

# **Fund Facts**

Effective April 30, 2015

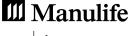


# MANULIFE GUARANTEED INVESTMENT FUNDS SELECT (GIF SELECT) INCOMEPLUS SERIES (VERSION 2.0)

Performance as at December 31, 2014

This IncomePlus Series (version 2.0) is no longer available for new sales. This information applies to contracts sold October 5, 2009 to April 29, 2012.





Date fund available: October 2009

Date fund created: October 2006

The Manufacturers Life Insurance Company

# **MANULIFE ADVANTAGE GIF SELECT**

**QUICK FACTS** 

Performance as at December 31, 2014

Total Fund Value: \$389.18 million

Portfolio Turnover Rate: --

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2 0	25 000	0.00	0.55	10 7189	3 644 754

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

Managed by: Manulife Financial

Units Outstanding: 35,316,286

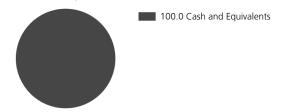
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests primarily in Canadian fixed income investments.

# Top 10 Investments (of the underlying fund) % Cash and Cash Equivalents 100.00 Total 100.00

#### **Total Investments: 1**

#### Investment Segmentation (%)



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking interest income with an emphasis on capital preservation.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 6 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

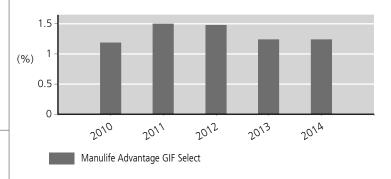
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1071.32 on December 31, 2014. This works out to an average of 1.32% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 6 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 6 years the fund was up in value 6 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

# **MANULIFE ADVANTAGE GIF SELECT**

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS		
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>		
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying  4 years of buying  5 years of buying  6 years of buying  7 years of buying  After 7 years	% 1.5 1.5 1.0 1.0 1.0 0.5	When you invest, Manulife pays a commission of 1.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be</li> </ul>	
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 1.0 0.5 0.5 0.0	When you invest, Manulife pays a commission of 0.5%. Any sales charge you pay goes to Manulife.	in your first fund	

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 1. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION		
IncomePlus v2.0	0.00	0.55

#### **Trailing commission**

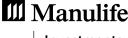
Manulife pays a trailing commission of up to 0.25% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY		
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.		
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.		
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.		





The Manufacturers Life Insurance Company

#### MANULIFE AGF BUNDLE GIF SELECT

**OUICK FACTS** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:Manulife FinancialTotal Fund Value:\$13.73 millionDate fund created:October 2009Units Outstanding:1,045,737Portfolio Turnover Rate:12.74%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.91	1.15	13.2361	736,717

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

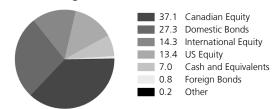
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in several different AGF mutual funds. The underlying funds invest primarily in Canadian equities and Canadian fixed income investments.

Top 10 Investments (of the underlying fund)	%
AGF Canada Class	43.37
AGF Canadian Bond Fund	30.65
AGF Global Equity Class	25.94
Canadian Dollars	0.04
Total	100.00

#### **Total Investments: 4**

#### **Investment Segmentation (%)**



#### **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

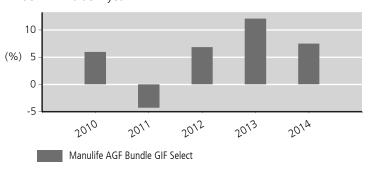
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1389.91 on December 31, 2014. This works out to an average of 6.49% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 4 years and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### **MANULIFE AGF BUNDLE GIF SELECT**

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS		
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>		
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying  4 years of buying  5 years of buying  6 years of buying  7 years of buying  After 7 years	% 5.5 5.0 5.0 4.0 4.0 3.0 2.0 0.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>	
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund	

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION		
IncomePlus v2.0	2.91	1.15

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

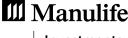
#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY		
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.		
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.		
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.		



Performance as at December 31, 2014



Investments

The Manufacturers Life Insurance Company

# MANULIFE BALANCED GIF SELECT (MULTI-MANAGER)

QUICK FACTS

Date fund available:October 2009Managed by:Manulife FinancialTotal Fund Value:\$266.37 millionDate fund created:September 1986Units Outstanding:12,466,268Portfolio Turnover Rate:87.38%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.60	0.85	13.734	1,551,873

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

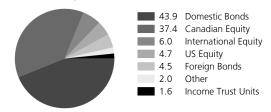
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests primarily in Canadian equities and Canadian fixed income investments.

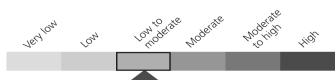
Top 10 Investments	%
MAM Canadian Core Fixed Income Pooled Fund	44.51
Manulife Dividend Income Fund	11.10
Franklin Bissett Canadian Equity Fund	9.89
Manulife Q Core Canadian Equity Fund	9.81
MAM U.S. Large Cap Core Pooled Fund	8.85
National Bank Canadian All Cap Equity Fund	5.04
Manulife High Yield Bond Fund	4.79
National Bank Consensus International Equity Fund	3.25
Manulife International Equity (83) Fund	2.76
Total	100.00

#### **Total Investments: 10**

#### Investment Segmentation (%)



#### **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

#### WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

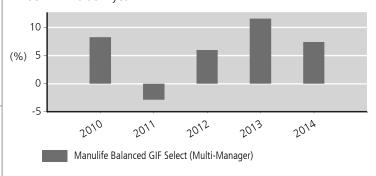
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1430.37 on December 31, 2014. This works out to an average of 7.07% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 4 years and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

# MANULIFE BALANCED GIF SELECT (MULTI-MANAGER)

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	TION WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays a commission of 5.0%. Any	The sales charge is deducted
	1 year of buying	5.5	sales charge you pay goes to	from the amount you sell • You can sell up to 10% (20%
	2 years of buying	5.0	Manulife.	for RRIF tax types) of your
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest in your first fund
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	iii your fiist fuffu
	1 year of buying	2.5	a commission of 2.0%. Any	
	2 years of buying	2.0	sales charge you pay goes to Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 3. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.60	0.85

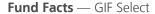
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





Date fund available: October 2009

Date fund created: August 2009

The Manufacturers Life Insurance Company

#### MANULIFE BALANCED INCOME PORTFOLIO GIF SELECT

OUICK FACTS

Managed by: Manulife Asset Management (Canada) &

Manulife Asset Management (US)

Total Fund Value: \$451.68 million

Performance as at December 31, 2014

Units Outstanding: 31,506,425 Portfolio Turnover Rate: 48.84%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.40	0.85	14.1686	10,647,021

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

# WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in several different Manulife mutual funds. The underlying funds invest primarily in Canadian equities and Canadian fixed income investments.

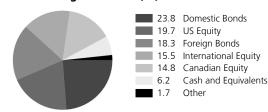
#### Top 10 Investments (of the underlying fund)

%

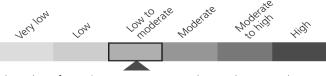
Total	82.00
Manulife International Value Equity Fund	5.78
Manulife World Investment Class	5.89
Templeton Global Bond Fund	5.98
Manulife U.S. Opportunities Class	6.59
Manulife U.S. Diversified Growth Fund	6.62
Manulife Canadian Stock Fund	8.42
Manulife Corporate Bond Fund	9.62
Manulife Canadian Universe Bond Fund	9.80
Manulife Canadian Bond Plus Fund	11.05
Manulife Strategic Income Fund	12.25

# **Total Investments: 16**

#### **Investment Segmentation (%)**



#### **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

# **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

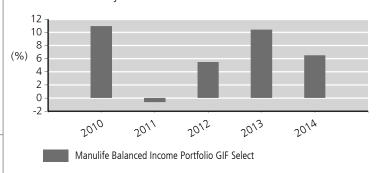
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1491.29 on December 31, 2014. This works out to an average of 7.93% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 4 years and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

# ARE THERE ANY GUARANTEES?

#### MANULIFE BALANCED INCOME PORTFOLIO GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell • You can sell up to 10% (20%
	2 years of buying	5.0	Manulife.	for RRIF tax types) of your
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 3. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)	
IncomePlus v2.0	2.40	0.85	

#### **Trailing commission**

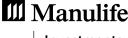
Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE BALANCED INDEX BUNDLE GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:Manulife FinancialTotal Fund Value:\$22.57 millionDate fund created:July 2009Units Outstanding:1,686,093Portfolio Turnover Rate:69.61%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.51	0.85	13.3263	915,692

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

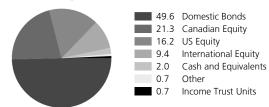
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in several different Manulife Index funds. The underlying funds invest primarily in Canadian equities and Canadian fixed income investments.

