# FlexIERM

PRODUCT GUIDE



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## **QUESTIONS?**

#### **UNDERWRITING**

1 (800) 455-7337 underwriting@assumption.ca

#### **SALES SUPPORT**

1 (855) 853-6040 option 1 ventes.sales@assumption.ca

This document is a summary of the various features of Assumption Life's products. It is neither a contract nor an insurance offer and does not confer any rights. In the event of conflict or ambiguity, the contract will prevail.

For additional information concerning the product and its limitations and exclusions, please refer to the contract by going to www.assumption.ca and clicking on the "Advisor Corner" link. Log in with your user name and password, and then click on "Document Center". You will find the sample contracts by searching "Contract".

## **FLEXTERM**

FlexTerm is a term life insurance product designed for people who are looking for an easy-to-understand product at an affordable price. It is also well suited for people looking to save by combining term life insurance with disability income, critical illness insurance or any other additional benefit riders.

FlexTerm life insurance is an ideal product to cover temporary needs such as the reimbursement of personal or commercial loans, income replacement, children's education, to create an emergency fund or more.

	NON-PARTICIPATING TERM LIFE INSURANCE
Features	<ul> <li>Level and decreasing term life insurance.</li> <li>The decrease is based on a mortgage loan with an interest rate of 8%.</li> <li>This is an underwritten product and may include medical requirements. However, eligible clients can qualify for underwriting without any medical exams.</li> <li>Underwriting with no medical exam may be available* for clients: <ul> <li>Ages 18 to 45, applying for coverage up to \$999,999.</li> <li>Ages 46 to 50, applying for coverage up to \$499,999.</li> <li>Ages 51 to 60, applying for coverage up to \$249,999.</li> <li>Ages 66 to 69, applying for coverage up to \$99,999.</li> <li>Ages 66 to 69, applying for coverage up to \$50,000.</li> </ul> </li> <li>Fully underwritten for ages 70 to 75.</li> <li>Life insurance premiums remain the same for the duration of the term selected.</li> <li>YRT renewable up to age 90 and convertible up to age 75.</li> <li>Built-in benefits: <ul> <li>Term Exchange Option</li> <li>Insurability Benefit</li> <li>Extreme Disability Benefit</li> </ul> </li> <li>Available with smoker and non-smoker rates.</li> <li>Available as an individual or joint first-to-die policy or as a rider. The rider is only available on an individual policy.</li> </ul>
Issue Ages	18 to 75 years of age age maximum is 85 minus term duration selected
Terms	10, 15, 20, 25, 30 or 35 years
Minimum Coverage	\$50,000
Maximum Coverage	\$10,000,000
Rate Bands	<ul> <li>\$50,000 - \$99,999</li> <li>\$100,000 - \$249,999</li> <li>\$250,000 - \$499,999</li> <li>\$500,000 - \$999,999</li> <li>\$1,000,000 - \$10,000,000</li> </ul>
Annual Fee	Policy \$60 Rider \$30

<sup>\*</sup>All answers to medical and lifestyle questions must be in the negative. In the case of a positive answer or MIB, Inc. report, some underwriting requirements may be required upon the underwriter's request after submission. Medical exams are required based on age and face amount that falls outside the above-mentioned ranges.

