable.ca



# Equitable Life Invesco Global Companies Fund Select

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception:May 2017Asset Class:Global EquityTotal Value:\$20,630,222Management Expense Ratio (MER):3.10%

Net Asset Value per Unit:\$12.73Managed by:Invesco Canada Ltd.Number of Units Outstanding:1,620,963Portfolio Turnover Rate:6.62%

Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Invesco Global Companies Fund or a substantially similar fund.

The underlying fund objective is to seek to achieve strong capital growth with a high degree of reliability over the long term. The fund invests primarily in equities of companies anywhere in the world.

## Top 10 Investments

- 1. Microsoft Corp
- 2. Amazon.com Inc
- 3. Samsung Electronics Co Ltd
- 4. UnitedHealth Group Inc
- 5. Berkshire Hathaway Inc
- 6. 3i Group PLC
- 7. Analog Devices Inc
- 8. Union Pacific Corp
- 9. Accenture PLC
- 10. Progressive Corp Common

#### Total Investments: 70 securities

The top 10 investments make up 29.90% of the fund.

#### How risky is it?

The value of your investments can go down.

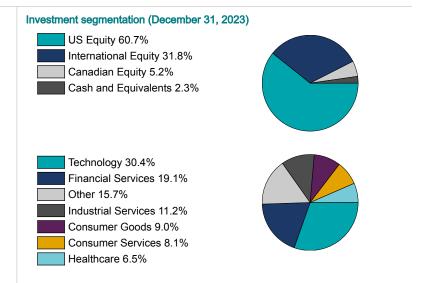


**Key investment risks:** Concentration Risk, Equity Risk, Foreign Market Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

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## How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

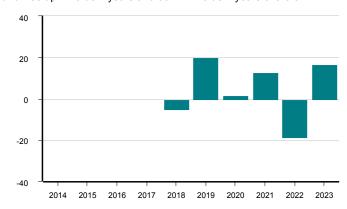
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund since inception has \$1,272.95. This works out to an average of 3.73% a year.

## Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 4 years and down in value 2 years of the 6.



# Equitable Life Invesco Global Companies Fund Select



## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking strong capital growth over the long term
- · Looking for a diversified global equity investment
- Comfortable with a medium level of risk

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

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Sales Charge Option	What You Pay	How It Works			
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No Load CB	There is no charge when you surrender.		no initial charge, Equitable pays your advisor an initial advisor may have to return a portion or all of their initial units of the fund.		
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

## Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

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information folder.						
	<u>Guarant</u>	<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	MER
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.68%	0.18%	3.10%
Estate Class	75%	100%	0.45%	2.68%	0.18%	3.10%
Protection Class	100%	100%	0.90%	2.68%	0.18%	3.10%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged fo	\$25 may be charged for each switch in excess of 4 per year				

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e-mail: savingsretirement@equitable.ca



# Equitable Life Invesco International Companies Fund Select

Investment segmentation (December 31, 2023)

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: International Equity \$79,782,984 Management Expense Ratio (MER): 2.86% Total Value: Net Asset Value per Unit: \$16.71 Managed by: Invesco Canada Ltd. 2.16% Number of Units Outstanding: 4,775,138 Portfolio Turnover Rate: Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Invesco Oppenheimer International Growth Fund or a substantially similar fund.

The underlying fund objective is to seek to provide strong capital growth over the long term. The fund invests primarily in securities of issuers located outside of Canada and the United States.

#### Top 10 Investments

- 1. Novo Nordisk A/S
- 2. LVMH Moet Hennessy Louis Vuitton SE
- 3. Reliance Industries Ltd
- 4. London Stock Exchange Group PLC
- 5. ASML Holding NV
- 6. Epiroc AB
- 7. Compass Group PLC
- 8. Next PLC Common
- 9. Atlas Copco AB
- 10. Flutter Entertainment PLC Common

#### Total Investments: 75 securities

The top 10 investments make up 31.44% of the fund.

## How risky is it?

The value of your investments can go down.

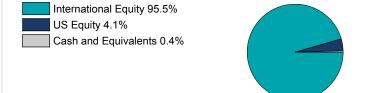


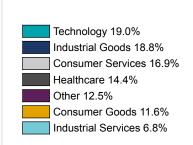
**Key investment risks:** Concentration Risk, Equity Risk, Foreign Market Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

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## How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

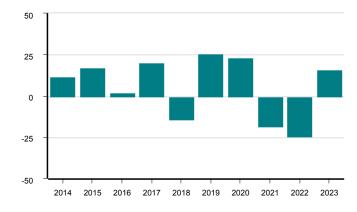
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,532.29. This works out to an average of 4.36% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



# Equitable Life Invesco International Companies Fund Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- · Searching for a core foreign equity holding for their portfolio
- Looking for equity exposure to large non-North American companies from around the globe
- · Willing to accept a medium level of risk
- Seeking capital growth potential through active management over time (at least five years)

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works			
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#### Ongoing fund expenses

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information folder.						
	<u>Guarant</u>	<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	<u>MER</u>
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.49%	0.16%	2.86%
Estate Class	75%	100%	0.40%	2.49%	0.16%	2.86%
Protection Class	100%	100%	1.00%	2.49%	0.16%	2.86%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year				

#### What if I change my mind?

- You can change your mind about purchasing the contract or any instruction you give, within two business days of the earlier of: the date you received confirmation or five business days after it is mailed.
- You must tell us in writing, by email, fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down.
- The amount returned will include a refund of any sales charges or other fees you
  paid.

## For more information

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life Mackenzie Emerging Markets Fund Select

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: Asset Class: August 2022 **Emerging Markets Equity** \$2,560,698 Management Expense Ratio (MER): Total Value: 2.93% Net Asset Value per Unit: \$11.50 Managed by: Mackenzie Financial Corporation Number of Units Outstanding: 222,793 Portfolio Turnover Rate: 2.33% Minimum Investment: \$50.00

Product Availability: Investment Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Mackenzie Emerging Markets Fund or a substantially similar fund.

The underlying fund objective is to provide long-term capital growth by investing primarily in a portfolio of equity securities of companies in emerging markets.

## Top 10 Investments

- 1. Taiwan Semiconductor Manufactrg Co Ltd
- 2. Tencent Holdings Ltd
- 3. Samsung Electronics Co Ltd
- 4. Petroleo Brasileiro SA Petrobras Pfd
- 5. Cash and Cash Equivalents
- 6. Kia Corp Common
- 7. BYD Co Ltd
- 8. Banco BTG Pactual SA Units
- 9. Novatek Microelectronics Corp Common
- 10. Innolux Corp

Total Investments: 161 securities

The top 10 investments make up 28.01% of the fund.

#### How risky is it?

The value of your investments can go down.

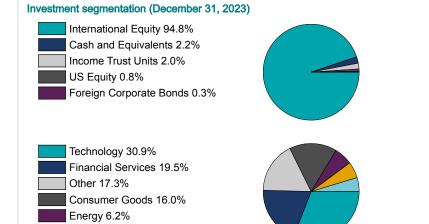


**Key investment risks:** Concentration Risk, Equity Risk, Foreign Market Risk, Liquidity Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



## How has the fund performed?

Consumer Services 5.5%

Basic Materials 4.7%

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

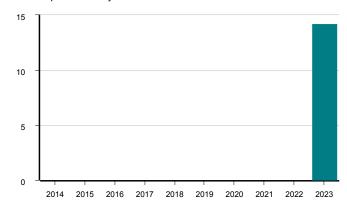
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund since inception has \$1,149.53. This works out to an average of 10.97% a year.

## Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 1 year.



# Equitable Life Mackenzie Emerging Markets Fund Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### Who is this fund for?

This fund may be appropriate for investors who are:

- Looking for an emergingmarkets global equity fund to hold as a key part of their portfolio
- · Planning to hold your investment for the medium or long term
- · Able to handle the volatility of stock markets, including emerging and frontier markets.

#### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>

#### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

#### **Trailing commission**

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	Guarant	<u>Guarantees</u>		Management	<u>Insurance</u>	MER	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.46%	0.20%	2.93%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.					
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

## What if I change my mind?

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  paid.

#### For more information

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life NASDAQ 100 ESG Index Fund Select

## The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: August 2022 Asset Class: U.S. Equity \$58,886,819 Management Expense Ratio (MER): Total Value: 2.44% Net Asset Value per Unit: \$13.60 Managed by: Invesco Canada Ltd. 0.73% Number of Units Outstanding: 4,330,882 Portfolio Turnover Rate: Minimum Investment: \$50.00

Product Availability: Investment Class

#### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Invesco ESG NASDAQ 100 Index ETF or a substantially similar fund

The underlying ETF objective is to replicate, to the extent reasonably possible and before fees and expenses, the performance of the Nasdaq-100<sup>®</sup> ESG Index, on an unhedged basis. It invests, directly or indirectly, primarily in equity securities of companies listed on The Nasdaq Stock Market LLC.

#### Top 10 Investments

- 1. Microsoft Corp
- 2. Apple Inc
- 3. NVIDIA Corp
- 4. Broadcom Inc
- 5. Tesla Inc
- 6. Amazon.com Inc
- 7. Alphabet Inc
- 8. Adobe Inc
- 9. Alphabet Inc
- Advanced Micro Devices Inc

#### Total Investments: 96 securities

The top 10 investments make up 51.04% of the fund.

#### How risky is it?

The value of your investments can go down.

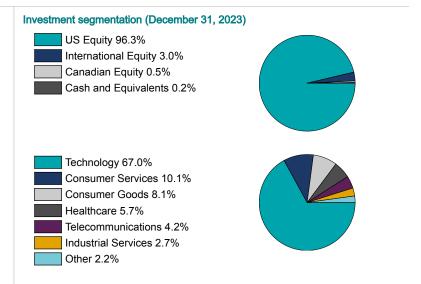


**Key investment risks:** Concentration Risk, ESG Investing Risk, Equity Risk, Foreign Market Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

## Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



## How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

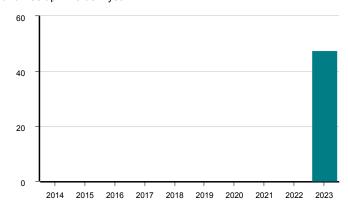
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund since inception has \$1,359.73. This works out to an average of 25.80% a year.

## Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 1 year.



# Equitable Life NASDAQ 100 ESG Index Fund Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- Seeking a U.S. equity investment with an environmental, social and governance (ESG) mandate
- · Seeking capital growth over the long term
- Comfortable with medium risk

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

gg					
Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>			
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>			

### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

#### Trailing commission

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

		<u>Guarantees</u> Maturity Death		Management Fee	Insurance Fee	MER	
	Maturity	Deam	<u>Fee</u>	100	100		
Investment Class	75%	75%	-	1.83%	0.20%	2.44%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.					
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	each switch in exc	ess of 4 per yea	r.			

# What if I change my mind?

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- The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down.
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# Equitable Life S&P 500 ESG Index Fund Select

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: August 2022 Asset Class: U.S. Equity \$45,108,398 Management Expense Ratio (MER): 2.38% Total Value: Net Asset Value per Unit: \$11.88 Managed by: Invesco Canada Ltd. Number of Units Outstanding: 3,796,331 Portfolio Turnover Rate: 0.37% Minimum Investment: \$50.00

Product Availability: Investment Class

### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Invesco S&P 500 ESG Index ETF or a substantially similar fund.

The underlying ETF objective is to replicate, to the extent reasonably possible and before fees and expenses, the performance of the S&P 500® ESG Index, on an unhedged basis. The underlying ETF invests, directly or indirectly, primarily in equity securities of U.S. companies.

# Top 10 Investments

- 1. Apple Inc
- 2. Microsoft Corp
- 3. Amazon.com Inc
- 4. NVIDIA Corp
- 5. Alphabet Inc
- 6. Alphabet Inc
- 7. Tesla Inc
- 8. JPMorgan Chase & Co
- 9. UnitedHealth Group Inc
- 10. Eli Lilly and Co

### Total Investments: 318 securities

The top 10 investments make up 39.41% of the fund.

### How risky is it?

The value of your investments can go down.

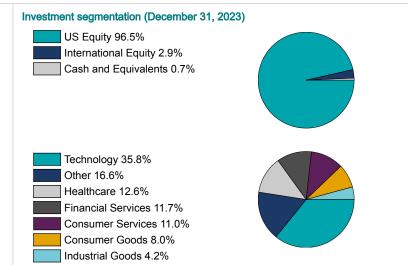


**Key investment risks:** Concentration Risk, ESG Investing Risk, Equity Risk, Foreign Market Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



### How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

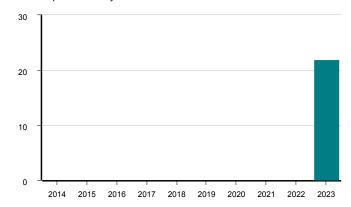
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

### Average return

A person who invested \$1,000 in the fund since inception has \$1,188.25. This works out to an average of 13.75% a year.

### Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 1 year.



# Equitable Life S&P 500 ESG Index Fund Select



### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking a well-diversified core U.S. equity investment with an environmental, social and governance (ESG) mandate
- · Seeking long-term capital growth
- Comfortable with medium risk

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

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### Ongoing fund expenses

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### **Trailing commission**

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		<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	<u>MER</u>	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	1.82%	0.18%	2.38%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of units	you sell or switch v	vithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	each switch in exc	ess of 4 per yea	r.			

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# Equitable Life S&P 500 ESG Index Fund Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

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# Equitable Life S&P/TSX Composite ESG Index Fund Select

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: August 2022 Asset Class: Canadian Equity \$14,956,417 Management Expense Ratio (MER): 2.38% Total Value: Net Asset Value per Unit: \$10.25 Managed by: Invesco Canada Ltd. Number of Units Outstanding: 1,458,695 Portfolio Turnover Rate: 2.03% Minimum Investment: \$50.00

Product Availability: Investment Class

### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Invesco S&P/TSX Composite ESG Index ETF or a substantially similar fund.

The underlying ETF objective is to replicate, to the extent reasonably possible and before fees and expenses, the performance of the S&P/TSX® Composite ESG Index. The underlying ETF invests, directly or indirectly, primarily in equity securities of companies listed on the TSX.

