Ideal Segregated Funds Signature Series

Fund Facts



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Fund Facts - Ideal Segregated Funds - Signature Series **Ideal Money Market Fund**

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|-------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: October 1, 1993 | Ideal Signature Series 75/100 | \$1,000 | 1.25 | \$10.06 | 2,035,619 |
| Total Fund Value: \$132.54 million | 100/100 GLWB | \$1,000 \$25,000 | 1.26 1.26 | \$10.05 \$9.99 | 1,078,998 129,333 |

Portfolio Turnover Rate:

N/A

Managed by:

Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in money market instruments and cash. The Fund invests in Canada.

| Top 10 investments | % |
|---|------|
| Cash and cash equivalents | 58.0 |
| Bank of Montreal 1.62% 23-03-2015 | 5.8 |
| Caisse centrale Desjardins 1.36% 23-05-2014 | 3.6 |
| Toyota Credit Canada Inc. 1.14% 08-01-2014 | 2.9 |
| National Bank of Canada 1.39% 11-09-2014 | 2.8 |
| Société de transport de Montréal 1.13% 15-01-2014 | 2.8 |
| Merit Trust 1.2% 08-01-2014 | 2.7 |
| Bank of Nova Scotia, (The) 1.15% 06-01-2014 | 2.6 |
| Enbridge Inc. 1.19% 20-01-2014 | 2.4 |
| Caisse centrale Desjardins 3.11% 04-12-2014 | 2.4 |
| Total | 86.1 |
| Total investments: 64 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

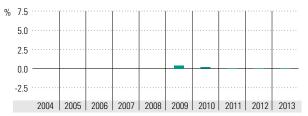
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,006.02 on December 31, 2013. This works out to an average of 0.12% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Money Market Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking the potential to preserve capital and potential income. They are also seeking access to their money in the short term.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | |
|--|--|--|---|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. |

Ideal Money Market Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 1.25 |
| 100/100 | 1.26 |
| GLWB | 1.26 |
| 75/100 Platinum No-Load | 1.12 |
| 100/100 Platinum No-Load | 1.26 |
| GLWB Platinum No-Load | 1.17 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|--|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee |
|---------------------|--------------------------------|
| | Fund Fee Rate |
| Level 1 | 0.75% |
| Level 2 | 0.85% |
| Level 3 | 1.05% |
| Level 4 | 1.15% |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Canadian Bond Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|-------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: December 31, 1986 | Ideal Signature Series 75/100 | \$1,000 | 2.26 | \$11.60 | 2,933,352 |
| Total Fund Value: \$146.83 million | 100/100 GLWB | \$1,000 \$25,000 | 2.50 2.26 | \$11.48 \$10.49 | 2,330,639 461,622 |

Portfolio Turnover Rate:

62.22%

Managed by:

Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in fixed income. The Fund invests in Canada.

| Top 10 investments | % |
|---|------|
| Canada Housing Trust No. 1 2.95% 15-03-2015 | 5.8 |
| Canada Housing Trust No. 1 1.7% 15-12-2017 | 3.8 |
| Province of Ontario 4.7% 02-06-2037 | 3.7 |
| Province of Ontario 5.85% 08-03-2033 | 3.7 |
| Ville de Montréal 5% 01-12-2018 | 3.2 |
| Ville de Montréal 4.5% 01-12-2021 | 2.1 |
| Province of Quebec 5% 01-12-2038 | 2.0 |
| Master Credit Card Trust 2.63% 21-01-2017 | 1.9 |
| Toronto, City of 5.05% 18-07-2017 | 1.8 |
| Government of Canada 5.75% 01-06-2033 | 1.6 |
| Total | 29.5 |
| Total investments: 112 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

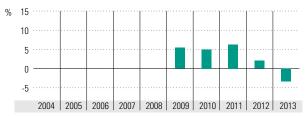
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,160.36 on December 31, 2013. This works out to an average of 3.04% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Canadian Bond Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income. They are also seeking fewer ups and downs in the market.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | |
|--|--|--|---|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. |

Ideal Canadian Bond Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.26 |
| 100/100 | 2.50 |
| GLWB | 2.26 |
| 75/100 Platinum No-Load | 1.78 |
| 100/100 Platinum No-Load | 2.04 |
| GLWB Platinum No-Load | 1.81 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee |
|---------------------|--------------------------------|
| | Fund Fee Rate |
| Level 1 | 0.75% |
| Level 2 | 0.85% |
| Level 3 | 1.05% |
| Level 4 | 1.15% |
| | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Corporate Bond Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|---|---------------------------------------|-----------|----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | et Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: October 10, 2000 | Ideal Signature Series 75/100 | \$1,000 | 2.54 | \$13.37 | 3,442,044 |
| Total Fund Value: \$188.30 million | 100/100 | \$1,000 | 2.77 | \$13.23 | 3,267,513 |
| Portfolio Turnover Rate: 24.73% | | | | | |

Manager of the underlying fund: Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in Canadian bonds. The Fund is made up primarily of corporate bonds. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life Corporate Bond Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Toronto-Dominion Bank, (The) 4.78% 14-12-2016 | 1.8 |
| Royal Bank of Canada 2.99% 06-12-2019 | 1.7 |
| Capital Desjardins Inc. 5.54% 01-06-2016 | 1.6 |
| Bank of Nova Scotia, (The) 2.9% 03-08-2017 | 1.6 |
| Bell Aliant Regional Communications, Ltd Part. 4.37% 13-09-2017 | 1.5 |
| Laurentian Bank of Canada 3.7% 02-11-2015 | 1.4 |
| National Bank of Canada 2.69% 21-08-2017 | 1.2 |
| Wells Fargo Financial Canada Corporation 2.77% 09-02-2017 | 1.2 |
| Bank of Montreal 6.17% 28-03-2018 | 1.2 |
| Bank of Nova Scotia, (The) 2.6% 27-02-2017 | 1.2 |
| Total | 14.5 |



HOW HAS THE FUND PERFORMED?

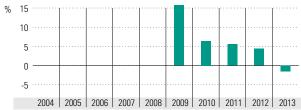
This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,337.17 on December 31, 2013. This works out to an average of 6.02% per year.

Year-by-year returns Any values close to zero may not be visible. This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Total investments: 171

Ideal Corporate Bond Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential higher income than traditional bonds. They are also seeking fewer ups and downs in the market.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | |
|--|--|--|---|--|
| Ideal Signature Series Low-Load Option Back-End Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid |
| | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ► You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. |

Ideal Corporate Bond Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.54 |
| 100/100 | 2.77 |
| 75/100 Platinum No-Load | 2.09 |
| 100/100 Platinum No-Load | 2.32 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

FOR MORE INFORMATION

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The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Global Bond Fund*

(formerly Ideal International Bond Fund)

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|-------|-------------------|-----------|-----------|
| As at | :: Decembe | er 31, | 2013 |

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------|-----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) | Net Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: October 10, 2000 | Ideal Signature Series 75/100 | \$1,000 | 2.72 | \$9.80 | 265,015 |
| Total Fund Value: \$7.46 million | 100/100 | \$1,000 | 2.93 | \$9.72 | 99,696 |
| Portfolio Turnover Rate: 19.90% | | | | | |

Manager of the underlying fund: Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of Canadian and/or foreign fixed income. The Fund invests in Canadian and/or foreign currency. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life Global Bond Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| United States Treasury (USD) 0.75% 30-06-2017 | 7.4 |
| United States Treasury (USD) 2.88% 15-05-2043 | 5.7 |
| United States Treasury (USD) 2.75% 15-11-2042 | 5.5 |
| United States Treasury (USD) 2% 15-11-2021 | 5.3 |
| Cash and cash equivalents | 4.9 |
| United States Treasury (USD) 2.63% 15-11-2020 | 4.5 |
| Government of Japan (JPY) 0.5% 20-12-2014 | 4.2 |
| Province of Quebec (EUR) 3.63% 10-02-2015 | 4.1 |
| Australian Government (AUD) 5.5% 21-04-2023 | 4.0 |
| Bundesrepublik Deutschland (EUR) 4.25% 04-07-2014 | 3.9 |
| Total | 49.5 |
| Total investments: 40 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

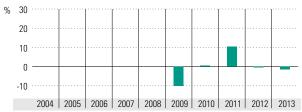
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$979.95 on December 31, 2013. This works out to an average of -0.41% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 2 year(s) and down in value 3 year(s).



Ideal Global Bond Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income. They are also seeking fewer ups and downs in the worldwide market.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | |
|--|--|--|---|---|
| Ideal Signature Series Low-Load Option Back-End Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid |
| | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/ or series option. |

Ideal Global Bond Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.72 |
| 100/100 | 2.93 |
| 75/100 Platinum No-Load | 2.21 |
| 100/100 Platinum No-Load | 2.43 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee

What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series **Ideal Income Balanced Fund**

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: December 7, 1998 | Ideal Signature Series 75/100 | \$1,000 | 2.88 | \$13.80 | 1,989,538 |
| Total Fund Value: \$203.11 million | 100/100 GLWB | \$1,000 \$25,000 | 3.12 2.86 | \$13.66 \$11.31 | 2,669,461 461,223 |

Portfolio Turnover Rate:

53.49%

Managed by:

Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of equities and fixed income. The equities are both Canadian and foreign.

| Top 10 investments | % |
|---|------|
| Cash and cash equivalents | 7.2 |
| Royal Bank of Canada | 3.3 |
| Toronto-Dominion Bank, (The) | 3.3 |
| Bank of Nova Scotia, (The) | 3.2 |
| Canada Housing Trust No. 1 2.95% 15-03-2015 | 3.1 |
| Government of Canada 4% 01-06-2041 | 3.0 |
| iShares, S&P/TSX 60 Index Fund | 1.7 |
| TELUS Corporation | 1.7 |
| Canadian National Railway Company | 1.7 |
| Suncor Energy Inc. | 1.5 |
| Total | 29.6 |
| Total investments: 181 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

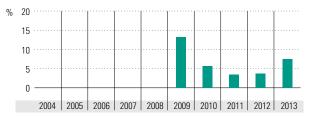
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,380.49 on December 31, 2013. This works out to an average of 6.70% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 5 year(s) and down in value 0 year(s).



