

# Ideal Segregated Funds Fund Facts

The Manufacturers Life Insurance Company ("Manulife Financial")

**Operations, Customer Experience** 

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# Fund Facts — Ideal Segregated Funds Ideal Money Market Fund II

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: June 1, 2009	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: June 1, 2009	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	0.84	\$10.20	3,093,679

Total Fund Value: \$149.67 million

Portfolio Turnover Rate:

n/a

Managed by:

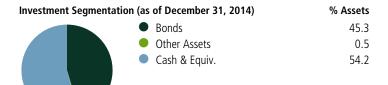
Primary advisor: The Manufacturers Life Insurance Company

Sub-advisor: Manulife Asset Management Limited

### WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in money market instrumets and cash. The Fund invests in Canada.

#### Top 10 investments (as of December 31, 2014) % 54.2 Cash and cash equivalents Canadian Imperial Bank of Commerce 1.64% 9/23/2015 5.4 Omers Finance Trust 1.19% 2/2/2015 4.0 Société de transport de Montréal 1.18% 1/15/2015 3.8 Bank of Nova Scotia, (The) 2.25% 5/8/2015 3.8 3.7 Honda Canada Finance Inc. 1.70% 12/3/2015 3.3 Bank of Nova Scotia, (The) 1.64% 9/18/2015 HSBC Bank Canada 1.19% 1/14/2015 3.1 Bank of Montreal 3.93% 4/27/2015 3.0 Caisse centrale Desjardins 1.62% 10/16/2015 2.4 Total 86.7 Total investments: 61



### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

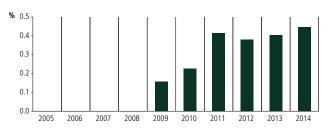
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option on June 1, 2009 has \$1,020.48 on December 31, 2014. This works out to an average of 0.36% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed since June 1, 2009 for a contractholder who chose the Back-end load option. In the last 6 years the Fund was up in value 6 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

### **Ideal Money Market Fund II**

### **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

### **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



### WHO IS THIS FUND FOR?

This Fund may be right for people seeking the potential to preserve capital and potential income. They are also seeking access to their money in the short term.

### **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	How it works		
Ideal Segregated Funds	If you sell within:	%		
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	When you buy the     Fund, Manulife pays a     commission of 5.0%.     Any withdrawal charg     you pay goes to     Manulife. Commission     rates may change at     any time.	e	

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1<sup>st</sup> calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or
- 20%) of the sum of the fund values as at January 1st plus 10% (or 20%) of any additional premiums paid during the year.
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

### **Ideal Money Market Fund II**

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	0.84
No-load	0.85
No-load with reset	0.85
Platinum No-Load	0.82

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 0.25% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

### WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
  date you received confirmation or five business days after it is mailed. You
  can also change your mind about subsequent transactions you make under
  the contract within two business days of the earlier of the date you
  received confirmation or five business days after it is mailed. In this case
  the right to cancel only applies to the new transaction.
- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

### FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the Contract and the Information Folder or you may contact us at:

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P.O. Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



### Fund Facts — Ideal Segregated Funds Ideal Canadian Bond Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: December 31, 1986	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: December 31, 1986	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	1.87	\$57.17	841,937

Total Fund Value: \$124.44 million

Portfolio Turnover Rate:

Total investments: 99

43.49%

Managed by:

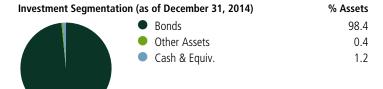
Primary advisor: The Manufacturers Life Insurance Company

Sub-advisor: Manulife Asset Management Limited

### WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in fixed income. The Fund invests in Canada.

Top 10 investments (as of December 31, 2014)	%
Canada Housing Trust No. 1 1.70% 12/15/2017	7.4
Government of Canada 2.75% 12/1/2048	4.6
Province of Ontario 5.85% 3/8/2033	3.4
Ville de Montréal 5.00% 12/1/2018	3.1
Province of Ontario 4.60% 6/2/2039	2.9
Financement-Québec 5.25% 6/1/2034	2.1
Toronto, City of 5.05% 7/18/2017	2.0
Province of Quebec 5.00% 12/1/2038	1.9
Province of Ontario 1.53% 11/23/2017	1.9
Province of Quebec 6.00% 10/1/2029	1.7
Total	31.0



### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

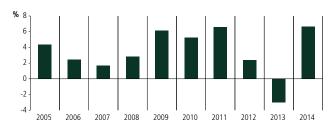
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,411.26 on December 31, 2014. This works out to an average of 3.50% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 9 years and down in value 1 year.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

### **Ideal Canadian Bond Fund**

### ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

### **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



### WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income. They are also seeking fewer ups and downs in the market.

### **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	How it works		
Ideal Segregated Funds	If you sell within:	%		
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	<ul> <li>When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.</li> </ul>	

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or 20%) of the sum of the fund values as at January 1st plus 10% (or 20%) of any
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

additional premiums paid during the year.

### **Ideal Canadian Bond Fund**

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	1.87
No-load	2.02
No-load with reset	1.98
Platinum No-Load	1.52

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

### WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
  date you received confirmation or five business days after it is mailed. You
  can also change your mind about subsequent transactions you make under
  the contract within two business days of the earlier of the date you
  received confirmation or five business days after it is mailed. In this case
  the right to cancel only applies to the new transaction.
- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

### FOR MORE INFORMATION

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# Fund Facts — Ideal Segregated Funds Ideal Corporate Bond Fund

As at: December 31, 2014

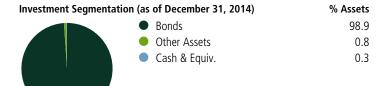
QUICK FACTS					
Date Fund Available: October 10, 2000	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: October 10, 2000	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.37	\$18.82	1,622,966
Total Fund Value: \$179.17 million					
Portfolio Turnover Rate: 11.58%					

### WHAT DOES THE FUND INVEST IN?

Manager of the underlying fund: Manulife Asset Management Limited

The Fund invests primarily in Canadian bonds. The Fund is made up primarily of corporate bonds. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life Corporate Bond Fund.