### Top 10 Investments

- 1. Royal Bank of Canada
- 2. Toronto-Dominion Bank
- 3. Enbridge Inc
- 4. Canadian Pacific Kansas City Ltd Common
- 5. Canadian National Railway Co
- 6. Bank of Montreal
- 7. Bank of Nova Scotia
- 8. TC Energy Corp
- 9. Manulife Financial Corp
- Waste Connections Inc

### Total Investments: 107 securities

The top 10 investments make up 49.78% of the fund.

### How risky is it?

The value of your investments can go down.

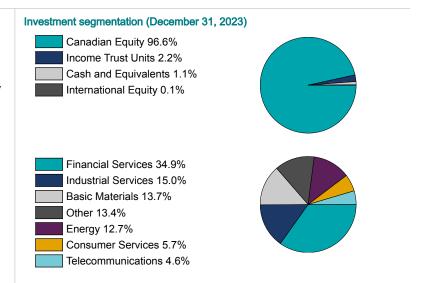


**Key investment risks:** Concentration Risk, ESG Investing Risk, Equity Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

### Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



### How has the fund performed?

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

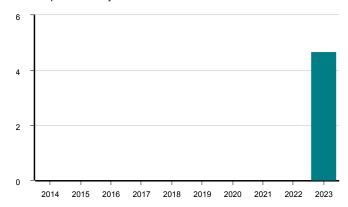
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

### Average return

A person who invested \$1,000 in the fund since inception has \$1,025.25. This works out to an average of 1.88% a year.

### Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 1 year.



# Equitable Life S&P/TSX Composite ESG Index Fund Select



### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking a well-diversified core Canadian equity investment with an environmental, social and governance (ESG) mandate
- · Seeking long-term capital growth
- · Comfortable with medium risk

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>

### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# **Trailing commission**

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	Guarant	Guarantees		Management	Insurance	MER	
	Maturity	Death	<u>Guarantee</u> <u>Fee</u>	Fee	Fee	MEN	
Investment Class	75%	75%	-	1.84%	0.16%	2.38%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of units	you sell or switch w	ithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	r each switch in exc	ess of 4 per yea	r.			

# What if I change my mind?

- You can change your mind about purchasing the contract or any instruction you give, within two business days of the earlier of: the date you received confirmation or five business days after it is mailed.
- You must tell us in writing, by email, fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down.
- The amount returned will include a refund of any sales charges or other fees you
  paid.

### For more information

This summary may not contain all the information you need. Please read the insurance contract and the Information Folder.

Equitable

One Westmount Road North Waterloo, Ontario N2J 4C7 Toll free: 1 800 668 4095

e-mail: savingsretirement@equitable.ca

# Equitable Life S&P/TSX Composite ESG Index Fund Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

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# Equitable Life Active Balanced Growth Portfolio Select

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Global Equity Balanced \$49,024,637 Management Expense Ratio (MER): Total Value: 2.54% The Equitable Life Insurance Company of Canada Net Asset Value per Unit: \$15.76 Managed by: Number of Units Outstanding: 3,109,934 Portfolio Turnover Rate: 236.92% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

### What does this fund invest in?

The Equitable Life Active Balanced Growth Portfolio Select will actively manage allocations between multiple asset classes based on the relative appeal of each category based on market conditions and the portfolio manager's outlook for that asset class. The portfolio manager may use fundamental and technical analysis in addition to quantitative measures to establish the positioning bias of the fund. Exposures to particular asset classes will be achieved primarily through the use of exchange traded funds where a suitable vehicle is available.

The objective of the fund seeks to maximize long-term capital appreciation by investing in a diversified portfolio of fixed income, equity and real estate related investments. The portfolio may assume limited exposures to commodity related investments or other alternative asset classes.

### Top 10 Investments

- Equitable Life Active Canadian Bond Fund
- 2. BMO MSCI EAFE Hedged to CAD Index ETF (ZDM)
- BMO S&P 500 Index ETF CAD Units (ZSP) 3.
- 4. BMO S&P/TSX Capped Composite Index ETF (ZCN)
- 5. Cash and Cash Equivalents
- 6. SPDR S&P 500 ETF Trust (SPY)
- 7. BMO Low Volatility Canadian Equity ETF (ZLB)
- Invesco S&P US Dividend Aristocrats ESG Index ETF (IUAE) 8.
- 9. SPDR Dow Jones Industrial Average ETF Trust (DIA)
- 10. Fidelity Canadian High Quality ETF (FCCQ)

### Total Investments: 11 securities

The top 10 investments make up 98.06% of the fund.

### How risky is it?

The value of your investments can go down.



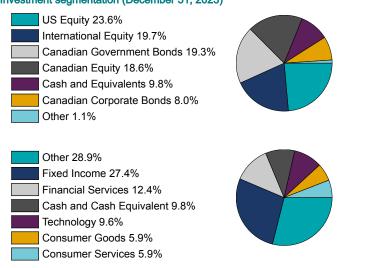
Key investment risks: Commodity Risk, Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Securities Lending Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

### Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.

# Investment segmentation (December 31, 2023)



### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

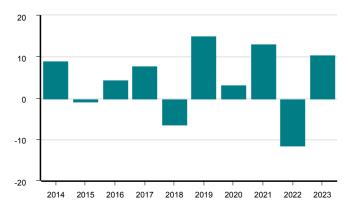
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,508.96. This works out to an average of 4.20% a year.

### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



# **Equitable Life Active Balanced Growth Portfolio Select**



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking growth in principal
- Looking to invest in a strategically managed portfolio that is continually monitored to market conditions
- · Willing to accept a low to medium level of risk

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

	5 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4					
Sales Charge Option	What You Pay	How It Works				
No Load	There is no charge when you surrender.	When you buy the fund there is n commission.	no initial charge, Equitable pays your advisor no initial			
No Load CB	There is no charge when you surrender.		o initial charge, Equitable pays your advisor an initial advisor may have to return a portion or all of their initial units of the fund.			
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>			
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	• When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>			

### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	Guaran	Guarantees		Management	Insurance	MER	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.07%	0.12%	2.54%	
Estate Class	75%	100%	0.30%	2.07%	0.12%	2.54%	
Protection Class	100%	100%	0.65%	2.07%	0.12%	2.54%	
Other fees	What you pay						
Short Term Trading	2% of the value of unit	s you sell or switch v	vithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

### What if I change my mind?

- You can change your mind about purchasing the contract or any instruction you give, within two business days of the earlier of: the date you received confirmation or five business days after it is mailed.
- You must tell us in writing, by email, fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down.
- The amount returned will include a refund of any sales charges or other fees you
  paid.

# For more information

This summary may not contain all the information you need. Please read the insurance contract and the Information Folder.

Equitable

One Westmount Road North Waterloo, Ontario N2J 4C7 Toll free: 1 800 668 4095

e-mail: savingsretirement@equitable.ca



# **Equitable Life Active Balanced Income Portfolio Select**

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Canadian Neutral Balanced \$13,817,891 Management Expense Ratio (MER): Total Value: 2 44% Net Asset Value per Unit: \$13.02 Managed by: The Equitable Life Insurance Company of Canada Number of Units Outstanding: 1,061,453 Portfolio Turnover Rate: 180.01% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

### What does this fund invest in?

The Equitable Life Active Balanced Income Portfolio Select will actively manage allocations between multiple asset classes based on the relative appeal of each category based on market conditions and the portfolio manager's outlook for that asset class. The portfolio manager may use fundamental and technical analysis in addition to quantitative measures to establish the positioning bias of the fund. Exposures to particular asset classes will be achieved primarily through the use of exchange traded funds where a suitable vehicle is available.