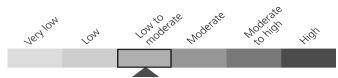
Top 10 Investments	%
MAM Canadian Bond Index Pooled Fund	49.87
Manulife Canadian Equity Index Guaranteed Investment Fund	23.86
Manulife U.S. Equity Index Fund	16.80
Manulife International Equity Index Fund	9.51
Canadian Dollars	-0.04
Total	100.00

#### **Total Investments: 5**

# **Investment Segmentation (%)**



#### **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

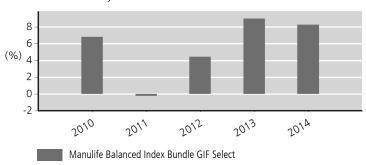
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1399.03 on December 31, 2014. This works out to an average of 6.62% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 4 years and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### MANULIFE BALANCED INDEX BUNDLE GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inve	est	<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	2.0 Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 3. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.51	0.85

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

#### **MANULIFE BOND GIF SELECT**

QUICK FACTS

Performance as at December 31, 2014

Date fund available: October 2010 Managed by: Manulife Asset Management (Canada) Total Fund Value: \$77.51 million

Date fund created: October 2010 Units Outstanding: 7,009,808 Portfolio Turnover Rate: 81.39%

26.12

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.10	0.55	11.0761	1,340,546

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

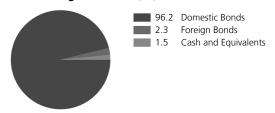
This segregated fund invests in the Manulife Bond mutual fund. The underlying fund invests primarily in Canadian fixed income investments.

#### Top 10 Investments (of the underlying fund) % Government of Canada, 3.50%, 1-Dec-2045 4.96 Province of Ontario, 3.45%, 2-Jun-2045 3.74 Province of Ontario, 2.85%, 2-Jun-2023 3.16 Province of Ontario, 3.15%, 2-Jun-2022 2.62 Province of British Columbia, 4.30%, 18-Jun-2042 2.21 Province of Ontario, 3.50%, 2-Jun-2024 2.14 Province of Ontario, 4.00%, 2-Jun-2021 2.12 Province of British Columbia, 3.20%, 18-Jun-2044 1.92 Government of Canada, 4.00%, 1-Jun-2041 1.69 Municipal Finance Authority of B.C., 3.75%, Sep-26-2023 1.56

#### **Total Investments: 330**

Total

#### **Investment Segmentation (%)**



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

#### WHO IS THIS FUND FOR?

This fund may be right for a person seeking interest income with an emphasis on capital preservation.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

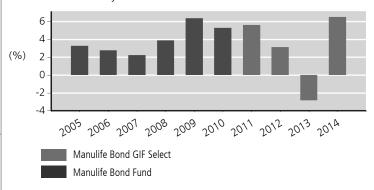
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 18, 2010 and chose the IncomePlus v2.0 Series has \$1149.32 on December 31, 2014. This works out to an average of 3.37% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 10 years the fund was up in value 9 years and down in value 1 year.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### **MANULIFE BOND GIF SELECT**

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying	<b>%</b> 5.5	When you invest, Manulife pays a commission of 2.5%. Any	The sales charge is deducted from the amount you sell
	2 years of buying	5.0	sales charge you pay goes to Manulife.	You can sell up to 10% (20%  for RPIT toy types) of your
	3 years of buying	5.0		for RRIF tax types) of your units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 1.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 1. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.10	0.55

#### **Trailing commission**

Manulife pays a trailing commission of up to 0.5% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.







**OUICK FACTS** 

#### Investments

Performance as at December 31, 2014

Date fund available:October 2010Managed by:Manulife Asset Management (Canada)Total Fund Value:\$348.36 millionDate fund created:October 2010Units Outstanding:23,753,392Portfolio Turnover Rate:7.25%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.65	0.85	14.7531	9,014,021

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Manulife Canadian Balanced mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

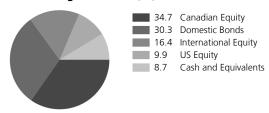
# Top 10 Investments (of the underlying fund)

%

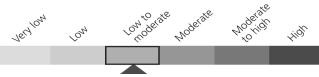
Total	100.00
Canadian Dollars	0.03
Government of Canada, 0.00%, 26-Feb-2015	0.18
Government of Canada, 0.00%, 26-Mar-2015	0.44
Government of Canada, 0.00%, 12-Feb-2015	0.62
Government of Canada, 0.00%, 12-Mar-2015	1.66
Government of Canada, 0.00%, 15-Jan-2015	1.98
Manulife Global Small Cap Fund	9.06
Manulife Global Equity Class	20.58
Manulife Canadian Bond Fund	30.97
Manulife Canadian Investment Class	34.48

#### **Total Investments: 11**

#### **Investment Segmentation (%)**



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

#### WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 4 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

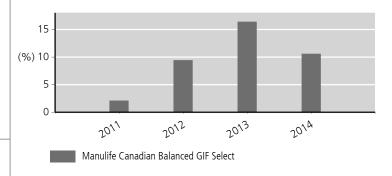
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 18, 2010 and chose the IncomePlus v2.0 Series has \$1542.02 on December 31, 2014. This works out to an average of 10.86% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 4 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 4 years the fund was up in value 4 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the quarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### **MANULIFE CANADIAN BALANCED GIF SELECT**

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying  4 years of buying  5 years of buying  6 years of buying  7 years of buying  After 7 years	% 5.5 5.0 5.0 4.0 4.0 3.0 2.0 0.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 3. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.65	0.85

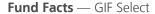
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE CANADIAN BOND INDEX GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:Manulife FinancialTotal Fund Value:\$768.77 millionDate fund created:July 2009Units Outstanding:3,654,557Portfolio Turnover Rate:119.82%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.06	0.55	11.6525	1,333,567

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

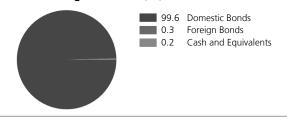
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests primarily in Canadian fixed income investments.