Ideal Income Balanced Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income and some long term capital growth. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ► You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Income Balanced Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.88 |
| 100/100 | 3.12 |
| GLWB | 2.86 |
| 75/100 Platinum No-Load | 2.20 |
| 100/100 Platinum No-Load | 2.42 |
| GLWB Platinum No-Load | 2.33 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee | |
|---------------------|--------------------------------|--|
| | Fund Fee Rate | |
| Level 1 | 0.75% | |
| Level 2 | 0.85% | |
| Level 3 | 1.05% | |
| Level 4 | 1.15% | |
| | | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

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P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Russell Income Essentials Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.36 | \$13.05 | 510,303 |
| Total Fund Value: \$16.49 million | 100/100 GLWB | \$1,000 \$25,000 | 3.63 3.37 | \$12.94 \$10.80 | 217,608 44,161 |

Portfolio Turnover Rate:

18.68%

Manager of the underlying funds:

Multi-Managers

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests primarily in fixed income. The Fund also invests in some Canadian and foreign equities. The Fund currently invests most of its assets in units of the Russell Income Essentials Portfolio.

| Top 10 investments (of the underlying portfolio) | % |
|--|------|
| Russell Fixed Income | 26.0 |
| Russell Core Plus Fixed Income Pool | 24.0 |
| Russell Short Term Income Pool | 11.0 |
| Russell US Equity Pool | 7.0 |
| Russell Global Equity Pool Sr A | 6.0 |
| Russell Global High Income Bd Pool | 6.0 |
| Russell Overseas Equity Pool | 6.0 |
| Russell Canadian Dividend Pool | 5.0 |
| Russell Canadian Equity | 5.0 |
| Russell Global Infrastructure Pool Sr A | 2.0 |
| Total | 98.0 |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

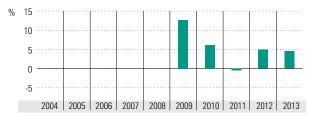
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,305.07 on December 31, 2013. This works out to an average of 5.50% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Russell Income Essentials Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income and some long term capital growth. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Russell Income Essentials Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.36 |
| 100/100 | 3.63 |
| GLWB | 3.37 |
| 75/100 Platinum No-Load | 2.83 |
| 100/100 Platinum No-Load | 3.08 |
| GLWB Platinum No-Load | 2.94 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee | |
|---------------------|--------------------------------|--|
| | Fund Fee Rate | |
| Level 1 | 0.75% | |
| Level 2 | 0.85% | |
| Level 3 | 1.05% | |
| Level 4 | 1.15% | |
| | | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

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P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series **Ideal Monthly Income Fund**

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: October 10, 2000 | Ideal Signature Series 75/100 | \$1,000 | 2.85 | \$15.25 | 12,347,722 |
| Total Fund Value: \$964 26 million | 100/100 GLWB | \$1,000 \$25,000 | 3.10 2.84 | \$15.08 \$11.76 | 12,172,183 3,090,306 |

Portfolio Turnover Rate:

37.73%

Managed by:

Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of equities and fixed income. The equities and fixed income are Canadian and/or foreign.

| Top 10 investments | % |
|------------------------------------|------|
| Toronto-Dominion Bank, (The) | 4.3 |
| Royal Bank of Canada | 4.3 |
| Bank of Nova Scotia, (The) | 4.2 |
| Government of Canada 4% 01-06-2041 | 4.2 |
| Cash and cash equivalents | 4.1 |
| Canadian National Railway Company | 2.2 |
| TELUS Corporation | 2.2 |
| Suncor Energy Inc. | 2.0 |
| Manulife Financial Corporation | 1.9 |
| Enbridge Inc. | 1.6 |
| Total | 30.9 |
| Total investments: 179 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

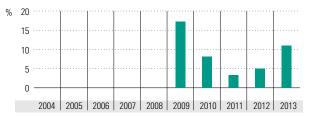
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,525.49 on December 31, 2013. This works out to an average of 8.87% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 5 year(s) and down in value 0 year(s).



Ideal Monthly Income Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential for capital growth and some income. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Monthly Income Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.85 |
| 100/100 | 3.10 |
| GLWB | 2.84 |
| 75/100 Platinum No-Load | 2.16 |
| 100/100 Platinum No-Load | 2.42 |
| GLWB Platinum No-Load | 2.37 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|--|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee | | |
|---------------------|--------------------------------|--|--|
| | Fund Fee Rate | | |
| Level 1 | 0.75% | | |
| Level 2 | 0.85% | | |
| Level 3 | 1.05% | | |
| Level 4 | 1.15% | | |
| | | | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

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P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series **Ideal Fidelity Monthly Income Fund**

As at: December 31, 2013

| QUICK FACTS | | | | | |
|---------------------------------------|---|---------------------------------------|--------------|---------------------------|-------------------------------|
| Date Fund Available: May 2, 2011 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: May 2, 2011 | Ideal Signature Series 75/100 100/100 | \$1,000 \$1,000 | 3.27 3.49 | \$11.68 \$11.62 | 3,680,755 3,236,389 |
| Total Fund Value: \$172.57 million | GLWB | \$25,000 | 3.49 | \$11.69 | 1,825,603 |

Portfolio Turnover Rate:

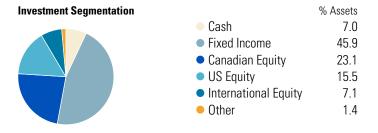
1.58%

Manager of the underlying fund: Pyramis Global Advisors, LLC

WHAT DOES THE FUND INVEST IN?

The Fund invests mostly in a mix of Canadian equities and bonds. The Fund also invests in US bonds. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Fidelity Monthly Income Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Fidelity American High Yield Sr A | 9.8 |
| Fidelity Convertible Securities | 6.0 |
| Overnight Cash/Repurchase Agreements (ST) | 5.1 |
| Shoppers Drug Mart Corporation | 2.6 |
| Life Technologies Corp | 1.9 |
| Hewlett-Packard Co | 1.8 |
| International Business Machines Corp | 1.7 |
| ViroPharma, Inc. | 1.5 |
| Alstom SA | 1.5 |
| Imperial Tobacco Group PLC | 1.4 |
| Total | 33.2 |
| Total investments: 1,838 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

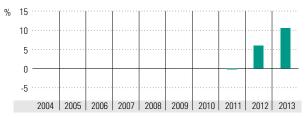
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on May 2, 2011 has \$1,168.05 on December 31, 2013. This works out to an average of 5.99% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since May 2, 2011 for a contractholder who chose the 75/100 Series. In the last 3 years the Fund was up in value 2 year(s) and down in value 1 year(s).



Ideal Fidelity Monthly Income Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for a person seeking income and capital growth.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ➤ The withdrawal charge schedule will be based on the date of each premium allocation. ➤ 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Fidelity Monthly Income Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.27 |
| 100/100 | 3.49 |
| GLWB | 3.23 |
| 75/100 Platinum No-Load | 2.68 |
| 100/100 Platinum No-Load | 2.94 |
| GLWB Platinum No-Load | 2.73 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee | | |
|---------------------|--------------------------------|--|--|
| | Fund Fee Rate | | |
| Level 1 | 0.75% | | |
| Level 2 | 0.85% | | |
| Level 3 | 1.05% | | |
| Level 4 | 1.15% | | |
| | | | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Balanced Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: December 31, 1986 | Ideal Signature Series 75/100 | \$1,000 | 2.89 | \$12.99 | 880,173 |
| Total Fund Value: \$228.94 million | 100/100 GLWB | \$1,000 \$25,000 | 3.13 2.89 | \$12.86 \$10.62 | 2,100,253 525,419 |

Portfolio Turnover Rate:

47.62%

Managed by:

Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of equities and fixed income. The equities are Canadian and foreign.

| Top 10 investments | % |
|---|------|
| Cash and cash equivalents | 12.2 |
| Government of Canada 4% 01-06-2041 | 3.6 |
| Royal Bank of Canada | 3.0 |
| Toronto-Dominion Bank, (The) | 2.8 |
| Bank of Nova Scotia, (The) | 2.0 |
| Suncor Energy Inc. | 1.9 |
| Canadian Natural Resources Limited | 1.6 |
| Canada Housing Trust No. 1 2.95% 15-03-2015 | 1.4 |
| Province of Ontario 5.85% 08-03-2033 | 1.2 |
| TELUS Corporation | 1.0 |
| Total | 30.7 |
| Total investments: 209 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

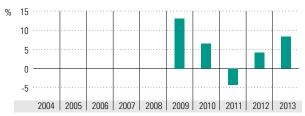
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,299.21 on December 31, 2013. This works out to an average of 5.41% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Balanced Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth and income. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ► You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Balanced Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.89 |
| 100/100 | 3.13 |
| GLWB | 2.89 |
| 75/100 Platinum No-Load | 2.19 |
| 100/100 Platinum No-Load | 2.46 |
| GLWB Platinum No-Load | 2.49 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee | | |
|---------------------|--------------------------------|--|--|
| | Fund Fee Rate | | |
| Level 1 | 0.75% | | |
| Level 2 | 0.85% | | |
| Level 3 | 1.05% | | |
| Level 4 | 1.15% | | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that vou want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

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P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series **Ideal Fidelity Canadian Balanced Fund**

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.22 | \$15.38 | 1,823,905 |
| Total Fund Value: \$95.53 million | 100/100 GLWB | \$1,000 \$25,000 | 3.50 3.22 | \$15.19 \$11.16 | 2,442,014 1,159,214 |

Portfolio Turnover Rate:

11.11%

Manager of the underlying fund: Pyramis Global Advisors, LLC

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of fixed income, equities and money market. The Fund invests primarily in Canada. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Fidelity Canadian Balanced Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Toronto-Dominion Bank | 5.5 |
| Royal Bank Of Canada | 5.0 |
| Valeant Pharmaceuticals Intl Inc | 3.5 |
| Manulife Financial Corporation | 2.7 |
| Gildan Activewear, Inc. | 2.4 |
| Bank of Montreal | 2.2 |
| Magna International Inc. Class A | 2.2 |
| Alimentation Couche-Tard Inc. | 2.1 |
| Overnight Cash/Repurchase Agreements (ST) | 1.9 |
| National Bank of Canada | 1.8 |
| Total | 29.3 |
| T | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

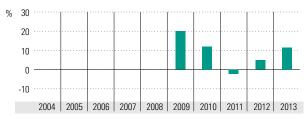
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,537.54 on December 31, 2013. This works out to an average of 9.04% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Fidelity Canadian Balanced Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth and income. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Fidelity Canadian Balanced Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.22 |
| 100/100 | 3.50 |
| GLWB | 3.22 |
| 75/100 Platinum No-Load | 2.67 |
| 100/100 Platinum No-Load | 2.92 |
| GLWB Platinum No-Load | 2.68 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee | | |
|---------------------|--------------------------------|--|--|
| | Fund Fee Rate | | |
| Level 1 | 0.75% | | |
| Level 2 | 0.85% | | |
| Level 3 | 1.05% | | |
| Level 4 | 1.15% | | |
| | | | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

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P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Fidelity Canadian Asset Allocation Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|----------|-----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) N | let Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.32 | \$13.99 | 1,224,264 |
| Total Fund Value: \$51.51 million | 100/100 | \$1,000 | 3.56 | \$13.83 | 1,838,594 |
| Portfolio Turnover Rate: | | | | | |

11.54%

Manager of the underlying fund: Pyramis Global Advisors, LLC

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of fixed income, equities and money market. The Fund invests primarily in Canada. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Fidelity Canadian Asset Allocation Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Overnight Cash/Repurchase Agreements (ST) | 9.0 |
| SPDR S&P 500 | 4.6 |
| Fidelity Convertible Securities | 4.0 |
| Toronto-Dominion Bank | 4.0 |
| Royal Bank Of Canada | 3.5 |
| Bank of Nova Scotia | 2.9 |
| Shoppers Drug Mart Corporation | 2.6 |
| S&P500 Emini Fut Mar14 Esh4 | 2.3 |
| Enbridge, Inc. | 1.9 |
| Manulife Financial Corporation | 1.6 |
| Total | 36.4 |
| Total investments: 1,611 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

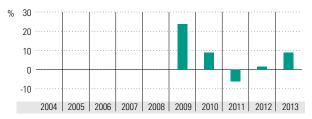
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,398.50 on December 31, 2013. This works out to an average of 6.98% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

Ideal Fidelity Canadian Asset Allocation Fund

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | |
|--|---|--|---|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ► You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | |

Ideal Fidelity Canadian Asset Allocation Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.32 |
| 100/100 | 3.56 |
| 75/100 Platinum No-Load | 2.75 |
| 100/100 Platinum No-Load | 2.94 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

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Fund Facts - Ideal Segregated Funds - Signature Series Ideal Russell Diversified Monthly Income Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|---|---------------------------------------|--------------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.49 | \$14.19 | 124,176 |
| Total Fund Value: \$10.80 million | 100/100 GLWB | \$1,000 \$25,000 | 3.74 3.51 | \$14.02 \$11.04 | 142,951 276,644 |
| Portfolio Turnover Rate: | | | | | |

14.25%

Manager of the underlying funds:

Multi-Managers

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests primarily in Canadian and foreign equities. The Fund also invests in some fixed income. The Fund currently invests most of its assets in units of the Russell Diversified Monthly Income Portfolio.

| Top 10 investments (of the underlying portfolio) | % |
|--|------|
| Russell Fixed Income Pool | 18.5 |
| Russell Canadian Equity Pool | 17.3 |
| Russell Core Plus Fixed Income Pool | 16.2 |
| Russell US Equity Pool | 11.6 |
| Russell Overseas Equity Pool | 9.1 |
| Russell Global Equity Pool | 7.1 |
| Russell Global High Income Bd Pool | 7.0 |
| Russell Global Infrastructure Pool Sr A | 3.5 |
| Russell Smaller Companies Pool | 3.1 |
| Russell Global Real Estate Pool Series A | 3.0 |
| Total | 96.4 |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

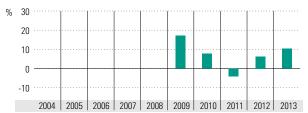
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,419.32 on December 31, 2013. This works out to an average of 7.30% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Russell Diversified Monthly Income Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income and long term capital growth. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Russell Diversified Monthly Income Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.49 |
| 100/100 | 3.74 |
| GLWB | 3.51 |
| 75/100 Platinum No-Load | 2.75 |
| 100/100 Platinum No-Load | 3.22 |
| GLWB Platinum No-Load | 2.99 |

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee | | |
|---------------------|--------------------------------|--|--|
| | Fund Fee Rate | | |
| Level 1 | 0.75% | | |
| Level 2 | 0.85% | | |
| Level 3 | 1.05% | | |
| Level 4 | 1.15% | | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Templeton Global Balanced Fund*

(*formerly known as the Ideal Templeton Global Income Fund) As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|------------------------|---------------------------------------|-----------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: | Ideal Signature Series | | | | |
| January 12, 2009 | 75/100 | \$1,000 | 3.42 | \$14.44 | 167,190 |
| Total Fund Value: | 100/100 | \$1,000 | 3.71 | \$14.31 | 150,838 |

Portfolio Turnover Rate:

13.42%

\$4.94 million

Manager of the underlying fund:

Primary advisor:

Templeton Investment Management

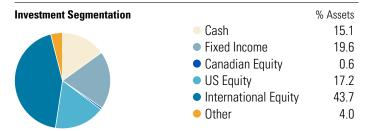
Sub-advisor:

Templeton Global Advisors Limited

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of equities and fixed income around the world. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Templeton Global Balanced Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Cash & Cash Equivalents | 12.2 |
| United Mexican States 7.25% 15-12-2016 | 1.9 |
| BNP Paribas | 1.6 |
| Mexico(Utd Mex St) 8% 17-12-2015 | 1.5 |
| Credit Suisse Group | 1.3 |
| Ukraine(Rep Of) 7.5% 17-04-2023 | 1.2 |
| Telefonica SA | 1.1 |
| Brazil(Fed Rep Of) 10% 01-01-2017 | 1.1 |
| AXA SA | 1.1 |
| Ukraine(Rep Of) 7.8% 28-11-2022 | 1.1 |
| Total | 24.0 |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

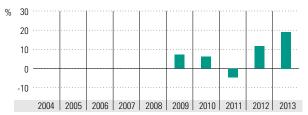
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,444.29 on December 31, 2013. This works out to an average of 7.68% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Total investments: 258

Ideal Templeton Global Balanced Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth and income. They are comfortable with the risks of investing in global equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option Back-End Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ► You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Templeton Global Balanced Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | |
|--|------|
| Ideal Signature Series | |
| 75/100 | 3.42 |
| 100/100 | 3.71 |
| 75/100 Platinum No-Load | 2.93 |
| 100/100 Platinum No-Load | 3.17 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Trimark Global Balanced Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | et Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.34 | \$15.79 | 221,070 |
| Total Fund Value: \$13.06 million | 100/100 GLWB | \$1,000 \$25,000 | 3.62 3.37 | \$15.58 \$12.85 | 188,282 443,674 |

Portfolio Turnover Rate:

9.56%

Manager of the underlying fund: Primary advisor: Invesco Canada Sub-advisor: Invesco Advisers, Inc. Invesco Asset Management Limited

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of equities and fixed income around the world. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Trimark Global Balanced Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Cdn Dollar Cash Mgmt Fund Series I (ST) | 6.3 |
| Microsoft Corporation | 4.0 |
| WellPoint Inc | 3.8 |
| Hyundai Mobis Co., Ltd | 3.7 |
| Ross Stores, Inc. | 3.2 |
| DCC PLC | 3.0 |
| Cisco Systems Inc | 3.0 |
| Medtronic, Inc. | 2.8 |
| Oracle Corporation | 2.8 |
| Tullett Prebon PLC | 2.7 |
| Total | 35.4 |
| Total investments: 122 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

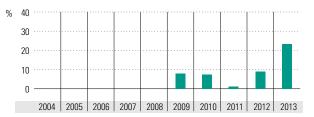
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,578.94 on December 31, 2013. This works out to an average of 9.63% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 5 year(s) and down in value 0 year(s).