The objective of the fund seeks income with capital appreciation and preservation by investing in a diversified portfolio of fixed income, equity and real estate related investments. The portfolio may assume limited exposures to commodity related investments or other alternative asset classes.

### Top 10 Investments

- 1. Equitable Life Active Canadian Bond Fund
- 2. BMO S&P/TSX Capped Composite Index ETF (ZCN)
- 3. BMO S&P 500 Index ETF CAD Units (ZSP)
- 4. BMO Low Volatility Canadian Equity ETF (ZLB)
- 5. Cash and Cash Equivalents
- 6. Fidelity Canadian High Quality ETF (FCCQ)
- 7. BMO MSCI EAFE Hedged to CAD Index ETF (ZDM)
- 8. iShares Canadian Value Index ETF (XCV)
- 9. SPDR Dow Jones Industrial Average ETF Trust (DIA)
- 10. Invesco S&P US Dividend Aristocrats ESG Index ETF (IUAE)

### Total Investments: 10 securities

The top 10 investments make up 100.00% of the fund.

### How risky is it?

The value of your investments can go down.

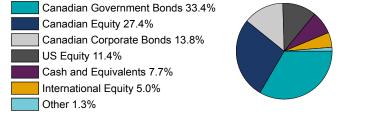


**Key investment risks:** Commodity Risk, Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Securities Lending Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

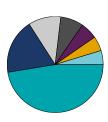
### Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.





Investment segmentation (December 31, 2023)



### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

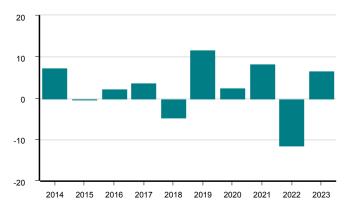
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,270.13. This works out to an average of 2.42% a year.

### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



# Equitable Life Active Balanced Income Portfolio Select



### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking current income with capital appreciation and preservation
- Looking to invest in a strategically managed portfolio that is continually monitored to market conditions
- · Willing to accept a low to medium level of risk

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

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Sales Charge Option	What You Pay	How It Works			
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No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an init commission of up to 5.6%. Your advisor may have to return a portion or all of their in commission when you withdraw units of the fund.</li> </ul>			
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	<u>Guaran</u>	<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	<u>MER</u>
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.05%	0.10%	2.44%
Estate Class	75%	100%	0.25%	2.05%	0.10%	2.44%
Protection Class	100%	100%	0.55%	2.05%	0.10%	2.44%
Other fees	What you pay					
Short Term Trading	2% of the value of units	s you sell or switch v	vithin 90 days of	buying them.		
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.				
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.				

### What if I change my mind?

- You can change your mind about purchasing the contract or any instruction you give, within two business days of the earlier of: the date you received confirmation or five business days after it is mailed.
- You must tell us in writing, by email, fax or letter, that you want to cancel.
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- The amount returned will include a refund of any sales charges or other fees you paid.

# For more information

This summary may not contain all the information you need. Please read the insurance contract and the Information Folder.

Equitable

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e-mail: savingsretirement@equitable.ca



# **Equitable Life Active Balanced Portfolio Select**

Investment segmentation (December 31, 2023)

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Global Neutral Balanced \$28,642,199 Management Expense Ratio (MER): Total Value: 2.48% Net Asset Value per Unit: \$13.96 Managed by: The Equitable Life Insurance Company of Canada Number of Units Outstanding: 2,051,572 Portfolio Turnover Rate: 193.56% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

### What does this fund invest in?

The Equitable Life Active Balanced Portfolio Select will actively manage allocations between multiple asset classes based on the relative appeal of each category based on market conditions and the portfolio manager's outlook for that asset class. The portfolio manager may use fundamental and technical analysis in addition to quantitative measures to establish the positioning bias of the fund. Exposures to particular asset classes will be achieved primarily through the use of exchange traded funds where a suitable vehicle is available.

The objective of the fund seeks long-term capital appreciation and income by investing in a diversified portfolio of fixed income, equity and real estate related investments. The portfolio may assume limited exposures to commodity related investments or other alternative asset classes.

### Top 10 Investments

- 1. Equitable Life Active Canadian Bond Fund
- 2. BMO MSCI EAFE Hedged to CAD Index ETF (ZDM)
- 3. BMO S&P/TSX Capped Composite Index ETF (ZCN)
- 4. BMO S&P 500 Index ETF CAD Units (ZSP)
- 5. Cash and Cash Equivalents
- 6. BMO Low Volatility Canadian Equity ETF (ZLB)
- 7. Fidelity Canadian High Quality ETF (FCCQ)
- 8. SPDR Dow Jones Industrial Average ETF Trust (DIA)
- 9. Invesco S&P US Dividend Aristocrats ESG Index ETF (IUAE)
- 10. iShares Canadian Value Index ETF (XCV)

### Total Investments: 11 securities

The top 10 investments make up 99.33% of the fund.

# How risky is it?

The value of your investments can go down.

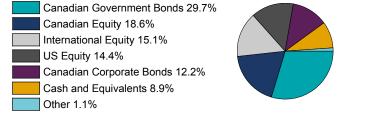


**Key investment risks:** Commodity Risk, Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Securities Lending Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

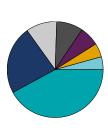
### Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.





Fixed Income 42.1%



### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

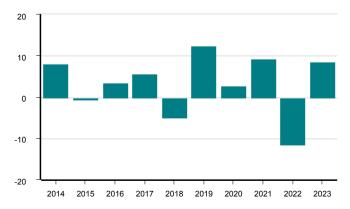
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,351.77. This works out to an average of 3.06% a year.

### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



# **Equitable Life Active Balanced Portfolio Select**



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking growth in principal and income
- Looking to invest in a strategically managed portfolio that is continually monitored to market conditions
- · Willing to accept a low to medium level of risk

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	• When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.			
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initi commission when you withdraw units of the fund.</li> </ul>			
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	• When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.	<ul> <li>guaranteed benefits.</li> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	Guaran	Guarantees		Management	Insurance	MER	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.03%	0.12%	2.48%	
Estate Class	75%	100%	0.30%	2.03%	0.12%	2.48%	
Protection Class	100%	100%	0.55%	2.03%	0.12%	2.48%	
Other fees	What you pay						
Short Term Trading	2% of the value of unit	s you sell or switch v	vithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

### What if I change my mind?

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- You must tell us in writing, by email, fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down.
- The amount returned will include a refund of any sales charges or other fees you paid.

# For more information

This summary may not contain all the information you need. Please read the insurance contract and the Information Folder.

Equitable

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# Equitable Life Fidelity® Tactical Asset Allocation Balanced Portfolio Select

Investment segmentation (December 31, 2023)

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Global Neutral Balanced \$21,605,861 Management Expense Ratio (MER): Total Value: 3.00% Net Asset Value per Unit: \$13.04 Managed by: Fidelity Investments Canada ULC Number of Units Outstanding: 1,656,902 Portfolio Turnover Rate: 8.16% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Fidelity Tactical Asset Allocation Balanced Institutional Trust or a substantially similar fund.