Top 10 Investments	%
Government of Canada, 1.75%, 1-Mar-2019	1.62
Government of Canada, 1.00%, 1-May-2016	1.59
Government of Canada, 4.25%, 1-Jun-2018	1.38
Government of Canada, 2.00%, 1-Jun-2016	1.37
Government of Canada, 1.50%, 1-Mar-2017	1.35
Government of Canada, 5.75%, 1-Jun-2033	1.33
Canada Housing Trust No 1, 2.75%, 15-Jun-2016	1.25
Canada Housing Trust No 1, 1.95%, 15-Jun-2019	1.19
Government of Canada, 3.50%, 1-Dec-2045	1.15
Government of Canada, 4.00%, 1-Jun-2041	1.15
Total	13.38

#### **Total Investments: 845**

#### Investment Segmentation (%)



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking interest income with an emphasis on capital preservation.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

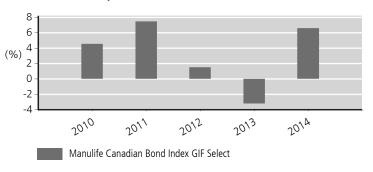
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1206.73 on December 31, 2014. This works out to an average of 3.65% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 4 years and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### MANULIFE CANADIAN BOND INDEX GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying	<b>%</b> 5.5	When you invest, Manulife pays a commission of 2.5%. Any	The sales charge is deducted from the amount you sell
	2 years of buying	5.0	sales charge you pay goes to Manulife.	You can sell up to 10% (20%  for RPIT toy types) of your
	3 years of buying	5.0		for RRIF tax types) of your units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 1.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 1. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.06	0.55

#### **Trailing commission**

Manulife pays a trailing commission of up to 0.5% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE CANADIAN OPPORTUNITIES BALANCED GIF SELECT

**QUICK FACTS** 

1 (11

Performance as at December 31, 2014

**Date fund available**: October 2012

Managed by: Manulife Asset Management (Canada)

Total Fund Value: \$16.89 million

Date fund created: October 2012

Units Outstanding: 1,380,638

Portfolio Turnover Rate: 4.56%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.72	0.85	12.6928	217,375

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Manulife Canadian Opportunities Balanced mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

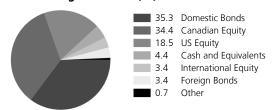
#### Top 10 Investments (of the underlying fund)

%

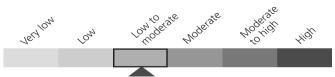
Manulife Canadian Opportunities Fund	59.00
Toronto-Dominion Bank	
Royal Bank of Canada	
Alimentation Couche-Tard Inc.	
Magna International Inc.	
Suncor Energy Inc.	
Citigroup Inc.	
Apple Inc.	
Canadian Natural Resources Ltd.	
Canadian National Railway Co.	
Bank of Nova Scotia	
Manulife Short Term Bond Fund	21.68
Manulife Bond Fund	10.18
Manulife Corporate Bond Fund	8.04
Canadian Dollars	1.13
Cash and Cash Equivalents	-0.03
Total	100.00

#### **Total Investments: 6**

#### **Investment Segmentation (%)**



#### **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 2 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

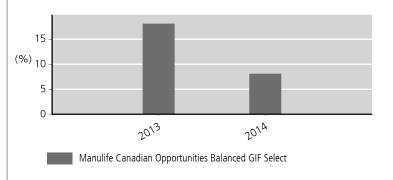
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund on October 31, 2012 and chose the IncomePlus v2.0 Series has \$1230.36 on December 31, 2014. This works out to an average of 10.06% a year.

#### Year-by-year returns

This chart shows how the fund has performed in each of the past 2 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 2 years the fund was up in value 2 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the quarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### MANULIFE CANADIAN OPPORTUNITIES BALANCED GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

# 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inves	st	<ul> <li>You and your advisor decident</li> <li>The initial sales charge is defined it is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without</li> </ul>
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		<ul> <li>paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)	
IncomePlus v2.0	2.72	0.85	

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE CI CAMBRIDGE BUNDLE GIF SELECT

**OUICK FACTS** 

Performance as at December 31, 2014

Date fund available: October 2009 Total Fund Value: \$392.13 million Managed by: Manulife Financial Date fund created: July 2008 Units Outstanding: 27,494,306 Portfolio Turnover Rate: 167.65%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.90	0.85	15.1368	7,006,277

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

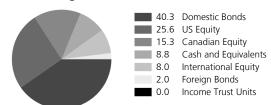
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in several different CI mutual funds. The underlying funds invest primarily in foreign equities and Canadian fixed income investments.

Top 10 Investments (of the underlying fund)	%
CI Signature Canadian Bond Fund	44.62
CI Cambridge Global Equity Corporate Class	28.00
CI Cambridge Canadian Equity Corporate Class	27.42
Canadian Dollars	-0.04
Total	100.00

#### **Total Investments: 4**

#### **Investment Segmentation (%)**



#### **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

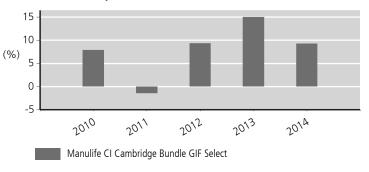
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1570.97 on December 31, 2014. This works out to an average of 9.01% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 4 years and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### MANULIFE CI CAMBRIDGE BUNDLE GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inve	est	<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	sales charge you pay goes to Manulife.	
	2 years of buying	2.0		
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 3. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)	
IncomePlus v2.0	2.90	0.85	

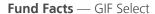
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE CI HARBOUR GROWTH & INCOME GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:CI Investments Inc.Total Fund Value:\$1.67 billionDate fund created:January 1998Units Outstanding:118,033,708Portfolio Turnover Rate:138.11%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.83	1.25	12.7221	21,154,524

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

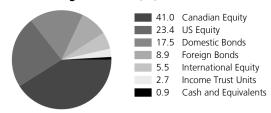
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the CI Harbour Growth and Income mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

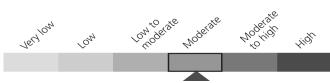
Top 10 Investments (of the underlying fund)	%
Apple Inc.	4.82
Discover Financial Services	4.54
Intact Financial Corporation	4.20
United States Treasury, 3.00%, 15-Nov-2044	5.46
Toronto-Dominion Bank	2.97
United States Treasury, 2.25%, 15-Nov-2024	2.71
Seria Co. Ltd.	2.51
Bank of Nova Scotia	2.49
General Electric Company	2.49
Google Inc.	2.41
Total	34.60

#### **Total Investments: 115**

#### **Investment Segmentation (%)**



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

#### WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

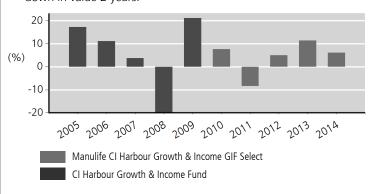
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1297.55 on December 31, 2014. This works out to an average of 5.10% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 10 years the fund was up in value 8 years and down in value 2 years.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### MANULIFE CI HARBOUR GROWTH & INCOME GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS		
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>		
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without</li> </ul>	
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		<ul> <li>paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>	
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund	

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 5. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.83	1.25

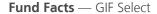
#### **Trailing commission**

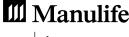
Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE CI SIGNATURE BUNDLE GIF SELECT

**QUICK FACTS**Performance as at December 31, 2014

Date fund available:October 2012Managed by:Manulife FinancialTotal Fund Value:\$23.58 millionDate fund created:October 2012Units Outstanding:2,031,808Portfolio Turnover Rate:105.31%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.83	0.85	11.621	410,029

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in several CI mutual funds. The underlying funds invest primarily in Canadian equities and Canadian fixed income investments.