Ideal Trimark Global Balanced Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income and capital growth. They are comfortable with the risks of investing in global equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Trimark Global Balanced Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.34 |
| 100/100 | 3.62 |
| GLWB | 3.37 |
| 75/100 Platinum No-Load | 2.85 |
| 100/100 Platinum No-Load | 2.89 |
| GLWB Platinum No-Load | 2.79 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee |
|---------------------|--------------------------------|
| | Fund Fee Rate |
| Level 1 | 0.75% |
| Level 2 | 0.85% |
| Level 3 | 1.05% |
| Level 4 | 1.15% |
| | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that vou want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Fidelity Global Asset Allocation Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------|-----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) | Net Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.51 | \$14.31 | 137,633 |
| Total Fund Value: \$15.09 million | 100/100 | \$1,000 | 3.75 | \$14.19 | 303,290 |
| Portfolio Turnover Rate: 9.32% | | | | | |

Manager of the underlying fund: Pyramis Global Advisors, LLC

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in equities, fixed income and money market. The Fund invests primarily around the world. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Fidelity Global Asset Allocation Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Overnight Cash/Repurchase Agreements (ST) | 5.0 |
| Currency(United States) | 3.7 |
| Exxon Mobil Corporation | 1.9 |
| Johnson & Johnson | 1.7 |
| Suncor Energy Inc | 1.6 |
| Google, Inc. Class A | 1.6 |
| General Electric Co | 1.6 |
| HSBC Holdings PLC | 1.3 |
| Monsanto Company | 1.3 |
| Sumitomo Mitsui Financial Group Inc | 1.3 |
| Total | 21.0 |
| Total investments: 1,012 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

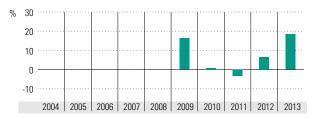
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,431.19 on December 31, 2013. This works out to an average of 7.48% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Fidelity Global Asset Allocation Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth and some income. They are comfortable with the risks of investing in global equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ► You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Fidelity Global Asset Allocation Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.51 |
| 100/100 | 3.75 |
| 75/100 Platinum No-Load | 3.00 |
| 100/100 Platinum No-Load | 3.17 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

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The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Dividend Income Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|---|--|---------------------------------------|--------------|-----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) N | let Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: October 15, 2007 Total Fund Value: \$241.25 million | Ideal Signature Series 75/100 100/100 | \$1,000 \$1,000 | 2.86 3.09 | \$17.68 \$17.48 | 2,778,837 2,592,823 |
| Portfolio Turnover Rate: | | | | | |

3.68%

Manager of the underlying fund: Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of Canadian and foreign equities. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of it assets in units of the Standard Life Dividend Income Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Toronto-Dominion Bank, (The) | 6.5 |
| Royal Bank of Canada | 6.4 |
| Bank of Nova Scotia, (The) | 6.3 |
| TELUS Corporation | 3.6 |
| Enbridge Inc. | 3.2 |
| Manulife Financial Corporation | 2.9 |
| Cash and cash equivalents | 2.7 |
| Algonquin Power & Utilities Corp. | 2.0 |
| Black Diamond Group Limited | 2.0 |
| Keyera Corp. | 2.0 |
| Total | 37.8 |
| Total investments: 49 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

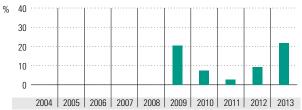
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,767.71 on December 31, 2013. This works out to an average of 12.15% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 5 year(s) and down in value 0 year(s).



Ideal Dividend Income Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth and income. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|---|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/ or series option. | |

Ideal Dividend Income Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.86 |
| 100/100 | 3.09 |
| 75/100 Platinum No-Load | 2.30 |
| 100/100 Platinum No-Load | 2.53 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee

What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

FOR MORE INFORMATION

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P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Fidelity Dividend Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--------------------------------------|---|---------------------------------------|--------------|---------------------------|-------------------------------|
| Date Fund Available: May 2, 2011 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: May 2, 2011 | Ideal Signature Series 75/100 100/100 | \$1,000 \$1,000 | 3.38 3.62 | \$11.34 \$11.27 | 571,186 1,297,072 |
| Total Fund Value: \$31.57 million | · | | | · | , , |
| Portfolio Turnover Rate: | | | | | |

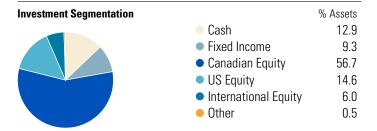
7.51%

Manager of the underlying fund: Pyramis Global Advisors, LLC

WHAT DOES THE FUND INVEST IN?

The Fund invests mostly in equities. The Fund also invests in bonds. The Fund invests either directly or through one or more underlying funds.

Top 10 investments (of the underlying fund) % Overnight Cash/Repurchase Agreements (ST) 15.4 Toronto-Dominion Bank 6.9 Manulife Financial Corporation 3.4 TransCanada Corp 3.4 Royal Bank Of Canada 3.1 29 Bank of Nova Scotia Suncor Energy Inc 2.6 **Shoppers Drug Mart Corporation** 2.4 Bank of Montreal 2.3 CVS Caremark Corp 1.6 Total 44.0 Total investments: 1,158



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

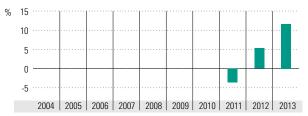
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on May 2, 2011 has \$1,133.88 on December 31, 2013. This works out to an average of 4.82% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since May 2, 2011 for a contractholder who chose the 75/100 Series. In the last 3 years the Fund was up in value 2 year(s) and down in value 1 year(s).



Ideal Fidelity Dividend Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for a person seeking high total investment return. They are comfortable with the risks of investing in equities. The Fund

invests most of its assets in units of the Fidelity Dividend Fund.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|---|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Fidelity Dividend Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.38 |
| 100/100 | 3.62 |
| 75/100 Platinum No-Load | 2.71 |
| 100/100 Platinum No-Load | 3.04 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

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P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series **Ideal Canadian Dividend Growth Fund**

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|---|---------------------------------------|-----------|----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | et Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: December 21, 1998 | Ideal Signature Series 75/100 | \$1,000 | 2.86 | \$16.24 | 3,608,650 |
| Total Fund Value: \$539.66 million | 100/100 | \$1,000 | 3.09 | \$16.06 | 5,461,643 |
| Portfolio Turnover Rate: 3.65% | | | | | |

Manager of the underlying fund: Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of Canadian equities. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life Canadian Dividend Growth Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Bank of Nova Scotia, (The) | 7.3 |
| Toronto-Dominion Bank, (The) | 7.1 |
| Royal Bank of Canada | 6.1 |
| Canadian National Railway Company | 3.9 |
| TELUS Corporation | 3.4 |
| Suncor Energy Inc. | 3.4 |
| General Electric Company | 2.8 |
| Manulife Financial Corporation | 2.7 |
| Enbridge Inc. | 2.7 |
| BCE Inc. | 2.7 |
| Total | 41.9 |
| Total investments: 45 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

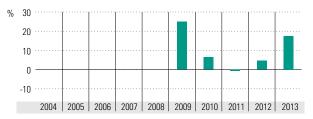
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,623.51 on December 31, 2013. This works out to an average of 10.24% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



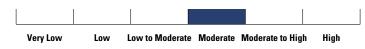
Ideal Canadian Dividend Growth Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth and some income. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Canadian Dividend Growth Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.86 |
| 100/100 | 3.09 |
| 75/100 Platinum No-Load | 2.30 |
| 100/100 Platinum No-Load | 2.51 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee

What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

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P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Canadian Equity Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|------------------------|---------------------------------------|-----------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: December 31, 1986 | Ideal Signature Series | \$1,000 | 2.88 | \$16.13 | 886,350 |
| Total Fund Value: \$179.64 million | 100/100 | \$1,000 | 3.13 | \$15.96 | 1,507,065 |
| Portfolio Turnover Rate: | | | | | |

30.70%

Managed by:

Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of equities. The Fund invests primarily in Canada.

| Top 10 investments | % |
|--|------|
| Royal Bank of Canada | 5.6 |
| Toronto-Dominion Bank, (The) | 5.2 |
| Bank of Nova Scotia, (The) | 4.4 |
| Suncor Energy Inc. | 3.7 |
| Canadian Natural Resources Limited | 3.2 |
| Canadian National Railway Company | 3.1 |
| Cash and cash equivalents | 2.7 |
| Enbridge Inc. | 2.2 |
| Valeant Pharmaceuticals International, Inc. | 2.0 |
| Alimentation Couche-Tard Inc., Subordinated Voting | 1.9 |
| Total | 33.9 |
| Total investments: 80 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

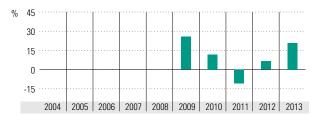
2.7

4.9

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,612.71 on December 31, 2013. This works out to an average of 10.09% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Canadian Equity Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|---|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Canadian Equity Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.88 |
| 100/100 | 3.13 |
| 75/100 Platinum No-Load | 2.24 |
| 100/100 Platinum No-Load | 2.54 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

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P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series **Ideal Canadian Small Cap Fund**

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|---|---------------------------------------|-----------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: October 10, 2000 | Ideal Signature Series 75/100 | \$1,000 | 2.92 | \$18.60 | 808,448 |
| Total Fund Value: \$89.61 million | 100/100 | \$1,000 | 3.15 | \$18.39 | 856,632 |
| Portfolio Turnover Rate: 7 09% | | | | | |

Manager of the underlying fund: Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of Canadian equities. The Fund invests in small companies. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life Canadian Small Cap Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Canadian Energy Services & Technology Corp. | 3.8 |
| Canadian Western Bank | 3.8 |
| Element Financial Corporation | 3.6 |
| Secure Energy Services Inc. | 3.6 |
| Descartes Systems Group Inc., (The) | 3.5 |
| Boyd Group Income Fund | 3.4 |
| Stella-Jones Inc. | 3.2 |
| FirstService Corporation, Subordinated Voting | 3.2 |
| Stantec Inc. | 3.2 |
| Badger Daylighting Ltd. | 3.1 |
| Total | 34.3 |
| Total investments: 47 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

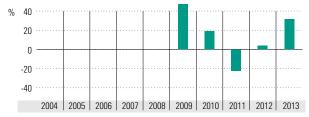
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,859.96 on December 31, 2013. This works out to an average of 13.30% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Canadian Small Cap Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth. They are comfortable with the risks of investing in small cap equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|---|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/ or series option. | |

Ideal Canadian Small Cap Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.92 |
| 100/100 | 3.15 |
| 75/100 Platinum No-Load | 2.31 |
| 100/100 Platinum No-Load | 2.53 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee

What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal U.S. Dividend Growth Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|-----------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: October 15, 2007 | Ideal Signature Series 75/100 | \$1,000 | 2.87 | \$15.97 | 1,718,527 |
| Total Fund Value: \$145.90 million | 100/100 | \$1,000 | 3.09 | \$15.79 | 1,953,399 |

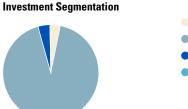
Portfolio Turnover Rate: 2.02%

Manager of the underlying fund: Primary Advisor: Standard Life Investments - Canada Sub-advisor: Standard Life Investments - USA

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of U.S. equities. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life U.S. Dividend Growth Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Cash and cash equivalents | 3.2 |
| J.P. Morgan Chase & Co. | 3.1 |
| Apple Inc. | 3.0 |
| Comcast Corporation, A | 2.5 |
| Time Warner Inc. | 2.4 |
| CVS Caremark Corporation | 2.4 |
| AbbVie Inc. | 2.3 |
| PepsiCo Inc. | 2.2 |
| Visa Inc. | 2.2 |
| General Electric Company | 2.1 |
| Total | 25.3 |
| Total investments: 55 | |





HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

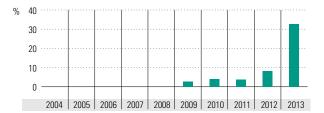
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,596.89 on December 31, 2013. This works out to an average of 9.88% per year.