The underlying fund objective is to seek to obtain capital growth and income by diversifying across a range of asset classes, including the ability to actively manage asset classes within defined constraints. The Trust will invest in equity and debt securities issued anywhere in the world.

### Top 10 Investments

- 1. iShares Core S&P Total U.S. Stock Market ETF (ITOT)
- 2. Fidelity Global Core Plus Bond ETF (FCGB)
- 3. Fidelity Canadian Bond Institutional Trust
- 4. Fidelity Canadian Focused Equity Institutional Trust
- 5. Fidelity Canadian Systematic Equity Institutional Trust
- 6. Fidelity Value Discovery Institutional Trust
- 7. Fidelity Canadian Government Bond Index Institutional Trust
- 8. Fidelity Blue Chip Growth Institutional Trust
- 9. Fidelity Emerging Markets Opportunities Institutional Trust
- Fidelity International Equity Institutional Trust

### Total Investments: 23 securities

The top 10 investments make up 74.65% of the fund.

### How risky is it?

The value of your investments can go down.

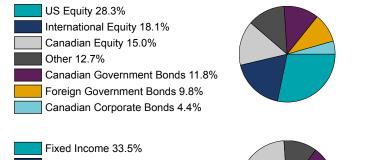


**Key investment risks:** Commodity Risk, Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Liquidity Risk, Securities Lending Risk, Underlying Fund Risk

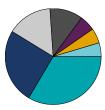
Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.







### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

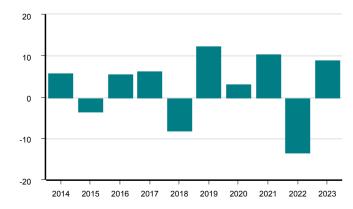
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,278.84. This works out to an average of 2.49% a year.

### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



# Equitable Life Fidelity® Tactical Asset Allocation Balanced Portfolio Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- Want a balanced portfolio with an emphasis on capital appreciation over the long term
- · Willing to accept a low to medium level of risk
- · Looking for a well-diversified investment

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	When you buy the fund there is n commission.	o initial charge, Equitable pays your advisor no initial		
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>			
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	• When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

### **Trailing commission**

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	Guaran	Guarantees		<u>Management</u>	<u>Insurance</u>	<u>MER</u>	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.58%	0.12%	3.00%	
Estate Class	75%	100%	0.30%	2.58%	0.12%	3.00%	
Protection Class	100%	100%	0.60%	2.58%	0.12%	3.00%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.					
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged fo	\$25 may be charged for each switch in excess of 4 per year.					

### What if I change my mind?

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# For more information

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# Equitable Life Fidelity® Tactical Asset Allocation Growth Portfolio Select

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception:June 2021Asset Class:Global Equity BalancedTotal Value:\$7,456,564Management Expense Ratio (MER):3.18%

Net Asset Value per Unit:\$10.20Managed by:Fidelity Investments Canada ULCNumber of Units Outstanding:731,007Portfolio Turnover Rate:12.32%

Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Fidelity Tactical Asset Allocation Growth Institutional Trust or a substantially similar fund.

The underlying fund objective is to seek to obtain capital growth and income by diversifying across a range of asset classes, including the ability to actively manage asset classes within defined constraints. The Trust will invest in equity and debt securities issued anywhere in the world.

### Top 10 Investments

- 1. Fidelity Canadian Focused Equity Institutional Trust
- 2. Fidelity Canadian Systematic Equity Institutional Trust
- 3. Fidelity Blue Chip Growth Institutional Trust
- 4. Fidelity Value Discovery Institutional Trust
- 5. iShares Core S&P Total U.S. Stock Market ETF (ITOT)
- 6. Fidelity Emerging Markets Opportunities Institutional Trust
- 7. Fidelity Insights Investment Trust
- 8. Fidelity International Equity Institutional Trust
- 9. Fidelity International Growth Multi-Asset Base Fund
- 10. Fidelity Concentrated International Small Cap Institutional Trust

### Total Investments: 19 securities

The top 10 investments make up 87.86% of the fund.

### How risky is it?

The value of your investments can go down.

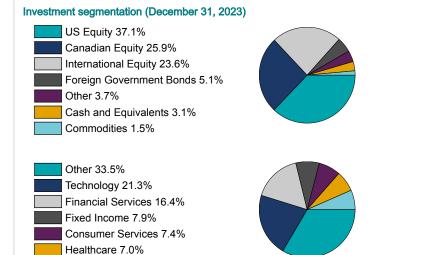


**Key investment risks:** Commodity Risk, Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Liquidity Risk, Securities Lending Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



### How has the fund performed?

Energy 6.6%

This section tells you how the fund has performed since inception for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

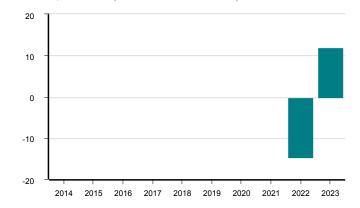
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund since inception has \$1,020.13. This works out to an average of 0.78% a year.

### Year-by-year returns

This chart shows how the fund has performed since inception. Since inception the fund was up in value 1 year and down in value 1 year of the 2.



# Equitable Life Fidelity® Tactical Asset Allocation Growth Portfolio Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking an investment fund that can utilize a broad range of investment vehicles
- · Comfortable with a medium level of risk
- Seeking strong capital growth over the long term

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

	, ,	1 7 7/				
Sales Charge Option	What You Pay	How It Works				
No Load	There is no charge when you surrender.	When you buy the fund there is n commission.	no initial charge, Equitable pays your advisor no initial			
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an init commission of up to 5.6%. Your advisor may have to return a portion or all of their in commission when you withdraw units of the fund.</li> </ul>				
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>			
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	• When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>			

### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

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	Guaran	<u>Guarantees</u>		Management	Insurance	MER	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.64%	0.16%	3.18%	
Estate Class	75%	100%	0.40%	2.64%	0.16%	3.18%	
Protection Class	100%	100%	0.75%	2.64%	0.16%	3.18%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of unit	s you sell or switch v	vithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

### What if I change my mind?

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life Fidelity® Tactical Asset Allocation Income Portfolio Select

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Global Fixed Income Balanced \$7,618,003 Management Expense Ratio (MER): Total Value: 2.90% Net Asset Value per Unit: \$12.19 Managed by: Fidelity Investments Canada ULC Number of Units Outstanding: 625,144 Portfolio Turnover Rate: 10.28% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Fidelity Tactical Asset Allocation Income Institutional Trust or a substantially similar fund.

The underlying fund objective is to seek to obtain income and capital growth, with a bias towards income, by diversifying across a range of asset classes, including the ability to actively manage asset classes within defined constraints. The Trust will invest in equity and debt securities issued anywhere in the world.

### Top 10 Investments

- 1. Fidelity Canadian Bond Institutional Trust
- 2. Fidelity Global Core Plus Bond ETF (FCGB)
- 3. iShares Core S&P Total U.S. Stock Market ETF (ITOT)
- 4. Fidelity Canadian Government Bond Index Institutional Trust
- 5. Fidelity Canadian Focused Equity Institutional Trust
- 6. Fidelity Canadian Systematic Equity Institutional Trust
- 7. Fidelity Value Discovery Institutional Trust
- 8. Fidelity Canadian Real Return Bond Index Institutional Trust
- 9. Fidelity Canadian Long Bond Institutional Trust
- 10. Fidelity Emerging Markets Opportunities Institutional Trust

### Total Investments: 24 securities

The top 10 investments make up 78.02% of the fund.