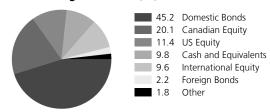
#### Top 10 Investments (of the underlying fund)

%

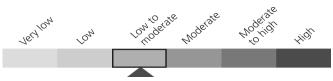
rep to interaction (or and annually ing tank)	,•
CI Signature Canadian Bond Fund	50.02
Province of Ontario, 4.20%, 2-Jun-2020	
Government of Canada, 5.00%, 1-Jun-2037	
Province of Quebec, 4.50%, 1-Dec-2019	
Province of Ontario, 2.10%, 8-Sep-2018	
Province of Quebec, 4.25%, 1-Dec-2021	
Government of Canada, 1.50%, 1-Feb-2017	
Government of Canada, 1.75%, 1-Sep-2019	
Province of Ontario, 4.20%, 8-Mar-2018	
Canada Housing Trust No 1, 1.95%, 15-Jun-2019	
Canadian Dollars	
CI Signature Select Canadian Fund	49.82
Canadian Dollars	0.16
Total	100.00

#### **Total Investments: 3**

#### **Investment Segmentation (%)**



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

#### WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 2 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

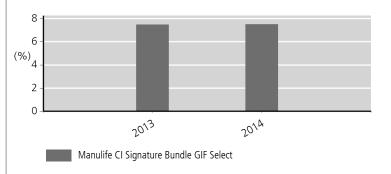
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 31, 2012 and chose the IncomePlus v2.0 Series has \$1197.71 on December 31, 2014. This works out to an average of 8.70% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 2 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 2 years the fund was up in value 2 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### MANULIFE CI SIGNATURE BUNDLE GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS		
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>		
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted	
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell	
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>	
	3 years of buying	5.0		units each year without	
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>	
	5 years of buying	4.0		other funds within the same	
	6 years of buying	3.0		guarantee option without	
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be	
	After 7 years	0.0		based on the date you invest	
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund	
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to		
	2 years of buying	2.0	Manulife.		
	3 years of buying	1.5			
	After 3 years	0.0			

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 3. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.83	0.85

#### **Trailing commission**

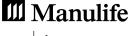
Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# **MANULIFE CI SIGNATURE INCOME & GROWTH GIF SELECT**

**OUICK FACTS** 

Performance as at December 31, 2014

Date fund available: October 2009Managed by: Cl Investments Inc.Total Fund Value: \$729.52 millionDate fund created: October 2006Units Outstanding: 49,257,464Portfolio Turnover Rate: 73.15%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.82	1.25	14.9925	14,559,781

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

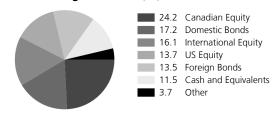
. . .

This segregated fund invests in the CI Signature Income and Growth mutual fund. The underlying fund invests primarily in foreign equities and Canadian fixed income investments.

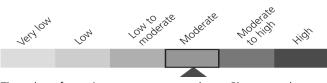
Top 10 Investments (of the underlying fund)	%
US Dollars	4.94
Toronto-Dominion Bank	4.09
Bank of Nova Scotia	4.01
Royal Bank of Canada	3.98
Cash and Cash Equivalents	3.93
Canadian Dollars	2.11
JPMorgan Chase & Co.	1.77
UBS Group AG	1.26
Government of Canada, 1.50%, 1-Feb-2017	1.09
Singapore Telecommunications Ltd.	1.06
Total	28.24

#### **Total Investments: 689**

#### **Investment Segmentation (%)**



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

#### WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 8 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

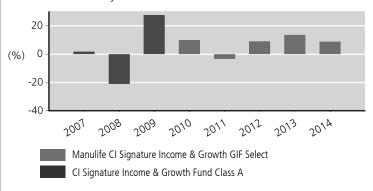
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1551.52 on December 31, 2014. This works out to an average of 8.75% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 8 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 8 years the fund was up in value 6 years and down in value 2 years.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### **MANULIFE CI SIGNATURE INCOME & GROWTH GIF SELECT**

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Front End Sales Charge	Up to 5% of the amount you invest			
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying  4 years of buying  5 years of buying  6 years of buying  7 years of buying  After 7 years	% 5.5 5.0 5.0 4.0 4.0 3.0 2.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 5. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)	
IncomePlus v2.0	2.82	1.25	

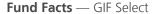
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY		
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.		
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.		
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.		





The Manufacturers Life Insurance Company

#### MANULIFE CIBC MONTHLY INCOME GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:CIBC Securities Inc.Total Fund Value:\$128.43 millionDate fund created:June 2008Units Outstanding:10,738,213Portfolio Turnover Rate:86.14%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.83	1.15	12.5778	3,295,585

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

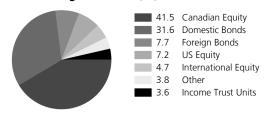
\_ \_

This segregated fund invests in the CIBC Monthly Income mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

Top 10 Investments (of the underlying fund)	%
Royal Bank of Canada	3.91
Toronto-Dominion Bank	3.61
Bank of Montreal	2.30
Canadian Imperial Bank of Commerce	2.00
Canada Housing Trust No 1, 2.00%, 15-Dec-2019	1.99
Suncor Energy Inc.	1.99
Bank of Nova Scotia	1.90
BCE Inc.	1.70
Province of Ontario, 4.60%, 2-Jun-2039	1.59
Sun Life Financial Inc.	1.55
Total	22.54

#### **Total Investments: 544**

#### **Investment Segmentation (%)**



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

#### WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 6 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

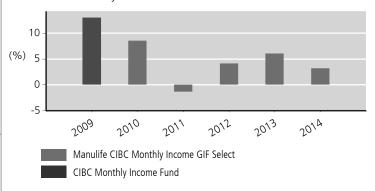
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1288.26 on December 31, 2014. This works out to an average of 4.96% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 6 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 6 years the fund was up in value 5 years and down in value 1 year.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

# ARE THERE ANY GUARANTEES?

#### MANULIFE CIBC MONTHLY INCOME GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Front End Sales Charge	Up to 5% of the amount you invest			
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without</li> </ul>
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		<ul> <li>paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.83	1.15

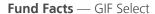
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY		
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.		
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.		
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.		





The Manufacturers Life Insurance Company

# MANULIFE DIVERSIFIED INCOME PORTFOLIO GIF SELECT

QUICK FACTS

Date fund available: October 2009

Performance as at December 31, 2014

Managed by: Manulife Asset Management (Canada) &

Manulife Asset Management (US)

Total Fund Value: \$451.68 million

Date fund created: January 2005

Units Outstanding: 31,506,425

Portfolio Turnover Rate: 48.84%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.40	0.85	14.1686	10,647,021

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Manulife Diversified Income Portfolio mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

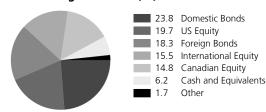
# Top 10 Investments (of the underlying fund)

%

Total	82.00
Manulife International Value Equity Fund	5.78
Manulife World Investment Class	5.89
Templeton Global Bond Fund	5.98
Manulife U.S. Opportunities Class	6.59
Manulife U.S. Diversified Growth Fund	6.62
Manulife Canadian Stock Fund	8.42
Manulife Corporate Bond Fund	9.62
Manulife Canadian Universe Bond Fund	9.80
Manulife Canadian Bond Plus Fund	11.05
Manulife Strategic Income Fund	12.25

# **Total Investments: 16**

#### **Investment Segmentation (%)**



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

# **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 9 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

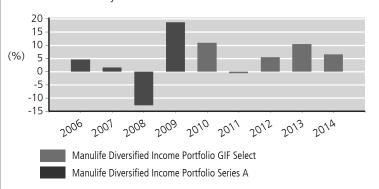
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1491.29 on December 31, 2014. This works out to an average of 7.93% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 9 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 9 years the fund was up in value 7 years and down in value 2 years.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### MANULIFE DIVERSIFIED INCOME PORTFOLIO GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays a commission of 5.0%. Any	The sales charge is deducted
	1 year of buying	5.5	sales charge you pay goes to	from the amount you sell • You can sell up to 10% (20%
	2 years of buying	5.0	Manulife.	for RRIF tax types) of your
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest in your first fund
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund
	1 year of buying	2.5		
	2 years of buying	2.0		
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 3. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.40	0.85

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

#### MANULIFE DIVERSIFIED INVESTMENT GIF SELECT

**OUICK FACTS** 

Performance as at December 31, 2014

Date fund available: October 2009 Total Fund Value: \$989.07 million Managed by: Manulife Asset Management (Canada) Date fund created: July 2008 Units Outstanding: 60,551,948

19.34

Portfolio Turnover Rate: 34.90%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.73	1.15	15.9264	16,418,394

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

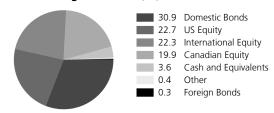
This segregated fund invests in the Manulife Diversified Investment mutual fund. The underlying fund invests primarily in foreign equities and Canadian fixed income investments.