#### Top 10 investments (of the underlying fund as of December 31, 2014) % 1.7 General Motors Financial Company of Canada, Ltd. 3.25% 5/30/2017 Royal Bank of Canada 3.04% 7/17/2019 1.5 Bell Canada 4.75% 9/29/2044 1.5 Toronto-Dominion Bank, (The) 4.78% 12/14/2016 1.4 TransCanada PipeLines Limited 8.05% 2/17/2039 1.3 Bank of Montreal 3.12% 9/19/2019 1.2 1.2 Government of Canada 1.75% 9/1/2019 Wells Fargo Financial Canada Corporation 2.77% 2/9/2017 1.2 IGM Financial Inc. 6.58% 3/7/2018 1.1 Citigroup Inc. 3.39% 11/18/2021 1.1 Total 13.1 Total investments: 193



#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

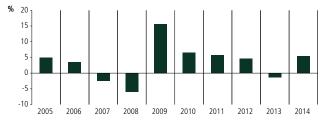
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,411.59 on December 31, 2014. This works out to an average of 3.51% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 7 years and down in value 3 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

### **Ideal Corporate Bond Fund**

### **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

### **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



### WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential higher income than traditional bonds. They are also seeking fewer ups and downs in the market.

### **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	How it works		
Ideal Segregated Funds	If you sell within:	%		
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.	

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or
  - 20%) of the sum of the fund values as at January 1<sup>st</sup> plus 10% (or 20%) of any additional premiums paid during the year.
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

### **Ideal Corporate Bond Fund**

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.37
No-load	2.53
No-load with reset	2.48
Platinum No-Load	2.04

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

### WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
  date you received confirmation or five business days after it is mailed. You
  can also change your mind about subsequent transactions you make under
  the contract within two business days of the earlier of the date you
  received confirmation or five business days after it is mailed. In this case
  the right to cancel only applies to the new transaction.
- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

### FOR MORE INFORMATION

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### Fund Facts — Ideal Segregated Funds Ideal Global Bond Fund

(formerly Ideal International Bond Fund)
As at: December 31, 2014

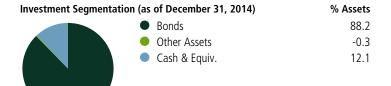
QUICK FACTS					
Date Fund Available: October 10, 2000	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: October 10, 2000	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.54	\$14.63	234,963
Total Fund Value: \$10.74 million					
Portfolio Turnover Rate: 21.14%					

### WHAT DOES THE FUND INVEST IN?

Manager of the underlying fund: Manulife Asset Management Limited

The Fund invests primarily in a mix of Canadian and/or foreign fixed income. The Fund invests in Canadian and/or foreign currency. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life Global Bond Fund.

#### Top 10 investments (of the underlying fund as of December 31, 2014) % Cash and cash equivalents 12.1 United States Treasury (USD) 2.63% 11/15/2020 6.3 Province of Ontario (USD) 2.00% 9/27/2018 5.7 Bundesrepublik Deutschland (EUR) 1.50% 5/15/2024 5.3 Bundesrepublik Deutschland (EUR) 3.25% 7/4/2015 4.5 United States Treasury (USD) 2.00% 11/15/2021 4.1 4.0 Province of Ontario (EUR) 4.00% 12/3/2019 Government of Japan (JPY) 0.10% 12/15/2016 3.7 United Kingdom Treasury (GBP) 3.75% 9/7/2021 3.6 Province of Ontario (USD) 4.00% 10/7/2019 3.5 Total 53.0 Total investments: 41



#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

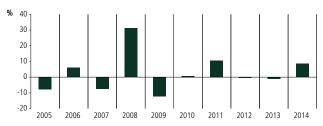
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,233.42 on December 31, 2014. This works out to an average of 2.12% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 5 years and down in value 5 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

### **Ideal Global Bond Fund**

### **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

### **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



### WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income. They are also seeking fewer ups and downs in the worldwide market.

### **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	How it works		
Ideal Segregated Funds	If you sell within:	%		
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	<ul> <li>When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.</li> </ul>	

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.

  For subsequent years: Up to 10% (or
- 20%) of the sum of the fund values as at January 1st plus 10% (or 20%) of any additional premiums paid during the year.
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

### **Ideal Global Bond Fund**

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.54
No-load	2.70
No-load with reset	2.65
Platinum No-Load	2.14

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

### WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
  date you received confirmation or five business days after it is mailed. You
  can also change your mind about subsequent transactions you make under
  the contract within two business days of the earlier of the date you
  received confirmation or five business days after it is mailed. In this case
  the right to cancel only applies to the new transaction.
- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
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P.O. Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



### Fund Facts — Ideal Segregated Funds Ideal Income Balanced Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: December 7, 1998	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: December 7, 1998	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.66	\$21.64	3,691,234

Total Fund Value: \$213.90 million

Portfolio Turnover Rate:

Total investments: 165

81.50%

Managed by:

Primary advisor: The Manufacturers Life Insurance Company

Sub-advisor: Manulife Asset Management Limited

### WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of equities and fixed income. The equities are both Canadian and foreign.

Top 10 investments (as of December 31, 2014)	%
Cash and cash equivalents	11.8
Toronto-Dominion Bank, (The)	2.7
Royal Bank of Canada	2.6
Bank of Nova Scotia, (The)	2.4
Canada Housing Trust No. 1 1.70% 12/15/2017	1.8
Canadian National Railway Company	1.8
Manulife Financial Corporation	1.8
Government of Canada 2.75% 12/1/2048	1.7
Alimentation Couche-Tard Inc., Subordinated Voting, B	1.5
Province of Ontario 4.60% 6/2/2039	1.5
Total	29.6
·	



### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

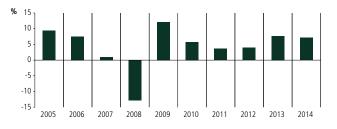
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,524.69 on December 31, 2014. This works out to an average of 4.31% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 9 years and down in value 1 year.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

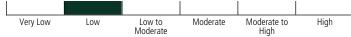
### **Ideal Income Balanced Fund**

### ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

### **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



### WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income and some long term capital growth. They are comfortable with the risks of investing in equities.