N	ON-PARTICIPATING TERM LIFE INSURANCE (CONTINUED)
Renewal	<ul> <li>Renewal is automatic; no medical exam required.</li> <li>Renewal premium rates are guaranteed.</li> <li>The insurance coverage will renew annually until the policy or rider anniversary nearest the insured's 90<sup>th</sup> birthday.</li> </ul>
Term Exchange Option Right to modify the term of the coverage.	<ul> <li>The term of this policy may be extended to a longer term, for a sum insured equal to or less than the sum insured under this FlexTerm policy or rider after the first month, but before the 5<sup>th</sup> coverage anniversary, without proof of insurability.</li> <li>The premium for the new policy or rider is based on the sex and age of the insured as of the date of issue of the new policy or rider, in accordance with the premium rate in force at this date.</li> <li>The premium for the new riders will also be based on the sex and age of the insured, except for the disability income rider, where the age at the date of issue of this policy will be maintained.</li> <li>The right to exchange the term of the coverage may only be exercised once.</li> </ul>
Insurability Benefit	<ul> <li>This benefit allows insured to increase the initial sum insured, without new evidence of insurability, when the obtaining a new loan such as a mortgage loan, increasing an existing loan, or upon any of the following events:</li> <li>Marriage, divorce, adoption or childbirth, obtainment of a bachelor's degree, a master's degree or a doctorate.</li> <li>May be increased before age 60 up to 25% of initial insurance amount up to \$125,000, if the insured is not disabled.</li> <li>The Insurability Benefit must be exercised within 60 days following the events mentioned above.</li> <li>The premium for the new policy or rider is based on the sex and age of the insured as of the date of issue of the new policy or rider, in accordance with the premium rate in force at this date.</li> </ul>
Extreme Disability Benefit	<ul> <li>Before age 60, 50% of the initial sum insured (25% in the case of a decreasing coverage) may be paybale in advance up to \$250,000, if the insured is in a state of extreme disability for a continued period of 6 months.</li> <li>Extreme disability means the insured is affected by a medical condition that renders him or her in a state of total and irrecoverable disability as a result of which the insured cannot perform four (4) out of the following six (6) activities of daily living without a reasonable expectancy of recovery as determined by a physician:</li> <li>Bathing, dressing, toileting, continence, transferring or feeding.</li> </ul>

## **NON-PARTICIPATING TERM LIFE INSURANCE (CONTINUED)**

#### Conversion

- The FlexTerm policy or rider may be converted to a permanent insurance policy offered by Assumption Life, without proof of insurability, for the sum insured on the date the conversion privilege is exercised.
- A joint FlexTerm policy may be converted to a joint permanent life insurance policy, for the sum insured in force at the date the conversion privilege is exercised, or to two permanent or term individual life insurance policies. In this case, half of the sum insured in force at the date the conversion privilege is exercised will be applied to each new individual policy.
- The conversion privilege is available starting on the first anniversary of the policy or rider.
- The conversion privilege terminates on the policy or rider anniversary nearest the insured's 75<sup>th</sup> birthday. For a joint policy, both insureds must meet this requirement.
- · If the Insureds are common law spouses, legally married, legally separated or divorced, the joint FlexTerm policy may be converted, without evidence of insurability, to an individual FlexTerm policy for each insured. The insureds must have no outstanding premiums and must be under the age of 60. This conversion is made with the same issue date, term, sex, age, premium class and risk as the original joint policy that would have been applicable to each of the insureds. The sum insured of each of the individual policies may be equal to or less than the sum insured of the joint policy on the date of change. If the joint policy is converted to an individual policy on the life of only one of the insureds, all insurance on the other insured is terminated.

Life Insurance Riders	On the same insured person	On a person other than the insured
Note: The following riders may be added to the policy.	• FlexTerm	• FlexTerm
		Platinum Protection Term
		Golden Protection Elite Term
		Youth Plus

#### **Additional Benefit Riders**

The following additional benefits may be added as riders to the FlexTerm policy or rider and must be issued at the same time as these.

- Accidental Death and Dismemberment (AD&D) only on individual policy
- Accidental Fracture Plus (FRAC)
- Child Insurance Benefit (CIB)
- Critical Illness Rider (Cl rider)
- Disability income (DI Empl.)
- Disability income (DI Loan)
- Waiver of premium upon death (WPD)
- Waiver of premium upon disability (WP)

## **Joint Policy**

- · Joint premium uses the following calculation:
  - (Coverage Amount X (JR1 + JR2) / 1000) + Annual Fee
- JR1 (joint rate insured 1) and JR2 (joint rate insured 2) represent 92% of each individual rate per thousand rounded to the nearest cent (¢).
- Upon first death, the surviving insured, whose attained age is less than 65 years of age, shall be covered by a temporary life insurance for an amount equal to the death benefit sum insured for a maximum period of 90 days from the date of first death.
- · Following the first death, the surviving spouse may convert the temporary life insurance to a permanent insurance policy within the 90-day limit. Conversion conditions apply.