#### Top 10 Investments (of the underlying fund) % Manulife Global Small Cap Fund 7.37 Government of Canada, 0.00%, 26-Mar-2015 2.03 Government of Canada, 2.50%, 1-Jun-2024 1.49 Province of Quebec, 3.00%, 1-Sep-2023 1.40 Canada Housing Trust No 1, FRN, 15-Sep-2019 1.38 Province of Ontario, 3.45%, 2-Jun-2045 1.31 Canada Housing Trust No 1, 1.70%, 15-Dec-2017 1.20 Canada Housing Trust No 1, 2.35%, 15-Dec-2018 1.13 Government of Canada, 4.00%, 1-Jun-2041 1.03 Becton Dickinson and Co. 1.00

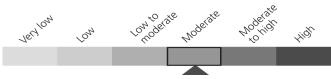
#### **Total Investments: 291**

Total

#### Investment Segmentation (%)



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

#### WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 6 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

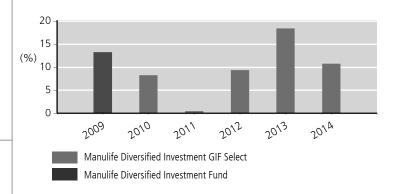
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1693.23 on December 31, 2014. This works out to an average of 10.58% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 6 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 6 years the fund was up in value 6 years.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### MANULIFE DIVERSIFIED INVESTMENT GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any	
	2 years of buying	2.0	sales charge you pay goes to Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.73	1.15

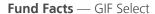
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE DOLLAR-COST AVERAGING ADVANTAGE GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:Manulife FinancialTotal Fund Value:\$81.15 millionDate fund created:July 2003Units Outstanding:7,595,474Portfolio Turnover Rate:---

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	0.00	0.55	10.8192	74,610

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests primarily in Canadian fixed income investments.

Top 10 Investments	%
Cash and Cash Equivalents	100.00
Total	100.00

#### **Total Investments: 1**

#### **Investment Segmentation (%)**



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking interest income with an emphasis on capital preservation.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 6 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

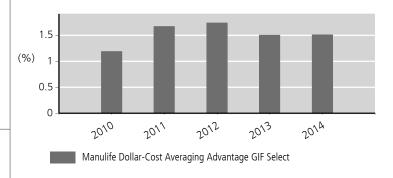
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1081.66 on December 31, 2014. This works out to an average of 1.51% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 6 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 6 years the fund was up in value 6 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the quarantee option you choose.

#### ARE THERE ANY GUARANTEES?

#### MANULIFE DOLLAR-COST AVERAGING ADVANTAGE GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decident</li> <li>The initial sales charge is defined it is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 1. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	0.00	0.55

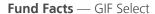
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

#### 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE DYNAMIC BLUE CHIP BUNDLE GIF SELECT

QUICK FACTS

Performance as at December 31, 2014

**Date fund available**: October 2012 **Managed by**: Manulife Financial **Date fund created**: October 2012 **Units Outstanding**: 564,882

Total Fund Value: \$6.61 million

Portfolio Turnover Rate: 37.57%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.79	1.15	11.7073	63,136

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

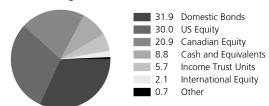
#### WHAT DOES THIS FUND INVEST IN?

This segregate fund invests in several Dynamic mutual funds. The underlying funds invest primarily in Canadian equities and Canadian fixed income investments.

Top 10 Investments (of the underlying fund)	%
Dynamic Canadian Bond Fund	34.24
Dynamic Equity Income Fund	33.90
Dynamic Blue Chip Equity Fund	31.64
Canadian Dollars	0.22
Total	100.00

#### **Total Investments: 4**

#### **Investment Segmentation (%)**



#### **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 2 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

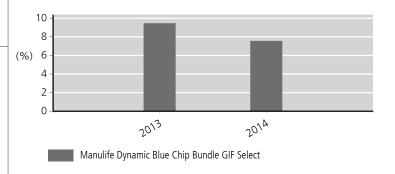
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 31, 2012 and chose the IncomePlus v2.0 Series has \$1222.85 on December 31, 2014. This works out to an average of 9.75% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 2 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 2 years the fund was up in value 2 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the quarantee option you choose.

#### ARE THERE ANY GUARANTEES?

## MANULIFE DYNAMIC BLUE CHIP BUNDLE GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to Manulife.	
	2 years of buying	2.0		
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.79	1.15

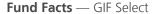
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





**OUICK FACTS** 

The Manufacturers Life Insurance Company

## MANULIFE DYNAMIC BUNDLE GIF SELECT

Performance as at December 31, 2014

Date fund available:October 2009Managed by:Manulife FinancialTotal Fund Value:\$80.03 millionDate fund created:October 2009Units Outstanding:6,540,826Portfolio Turnover Rate:55.91%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.88	0.85	12.385	3,914,944

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in several different Dynamic mutual funds. The underlying funds invest primarily in Canadian equities and Canadian fixed income investments.

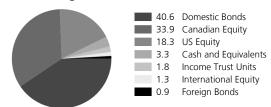
# Top 10 Investments (of the underlying fund)

%

Total	100.00
Dynamic Dividend Fund	28.24
Dynamic Power Canadian Growth Fund	28.31
Dynamic Canadian Bond Fund	43.45

#### **Total Investments: 3**

## **Investment Segmentation (%)**



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 6 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

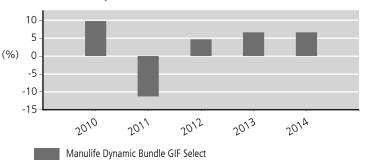
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1287.88 on December 31, 2014. This works out to an average of 4.95% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 6 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 6 years the fund was up in value 5 years and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE DYNAMIC BUNDLE GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	You can sell up to 10% (20% for RRIF tax types) of your
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest in your first fund
	7 years of buying	2.0		
	After 7 years	0.0		
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to Manulife.	
	2 years of buying	2.0		
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 3. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.88	0.85

#### **Trailing commission**

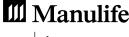
Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE DYNAMIC CANADIAN BOND GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available: October 2012 Managed by: 1832 Asset Management L.P. Total Fund Value: \$1.56 million

Date fund created: October 2012 Units Outstanding: 153,310 Portfolio Turnover Rate: 49.30%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.33	0.55	10.1755	22,216

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

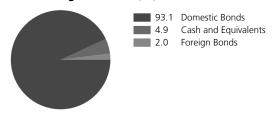
## WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Dynamic Canadian Bond mutual fund. The underlying fund invests primarily in Canadian fixed income investments.

Top 10 Investments (of the underlying fund)	%
Government of Canada, 1.25%, 1-Sep-2018	5.28
Government of Canada, 4.25%, 1-Dec-2021	5.00
Province of Ontario, 2.85%, 2-Jun-2023	4.01
Province of Ontario,FRN , 12-Apr-2016	3.83
Province of Ontario, 3.15%, 2-Jun-2022	3.67
Province of Quebec, FRN, 23-Oct-2016	3.18
Government of Canada, 2.75%, 1-Jun-2022	3.05
Province of Ontario, 4.20%, 2-Jun-2020	2.99
Government of Canada, 0.00%, 26-Feb-2015	2.80
Province of British Columbia, 3.70%, 18-Dec-2020	2.66
Total	36.47

#### **Total Investments: 146**

#### **Investment Segmentation (%)**



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right fo ra person seeking interest income with an emphasis on capital preservation.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 2 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