### **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	How it works	
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	When you buy the Fund, Manulife por commission of 5.0 Any withdrawal commission of 5.0 Any wit	ays a 0%. harge ssion

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1<sup>st</sup> calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or 20%) of the sum of the fund values as at January 1<sup>st</sup> plus 10% (or 20%) of any
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

additional premiums paid during the year.

### Ideal Income Balanced Fund

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.66
No-load	2.82
No-load with reset	2.87
Platinum No-Load	2.09

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

### WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
  date you received confirmation or five business days after it is mailed. You
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  the contract within two business days of the earlier of the date you
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# Fund Facts — Ideal Segregated Funds Ideal Monthly Income Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: October 10, 2000	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: October 10, 2000	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.65	\$16.92	13,314,809

Total Fund Value: \$1.26 billion

Portfolio Turnover Rate:

56.03%

Managed by:

Primary advisor: The Manufacturers Life Insurance Company

Sub-advisor: Manulife Asset Management Limited

### WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of equities and fixed income. The equities and fixed income are Canadian and/or foreign.

Top 10 investments (as of December 31, 2014)	%
Cash and cash equivalents	4.7
Toronto-Dominion Bank, (The)	3.5
Royal Bank of Canada	3.4
Bank of Nova Scotia, (The)	3.0
iShares, MSCI EAFE ETF	2.4
Canadian National Railway Company	2.3
iShares, S&P/TSX 60 Index Fund	2.3
Manulife Financial Corporation	2.2
Alimentation Couche-Tard Inc., Subordinated Voting, B	2.0
TELUS Corporation	1.9
Total	27.6
Total investments: 175	



### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

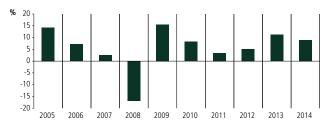
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,718.76 on December 31, 2014. This works out to an average of 5.57% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 9 years and down in value 1 year.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

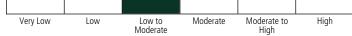
# **Ideal Monthly Income Fund**

### **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

### **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



### WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential for capital growth and some income. They are comfortable with the risks of investing in equities.

### **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	Н	ow it works
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	<ul> <li>When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.</li> </ul>

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or 20%) of the sum of the fund values as at
- January 1<sup>st</sup> plus 10% (or 20%) of any additional premiums paid during the year.
  You may switch to units of other Funds at any time without paying a withdrawal
- any time without paying a withdrawal charge as long as you do not change your premium allocation option.

### **Ideal Monthly Income Fund**

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.65
No-load	2.80
No-load with reset	2.79
Platinum No-Load	2.06

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

### WHAT IF I CHANGE MY MIND?

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### Fund Facts — Ideal Segregated Funds Ideal Dividend Income Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: October 15, 2007	<b>Premium Allocation Option</b>	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: October 15, 2007	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.67	\$19.41	1,763,975
Total Fund Value: \$357.84 million					
Portfolio Turnover Rate: 4.78%					

### WHAT DOES THE FUND INVEST IN?

Manager of the underlying fund: Manulife Asset Management Limited

The Fund invests in a mix of Canadian and foreign equities. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of it assets in units of the Standard Life Dividend Income Fund.

#### Top 10 investments (of the underlying fund as of December 31, 2014) % Royal Bank of Canada 5.4 Toronto-Dominion Bank, (The) 5.3 Bank of Nova Scotia, (The) 4.6 Manulife Financial Corporation 3.1 **TELUS Corporation** 2.9 2.3 Home Depot Inc., (The) Enbridge Inc. 2.2 2.2 Rogers Communications Inc., B AltaGas Ltd. 2.1 Cineplex Inc. 2.1 Total 32.4 Total investments: 50



### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

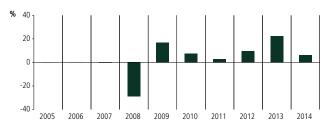
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option on October 15, 2007 has \$1,294.17 on December 31, 2014. This works out to an average of 3.64% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed since October 15, 2007 for a contractholder who chose the Back-end load option. In the last 8 years the Fund was up in value 6 years and down in value 2 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

### **Ideal Dividend Income Fund**

### **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

### **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



### WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth and income. They are comfortable with the risks of investing in equities.

### **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	Н	low it works
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	<ul> <li>When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.</li> </ul>

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1<sup>st</sup> calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or 20%) of the sum of the fund values as at January 1<sup>st</sup> plus 10% (or 20%) of any
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

additional premiums paid during the year.

### **Ideal Dividend Income Fund**

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.67
No-load	2.84
No-load with reset	2.84
Platinum No-Load	2.17

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

### WHAT IF I CHANGE MY MIND?

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# Fund Facts — Ideal Segregated Funds Ideal Canadian Dividend Growth Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: December 21, 1998	<b>Premium Allocation Option</b>	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: December 21, 1998	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.66	\$30.59	7,671,108
Total Fund Value:					

\$543.31 million

Portfolio Turnover Rate: 6.70%

Manager of the underlying fund: Manulife Asset Management Limited Limited

### WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of Canadian equities. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life Canadian Dividend Growth Fund.

#### Top 10 investments (of the underlying fund as of December 31, 2014) % Royal Bank of Canada 5.5 5.4 Toronto-Dominion Bank, (The) Bank of Nova Scotia, (The) 4.7 Canadian National Railway Company 3.7 **TELUS Corporation** 3.6 Manulife Financial Corporation 3.6 2.5 AbbVie Inc. 2.5 Enbridge Inc. Vermilion Energy Inc. 2.4 Dollarama Inc. 2.4 Total 36.3 Total investments: 58



### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

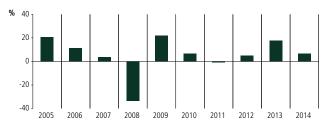
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,568.04 on December 31, 2014. This works out to an average of 4.60% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 8 years and down in value 2 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

### **Ideal Canadian Dividend Growth Fund**

### **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

### **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



### WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth and some income. They are comfortable with the risks of investing in equities.