## **Application**

Electronic application only. Lia



## SCHEDULE OF DECREASING SUM INSURED

# **FLEXTERM DECREASING**

Year         10 years         15 years         20 years         25 years         30 years         35 years           1         1,000         1,000         1,000         1,000         1,000         1,000         1,000           2         932         964         979         987         992         995           3         858         925         956         973         983         989           4         778         882         931         957         973         982           5         691         836         904         940         962         975           6         597         786         874         922         950         968           7         500         733         842         902         937         959           8         500         674         808         881         924         950           9         500         611         771         858         909         941           10         500         543         731         833         893         930           9         500         667         805         875         919           12	PER \$1,000 OF SUM INSURED			
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PER \$1,000 OF SUM INSURED						
Year	Term					
rear	10 years	15 years	20 years	25 years	30 years	35 years
49	500	500	500	500	500	500
50	500	500	500	500	500	500
51	500	500	500	500	500	500
52	500	500	500	500	500	500
53	500	500	500	500	500	500
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67	500	500	500	500	500	500
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69	500	500	500	500	500	500
70	500	500	500	500	500	500
71	500	500	500	500	500	500
72	500	500	500	500	500	500

The insurance coverage decrease is based on a mortgage loan with a 8% interest rate.

# **RIDERS**

For additional information, please refer to the Complete Rider Guide by going to www.assumption.ca and clicking on the "Advisor Corner" link. Then click on "Document Center" and you will find the guide by searching "Complete Rider Guide".

	ACCIDENTAL DEATH AND DISMEMBERMENT (AD&D)
Description	This benefit provides for the payment of its sum insured if the insured dies accidentally. Death must occur within 90 days of the accident.  This benefit also pays 100% of its sum insured for the accidental loss of: both hands, both feet, sight in both eyes, one hand and one foot, one hand and the sight in one eye, one foot and the sight in one eye. 50% of the benefit's sum insured is paid for the accidental loss of: one hand, one foot or sight in one eye.  This benefit is only available on an individual policy.
Issue Ages	15 days (age 0) to 55 years of age.
Minimum Sum Insured	\$1,000
Maximum Sum Insured	\$300,000  • Without exceeding the coverage to which it is added.  • Including any other policy having this benefit in force with Assumption Life.
Premium Paying Period	Premiums are payable on the AD&D rider until the first of the following:  • The premium payment period of the product to which the AD&D rider is attached.  • The AD&D rider anniversary nearest the 65th birthday of the insured
	ACCIDENTAL FRACTURE PLUS (FRAC)
Description	This rider provides for the payment of a benefit, as specified in the contract, in case of an accidental fracture or accidental death and dismemberment. The rider also provides for a benefit for insured children under the rider for costs of rehabilitation and remedial courses.
Issue Ages	18 to 69 (at the insured's nearest birthday)
Eligibility	<ul> <li>The insured (insured individual under the Accidental Fracture Plus rider)</li> <li>The insured and spouse</li> <li>The insured and children</li> <li>The insured, spouse and children</li> </ul>

## **ACCIDENTAL FRACTURE PLUS (CONTINUED)**

## **Insurance Coverage:** Accidental Fracture

The insurance amounts below are for one unit of protection.

Type of accidental fracture: skull (excluding facial bones), spine, pelvic girdle (including hip), sacrum (excluding the coccyx), femur:

- Insurance amount per unit for the insured and spouse: \$5,000
- Insurance amount per unit for the children: \$2,500

Type of accidental fracture: sternum, manubrium, larynx, trachea, scapula, humerus, patella, tibia, fibula:

- Insurance amount per unit for the insured and spouse: \$1,500
- Insurance amount per unit for the children: \$750

Type of accidental fracture: facial bones (excluding the nose), radius, ulna:

- Insurance amount per unit for the insured and spouse: \$1,000
- Insurance amount per unit for the children: \$2,500

Type of accidental fracture: rib, clavicle, nose, tarsus, carpus, any other bone that is not listed above:

- Insurance amount per unit for the insured and spouse: \$500
- Insurance amount per unit for the children: \$250

For the insured and his spouse, when the actual age of the person insured is 70 or more but less than 80 at the date of the accident, the amount payable per unit is reduced by half the amount indicated above.

For an amount to be payable for an accidental fracture, the fracture must have been diagnosed within 30 days of the accident.