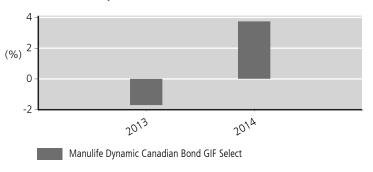
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund on October 31, 2012 and chose the IncomePlus v2.0 Series has \$1040.16 on December 31, 2014. This works out to an average of 1.84% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 2 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 2 years the fund was up in value 1 year and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE DYNAMIC CANADIAN BOND GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays a commission of 2.5%. Any	The sales charge is deducted
	1 year of buying	5.5	sales charge you pay goes to	from the amount you sell • You can sell up to 10% (20%
	2 years of buying	5.0	Manulife.	for RRIF tax types) of your
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 1.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 1. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE	MER (Annual rate as a %	FUND FEE RATE
OPTION	of the fund value)	(%)
IncomePlus v2.0	2.33	0.55

#### **Trailing commission**

Manulife pays a trailing commission of up to 0.5% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE DYNAMIC POWER BALANCED GIF SELECT

QUICK FACTS

Performance as at December 31, 2014

Date fund available:October 2009Managed by:1832 Asset Management L.P.Total Fund Value:\$397.20 millionDate fund created:November 2008Units Outstanding:28,402,413Portfolio Turnover Rate:64.24%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.90	1.15	12.5481	14,815,874

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

%

#### WHAT DOES THIS FUND INVEST IN?

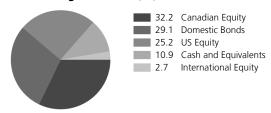
This segregated fund invests in the Dynamic Power Balanced mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

## Top 10 Investments (of the underlying fund)

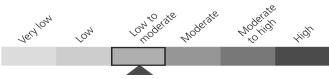
	, -
Dynamic Power American Growth Class	13.77
Government of Canada, 0.00%, 29-Jan-2015	5.00
Government of Canada, 0.00%, 9-Apr-2015	5.00
Valeant Pharmaceuticals International Inc.	2.55
Hudson's Bay Co.	2.10
Celestica Inc.	1.96
CGI Group Inc.	1.93
OpenText Corp.	1.90
Morgan Stanley	1.88
West Fraser Timber Co. Ltd.	1.79
Total	37.88

#### **Total Investments: 137**

#### **Investment Segmentation (%)**



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

## **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 7 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

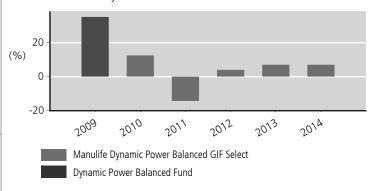
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1323.36 on December 31, 2014. This works out to an average of 5.50% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 7 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 7 years the fund was up in value 6 years and down in value 1 year.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE DYNAMIC POWER BALANCED GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inves	st	<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without</li> </ul>
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		<ul> <li>paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.90	1.15

#### **Trailing commission**

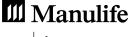
Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE DYNAMIC VALUE BALANCED GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:1832 Asset Management L.P.Total Fund Value:\$413.01 millionDate fund created:November 2008Units Outstanding:26,350,228Portfolio Turnover Rate:115.27%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.91	1.25	13.5959	13,513,068

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

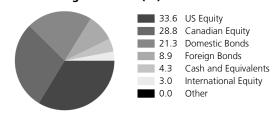
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This segregated fund invests in the Dynamic Value Balanced mutual fund. The underlying fund invests primarily in foreign equities and Canadian fixed income investments.

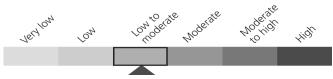
Top 10 Investments (of the underlying fund)	%
Catamaran Corp.	4.20
MEDNAX Inc.	4.13
CGI Group Inc.	3.98
Dynamic High Yield Bond Fund	3.50
Team Health Holdings Inc.	3.40
Cash and Cash Equivalents	3.19
Manulife Financial Corp.	2.39
MacDonald Dettwiler and Associates Ltd.	2.34
Quanta Services Inc.	2.28
Google Inc.	2.07
Total	31.48

#### **Total Investments: 232**

## Investment Segmentation (%)



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 7 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

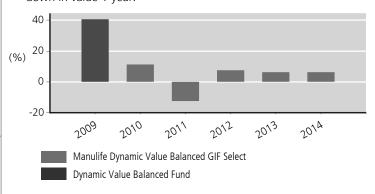
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1423.81 on December 31, 2014. This works out to an average of 6.98% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 7 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 7 years the fund was up in value 6 years and down in value 1 year.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE DYNAMIC VALUE BALANCED GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inves	st	<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without</li> </ul>
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		<ul> <li>paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 5. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)	
IncomePlus v2.0	2.91	1.25	

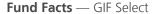
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





**Manulife** 

## MANULIFE FIDELITY BUNDLE GIF SELECT

QUICK FACTS

Date fund available: October 2009 Managed by: Manulife Financial

Date fund created: October 2009 Units Outstanding: 8,727,327

**Total Fund Value:** \$130.96 million **Portfolio Turnover Rate:** 88.96%

Performance as at December 31, 2014

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.92	1.15	15.4948	3,515,021

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in several different Fidelity mutual funds. The underlying funds invest primarily in Canadian equities and Canadian fixed income investments.

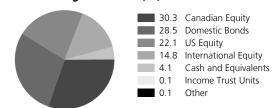
## Top 10 Investments (of the underlying fund)

%

Total	100.00
Fidelity Canadian Bond Fund	29.43
Fidelity True North Fund	35.00
Fidelity Global Disciplined Equity Fund	35.57

#### **Total Investments: 4**

#### **Investment Segmentation (%)**



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

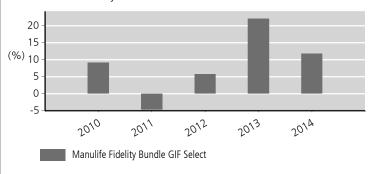
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1633.31 on December 31, 2014. This works out to an average of 9.82% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 4 years and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE FIDELITY BUNDLE GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inve	est	<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.92	1.15

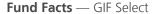
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE FIDELITY CANADIAN ASSET ALLOCATION GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

**Date fund available**: October 2009 **Managed by**: Fidelity Investments Canada ULC

Total Fund Value: \$1.90 billion

Date fund created: January 1997

Units Outstanding: 123,585,202

1.44

33.37

Portfolio Turnover Rate: 69.00%

T VALUE PER UNIT UNITS OUTSTANDING

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.83	1.25	13.0038	29,175,360

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Fidelity Canadian Asset Allocation mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

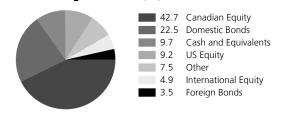
#### Top 10 Investments (of the underlying fund) % Cash and Cash Equivalents 8.95 S&P 500 Emini Index Futures 4.83 Royal Bank of Canada 3.74 Toronto-Dominion Bank 3.43 Enbridge Inc. 2.90 iShares Core S&P 500 Index ETF 2.58 Constellation Software Inc. 2.08 Canadian Natural Resources Ltd. 1.91 Loblaw Companies Limited 1.51

#### **Total Investments: 1080**

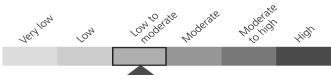
Bank of Nova Scotia

Total

## Investment Segmentation (%)



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

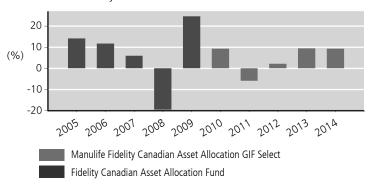
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1344.85 on December 31, 2014. This works out to an average of 5.82% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 10 years the fund was up in value 8 years and down in value 2 years.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE FIDELITY CANADIAN ASSET ALLOCATION GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inve	est	<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 5. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.83	1.25

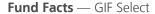
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE FIDELITY CANADIAN BALANCED GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:Fidelity Investments Canada ULCTotal Fund Value:\$737.74 millionDate fund created:July 2008Units Outstanding:50,727,354Portfolio Turnover Rate:44.00%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.79	0.85	14.843	18,666,432