### **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	Н	ow it works
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	<ul> <li>When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.</li> </ul>

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or 20%) of the sum of the fund values as at January 1st plus 10% (or 20%) of any
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

additional premiums paid during the year.

### **Ideal Canadian Dividend Growth Fund**

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

MER (%)
2.66
2.82
2.82
2.17

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

### WHAT IF I CHANGE MY MIND?

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### Fund Facts — Ideal Segregated Funds Ideal Balanced Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: December 31, 1986	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: December 31, 1986	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.66	\$55.24	2,479,443

Total Fund Value: \$221.01 million

Portfolio Turnover Rate:

74.07%

Managed by:

Primary advisor: The Manufacturers Life Insurance Company

Sub-advisor: Manulife Asset Management Limited

### WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of equities and fixed income. The equities are Canadian and foreign.

Top 10 investments (as of December 31, 2014)	%
Cash and cash equivalents	10.6
Government of Canada 3.25% 6/1/2021	3.3
Toronto-Dominion Bank, (The)	2.6
Canada Housing Trust No. 1 1.39% 9/15/2017	2.5
Royal Bank of Canada	2.5
Bank of Nova Scotia, (The)	1.9
Alimentation Couche-Tard Inc., Subordinated Voting, B	1.9
iShares, S&P/TSX 60 Index Fund	1.8
Canadian Natural Resources Limited	1.7
Canada Housing Trust No. 1 1.70% 12/15/2017	1.6
Total	30.4
Total investments: 181	



### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

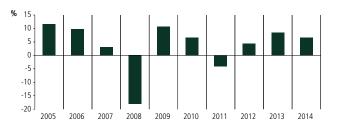
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,413.15 on December 31, 2014. This works out to an average of 3.52% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 8 years and down in value 2 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

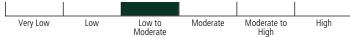
### **Ideal Balanced Fund**

### **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

### **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



### WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth and income. They are comfortable with the risks of investing in equities.

### **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	Н	low it works
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or
- 20%) of the sum of the fund values as at January 1<sup>st</sup> plus 10% (or 20%) of any additional premiums paid during the year.
  You may switch to units of other Funds at
- You may switch to units of other runds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

### **Ideal Balanced Fund**

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.66
No-load	2.82
No-load with reset	2.89
Platinum No-Load	2.03

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

### WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
  date you received confirmation or five business days after it is mailed. You
  can also change your mind about subsequent transactions you make under
  the contract within two business days of the earlier of the date you
  received confirmation or five business days after it is mailed. In this case
  the right to cancel only applies to the new transaction.
- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

### FOR MORE INFORMATION

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The Manufacturers Life Insurance Company Operations, Customer Experience 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O. Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



# Fund Facts — Ideal Segregated Funds Ideal Canadian Equity Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: December 31, 1986	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: December 31, 1986	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.66	\$73.51	1,446,932

Total Fund Value: \$186.77 million

Portfolio Turnover Rate:

26.27%

Managed by:

Primary advisor: The Manufacturers Life Insurance Company

Sub-advisor: Manulife Asset Management Limited

### WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of equities. The Fund invests primarily in Canada.

#### Top 10 investments (as of December 31, 2014) % 5.3 Toronto-Dominion Bank, (The) Royal Bank of Canada 5.0 Bank of Nova Scotia, (The) 4.2 3.9 Canadian National Railway Company 3.6 Manulife Financial Corporation Alimentation Couche-Tard Inc., Subordinated Voting, B 3.2 3.2 Canadian Natural Resources Limited Suncor Energy Inc. 2.9 2.4 Valeant Pharmaceuticals International, Inc. Enbridge Inc. 2.2 Total 35.9 Total investments: 69



### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

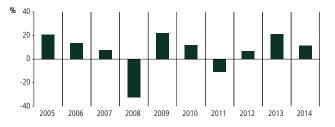
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,756.80 on December 31, 2014. This works out to an average of 5.80% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 8 years and down in value 2 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

# **Ideal Canadian Equity Fund**

### **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

### **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



### WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth. They are comfortable with the risks of investing in equities.

### **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	Н	low it works
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or 20%) of the sum of the fund values as at
- 20%) of the sum of the fund values as at January 1<sup>st</sup> plus 10% (or 20%) of any additional premiums paid during the year.
  You may switch to units of other Funds at
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

### **Ideal Canadian Equity Fund**

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.66
No-load	2.78
No-load with reset	2.87
Platinum No-Load	2.13

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

### WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
  date you received confirmation or five business days after it is mailed. You
  can also change your mind about subsequent transactions you make under
  the contract within two business days of the earlier of the date you
  received confirmation or five business days after it is mailed. In this case
  the right to cancel only applies to the new transaction.
- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

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P.O. Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



# Fund Facts — Ideal Segregated Funds Ideal Canadian Small Cap Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: October 10, 2000	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: October 10, 2000	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.63	\$25.90	1,441,325
Total Fund Value: \$95.25 million					
Portfolio Turnover Rate: 13.74%					
Manager of the underlying fund:					

### WHAT DOES THE FUND INVEST IN?

Manulife Asset Management Limited

The Fund invests in a mix of Canadian equities. The Fund invests in small companies. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life Canadian Small Cap Fund.

#### Top 10 investments (of the underlying fund as of December 31, 2014) % 3.8 ATS Automation Tooling Systems Inc. Boyd Group Income Fund 3.7 Stella-Jones Inc. 3.6 Descartes Systems Group Inc., (The) 3.6 3.5 Parkland Fuel Corporation FirstService Corporation, Subordinated Voting 3.4 3.4 CCL Industries Inc., Non-voting, B Equitable Group Inc. 3.3 3.3 **Enghouse Systems Limited** 3.3 Interfor Corporation Total 34.6 Total investments: 50



#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

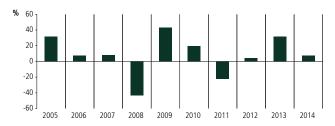
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,700.57 on December 31, 2014. This works out to an average of 5.45% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 8 years and down in value 2 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

# **Ideal Canadian Small Cap Fund**

### ARE THERE ANY GUARANTEES?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

### **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



### WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth. They are comfortable with the risks of investing in small cap equities.