# Insurance Coverage: Accidental Death and Dismemberment

The insurance amounts below are for one unit of protection.

#### Accidental death

- Insurance amount per unit for the insured and spouse: \$5,000
- Insurance amount per unit for the children: \$2,500

Loss of both hands, both feet or both eyes

- Insurance amount per unit for the insured and spouse: \$5,000
- Insurance amount per unit for the children: \$2,500

Loss of one hand and one foot

- Insurance amount per unit for the insured and spouse: \$5,000
- Insurance amount per unit for the children: \$2,500

Loss of one hand or one foot, and loss of one eye

- Insurance amount per unit for the insured and spouse: \$5,000
- Insurance amount per unit for the children: \$2,500

Loss of one hand, one foot or one eye

- Insurance amount per unit for the insured and spouse: \$2,500
- Insurance amount per unit for the children: \$1,250

## Double indemnity - Accidental death in a common carrier

Assumption Life will pay double the amount indicated in the above table, for an accidental death occurring in a common carrier involved in an accident.

The loss of a hand means complete and permanent severance at or above the wrist; the loss of a foot means complete and permanent severance at or above the ankle; the loss of an eye means the total and irreversible loss of sight.

# Insurance Coverage: Accidental Total Disability for Insured Children

The insurance amounts below are for one unit of protection.

Reimbursement of re-education expenses: Maximum of \$3,000

Reimbursement of remedial courses: \$20 per hour, maximum of \$500

The remedial course expenses remain fixed at \$20 per hour even though two units are payable. However, in this case, the maximum amount is \$1,000.

You will find the definitions for re-education expenses and remedial courses in the Application for Accidental Fracture Plus rider. To consult the application, go to the Assumption Life website at **www.assumption.ca** and click on Advisor Corner (top of the page). Then hover your mouse over Individual Insurance and select Documents & Forms.

CHILD'S INSURANCE BENEFIT (CIB)		
Description	A term life insurance rider that covers each child of the insured who is single and dependent upon the insured for support and who is at least 15 days and under 18 years of age.	
Issue Ages	18 to 60 years of age of the insured (parent)	
Minimum Sum Insured	\$10,000	
Maximum Sum Insured	\$20,000 (per each insured child) The \$20,000 maximum includes all other CIB riders in force with Assumption Life.	
Expiry Date	<ul> <li>Coverage on each child terminates upon the first of the following:</li> <li>On the child's 21<sup>st</sup> birthday or, if he or she is registered as a full-time student in a recognized learning institution, on his or her 25<sup>th</sup> birthday.</li> <li>On the rider anniversary nearest the insured's (parent) 65<sup>th</sup> birthday.</li> </ul>	
Conversion	Conversion options available. For additional information, please refer to the contract.	

CRITICAL ILLNESS RIDER (CI RIDER)			
Description	This rider will pay a lump sum benefit if the insured person is diagnosed with one of the 16 covered critical illnesses and survives the survival period specified in the contract.		
Issue Ages	<ul> <li>T-15 - 18 to 60 years of age</li> <li>T-20 - 18 to 55 years of age</li> <li>T-25 - 18 to 50 years of age</li> </ul>		
Covered Critical Illnesses	<ol> <li>Accidental loss of limbs</li> <li>Aortic surgery</li> <li>Aplastic anemia</li> <li>Bacterial meningitis</li> <li>Blindness</li> <li>Cancer (life-threatening)</li> <li>Coma</li> <li>Coronary artery bypass surgery</li> </ol>	<ol> <li>Heart attack</li> <li>Heart valve replacement or repair</li> <li>Kidney failure</li> <li>Major organ failure on waiting list</li> <li>Major organ transplant</li> <li>Paralysis due to an accident</li> <li>Severe burns</li> <li>Stroke (cerebrovascular accident)</li> </ol>	
Minimum Sum Insured	\$10,000		
Maximum Sum Insured	\$50,000, without exceeding 50% of the initial life insurance coverage.  The sum of all Critical Illness riders in force with Assumption Life for a single insured cannot exceed \$50,000.		