### How risky is it?

The value of your investments can go down.



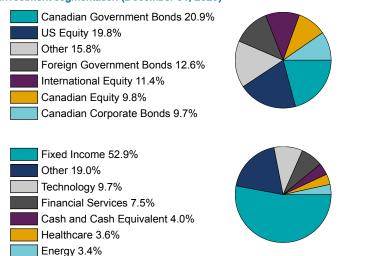
**Key investment risks:** Commodity Risk, Credit Risk, Derivative Risk, Equity Risk, Foreign Market Risk, Interest Rate Risk, Liquidity Risk, Securities Lending Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.

# Investment segmentation (December 31, 2023)



### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,204.73. This works out to an average of 1.88% a year.

### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 7 years and down in value 3 years of the 10.



IMPORTANT NOTE: A fundamental change was made to the underlying fund effective June 7, 2021. This change would have affected the segregated fund's performance either positively or negatively had the change been in effect throughout the periods shown.

# Equitable Life Fidelity® Tactical Asset Allocation Income Portfolio Select



The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- Want a balanced portfolio to achieve both income and capital appreciation over the long term
- · Willing to accept a low to medium level of risk
- · Looking for a well-diversified investment

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

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Sales Charge Option	What You Pay	How It Works					
No Load	There is no charge when you surrender.	• When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.					
No Load CB	There is no charge when you surrender.	• When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.					
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>				
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>				

### Ongoing fund expenses

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### **Trailing commission**

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memater read.	Gueron	Guarantees			Insurance	MER	
	Maturity	Death	<u>Guarantee</u> <u>Fee</u>	<u>Management</u> <u>Fee</u>	Fee	MER	
Investment Class	75%	75%	-	2.49%	0.12%	2.90%	
Estate Class	75%	100%	0.30%	2.49%	0.12%	2.90%	
Protection Class	100%	100%	0.60%	2.49%	0.12%	2.90%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of unit	s you sell or switch v	vithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

### What if I change my mind?

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# For more information

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Equitable

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e-mail: savingsretirement@equitable.ca



# **Equitable Life Quotential Balanced Growth Portfolio Select**

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Global Neutral Balanced \$50,066,800 Management Expense Ratio (MER): Total Value: 2.90% Net Asset Value per Unit: \$15.01 Managed by: Franklin Templeton Investments Corp. Number of Units Outstanding: 3,335,132 Portfolio Turnover Rate: 2.74% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Franklin Quotential Balanced Growth Portfolio or a substantially similar fund.

The underlying fund objective is a balance of current income and long-term capital appreciation by investing in a diversified mix of equity and income mutual funds, with a bias towards capital appreciation.

### Top 10 Investments

- 1. Franklin Bissett Core Plus Bond Fund
- 2. Franklin Bissett Canadian Government Bond Fund
- 3. Franklin U.S. Core Equity Fund
- 4. Franklin Bissett Canadian Equity Fund
- 5. Franklin FTSE U.S. Index ETF (FLAM)
- 6. Franklin U.S. Rising Dividends Fund
- 7. Franklin International Core Equity Fund
- 8. Franklin Global Core Bond Fund ETF Series (FLGA)
- 9. Franklin FTSE Canada All Cap Index ETF (FLCD)
- 10. Franklin Canadian Core Equity Fund

### Total Investments: 21 securities

The top 10 investments make up 68.68% of the fund.

### How risky is it?

The value of your investments can go down.

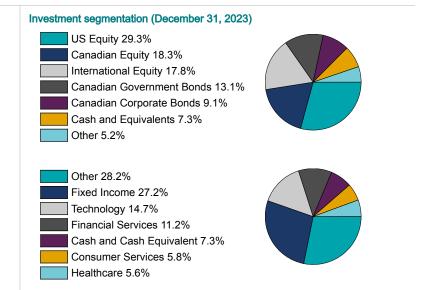


**Key investment risks:** Equity Risk, Foreign Market Risk, Interest Rate Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

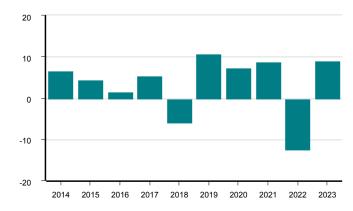
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,390.29. This works out to an average of 3.35% a year.

### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 8 years and down in value 2 years of the 10.



# Equitable Life Quotential Balanced Growth Portfolio Select



### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking the growth potential of equities with stability from fixed income investments
- · Looking for a secure asset mix to steadily grow their investments
- · Willing to accept a low to medium level of risk

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works	How It Works				
No Load	There is no charge when you surrender.	• When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.					
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>					
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>				
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	• When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.	<ul> <li>guaranteed benefits.</li> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>				

### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

### **Trailing commission**

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	Guaran	Guarantees		Management	Insurance	MER	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.58%	0.12%	2.90%	
Estate Class	75%	100%	0.30%	2.58%	0.12%	2.90%	
Protection Class	100%	100%	0.60%	2.58%	0.12%	2.90%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of unit	s you sell or switch v	vithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

### What if I change my mind?

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- You must tell us in writing, by email, fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down.
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# For more information

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life Quotential Balanced Income Portfolio Select

Investment segmentation (December 31, 2023)

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Global Fixed Income Balanced \$28,769,689 Management Expense Ratio (MER): 282% Total Value: Net Asset Value per Unit: \$13.34 Managed by: Franklin Templeton Investments Corp. Number of Units Outstanding: 2,156,025 Portfolio Turnover Rate: 5.43% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Franklin Quotential Balanced Income Portfolio or a substantially similar fund.

The underlying fund objective is a balance of current income and long-term capital appreciation by investing in a diversified mix of equity and income mutual funds, with a bias towards income.

### Top 10 Investments

- 1. Franklin Bissett Core Plus Bond Fund
- 2. Franklin Bissett Canadian Government Bond Fund
- 3. Franklin Global Core Bond Fund ETF Series (FLGA)
- 4. Franklin U.S. Core Equity Fund
- 5. Franklin Bissett Canadian Equity Fund
- 6. Franklin Bissett Short Duration Bond Fund
- 7. Franklin FTSE U.S. Index ETF (FLAM)
- 8. Franklin Western Asset Core Plus Bond Fund
- 9. Franklin Brandywine Global Sustainable Income Optimiser Fund
- 10. Franklin U.S. Rising Dividends Fund

### Total Investments: 21 securities

The top 10 investments make up 74.53% of the fund.

### How risky is it?

The value of your investments can go down.

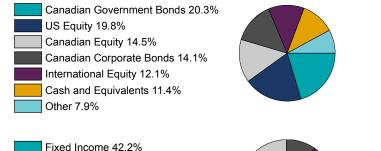


**Key investment risks:** Equity Risk, Foreign Market Risk, Interest Rate Risk, Underlying Fund Risk

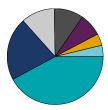
Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

### Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.







### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

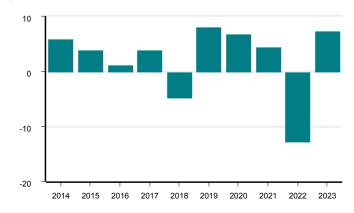
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,255.33. This works out to an average of 2.30% a year.

### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 8 years and down in value 2 years of the 10.



# Equitable Life Quotential Balanced Income Portfolio Select



### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Looking for additional security from the fixed income portion of their portfolio
- More conservative but want exposure to the growth potential of equities
- Seeking preservation of capital

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	When you buy the fund there is n commission.	o initial charge, Equitable pays your advisor no initial		
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>			
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	• When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

### **Trailing commission**

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	Guaran	<u>Guarantees</u>		<u>Management</u>	<u>Insurance</u>	<u>MER</u>	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.49%	0.12%	2.82%	
Estate Class	75%	100%	0.25%	2.49%	0.12%	2.82%	
Protection Class	100%	100%	0.60%	2.49%	0.12%	2.82%	
Other fees	What you pay						
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.					
Unscheduled Withdrawals	\$25 may be charged in	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for	\$25 may be charged for each switch in excess of 4 per year.					

### What if I change my mind?

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# For more information

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life Quotential Diversified Equity Portfolio Select

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Global Equity \$36,240,103 Management Expense Ratio (MER): Total Value: 3.13% Net Asset Value per Unit: \$18.89 Managed by: Franklin Templeton Investments Corp. Number of Units Outstanding: 1,918,983 Portfolio Turnover Rate: 6.10% \$50.00 Minimum Investment:

Product Availability: Investment Class, Estate Class, Protection Class

### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Franklin Quotential Diversified Equity Portfolio or a substantially similar fund.

The underlying fund objective is long-term capital appreciation by investing primarily in a diversified mix of equity mutual funds.

### Top 10 Investments

- 1. Franklin U.S. Core Equity Fund
- 2. Franklin FTSE U.S. Index ETF (FLAM)
- 3. Franklin International Core Equity Fund
- 4. Franklin U.S. Rising Dividends Fund
- SPDR Portfolio S&P 500 Value ETF (SPYV)
- 6. Templeton Emerging Markets Fund
- 7. Franklin International Equity Index ETF (FLUR)
- 8. Franklin ClearBridge U.S. Sustainability Leaders Fund
- 9. Franklin U.S. Opportunities Fund
- 10. Franklin ClearBridge Sustainable International Growth Fund

### Total Investments: 14 securities

The top 10 investments make up 88.05% of the fund.

### How risky is it?

The value of your investments can go down.

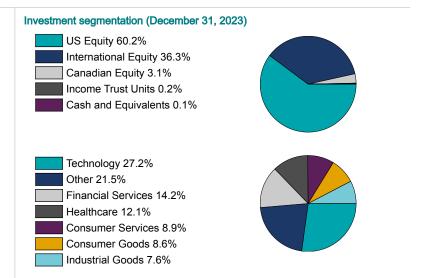


**Key investment risks:** Equity Risk, Foreign Market Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.



### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

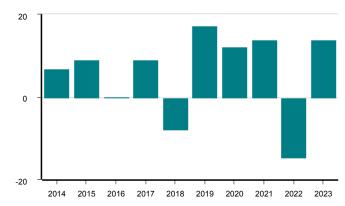
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,709.76. This works out to an average of 5.51% a year.

### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 8 years and down in value 2 years of the 10.



# Equitable Life Quotential Diversified Equity Portfolio Select



### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- Searching for a core global equity holding for their portfolio
- Looking for exposure to high-quality, industry-leading companies anywhere in the world
- Seeking exposure to the global economy and the growth potential of multinational corporations
- · Willing to accept a low to medium level of risk

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works				
No Load	There is no charge when you surrender.	When you buy the fund there is n commission.	no initial charge, Equitable pays your advisor no initial			
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initi commission of up to 5.6%. Your advisor may have to return a portion or all of their in commission when you withdraw units of the fund.</li> </ul>				
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	• When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>			
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>			

### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

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	<u>Guarantees</u>		<u>Guarantee</u>	<u>Management</u>	Insurance	<u>MER</u>	
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>		
Investment Class	75%	75%	-	2.72%	0.16%	3.13%	
Estate Class	75%	100%	0.40%	2.72%	0.16%	3.13%	
Protection Class	100%	100%	0.80%	2.72%	0.16%	3.13%	
Other fees	What you pay	What you pay					
Short Term Trading	2% of the value of units	s you sell or switch w	rithin 90 days of	buying them.			
Unscheduled Withdrawals	\$25 may be charged in accordance with the administrative rules in effect.						
Switches	\$25 may be charged for each switch in excess of 4 per year.						

### What if I change my mind?

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Equitable

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e-mail: savingsretirement@equitable.ca



# Equitable Life Quotential Diversified Income Portfolio Select

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Global Fixed Income Balanced \$22,644,714 Management Expense Ratio (MER): 2.80% Total Value: Net Asset Value per Unit: \$11.66 Managed by: Franklin Templeton Investments Corp. Number of Units Outstanding: 1,941,777 Portfolio Turnover Rate: 2.51% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Franklin Quotential Diversified Income Portfolio or a substantially similar fund

The underlying fund objective is high current income and some longterm capital appreciation by investing primarily in a diversified mix of income and bond mutual funds.

### Top 10 Investments

- 1. Franklin Bissett Core Plus Bond Fund
- 2. Franklin Bissett Canadian Government Bond Fund
- 3. Franklin Global Core Bond Fund ETF Series (FLGA)
- 4. Franklin Bissett Short Duration Bond Fund
- 5. Franklin Western Asset Core Plus Bond Fund
- 6. Franklin Brandywine Global Sustainable Income Optimiser Fund
- 7. Franklin U.S. Core Equity Fund
- 8. Franklin Bissett Canadian Equity Fund
- 9. Franklin FTSE U.S. Index ETF (FLAM)
- 10. Franklin U.S. Rising Dividends Fund

### Total Investments: 21 securities

The top 10 investments make up 83.76% of the fund.

### How risky is it?

The value of your investments can go down.



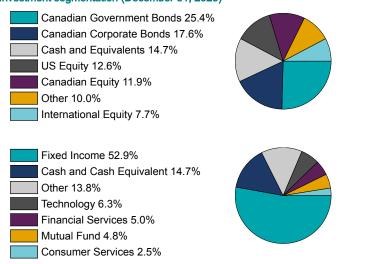
Key investment risks: Equity Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

# Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.

# Investment segmentation (December 31, 2023)



### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

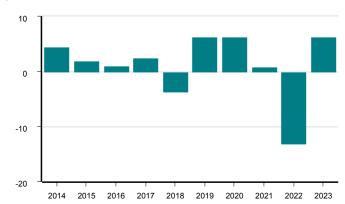
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,127.81. This works out to an average of 1.21% a year.

### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 8 years and down in value 2 years of the 10.