### **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	How it works	
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	<ul> <li>When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.</li> </ul>

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or 20%) of the sum of the fund values as at
- additional premiums paid during the year.
   You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

January 1st plus 10% (or 20%) of any

### **Ideal Canadian Small Cap Fund**

### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.63
No-load	2.79
No-load with reset	2.91
Platinum No-Load	2.18

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

### WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
  date you received confirmation or five business days after it is mailed. You
  can also change your mind about subsequent transactions you make under
  the contract within two business days of the earlier of the date you
  received confirmation or five business days after it is mailed. In this case
  the right to cancel only applies to the new transaction.
- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

### FOR MORE INFORMATION

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P.O. Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



# Fund Facts — Ideal Segregated Funds Ideal U.S. Dividend Growth Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: October 15, 2007	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: October 15, 2007	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.67	\$15.88	1,418,313

Total Fund Value: \$268.87 million

Portfolio Turnover Rate:

1.83%

Manager of the underlying fund:

Primary Advisor: Manulife Asset Management Limited Sub-advisor: Standard Life Investments (USA) Limited

# WHAT DOES THE FUND INVEST IN?

The Fund invests in a mix of U.S. equities. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life U.S. Dividend Growth Fund.

#### Top 10 investments (of the underlying fund as of December 31, 2014) % Cash and cash equivalents 3.9 Apple Inc. 3.6 Wells Fargo & Company 2.8 2.7 Microsoft Corporation J.P. Morgan Chase & Co. 2.6 2.6 Merck & Co., Inc. **CVS Caremark Corporation** 2.5 2.5 PepsiCo Inc. 2.5 AbbVie Inc. Comcast Corporation, A 2.4 Total 28.1 Total investments: 59



# **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

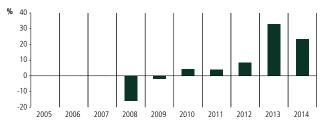
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option on October 15, 2007 has \$1,587.89 on December 31, 2014. This works out to an average of 6.62% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed since October 15, 2007 for a contractholder who chose the Back-end load option. In the last 8 years the Fund was up in value 6 years and down in value 2 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

# Ideal U.S. Dividend Growth Fund

# **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

# **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



# WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth and some income. They are comfortable with the risks of investing in U.S. equities.

# **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	Но	ow it works
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	<ul> <li>When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.</li> </ul>

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or
- 20%) of the sum of the fund values as at January 1st plus 10% (or 20%) of any additional premiums paid during the year.
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

# Ideal U.S. Dividend Growth Fund

#### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.67
No-load	2.84
No-load with reset	2.84
Platinum No-Load	2.17

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

# WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
  date you received confirmation or five business days after it is mailed. You
  can also change your mind about subsequent transactions you make under
  the contract within two business days of the earlier of the date you
  received confirmation or five business days after it is mailed. In this case
  the right to cancel only applies to the new transaction.
- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

# FOR MORE INFORMATION

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P.O. Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



# Fund Facts — Ideal Segregated Funds Ideal Global Dividend Growth Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: January 10, 2005	<b>Premium Allocation Option</b>	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: January 10, 2005	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.67	\$15.24	2,482,105
Total Fund Value:					

\$246.92 million

Portfolio Turnover Rate: 2.61%

Manager of the underlying fund:

Primary advisor: Manulife Asset Management Limited Sub-advisor: Standard Life Investments Limited (UK)

# WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of global equities. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life Global Dividend Growth Fund.

#### Top 10 investments (of the underlying fund as of December 31, 2014) % Eli Lilly and Company 2.4 CMS Energy Corporation 2.3 2.2 BT Group plc 2.1 Zurich Insurance Group AG 2.0 **CVS Caremark Corporation** 2.0 Pfizer Inc. AbbVie Inc. 2.0 **HSBC** Holdings PLC 2.0 Home Depot Inc., (The) 2.0 2.0 Altria Group Inc. **Total** 21.0 Total investments: 76



# **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

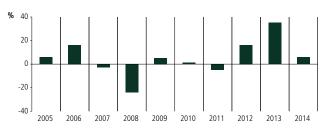
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,523.61 on December 31, 2014. This works out to an average of 4.31% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 7 years and down in value 3 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

# **Ideal Global Dividend Growth Fund**

# **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

# **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



# WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth. The Fund may also be right for people seeking some potential income. They are comfortable with the risks of investing in global equities.

# **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

			_			
1	. Sa		$\sim$ L	_		
	- 74	4	t n	-	rn	$\sim$

(premium allocation option)		
Ideal Segregated Funds If you sell within	: %	
Back-end Load Option Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 year	6.00 5.00 4.00 3.00 2.00 rs 0.00	<ul> <li>When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.</li> </ul>

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.
  - **For subsequent years:** Up to 10% (or 20%) of the sum of the fund values as at January 1<sup>st</sup> plus 10% (or 20%) of any additional premiums paid during the year.
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

# **Ideal Global Dividend Growth Fund**

# 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.67
No-load	2.84
No-load with reset	2.95
Platinum No-Load	2.17

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

# WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
  date you received confirmation or five business days after it is mailed. You
  can also change your mind about subsequent transactions you make under
  the contract within two business days of the earlier of the date you
  received confirmation or five business days after it is mailed. In this case
  the right to cancel only applies to the new transaction.
- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

# FOR MORE INFORMATION

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P.O. Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



# Fund Facts — Ideal Segregated Funds Ideal U.S. Equity Value Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: December 21, 1998	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: December 21, 1998	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.82	\$11.96	2,081,149
Total Fund Value: \$155.81 million					

Portfolio Turnover Rate: 3.43%

Manager of the underlying fund: Beutel, Goodman & Company Ltd.

# WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of equities on U.S. exchanges. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life U.S. Equity Value Fund.