DISABILITY INCOME BASED ON EMPLOYMENT INCOME (DI EMPL.)		
Description	This disability income benefit, payable to the insured, is designed to partially replace employment income for an insured who becomes totally disabled before attained age 65. However, this benefit will be integrated with other disability income that the insured may receive.	
Issue Ages	18 to 60 years of age	
Minimum Sum Insured	\$300 per month	
Maximum Sum Insured	1.5% of the sum insured under the policy or rider to which the disability income rider is attached, without exceeding \$3,500 per month.  The maximum monthly sum insured for disability income from all sources, excluding credit insurance disability income, may nevertheless not exceed 75% of the insured's average monthly employment income during the 12 months immediately preceding the date the disability income rider application was signed.  If the client is on parental leave, the maximum sum insured is 1.5% of the sum insured under the policy or rider to which the disability income riders are attached, without exceeding \$1,500 per month.  If the client combines the disability income based on loans and employment income, the combined maximum is 1.5% of the sum insured under the policy or rider to which the disability income riders are attached, without exceeding \$5,000 per month, while respecting the individual maximum of each disability insurance.	

DISABILITY INCOME BASED ON LOANS (DI LOAN)		
Description	This disability benefit, payable to the insured, is designed to help an insured who becomes totally disabled before attained age 65 with payments of one or more loans. This benefit is not integrated with any other disability income that the insured may receive.	
Issue Ages	18 to 60 years of age	
Minimum Sum Insured	\$300 per month	
Maximum Sum Insured	1.5% of the sum insured under the policy or rider to which the disability income rider is attached, without exceeding \$3,500 per month.  If the client is on parental leave, the maximum sum insured is 1.5% of the sum insured under the policy or rider to which the disability income riders are attached, without exceeding \$1,500 per month.	
	If the client combines the disability income based on loans and employment income, the combined maximum is 1.5% of the sum insured under the policy or rider to which the disability income riders are attached, without exceeding \$5,000 per month, while respecting the individual maximum of each disability insurance.	

## **DISABILITY INCOME BASED ON LOANS (DI LOAN) (CONTINUED)**

## Loans Eligible for Disability Income Benefit

Eligible Loan means a loan in the name of the insured in effect at least one hundred twenty (120) days prior to the date of commencement of total disability with a creditor, evidenced by an agreement.

In cases where the eligible loan is replaced, renewed or transferred to another financial institution, and the new loan takes effect within 6 months of the eligible loan being paid in full, this will be considered a continuation of an eligible loan.

Eligible Loans Covered:

- · Real estate mortgage loan
- · Deferred real estate mortgage loan
- Personal loan
- Withdrawal from a registered retirement savings plan
- · Home equity line of credit and personal line of credit
- · Personal credit card
- Rent
- · Condominium fees
- Commercial loan

Any loan must have been signed in a Canadian province by the insured individually, jointly, or by the insured's fully or partially owned business, at a creditor.

At the time of claims, the totally disabled insured must provide us with a copy of the agreements relating to all eligible loans. We will determine the amount of the monthly benefit based on these documents and the information obtained from the creditors, if applicable.

WAIVER OF PREMIUMS UPON DEATH (WPD)		
	In the event of death of the insured under this rider, the premiums for the other lives insured will be waived. The annual premium for this benefit is guaranteed as long as there is no change in the annual premium of any insurance benefit that is part of the contract.	
Issue Ages	18 to 55 years of age	

WAIVER OF PREMIUMS UPON DISABILITY (WP)	
	If the insured becomes totally disabled before the attained age or 60 for a period of 4 months (waiting period), the company will reimburse premiums paid during the 4-month period and waive future premiums.
Issue Ages	18 to 55 years of age
Key Feature	The company will reimburse premiums paid during the 4-month period and waive future premiums for the duration of disability (even after the attained age of 60).

## Notes and instructions

Unless specified otherwise herein:

- Age means an insured's age on his or her birthday nearest the date of issue of the policy or rider with regard to the insured, as applicable.
- Attained age means the sum of (i) the age at the date of issue of the policy or rider, as applicable, and (ii) the number of complete years of insurance from the date of issue of the policy or rider, as applicable.

Premiums other than annual are calculated as a percentage of the annual premium:

(i) Semi-annually .53

(ii) Quarterly .27

(iii) Monthly - Preauthorized debits .09

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