Year-by-year returns Any values close to zero may not be visible. This chart shows how the Fund has performed since January 12, 2009

for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 5 year(s) and down in value 0 year(s).



Ideal U.S. Dividend Growth Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth and some income. They are comfortable with the risks of investing in U.S. equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | |
|--|--|--|---|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ► You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. |

Ideal U.S. Dividend Growth Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.87 |
| 100/100 | 3.09 |
| 75/100 Platinum No-Load | 2.31 |
| 100/100 Platinum No-Load | 2.53 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

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P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal U.S. Equity Value Fund

As at: December 31, 2013

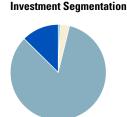
| QUICK FACTS | | | | | |
|--|---|---------------------------------------|-----------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: December 21, 1998 | Ideal Signature Series 75/100 | \$1,000 | 3.00 | \$17.41 | 951,595 |
| Total Fund Value: \$93.61 million | 100/100 | \$1,000 | 3.22 | \$17.21 | 834,853 |
| Portfolio Turnover Rate: 4.46% | | | | | |

Manager of the underlying fund: Beutel, Goodman & Company Ltd.

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of equities on U.S. exchanges. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life U.S. Equity Value Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Oracle Corporation | 6.1 |
| Halliburton Company | 5.7 |
| TRW Automotive Holdings Corp. | 5.5 |
| BB&T Corporation | 5.4 |
| Covidien plc | 5.1 |
| J.P. Morgan Chase & Co. | 4.8 |
| Symantec Corporation | 4.8 |
| Target Corporation | 4.7 |
| Microsoft Corporation | 4.2 |
| Merck & Co., Inc. | 4.2 |
| Total | 50.4 |
| Total investments: 28 | |





HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

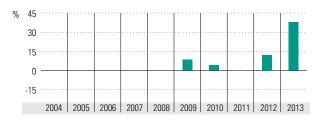
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,740.67 on December 31, 2013. This works out to an average of 11.80% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal U.S. Equity Value Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth. They are comfortable with the risks of investing in U.S. equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | |
|--|--|--|---|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. |

Ideal U.S. Equity Value Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.00 |
| 100/100 | 3.22 |
| 75/100 Platinum No-Load | 2.32 |
| 100/100 Platinum No-Load | 2.55 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee

What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

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P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Global Dividend Growth Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|------------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 10, 2005 | Ideal Signature Series 75/100 | \$1,000 | 2.86 | \$16.37 | 1,444,495 |
| Total Fund Value: \$163.22 million | 100/100 | \$1,000 | 3.09 | \$16.19 | 1,309,415 |

Portfolio Turnover Rate:

0.76%

Manager of the underlying fund: Primary advisor: Standard Life Investments - Canada Sub-advisor: Standard Life

Investments - UK

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of global equities. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life Global Dividend Growth Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Cash and cash equivalents | 3.2 |
| AbbVie Inc. | 2.3 |
| DS Smith Plc | 2.2 |
| BT Group plc | 2.1 |
| Snam S.p.A. | 2.0 |
| HSBC Holdings PLC | 2.0 |
| Roche Holdings AG | 1.9 |
| GlaxoSmithKline PLC | 1.9 |
| Pfizer Inc. | 1.9 |
| BHP Billiton PLC | 1.8 |
| Total | 21.1 |
| Total investments: 74 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

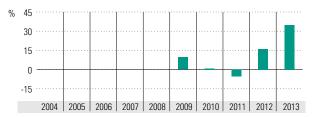
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,636.92 on December 31, 2013. This works out to an average of 10.42% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Global Dividend Growth Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth. The Fund may also be right for people seeking some potential income. They are comfortable with the risks of investing in global equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | |
|--|--|--|---|---|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/ or series option. |

Ideal Global Dividend Growth Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.86 |
| 100/100 | 3.09 |
| 75/100 Platinum No-Load | 2.31 |
| 100/100 Platinum No-Load | 2.53 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to

any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
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P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Global Equity Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------|-----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) | Net Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: October 10, 2000 | Ideal Signature Series 75/100 | \$1,000 | 3.04 | \$18.71 | 378,390 |
| Total Fund Value: \$32.29 million | 100/100 | \$1,000 | 3.26 | \$18.51 | 230,921 |
| Portfolio Turnover Rate: | | | | | |

8.85%

Manager of the underlying fund: Primary advisor: Standard Life Investments - Canada Sub-advisor: Standard Life

Investments - UK

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of equities. The equities are made up of multinational companies throughout the world. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life Global Equity Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Cash and cash equivalents | 2.6 |
| Banco Bilbao Vizcaya Argentaria S.A. | 2.1 |
| Google Inc., A | 1.9 |
| Roche Holdings AG | 1.9 |
| BT Group plc | 1.9 |
| eBay Inc. | 1.8 |
| Sumitomo Mitsui Financial Group, Inc. | 1.8 |
| First Republic Bank | 1.8 |
| BNP Paribas | 1.7 |
| Danske Bank A/S | 1.7 |
| Total | 19.1 |
| Total investments: 90 | |



HOW HAS THE FUND PERFORMED?

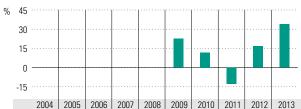
This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,870.65 on December 31, 2013. This works out to an average of 13.43% per year.

Year-by-year returns Any values close to zero may not be visible. This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Global Equity Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth. They are comfortable with the risks of investing in global equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|---|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. You may switch to units of other Funds at any time withou paying a withdrawal charge as long as you do not change your premium allocation option and, or series option. | |

Ideal Global Equity Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.04 |
| 100/100 | 3.26 |
| 75/100 Platinum No-Load | 2.42 |
| 100/100 Platinum No-Load | 2.64 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee

The Standard Life Assurance Company of Canada

What you pay

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal International Equity Fund

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|------------------------|---------------------------------------|--------------|-----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) N | let Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: | Ideal Signature Series | ф4 000 | 0.44 | D4.4.40 | 007.070 |
| December 21, 1998 | 75/100 100/100 | \$1,000 \$1,000 | 3.14 3.37 | \$14.49 \$14.32 | 227,978 174.096 |
| Total Fund Value: | 100/100 | \$1,000 | 3.37 | Ψ14.32 | 174,030 |

Portfolio Turnover Rate:

15.08%

\$28.87 million

Manager of the underlying fund: Primary advisor: Standard Life Investments - Canada Sub-advisor: Standard Life

Investments - UK

WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of equities. The Fund invests in international companies. The Fund invests either directly or through one or more underlying fund. The Fund currently invests most of its assets in units of the Standard Life International Equity Fund.

| Top 10 investments (of the underlying fund) | % |
|---|------|
| Cash and cash equivalents | 3.7 |
| Roche Holdings AG | 2.8 |
| Nestlé S.A. | 2.5 |
| Lloyds Banking Group plc | 2.4 |
| Société Générale | 2.3 |
| Sanofi | 2.0 |
| HSBC Holdings PLC | 2.0 |
| DS Smith Plc | 1.9 |
| Carrefour S.A. | 1.8 |
| Sumitomo Mitsui Financial Group, Inc. | 1.8 |
| Total | 23.2 |
| Total investments: 83 | |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

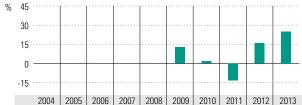
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,448.78 on December 31, 2013. This works out to an average of 7.74% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



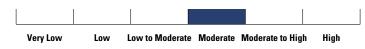
Ideal International Equity Fund

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth. They are comfortable with the risks of investing in international equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal International Equity Fund

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.14 |
| 100/100 | 3.37 |
| 75/100 Platinum No-Load | 2.48 |
| 100/100 Platinum No-Load | 2.70 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

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P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Conservative Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|---|---------------------------------------|--------------|----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) No | et Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 6, 2003 | Ideal Signature Series 75/100 | \$1,000 | 2.80 | \$12.80 | 4,590,995 |
| Total Fund Value: \$247.94 million | 100/100 GLWB | \$1,000 \$25,000 | 3.02 2.80 | \$12.66 \$11.28 | 3,140,480 627,323 |

Portfolio Turnover Rate:

13.06%

Manager of the underlying funds: Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests a larger portion of its assets in Canadian and foreign fixed income. The Fund also invests a smaller portion of its assets in Canadian and foreign equities.

| Top 10 investments | % |
|---|------|
| Standard Life Canadian Bond Fund | 45.3 |
| Standard Life Tactical Income Fund | 21.5 |
| Standard Life Dividend Income Fund | 11.5 |
| Standard Life International Bond Fund | 7.0 |
| Standard Life U.S. Dividend Growth Fund | 5.8 |
| Standard Life High Yield Bond Fund | 4.9 |
| Standard Life Global Equity Value Fund | 3.8 |

Total investments:

Total



| | % Assets |
|--|----------|
| Fixed Income | 70.0 |
| Canadian Equity | 15.0 |
| US Equity | 7.5 |
| International Equity | 7.5 |
| | |

HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

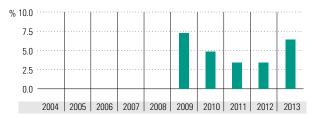
Average return

99.8

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,279.95 on December 31, 2013. This works out to an average of 5.09% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 5 year(s) and down in value 0 year(s).