#### Top 10 investments (of the underlying fund as of December 31, 2014) % **Oracle Corporation** 6.8 Baxter International Inc. 6.2 J.P. Morgan Chase & Co. 5.5 5.5 Verizon Communications Inc. 5.4 **BB&T Corporation** Symantec Corporation 5.4 4.7 Eli Lilly and Company Cash and cash equivalents 4.4 Amdocs Limited 4.2 Bemis Company Inc. 4.1 Total 52.4 Total investments: 28



# **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

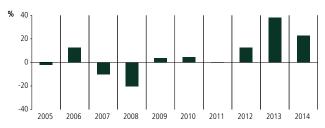
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,614.50 on December 31, 2014. This works out to an average of 4.91% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 6 years and down in value 4 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

# Ideal U.S. Equity Value Fund

# **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

# **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



# WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth. They are comfortable with the risks of investing in U.S. equities.

# **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	How it works	
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	• When you buy to Fund, Manulife commission of the Any withdrawal you pay goes to Manulife. Commission of the Any withdrawal you pay goes to Manulife. Commission of the Any withdrawal you pay goes to Manulife.	pays a 5.0%. charge mission

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or 20%) of the sum of the fund values as at January 1st plus 10% (or 20%) of any
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

additional premiums paid during the year.

# Ideal U.S. Equity Value Fund

#### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.82
No-load	2.99
No-load with reset	2.99
Platinum No-Load	2.32

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

# WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
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  can also change your mind about subsequent transactions you make under
  the contract within two business days of the earlier of the date you
  received confirmation or five business days after it is mailed. In this case
  the right to cancel only applies to the new transaction.
- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

# FOR MORE INFORMATION

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# Fund Facts — Ideal Segregated Funds Ideal International Equity Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: December 21, 1998	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: December 21, 1998	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.96	\$9.55	1,140,402

Total Fund Value: \$30.72 million

Portfolio Turnover Rate:

11.13%

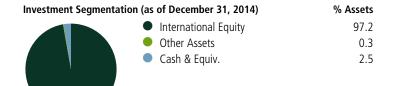
Manager of the underlying fund:

Primary advisor: Manulife Asset Management Limited Sub-advisor: Standard Life Investments Limited (UK)

# WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of equities. The Fund invests in international companies. The Fund invests either directly or through one or more underlying fund. The Fund currently invests most of its assets in units of the Standard Life International Equity Fund.

#### Top 10 investments (of the underlying fund as of December 31, 2014) % Cash and cash equivalents 2.5 Roche Holdings AG 2.2 International Consolidated Airlines Group, S.A. 2.1 **HSBC Holdings PLC** 2.0 Ryanair Holdings plc 1.9 BT Group plc 1.8 1.8 Mazda Motor Corporation Danske Bank A/S 1.8 **Nokia Corporation** 1.7 1.7 Zurich Insurance Group AG Total 19.5 Total investments: 86



# **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

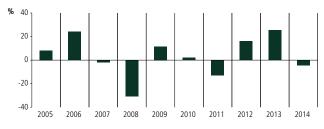
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,257.74 on December 31, 2014. This works out to an average of 2.32% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 6 years and down in value 4 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

# **Ideal International Equity Fund**

# **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

# **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



# WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth. They are comfortable with the risks of investing in international equities.

# **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	Н	low it works
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1<sup>st</sup> calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or 20%) of the sum of the fund values as at January 1<sup>st</sup> plus 10% (or 20%) of any
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

additional premiums paid during the year.

# **Ideal International Equity Fund**

# 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.96
No-load	3.12
No-load with reset	3.19
Platinum No-Load	2.47

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

# WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
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- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

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P.O. Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



# Fund Facts — Ideal Segregated Funds Ideal Global Equity Fund

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: October 10, 2000	<b>Premium Allocation Option</b>	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: October 10, 2000	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.77	\$11.33	520,471

Total Fund Value: \$43.00 million

Portfolio Turnover Rate:

16.02%

Manager of the underlying fund:

Primary advisor: Manulife Asset Management Limited Sub-advisor: Standard Life Investments Limited (UK)

# WHAT DOES THE FUND INVEST IN?

The Fund invests primarily in a mix of equities. The equities are made up of multinational companies throughout the world. The Fund invests either directly or through one or more underlying funds. The Fund currently invests most of its assets in units of the Standard Life Global Equity Fund.

#### Top 10 investments (of the underlying fund as of December 31, 2014) % Cash and cash equivalents 3.4 Celgene Corporation 2.0 Alimentation Couche-Tard Inc., Subordinated Voting, B 2.0 Roche Holdings AG 2.0 Visteon Corporation 1.9 Charles Schwab Corporation, (The) 1.8 1.7 Illumina, Inc. First Republic Bank 1.7 Barclays Bank PLC 1.7 Deutsche Telekom AG 1.7 Total 19.9 Total investments: 87



# **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

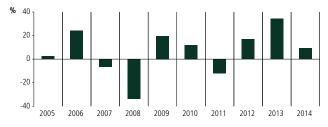
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,577.24 on December 31, 2014. This works out to an average of 4.66% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 7 years and down in value 3 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

# **Ideal Global Equity Fund**

# **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

# **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



# WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth. They are comfortable with the risks of investing in global equities.

# **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges			
Sales charge option (premium allocation option)	What you pay	Но	w it works
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	<ul> <li>When you buy the Fund, Manulife pays a commission of 5.0%.</li> <li>Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.</li> </ul>

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or 20%) of the sum of the fund values as at
- January 1<sup>st</sup> plus 10% (or 20%) of any additional premiums paid during the year.
   You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your

premium allocation option.

50

# **Ideal Global Equity Fund**

#### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.77
No-load	2.93
No-load with reset	2.99
Platinum No-Load	2.27

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

# WHAT IF I CHANGE MY MIND?

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  date you received confirmation or five business days after it is mailed. You
  can also change your mind about subsequent transactions you make under
  the contract within two business days of the earlier of the date you
  received confirmation or five business days after it is mailed. In this case
  the right to cancel only applies to the new transaction.
- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

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P.O. Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



# Fund Facts — Ideal Segregated Funds Ideal Conservative Portfolio

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: January 6, 2003	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: January 6, 2003	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.60	\$15.73	4,658,886
Total Fund Value: \$374.10 million					
Portfolio Turnover Rate: 45.04%					
Manager of the underlying funds:					

# WHAT DOES THE FUND INVEST IN?

Manulife Asset Management Limited

The Fund invests in a mix of underlying funds. The Fund invests a larger portion of its assets in Canadian and foreign fixed income. The Fund also invests a smaller portion of its assets in Canadian and foreign equities.