# Equitable Life Quotential Diversified Income Portfolio Select



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking a steady stream of income in all market conditions
- Seeking a core fixed income holding for their portfolio
- Looking to diversify their fixed income holding with high-yield securities
- Searching for exposure to dividend yielding companies

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Calas Charres Ontion	No. 10 Character Conference Miller (Nov. Proc. 11 Conference Confe					
Sales Charge Option	What You Pay	How It Works				
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>				
No Load CB	There is no charge when you surrender.		s no initial charge, Equitable pays your advisor an initial r advisor may have to return a portion or all of their initial v units of the fund.			
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.</li> </ul>	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>			
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>guaranteed benefits.</li> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>			

### Ongoing fund expenses

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	<u>Guarantees</u>		<u>Guarantee</u>	<u>Management</u>	<u>Insurance</u>	MER
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.51%	0.10%	2.80%
Estate Class	75%	100%	0.25%	2.51%	0.10%	2.80%
Protection Class	100%	100%	0.55%	2.51%	0.10%	2.80%
Other fees	What you pay	What you pay				
Short Term Trading	2% of the value of units	2% of the value of units you sell or switch within 90 days of buying them.				
Unscheduled Withdrawals	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for each switch in excess of 4 per year.					

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# **Equitable Life Quotential Growth Portfolio Select**

### The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

#### **Quick facts**

Date of Inception: September 2013 Asset Class: Global Equity Balanced \$28,661,695 Management Expense Ratio (MER): 2.96% Total Value: Net Asset Value per Unit: \$16.71 Managed by: Franklin Templeton Investments Corp. Number of Units Outstanding: 1,715,466 Portfolio Turnover Rate: 3.04% Minimum Investment: \$50.00

Product Availability: Investment Class, Estate Class, Protection Class

### What does this fund invest in?

The objective of the segregated fund is to invest in units of the Franklin Quotential Growth Portfolio or a substantially similar fund.

The underlying fund objective is long-term capital appreciation by investing primarily in a diversified mix of equity mutual funds, with additional stability derived from investing in fixed income mutual funds.

### Top 10 Investments

- 1. Franklin U.S. Core Equity Fund
- 2. Franklin Bissett Canadian Equity Fund
- 3. Franklin Bissett Core Plus Bond Fund
- 4. Franklin FTSE U.S. Index ETF (FLAM)
- 5. Franklin U.S. Rising Dividends Fund
- 6. Franklin International Core Equity Fund
- 7. Franklin FTSE Canada All Cap Index ETF (FLCD)
- 8. Franklin Canadian Core Equity Fund
- 9. Templeton Emerging Markets Fund
- 10. SPDR Portfolio S&P 500 Value ETF (SPYV)

### Total Investments: 21 securities

The top 10 investments make up 70.17% of the fund.

### How risky is it?

The value of your investments can go down.

Low	Low to Medium	Medium	Medium to High	High

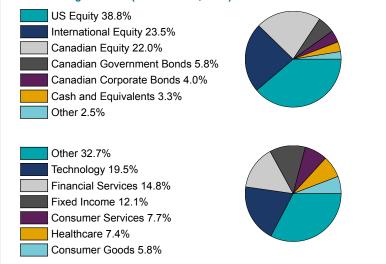
**Key investment risks:** Equity Risk, Foreign Market Risk, Interest Rate Risk, Underlying Fund Risk

Note: There may be other applicable risks. See the Contract and Information Folder for a description of investment risks.

### Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the Investment Class. Where applicable, an additional fee is charged to the contract for the Estate Class and the Protection Class. For details, please refer to the contract and information folder.





### How has the fund performed?

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the Investment Class. Returns are after the MER has been deducted.

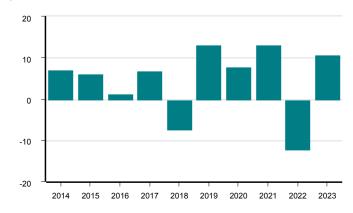
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee class you choose and on your personal tax situation.

### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$1,532.29. This works out to an average of 4.36% a year.

### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. In the last 10 years the fund was up in value 8 years and down in value 2 years of the 10.



# **Equitable Life Quotential Growth Portfolio Select**



# The Equitable Life Insurance Company of Canada - Pivotal Select Fund Facts

December 31, 2023

### Who is this fund for?

This fund may be appropriate for investors who are:

- · Seeking the growth potential of equities with downside risk protection
- · Looking for growth from a well-diversified equity portfolio
- Seeking equity diversification by management style, asset class, geography and market capitalization
- · Willing to accept a low to medium level of risk

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the fund.

Sales Charge Option	What You Pay	How It Works			
No Load	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor no initial commission.</li> </ul>			
No Load CB	There is no charge when you surrender.	<ul> <li>When you buy the fund there is no initial charge, Equitable pays your advisor an initial commission of up to 5.6%. Your advisor may have to return a portion or all of their initial commission when you withdraw units of the fund.</li> </ul>			
Deferred Sales Charge (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 5.5% Year 2 5.0% Year 3 5.0% Year 4 4.0% Year 5 4.0% Year 6 3.0% Year 7 2.0% After 7 0.0%	When you buy the fund, Equitable pays your advisor an initial commission of up to 5.04%.	<ul> <li>Any deferred sales charge you pay goes to Equitable.</li> <li>The deferred sales charge is a set rate and is deducted from the amount you sell.</li> <li>You can sell up to 10% (20% for RIF tax type) of your units each year without paying a deferred sales charge.</li> <li>The deferred sales charges are treated as withdrawals for purposes of calculating the</li> </ul>		
Low Load (Not available for new sales as of May 29, 2023)	If you sell within: Year 1 3.0% Year 2 2.5% Year 3 2.0% After 3 0.0%	<ul> <li>When you buy the fund, Equitable pays your advisor an initial commission of up to 2.52%.</li> </ul>	<ul> <li>When you switch units from one fund to another within your insurance contract, the deferred sales charge schedule will be based on the date you bought your first fund.</li> </ul>		

### Ongoing fund expenses

The MER includes the management fee and operating expenses of the fund. It also includes the insurance cost for the Investment Class. You don't pay these expenses directly but they will reduce the return on your investment. An additional cost applies to the Estate Class and the Protection Class and is paid out of the contract each month. For details about how the guarantees work, please refer to the contract and information folder.

# Trailing commission

Equitable pays your advisor a trailing commission of up to 1.0% for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly.

	<u>Guarantees</u>		Guarantee Management		<u>Insurance</u>	<u>MER</u>
	Maturity	Death	<u>Fee</u>	<u>Fee</u>	<u>Fee</u>	
Investment Class	75%	75%	-	2.62%	0.12%	2.96%
Estate Class	75%	100%	0.30%	2.62%	0.12%	2.96%
Protection Class	100%	100%	0.70%	2.62%	0.12%	2.96%
Other fees	What you pay					
Short Term Trading	2% of the value of units you sell or switch within 90 days of buying them.					
Unscheduled Withdrawals	\$25 may be charged in accordance with the administrative rules in effect.					
Switches	\$25 may be charged for each switch in excess of 4 per year.					

### What if I change my mind?

- You can change your mind about purchasing the contract or any instruction you give, within two business days of the earlier of: the date you received confirmation or five business days after it is mailed.
- You must tell us in writing, by email, fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down.
- The amount returned will include a refund of any sales charges or other fees you
  paid.

### For more information

This summary may not contain all the information you need. Please read the insurance contract and the Information Folder.

Equitable

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e-mail: savingsretirement@equitable.ca

# About Equitable

At Equitable we believe in the power of working together. This guides how we work with each other. How we help our clients and partners. And how we support the communities where we live and work.

Together, with partners across Canada, we offer Individual Insurance, Group Insurance and Savings and Retirement solutions. To help our clients protect today and prepare tomorrow.

We believe the world is better when we work together to build an Equitable life for all.