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

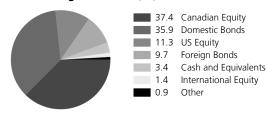
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Fidelity Canadian Balanced mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

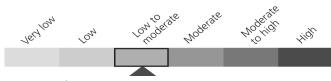
#### Top 10 Investments (of the underlying fund) % High Yield Debt Securities Directly Held 7.46 Valeant Pharmaceuticals International Inc. 4.01 Royal Bank of Canada 3.47 Toronto-Dominion Bank 3.16 Canadian Pacific Railway Limited 2.82 Cash and Cash Equivalents 2.79 Magna International Inc. 2.76 Restaurant Brands International Inc. 2.39 Brookfield Asset Management Inc. 2.05 Gildan Activewear Inc. 1.89 Total 32.80

#### **Total Investments: 617**

#### **Investment Segmentation (%)**



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 6 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

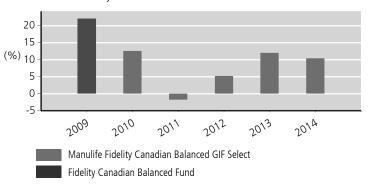
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1581.26 on December 31, 2014. This works out to an average of 9.14% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 6 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 6 years the fund was up in value 5 years and down in value 1 year.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE FIDELITY CANADIAN BALANCED GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inves	st	<ul> <li>You and your advisor decident</li> <li>The initial sales charge is defined it is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without</li> </ul>
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		<ul> <li>paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 3. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.79	0.85

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE FIDELITY CANADIAN BOND GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available: October 2009 Managed by: Fidelity Investments Canada ULC Total Fund Value: \$321.66 million

Date fund created: January 1997 Units Outstanding: 18,260,022 Portfolio Turnover Rate: 49.00%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.30	0.55	11.8415	4,838,672

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

18.65

#### WHAT DOES THIS FUND INVEST IN?

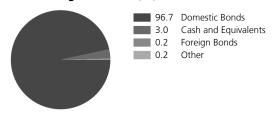
This segregated fund invests in the Fidelity Canadian Bond mutual fund. The underlying fund invests primarily in Canadian fixed income investments.

#### Top 10 Investments (of the underlying fund) % Province of Ontario, 2.85%, 2-Jun-2023 2.66 Canada Housing Trust No 1, 2.00%, 15-Dec-2019 2.30 Government of Canada, 3.50%, 1-Dec-2045 2.27 Province of Ontario, 4.20%, 2-Jun-2020 2.05 Canada Housing Trust No 1, 2.35%, 15-Sep-2023 2.04 Province of Quebec, 4.25%, 1-Dec-2021 1.79 Province of Quebec, 5.00%, 1-Dec-2041 1.65 Canada Housing Trust No 1, 2.65%, 15-Mar-2022 1.54 Government of Canada, 2.50%, 1-Jun-2024 1.26 Government of Canada, 1.75%, 1-Sep-2019 1.09

#### **Total Investments: 499**

Total

#### **Investment Segmentation (%)**



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking interest income with an emphasis on capital preservation.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

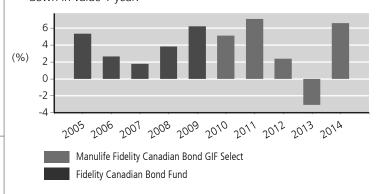
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1223.16 on December 31, 2014. This works out to an average of 3.92% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 10 years the fund was up in value 9 years and down in value 1 year.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the quarantee option you choose.

## ARE THERE ANY GUARANTEES?

## **MANULIFE FIDELITY CANADIAN BOND GIF SELECT**

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS		
Front End Sales Charge	Up to 5% of the amount you inve	est	<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted	
	1 year of buying	5.5	a commission of 2.5%. Any sales charge you pay goes to	from the amount you sell	
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>	
	3 years of buying	5.0		units each year without	
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>	
	5 years of buying 4.0	other funds within the same			
	6 years of buying	3.0		guarantee option without	
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be	
	After 7 years	0.0		based on the date you invest	
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund	
	1 year of buying 2.5 a commission of 1.0%. Any				
	2 years of buying	2.0	sales charge you pay goes to Manulife.		
	3 years of buying	1.5			
	After 3 years	0.0			

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 1. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE	MER (Annual rate as a %	FUND FEE RATE
OPTION	of the fund value)	(%)
IncomePlus v2.0	2.30	0.55

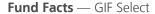
#### **Trailing commission**

Manulife pays a trailing commission of up to 0.5% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE FIDELITY DISCIPLINED EQUITY BUNDLE GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:Manulife FinancialTotal Fund Value:\$170.07 millionDate fund created:July 2008Units Outstanding:12,467,199Portfolio Turnover Rate:115.40%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.90	1.15	14.5327	4,167,675

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in several different Fidelity mutual funds. The underlying funds invest primarily in foreign equities and Canadian fixed income investments.

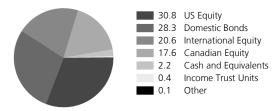
#### Top 10 Investments (of the underlying fund)

0/			
	_		

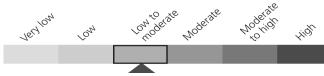
	-
Fidelity Global Disciplined Equity Fund	51.46
Chevron Corp.	
Microsoft Corporation	
Citigroup Inc.	
Bank of America Corp.	
Schlumberger NV	
Valeant Pharmaceuticals International Inc.	
Qualcomm Incorporated	
Capital One Financial Corp.	
BioMarin Pharmaceutical Inc.	
FedEx Corp.	
Fidelity Canadian Bond Fund	29.28
Fidelity Canadian Disciplined Equity Fund	19.34
Canadian Dollars	-0.08
Total	100.00

#### **Total Investments: 4**

## **Investment Segmentation (%)**



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

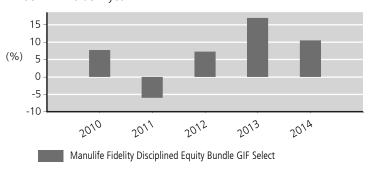
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1545.47 on December 31, 2014. This works out to an average of 8.67% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 4 years and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE FIDELITY DISCIPLINED EQUITY BUNDLE GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS		
Front End Sales Charge	Up to 5% of the amount you inve	est	<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted	
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell	
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>	
	3 years of buying	5.0		units each year without	
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>	
	5 years of buying 4.0	other funds within the same			
	6 years of buying	3.0		guarantee option without paying any sales charge. The sales charge schedule will be	
	7 years of buying	2.0			
	After 7 years	0.0		based on the date you invest	
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund	
	1 year of buying 2.5 a commission of 2.0%. Any sales charge you pay goes to				
	2 years of buying	2.0	Manulife.		
	3 years of buying	1.5			
	After 3 years	0.0			

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.90	1.15

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE FIDELITY MONTHLY INCOME GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

**Date fund available:** October 2009 **Managed by:** Fidelity Investments Canada ULC

**Total Fund Value:** \$1.57 billion

Date fund created: October 2006

Units Outstanding: 100,949,294

Portfolio Turnover Rate: 34.00%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.76	1.15	15.7159	29,373,495

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Fidelity Monthly Income mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

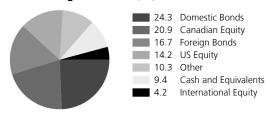
## Top 10 Investments (of the underlying fund)

%

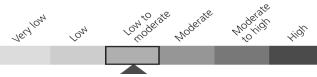
Fidelity American High Yield Fund	10.25
Cash and Cash Equivalents	7.93
Fidelity Convertible Securities Investment Trust Series O	4.93
S&P 500 Emini Index Futures	2.13
High Yield Debt Securities Directly Held	2.03
Pepco Holdings Inc.	1.74
Safeway Inc.	1.74
TRW Automotive Holdings Corporation	1.37
International Business Machines Corp.	1.28
Imperial Tobacco Group PLC	1.26
Total	34.66

#### **Total Investments: 1036**

#### **Investment Segmentation (%)**



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 8 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

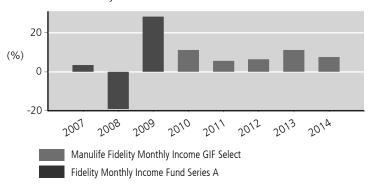
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1606.92 on December 31, 2014. This works out to an average of 9.48% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 8 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 8 years the fund was up in value 7 years and down in value 1 year.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE FIDELITY MONTHLY INCOME GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.76	1.15

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





## MANULIFE FOCUSED BUNDLE GIF SELECT

**OUICK FACTS** 

**Manulife** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:Manulife FinancialTotal Fund Value:\$47.33 millionDate fund created:October 2009Units Outstanding:3,519,079Portfolio Turnover Rate:61.34%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.90	1.15	13.8022	937,816

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

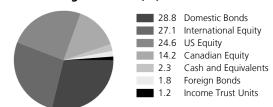
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in several different Manulife mutual funds. The underlying funds invest primarily in Canadian equities and Canadian fixed income investments.