Top 10 investments (as of December 31, 2014)	%
Standard Life Canadian Bond Fund	33.9
Standard Life Dividend Income Fund	12.3
Standard Life International Equity Fund	6.8
Standard Life Global Bond Fund	6.4
Standard Life U.S. Dividend Growth Fund	6.4
Standard Life Corporate Bond Fund	6.0
Standard Life Short Term Bond Fund	5.8
Standard Life Canadian Equity Value Fund	5.7
Standard Life Global Equity Value Fund	5.5
Standard Life High Yield Bond Fund	4.4
Total	93.3



# **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

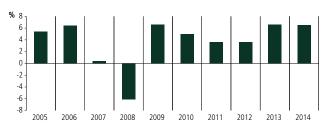
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,440.67 on December 31, 2014. This works out to an average of 3.72% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 9 years and down in value 1 year.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

# **Ideal Conservative Portfolio**

# **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

# **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



# WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential to maintain their capital. They are also seeking some potential income. They are comfortable with the risks of investing in equities.

# **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1	. Sa	عما	Ch	ar	'n	۵۵
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	%	
Ideal Segregated Funds If you sell within:	70	
Back-end Load Option Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	<ul> <li>When you buy the Fund, Manulife pays a commission of 5.0%.</li> <li>Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.</li> </ul>

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1st calendar year without paying a withdrawal charge.
  - **For subsequent years:** Up to 10% (or 20%) of the sum of the fund values as at January 1<sup>st</sup> plus 10% (or 20%) of any additional premiums paid during the year.
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

# **Ideal Conservative Portfolio**

#### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.60
No-load	2.77
No-load with reset	2.75
Platinum No-Load	2.10

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

# WHAT IF I CHANGE MY MIND?

- You can change your mind within two business days of the earlier of the
  date you received confirmation or five business days after it is mailed. You
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  the right to cancel only applies to the new transaction.
- You have to tell your insurer in writing, by fax or letter, that you want to cancel.
- The amount returned will be the lesser of the amount you invested, or the value of the fund if it has gone down.
- The amount returned only applies to the specific transaction and will include a refund of any withdrawal charges or other fees you paid.

# FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the Contract and the Information Folder or you may contact us at:

The Manufacturers Life Insurance Company Operations, Customer Experience 1245 Sherbrooke Street West Montréal, Quebec, H3G 1G3

P.O. Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



# Fund Facts — Ideal Segregated Funds Ideal Moderate Portfolio

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: January 6, 2003	Premium Allocation Option	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: January 6, 2003	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.66	\$16.28	4,611,521
Total Fund Value: \$389.04 million					
Portfolio Turnover Rate: 55.96%					

# WHAT DOES THE FUND INVEST IN?

Manager of the underlying funds: Manulife Asset Management Limited

The Fund invests in a mix of underlying funds. The Fund invests a larger portion of its assets in Canadian and foreign fixed income. The Fund also invests a smaller portion of its assets in Canadian and foreign equities.

Top 10 investments (as of December 31, 2014)	%
Standard Life Canadian Bond Fund	16.5
Standard Life Corporate Bond Fund	14.3
Standard Life Dividend Income Fund	13.1
Standard Life Global Bond Fund	6.3
Standard Life U.S. Dividend Growth Fund	5.8
Standard Life Canadian Equity Value Fund	5.2
Standard Life Global Dividend Growth Fund	5.0
Standard Life Short Term Bond Fund	4.9
Standard Life High Yield Bond Fund	4.4
Standard Life Emerging Markets Debt Fund	4.3
Total	79.9



# **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

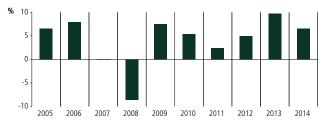
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,494.63 on December 31, 2014. This works out to an average of 4.10% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 9 years and down in value 1 year.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

# **Ideal Moderate Portfolio**

# **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

# **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



# WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential income and some capital growth. They are comfortable with the risks of investing in equities.

# **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	H	ow it works
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	<ul> <li>When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.</li> </ul>

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1<sup>st</sup> calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or 20%) of the sum of the fund values as at
- additional premiums paid during the year.
   You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

January 1st plus 10% (or 20%) of any

# **Ideal Moderate Portfolio**

#### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.66
No-load	2.82
No-load with reset	2.83
Platinum No-Load	2.16

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

# WHAT IF I CHANGE MY MIND?

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P.O. Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



# Fund Facts — Ideal Segregated Funds Ideal Growth Portfolio

As at: December 31, 2014

QUICK FACTS					
Date Fund Available: January 6, 2003	<b>Premium Allocation Option</b>	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: January 6, 2003	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.75	\$16.89	3,038,957
Total Fund Value: \$232.10 million					
Portfolio Turnover Rate: 66.81%					

# WHAT DOES THE FUND INVEST IN?

Manager of the underlying funds: Manulife Asset Management Limited

The Fund invests in a mix of underlying funds. The Fund invests a larger portion of its assets in Canadian and foreign equities. The Fund also invests a smaller portion of its assets in Canadian and foreign fixed income.

Top 10 investments (as of December 31, 2014)	%
Standard Life Canadian Equity Fund	11.2
Standard Life Global Equity Fund	9.3
Standard Life U.S. Equity Value Fund	7.4
Standard Life Global Bond Fund	7.2
Standard Life Canadian Equity Value Fund	7.1
Standard Life Dividend Income Fund	6.5
Standard Life Corporate Bond Fund	6.0
Standard Life U.S. Dividend Growth Fund	5.3
Standard Life High Yield Bond Fund	5.2
Standard Life Emerging Markets Debt Fund	5.2
Total	70.3



# **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

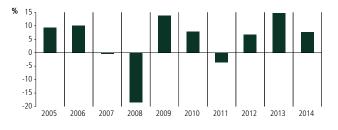
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,520.44 on December 31, 2014. This works out to an average of 4.28% per year.