Ideal Conservative Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential to maintain their capital. They are also seeking some potential income. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Conservative Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.80 |
| 100/100 | 3.02 |
| GLWB | 2.80 |
| 75/100 Platinum No-Load | 2.12 |
| 100/100 Platinum No-Load | 2.35 |
| GLWB Platinum No-Load | 2.34 |

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee |
|---------------------|--------------------------------|
| | Fund Fee Rate |
| Level 1 | 0.75% |
| Level 2 | 0.85% |
| Level 3 | 1.05% |
| Level 4 | 1.15% |
| | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

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P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Moderate Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|-------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 6, 2003 | Ideal Signature Series 75/100 | \$1,000 | 2.85 | \$13.40 | 4,017,462 |
| Total Fund Value: \$297.04 million | 100/100 GLWB | \$1,000 \$25,000 | 3.08 2.84 | \$13.26 \$11.59 | 4,175,353 962,034 |

Portfolio Turnover Rate:

13.84%

Manager of the underlying funds: Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests a larger portion of its assets in Canadian and foreign fixed income. The Fund also invests a smaller portion of its assets in Canadian and foreign equities.

| Top 10 investments | % |
|---|-------|
| Standard Life Canadian Bond Fund | 35.3 |
| Standard Life Tactical Income Fund | 20.7 |
| Standard Life Dividend Income Fund | 17.5 |
| Standard Life Global Dividend Growth Fund | 8.4 |
| Standard Life International Bond Fund | 6.8 |
| Standard Life High Yield Bond Fund | 4.8 |
| Standard Life Global Real Estate Fund | 3.5 |
| Standard Life Global Equity Value Fund | 3.0 |
| Total | 100.0 |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

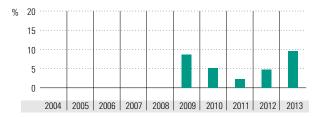
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,340.23 on December 31, 2013. This works out to an average of 6.07% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 5 year(s) and down in value 0 year(s).



Ideal Moderate Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income and some capital growth. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|---|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Moderate Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.85 |
| 100/100 | 3.08 |
| GLWB | 2.84 |
| 75/100 Platinum No-Load | 2.18 |
| 100/100 Platinum No-Load | 2.40 |
| GLWB Platinum No-Load | 2.40 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee |
|---------------------|--------------------------------|
| | Fund Fee Rate |
| Level 1 | 0.75% |
| Level 2 | 0.85% |
| Level 3 | 1.05% |
| Level 4 | 1.15% |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that vou want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Growth Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|-----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) N | let Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 6, 2003 | Ideal Signature Series 75/100 | \$1,000 \$1,000 | 2.93 | \$14.62 | 1,983,562 |
| Total Fund Value: \$175.66 million | 100/100 GLWB | \$1,000 \$25,000 | 3.17 2.93 | \$14.45 \$11.57 | 1,866,057 1,293,833 |

Portfolio Turnover Rate:

14.59%

Manager of the underlying funds: Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests a larger portion of its assets in Canadian and foreign equities. The Fund also invests a smaller portion of its assets in Canadian and foreign fixed income.

| Top 10 investments | % |
|--|------|
| Standard Life Canadian Equity Fund | 23.0 |
| Standard Life Tactical Income Fund | 19.7 |
| Standard Life Canadian Bond Fund | 17.0 |
| Standard Life International Equity Fund | 10.8 |
| Standard Life International Bond Fund | 6.0 |
| Standard Life High Yield Bond Fund | 4.7 |
| Standard Life U.S. Equity Focus Fund | 3.9 |
| Standard Life Global Equity Value Fund | 3.5 |
| Standard Life Global Real Estate Fund | 3.5 |
| Standard Life Canadian Equity Value Fund | 2.7 |
| Total | 94.8 |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

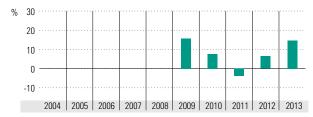
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,461.62 on December 31, 2013. This works out to an average of 7.94% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Growth Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth and some income. They are comfortable with the risks of investing in global equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Growth Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.93 |
| 100/100 | 3.17 |
| GLWB | 2.93 |
| 75/100 Platinum No-Load | 2.27 |
| 100/100 Platinum No-Load | 2.49 |
| GLWB Platinum No-Load | 2.49 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level Ideal Income Series (GLV | |
|--|---------------|
| | Fund Fee Rate |
| Level 1 | 0.75% |
| Level 2 | 0.85% |
| Level 3 | 1.05% |
| Level 4 | 1.15% |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that vou want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

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P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Dividend Growth & Income Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|------------|-------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.00 | \$14.50 | 1,418,119 |
| Total Fund Value: \$74.06 million | 100/100 | \$1,000 | 3.22 | \$14.34 | 1,086,482 |
| Portfolio Turnover Rate: 15.04% | | | | | |

Total

Manager of the underlying funds: Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of dividend growth and monthly income funds. The Fund invests in Canadian and foreign equities. The Fund also invests in Canadian and foreign fixed income.

| Top 10 investments | % |
|---|------|
| Standard Life Dividend Income Fund | 30.0 |
| Standard Life U.S. Dividend Growth Fund | 21.3 |
| Standard Life Tactical Income Fund | 19.4 |
| Standard Life Canadian Bond Fund | 14.7 |
| Standard Life Global Real Estate Fund | 4.9 |
| Standard Life High Yield Bond Fund | 4.6 |
| Standard Life International Bond Fund | 4.2 |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

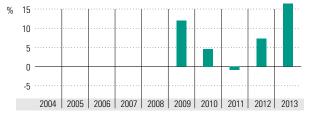
Average return

99.1

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,449.74 on December 31, 2013. This works out to an average of 7.76% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Dividend Growth & Income Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth. They are comfortable with the risks of investing in global equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | |
|--|--|--|---|---|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/ or series option. |

Ideal Dividend Growth & Income Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.00 |
| 100/100 | 3.22 |
| 75/100 Platinum No-Load | 2.32 |
| 100/100 Platinum No-Load | 2.55 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee

What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

FOR MORE INFORMATION

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P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Aggressive Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|-----------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 6, 2003 | Ideal Signature Series 75/100 | \$1,000 | 2.99 | \$15.33 | 803,899 |
| Total Fund Value: \$46.01 million | 100/100 | \$1,000 | 3.23 | \$15.16 | 395,638 |
| Portfolio Turnover Rate: 27 42% | | | | | |

Manager of the underlying funds: Standard Life Investments Inc.

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests a larger portion of its assets in Canadian and foreign equities. The Fund also invests a smaller portion of its assets in Canadian and foreign fixed

| Top 10 investments | % |
|---|------|
| Standard Life Canadian Equity Fund | 22.7 |
| Standard Life Tactical Income Fund | 18.8 |
| Standard Life International Equity Fund | 15.3 |
| Standard Life U.S. Equity Focus Fund | 6.7 |
| Standard Life International Bond Fund | 6.6 |
| Standard Life Canadian Bond Fund | 5.8 |
| Standard Life High Yield Bond Fund | 4.5 |
| Standard Life Global Equity Value Fund | 4.5 |
| Standard Life Canadian Equity Value Fund | 4.2 |
| Standard Life Canadian Equity Growth Fund | 3.9 |
| Total | 92.9 |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

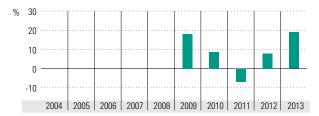
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,532.82 on December 31, 2013. This works out to an average of 8.97% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Aggressive Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth. They are comfortable with the risks of investing in global equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ► You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Aggressive Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.99 |
| 100/100 | 3.23 |
| 75/100 Platinum No-Load | 2.32 |
| 100/100 Platinum No-Load | 2.55 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee

What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

FOR MORE INFORMATION

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P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Select Conservative Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 2.93 | \$12.63 | 555,726 |
| Total Fund Value: \$20.37 million | 100/100 GLWB | \$1,000 \$25,000 | 3.15 2.93 | \$12.51 \$11.17 | 406,853 237,657 |

Portfolio Turnover Rate:

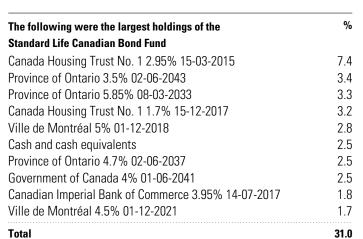
26.20%

Manager of the underlying funds: Standard Life Investments Inc. and Multi-Managers

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests a larger portion of its assets in Canadian and foreign fixed income. The Fund also invests a smaller portion of its assets in Canadian and foreign equities.

| Top 10 investments | % |
|---|------|
| Standard Life Canadian Bond Fund | 58.0 |
| Standard Life International Bond Fund | 9.3 |
| Standard Life Dividend Income Fund | 8.3 |
| Standard Life Canadian Equity Fund | 5.6 |
| Standard Life International Equity Fund | 4.8 |
| Standard Life Tactical Income Fund | 4.0 |
| Trimark Canadian Fund | 3.6 |
| Standard Life U.S. Dividend Growth Fund | 2.5 |
| Fidelity Global Disciplined Equity® Fund | 2.1 |
| Standard Life Global Dividend Growth Fund | 1.5 |
| Total | 99.6 |



Total investments: 123



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

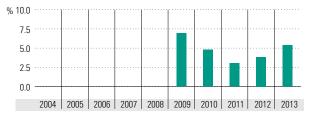
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,263.01 on December 31, 2013. This works out to an average of 4.81% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 5 year(s) and down in value 0 year(s).