Year-by-year returns Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 7 years and down in value 3 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

# **Ideal Growth Portfolio**

# **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

# **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



# WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential capital growth and some income. They are comfortable with the risks of investing in global equities.

# **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

1. Sales Charges Sales charge option (premium allocation option)	What you pay	Н	low it works
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.

- The withdrawal charge schedule is based on the date of each premium allocation.
- 1st year: You may sell up to 10% (20% for retirement income plans) of the sum of the premiums paid in the 1<sup>st</sup> calendar year without paying a withdrawal charge.
   For subsequent years: Up to 10% (or
  - **For subsequent years:** Up to 10% (or 20%) of the sum of the fund values as at January 1<sup>st</sup> plus 10% (or 20%) of any additional premiums paid during the year.
- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

# **Ideal Growth Portfolio**

#### 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.75
No-load	2.91
No-load with reset	2.91
Platinum No-Load	2.25

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

Manulife pays a trailing commission of up to 1.00% of the value of your premium allocation option each year for as long as you own the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the premium allocation option you choose.

#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

# WHAT IF I CHANGE MY MIND?

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P.O. Box 11497, Stn. Centre-ville Montréal, Quebec H3C 5S5



# Fund Facts — Ideal Segregated Funds Ideal Aggressive Portfolio

As at: December 31, 2014

<b>QUICK FACTS</b>					
Date Fund Available: January 6, 2003	<b>Premium Allocation Option</b>	Minimum Investment (Savings Plans)	MER (%)	Net Asset Value Per Unit	Number of Units Outstanding
Date Fund Created: January 6, 2003	<b>Ideal Segregated Funds</b> Back-end load	\$1,000	2.77	\$18.58	681,246
Total Fund Value: \$63.73 million					
Portfolio Turnover Rate: 77.64%					

# WHAT DOES THE FUND INVEST IN?

Manager of the underlying funds: Manulife Asset Management Limited

The Fund invests in a mix of underlying funds. The Fund invests a larger portion of its assets in Canadian and foreign equities. The Fund also invests a smaller portion of its assets in Canadian and foreign fixed income.

Top 10 investments (as of December 31, 2014)	%
Standard Life Canadian Equity Fund	11.9
Standard Life U.S. Equity Value Fund	11.5
Standard Life Global Equity Fund	9.8
Standard Life Canadian Equity Value Fund	7.5
Standard Life Dividend Income Fund	6.2
Standard Life U.S. Dividend Growth Fund	5.9
Standard Life Emerging Markets Debt Fund	5.3
Standard Life High Yield Bond Fund	5.3
Standard Life Emerging Markets Dividend Fund	4.9
Standard Life Canadian Small Cap Fund	4.9
Total	73.2



# **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed for a contractholder who has chosen the Back-end load option. Returns are after the MER has been deducted.

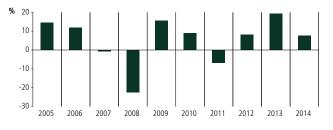
It's important to note that this doesn't tell you how the Fund will perform in the future. Also your actual return will depend on the premium allocation option and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund and chose the Back-end load option 10 years ago has \$1,604.20 on December 31, 2014. This works out to an average of 4.84% per year.

**Year-by-year returns** Any values close to zero may not be visible.

This chart shows how the Fund has performed in each of the past 10 years for a contractholder who chose the Back-end load option. In the last 10 years the Fund was up in value 7 years and down in value 3 years.



<sup>\*</sup> On or about July 1st, 2015, all mentions of The Standard Life Assurance Company of Canada ("Standard Life") in this document were replaced by The Manufacturers Life Insurance Company ("Manulife Financial").

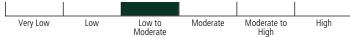
# **Ideal Aggressive Portfolio**

# **ARE THERE ANY GUARANTEES?**

This Fund is being offered under an insurance contract. It comes with guarantees that may protect your premium allocation if the markets go down. The MER includes an insurance fee that is charged for the guarantee. For details please refer to the Guarantee section 9 of the Ideal Segregated Funds Information Folder. Also refer to the Guarantee sections II, III and IV of the Ideal Segregated Funds Contract.

# **HOW RISKY IS IT?**

The value of your investment can go down. Please see the Risk section 10.5 of the Ideal Segregated Funds Information Folder for further details.



# WHO IS THIS FUND FOR?

This Fund may be right for people seeking potential long term capital growth. They are comfortable with the risks of investing in global equities.

# **HOW MUCH DOES IT COST?**

- The following table shows the fees and expenses you could pay to buy and sell units of the Fund.
- The withdrawal charges (when applicable) and the ongoing fees and expenses may be different for each premium allocation option.

Sales Charges     Sales charge option     (premium allocation option)	What you pay	Н	ow it works
Ideal Segregated Funds	If you sell within:	%	
Back-end Load Option	Up to 1 year 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years More Than 5 years	6.00 5.00 4.00 3.00 2.00 0.00	<ul> <li>When you buy the Fund, Manulife pays a commission of 5.0%. Any withdrawal charge you pay goes to Manulife. Commission rates may change at any time.</li> </ul>

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- You may switch to units of other Funds at any time without paying a withdrawal charge as long as you do not change your premium allocation option.

additional premiums paid during the year.

# **Ideal Aggressive Portfolio**

# 2. Ongoing Fund Expenses

The management expense ratio (MER) includes the management fee and operating expenses of the Fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your Ideal Segregated Funds Contract (sections II, III and IV).

Premium Allocation Option: Ideal Segregated Funds	MER (%)
Back-end load	2.77
No-load	2.94
No-load with reset	2.94
Platinum No-Load	2.27

The No-load with reset and Platinum No-Load options have been closed to new contracts under the Ideal Segregated Funds since July 15, 2013.

A minimum investment of \$250,000 is required for the Platinum No-Load option.

#### **Trailing commission**

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#### 3. Other Fees

The following trading fees apply to all premium allocation options and are charged to the Fund.

Fee What you pay

Short-term Trading Fee 2% of the value of the transaction amount, in

addition to any applicable charges.

# WHAT IF I CHANGE MY MIND?

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