Ideal Select Conservative Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential to maintain their capital. They are also seeking some potential income. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option Back-End Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ► You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Select Conservative Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.93 |
| 100/100 | 3.15 |
| GLWB | 2.93 |
| 75/100 Platinum No-Load | 2.37 |
| 100/100 Platinum No-Load | 2.60 |
| GLWB Platinum No-Load | 2.49 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee |
|---------------------|--------------------------------|
| | Fund Fee Rate |
| Level 1 | 0.75% |
| Level 2 | 0.85% |
| Level 3 | 1.05% |
| Level 4 | 1.15% |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that vou want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the contract and the information folder or you may contact us at:

The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Select Moderate Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 2.97 | \$13.31 | 794,061 |
| Total Fund Value: \$30.09 million | 100/100 GLWB | \$1,000 \$25,000 | 3.20 2.95 | \$13.17 \$11.38 | 645,636 231,275 |

Portfolio Turnover Rate:

24.09%

Manager of the underlying funds: Standard Life Investments Inc. and Multi-Managers

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests a larger portion of its assets in Canadian and foreign fixed income. The Fund also invests a smaller portion of its assets in Canadian and foreign equities.

| Top 10 investments | % |
|---|------|
| Standard Life Canadian Bond Fund | 48.1 |
| Standard Life Dividend Income Fund | 11.3 |
| Standard Life International Bond Fund | 9.3 |
| Standard Life Canadian Equity Fund | 8.2 |
| Standard Life International Equity Fund | 6.0 |
| Trimark Canadian Fund | 4.1 |
| Standard Life Tactical Income Fund | 4.0 |
| Standard Life U.S. Dividend Growth Fund | 2.8 |
| Fidelity Global Disciplined Equity® Fund | 2.1 |
| Standard Life Global Dividend Growth Fund | 2.1 |
| Total | 98.0 |



HOW HAS THE FUND PERFORMED?

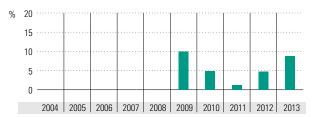
This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,330.93 on December 31, 2013. This works out to an average of 5.92% per year.

Year-by-year returns Any values close to zero may not be visible. This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 5 year(s) and down in value 0 year(s).



Ideal Select Moderate Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income and some capital growth. They are comfortable with the risks of investing in equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | |
|---|--|--|---|---|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/ or series option. |

Ideal Select Moderate Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 2.97 |
| 100/100 | 3.20 |
| GLWB | 2.95 |
| 75/100 Platinum No-Load | 2.40 |
| 100/100 Platinum No-Load | 2.64 |
| GLWB Platinum No-Load | 2.53 |

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee | | |
|---------------------|--------------------------------|--|--|
| | Fund Fee Rate | | |
| Level 1 | 0.75% | | |
| Level 2 | 0.85% | | |
| Level 3 | 1.05% | | |
| Level 4 | 1.15% | | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

FOR MORE INFORMATION

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P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Select Growth Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|-------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.10 | \$14.86 | 381,301 |
| Total Fund Value: \$22.83 million | 100/100 GLWB | \$1,000 \$25,000 | 3.34 3.09 | \$14.70 \$11.65 | 339,300 438,483 |

Portfolio Turnover Rate:

24.06%

Manager of the underlying funds: Standard Life Investments Inc. and Multi-Managers

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests a larger portion of its assets in Canadian and foreign equities. The Fund also invests a smaller portion of its assets in Canadian and foreign fixed income.

| Top 10 investments | % |
|--|------|
| Standard Life Canadian Bond Fund | 28.2 |
| Standard Life International Equity Fund | 9.8 |
| Fidelity True North® Fund | 9.7 |
| Standard Life International Bond Fund | 9.2 |
| Standard Life Canadian Equity Fund | 6.8 |
| Trimark Canadian Fund | 6.1 |
| Standard Life Canadian Small Cap Fund | 5.2 |
| Russell US Equity Fund | 5.2 |
| Standard Life Dividend Income Fund | 5.1 |
| Fidelity Global Disciplined Equity® Fund | 4.2 |
| Total | 89.3 |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

40.0

30.0

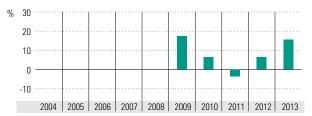
15.0

15.0

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,485.81 on December 31, 2013. This works out to an average of 8.29% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Select Growth Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth and some income. They are comfortable with the risks of investing in global equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ► You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Select Growth Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.10 |
| 100/100 | 3.34 |
| GLWB | 3.09 |
| 75/100 Platinum No-Load | 2.55 |
| 100/100 Platinum No-Load | 2.80 |
| GLWB Platinum No-Load | 2.58 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee |
|---------------------|--------------------------------|
| | Fund Fee Rate |
| Level 1 | 0.75% |
| Level 2 | 0.85% |
| Level 3 | 1.05% |
| Level 4 | 1.15% |
| | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that vou want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

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P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Select Dividend Growth & Income Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|-----------|----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | et Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.20 | \$15.10 | 472,037 |
| Total Fund Value: \$24.24 million | 100/100 | \$1,000 | 3.43 | \$14.94 | 432,060 |
| Portfolio Turnover Rate: 13.20% | | | | | |

Manager of the underlying funds: Standard Life Investments Inc. and Multi-Managers

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of dividend growth and monthly income funds. The Fund invests in Canadian and foreign equities. The Fund also invests in Canadian and foreign fixed income.

| Top 10 investments | % |
|---|------|
| Standard Life Tactical Income Fund | 32.6 |
| Standard Life Monthly Income Fund | 16.5 |
| Standard Life Global Dividend Growth Fund | 11.4 |
| Fidelity True North® Fund | 9.9 |
| Templeton Global Stock Trust | 8.1 |
| Trimark Canadian Fund | 8.0 |
| Fidelity Global Disciplined Equity® Fund | 7.7 |
| Standard Life Canadian Dividend Growth Fund | 5.4 |
| Total | 99.6 |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

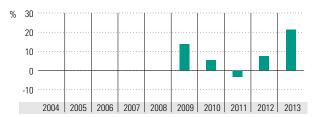
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,510.13 on December 31, 2013. This works out to an average of 8.65% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Select Dividend Growth & Income Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth. They are comfortable with the risks of investing in global equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|---|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Select Dividend Growth & Income Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.20 |
| 100/100 | 3.43 |
| 75/100 Platinum No-Load | 2.60 |
| 100/100 Platinum No-Load | 2.89 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

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P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



Fund Facts - Ideal Segregated Funds - Signature Series Ideal Select Aggressive Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|----------------------------------|---------------------------------------|------------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.65 | \$15.26 | 110,732 |
| Total Fund Value: \$3.57 million | 100/100 | \$1,000 | 3.85 | \$15.14 | 45,489 |
| Portfolio Turnover Rate: 37.88% | | | | | |

Manager of the underlying funds: Standard Life Investments Inc. and Multi-Managers

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests a larger portion of its assets in Canadian and foreign equities. The Fund also invests a smaller portion of its assets in Canadian and foreign fixed income.

| Top 10 investments | % |
|--|------|
| Standard Life Canadian Bond Fund | 19.4 |
| Fidelity True North® Fund | 12.0 |
| Standard Life International Equity Fund | 11.9 |
| Trimark Canadian Fund | 10.1 |
| Templeton Global Stock Trust | 8.1 |
| Standard Life Canadian Equity Fund | 7.5 |
| Fidelity Global Disciplined Equity® Fund | 7.2 |
| Russell US Equity Fund | 6.3 |
| Standard Life Canadian Small Cap Fund | 5.1 |
| Standard Life Dividend Income Fund | 5.1 |
| Total | 92.7 |



HOW HAS THE FUND PERFORMED?

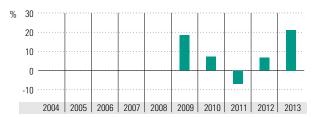
This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,526.40 on December 31, 2013. This works out to an average of 8.88% per year.

Year-by-year returns Any values close to zero may not be visible. This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Select Aggressive Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth. They are comfortable with the risks of investing in global equities.

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|--|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | ► The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. | |

Ideal Select Aggressive Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.65 |
| 100/100 | 3.85 |
| 75/100 Platinum No-Load | 3.09 |
| 100/100 Platinum No-Load | 3.31 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

Fee What you pay

Short-term Trading Fee

2% of the value of the transaction amount, in addition to any applicable charges.

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
- ▶ The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

FOR MORE INFORMATION

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The Standard Life Assurance Company of Canada Retail Investments, Customer Services 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O.Box 11497. Stn. Centre-ville Montréal, Quebec H3C 5S5



The Standard Life Assurance Company of Canada

Fund Facts - Ideal Segregated Funds - Signature Series Ideal Franklin Quotential Diversified Income Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | et Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.17 | \$13.74 | 1,929,797 |
| Total Fund Value: \$78.91 million | 100/100 GLWB | \$1,000 \$25,000 | 3.42 3.11 | \$13.63 \$11.07 | 1,761,262 697,160 |

Portfolio Turnover Rate:

9.85%

Manager of the underlying funds: Primary advisor: Fiduciary Trust

Company of Canada

Sub-advisor: Templeton Investment

Counsel, LLC

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests primarily in a mix of fixed income and equities. The fixed income is primarily Canadian. The Fund currently invests most of its assets in units of the Franklin Quotential Diversified Income Portfolio.

| Top 10 investments (of the underlying portfolio) | % |
|--|------|
| Bissett Bond Class O | 29.6 |
| Templeton Global Bond A | 14.9 |
| Bissett Canadian Short Term Bond CI O | 9.9 |
| Franklin Strategic Income A | 6.1 |
| Franklin US Rising Dividend A | 5.1 |
| Bissett Canadian Dividend Series O | 4.5 |
| iShares Intermediate Credit Bd | 4.4 |
| Franklin High Income A | 4.4 |
| Franklin Mutual European I Acc € | 3.9 |
| Franklin Glbl Real Estate I Acc \$ | 3.5 |
| Total | 86.3 |



HOW HAS THE FUND PERFORMED?

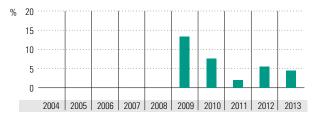
This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,374.32 on December 31, 2013. This works out to an average of 6.61% per year.

Year-by-year returns Any values close to zero may not be visible. This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 5 year(s) and down in value 0 year(s).



Ideal Franklin Quotential Diversified Income Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income and some long term capital growth. They are comfortable with the risks of investing in equities.

HOW MUCH DOES IT COST?

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | |
|--|--|--|---|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. |

Ideal Franklin Quotential Diversified Income Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.17 |
| 100/100 | 3.42 |
| GLWB | 3.11 |
| 75/100 Platinum No-Load | 2.59 |
| 100/100 Platinum No-Load | 2.85 |
| GLWB Platinum No-Load | 2.64 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee | | |
|---------------------|--------------------------------|--|--|
| | Fund Fee Rate | | |
| Level 1 | 0.75% | | |
| Level 2 | 0.85% | | |
| Level 3 | 1.05% | | |
| Level 4 | 1.15% | | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
- ▶ You have to tell your insurer in writing, by email, fax or letter, that you want to cancel.
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- ▶ The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

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P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5

Toll-free: 1-888-841-6633 E-mail: csc@standardlife.ca



The Standard Life Assurance Company of Canada

Fund Facts - Ideal Segregated Funds - Signature Series Ideal Franklin Quotential Balanced Income Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|----------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Ne | et Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.24 | \$14.16 | 773,479 |
| Total Fund Value: \$36.05 million | 100/100 GLWB | \$1,000 \$25,000 | 3.47 3.10 | \$14.00 \$10.95 | 514,523 750,446 |

Portfolio Turnover Rate:

15.60%

Manager of the underlying funds: Primary advisor: Fiduciary Trust

Company of Canada

Sub-advisor: Templeton Investment

Counsel, LLC

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests in a mix of equity and fixed income. The equities are Canadian and foreign. The Fund currently invests most of its assets in units of the Franklin Quotential Balanced Income Portfolio.

| Top 10 investments (of the underlying portfolio) | % |
|--|------|
| Bissett Bond Class O | 29.5 |
| Templeton Global Bond A | 8.2 |
| Franklin Strategic Income A | 6.0 |
| Bissett Canadian Equity Series O | 4.4 |
| Franklin Flex Cap Growth Series O | 4.2 |
| Franklin Mutual European I Acc € | 4.0 |
| Cash & Cash Equivalents | 3.8 |
| iShares MSCI Japan | 3.4 |
| Bissett Canadian Short Term Bond Cl O | 3.3 |
| iShares Intermediate Credit Bd | 3.0 |
| Total | 69.8 |



HOW HAS THE FUND PERFORMED?

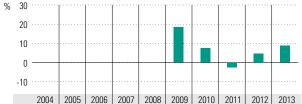
This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,416.39 on December 31, 2013. This works out to an average of 7.26% per year.

Year-by-year returns Any values close to zero may not be visible. This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Franklin Quotential Balanced Income Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income and long term capital growth. They are comfortable with the risks of investing in equities.

HOW MUCH DOES IT COST?

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | |
|--|--|--|---|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ➤ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and/or series option. |

Ideal Franklin Quotential Balanced Income Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.24 |
| 100/100 | 3.47 |
| GLWB | 3.10 |
| 75/100 Platinum No-Load | 2.58 |
| 100/100 Platinum No-Load | 2.90 |
| GLWB Platinum No-Load | 2.60 |

A minimum investment of \$250,000 is required for the Platinum No-Load option.

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|--|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee | | |
|---------------------|--------------------------------|--|--|
| | Fund Fee Rate | | |
| Level 1 | 0.75% | | |
| Level 2 | 0.85% | | |
| Level 3 | 1.05% | | |
| Level 4 | 1.15% | | |

WHAT IF I CHANGE MY MIND?

- ▶ You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You can also change your mind about subsequent transactions you make under the contract within two business days of the earlier of the date you received confirmation or five business days after it is mailed. In this case the right to cancel only applies to the new transaction.
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P.O.Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5

Toll-free: 1-888-841-6633 E-mail: csc@standardlife.ca



The Standard Life Assurance Company of Canada

Fund Facts - Ideal Segregated Funds - Signature Series Ideal Franklin Quotential Balanced Growth Portfolio

As at: December 31, 2013

| QUICK FACTS | | | | | |
|--|-------------------------------|---------------------------------------|--------------|---------------------------|-------------------------------|
| Date Fund Available: January 12, 2009 | Series Option | Minimum Investment (Savings Plans) | MER(%) Net | t Asset Value Per Unit | Number of Unit Outstanding |
| Date Fund Created: January 12, 2009 | Ideal Signature Series 75/100 | \$1,000 | 3.34 | \$15.20 | 1,040,214 |
| Total Fund Value: \$47.81 million | 100/100 GLWB | \$1,000 \$25,000 | 3.55 3.25 | \$15.03 \$11.16 | 815,642 839,979 |

Portfolio Turnover Rate:

9.24%

Manager of the underlying funds: Primary advisor: Fiduciary Trust

Company of Canada

Sub-advisor: Templeton Investment

Counsel, LLC

WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of underlying funds. The Fund invests in a mix of Canadian and foreign income and equities. The Fund currently invests most of its assets in units of the Franklin Quotential Balanced Growth Portfolio.

| Top 10 investments (of the underlying portfolio) | % |
|--|------|
| Bissett Bond Class O | 18.3 |
| Bissett Canadian Equity Series 0 | 6.2 |
| Franklin Flex Cap Growth Series O | 6.0 |
| Franklin Mutual European I Acc € | 5.6 |
| Templeton Global Bond A | 5.1 |
| iShares MSCI Japan | 4.8 |
| Bissett All Canadian Focus Series O | 4.2 |
| Franklin US Core Equity Series O | 4.2 |
| Franklin US Rising Dividend A | 4.0 |
| Cash & Cash Equivalents | 3.9 |
| Total | 62.2 |



HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed for a contractholder who has chosen the 75/100 Series. Returns are after the MER has been deducted.

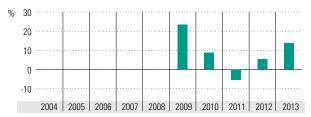
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and series option you choose and on your personal tax situation.

Average return

A person who invested \$1,000 in the Fund and chose the 75/100 Series on January 12, 2009 has \$1,520.14 on December 31, 2013. This works out to an average of 8.79% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since January 12, 2009 for a contractholder who chose the 75/100 Series. In the last 5 years the Fund was up in value 4 year(s) and down in value 1 year(s).



Ideal Franklin Quotential Balanced Growth Portfolio

ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance cost that is charged for the guarantee. For details please refer to the Guarantee section 7 of the Ideal Segregated Funds - Signature Series Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds - Signature Series Contract.

HOW RISKY IS IT?

The value of your investment can go down. Please see the Risk section 9.5 of the Ideal Segregated Funds - Signature Series Information Folder for further details.



WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income and long term capital growth. They are comfortable with the risks of investing in global equities.

HOW MUCH DOES IT COST?

- ▶ The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- ▶ The withdrawal charges and the ongoing fees and expenses may be different for each premium allocation option and series option.

| 1. Sales Charges Sales charge option (premium allocation option) | What you pay | | How it works | | |
|--|--|--|---|---|--|
| Ideal Signature Series Low-Load Option | If you sell within: Up to 1 year 1 to 2 years 2 to 3 years More Than 3 years | % 3.00 2.00 1.00 0.00 | ► When you buy the Fund, Standard Life pays a commission of 2.5%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | The withdrawal charge schedule will be based on the date of each premium allocation. ► 1st year: You may sell up to 10% (20% for RRIF tax types) of the sum of the premiums paid | |
| Back-End Load Option | Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years 5 to 6 years 6 to 7 years More Than 7 years | 6.00 5.00 5.00 4.00 3.00 2.00 1.00 0.00 | ➤ When you buy the Fund, Standard Life pays a commission of 5.0%. Any withdrawal charge you pay goes to Standard Life. Commission rates may change at any time. | in the 1st calendar year without paying a withdrawal charge. For subsequent years: Up to 10% / 20% of the sum of the fund values as at January 1st plus 10% / 20% of any additional premiums paid during the year. ▶ You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option and, or series option. | |

Ideal Franklin Quotential Balanced Growth Portfolio

2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds - Signature Series Contract (sections II, III and IV).

| Premium Allocation Option and Series Option: | MER (%) |
|--|---------|
| Ideal Signature Series | |
| 75/100 | 3.34 |
| 100/100 | 3.55 |
| GLWB | 3.25 |
| 75/100 Platinum No-Load | 2.72 |
| 100/100 Platinum No-Load | 3.00 |
| GLWB Platinum No-Load | 2.70 |

Trailing commission

Standard Life pays a trailing commission of up to 1.25% of the value of your premium allocation option and series option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option and series option you choose.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

3. Other Fees

The following trading fees apply to all premium allocation options and series options and are paid to the Fund.

| Fee | What you pay |
|------------------------|------------------------------------|
| Short-term Trading Fee | 2% of the value of the |
| | transaction amount, in addition to |
| | any applicable charges. |

There is an additional fee for the Ideal Income Series (GLWB) only. This fee is calculated and charged quarterly and deducted from your Ideal Income Series (GLWB).

| Fund Fee Rate Level | Ideal Income Series (GLWB) Fee | |
|---------------------|--------------------------------|--|
| | Fund Fee Rate | |
| Level 1 | 0.75% | |
| Level 2 | 0.85% | |
| Level 3 | 1.05% | |
| Level 4 | 1.15% | |
| | | |

WHAT IF I CHANGE MY MIND?

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Notes

Retirement Investments

Find out more

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