Top 10 Investments (of the underlying fund)	%
Manulife Global Focused Fund	49.97
Manulife Bond Fund	29.96
Manulife Canadian Focused Fund	20.06
Canadian Dollars	0.01
Total	100.00

#### **Total Investments: 4**

#### **Investment Segmentation (%)**



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

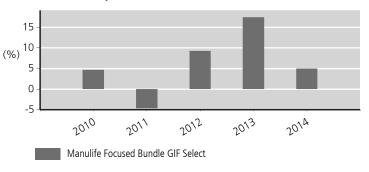
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1458.51 on December 31, 2014. This works out to an average of 7.47% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 4 years and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE FOCUSED BUNDLE GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.90	1.15

#### **Trailing commission**

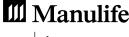
Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE GLOBAL MANAGED VOLATILITY GIF SELECT

OUICK FACTS

Performance as at December 31, 2014

**Date fund available**: September 2014 **Managed by**: Manulife Asset Management Limited

Total Fund Value: \$123.41 million

Date fund created: October 2013

Units Outstanding: 12,203,277

Portfolio Turnover Rate: 112.14%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.47	0.85	10.1138	10,811

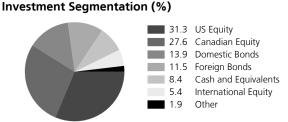
If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Manulife Global Managed Volatility mutual fund. The underlying fund invests primarily in ETFs to gain equity and fixed income exposure.

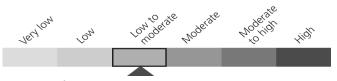
#### Top 10 Investments (of the underlying fund) % Vanguard S&P 500 ETF 17.29 iShares S&P/TSX 60 Index Fund ETF 17.06 iShares Canadian Universe Bond Index ETF 13.95 iShares Core S&P/TSX Capped Composite Index ETF 11.28 Vanguard Total Bond Market ETF 8.77 Government of Canada, 0.00%, 9-Apr-2015 5.04 Vanguard Intermediate Term Corporate Bond ETF 4.81 Vanguard Information Technology ETF 4.44

# Vanguard Health Care ETF3.36Vanguard Financials ETF2.68Total88.68



## **HOW RISKY IS IT?**

**Total Investments: 22** 



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking the potential for growth and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

#### Average return

The fund is not old enough to show performance history.

## Year-by-year returns

The fund is not old enough to show performance history.

## ARE THERE ANY GUARANTEES?

## MANULIFE GLOBAL MANAGED VOLATILITY GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays a commission of 5.0%. Any	The sales charge is deducted
	1 year of buying	5.5	sales charge you pay goes to	from the amount you sell • You can sell up to 10% (20%
	2 years of buying	5.0	Manulife.	for RRIF tax types) of your
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 3. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.47	0.85

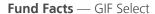
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE GROWTH INDEX BUNDLE GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:Manulife FinancialTotal Fund Value:\$22.35 millionDate fund created:July 2009Units Outstanding:1,597,967Portfolio Turnover Rate:50.49%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.59	1.15	13.746	804,159

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

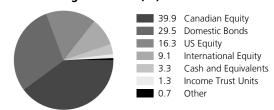
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in several different Manulife index funds. The underlying funds invest primarily in Canadian equities and Canadian fixed income investments.

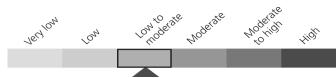
Top 10 Investments (of the underlying fund)	%
Manulife Canadian Equity Index Guaranteed Investment Fund	44.63
MAM Canadian Bond Index Pooled Fund	29.64
Manulife U.S. Equity Index Fund	16.54
Manulife International Equity Index Fund	9.20
Canadian Dollars	-0.01
Total	100.00

#### **Total Investments: 5**

## **Investment Segmentation (%)**



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

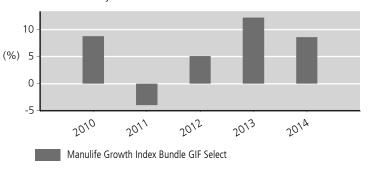
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1440.83 on December 31, 2014. This works out to an average of 7.22% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 4 years and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE GROWTH INDEX BUNDLE GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inves	st	<ul> <li>You and your advisor decident</li> <li>The initial sales charge is defined it is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without</li> </ul>
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		<ul> <li>paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION		
IncomePlus v2.0	2.59	1.15

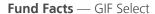
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





Date fund available: October 2009

The Manufacturers Life Insurance Company

## MANULIFE HIGH INTEREST SAVINGS GIF SELECT

**OUICK FACTS** 

Performance as at December 31, 2014

Total Fund Value: \$389.18 million

Portfolio Turnover Rate: --

ate fund created: August 2009 Units Outstanding: 35,316,286		5,316,286	Portfolio Turr	nover Rate:	
GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	0.00	0.55	10.7189	3,644,754

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

Managed by: Manulife Financial

#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests primarily in Canadian fixed income investments.

Top 10 Investments	%
Cash and Cash Equivalents	100.00
Total	100.00

#### **Total Investments: 1**

#### Investment Segmentation (%)



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking interest income with an emphasis on capital preservation.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

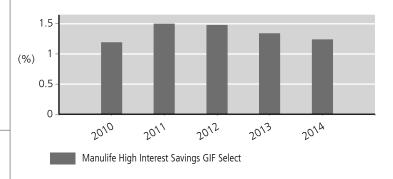
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1071.32 on December 31, 2014. This works out to an average of 1.32% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 5 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## **MANULIFE HIGH INTEREST SAVINGS GIF SELECT**

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inves	st	<ul> <li>You and your advisor decident</li> <li>The initial sales charge is defined it is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:  2 years of buying  1 year of buying  3 years of buying  6 years of buying  5 years of buying  4 years of buying  7 years of buying  After 7 years	% 1.5 1.5 1.0 1.0 1.0 0.5 0.0	When you invest, Manulife pays a commission of 1.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
Low Load Sales Charge	If you sell within:  1 year of buying 3 years of buying 2 years of buying After 3 years	% 1.0 0.5 0.5 0.0	When you invest, Manulife pays a commission of 0.5%. Any sales charge you pay goes to Manulife.	in your first fund

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 1. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION		
IncomePlus v2.0	0.00	0.55

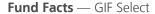
#### **Trailing commission**

Manulife pays a trailing commission of up to 0.25% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE INVESCO CANADIAN BALANCED GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:Invesco Trimark Ltd.Total Fund Value:\$292.70 millionDate fund created:December 2000Units Outstanding:20,390,796Portfolio Turnover Rate:23.38%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.70	0.85	13.9032	3,020,765

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

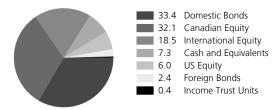
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Invesco Canadian Balanced mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

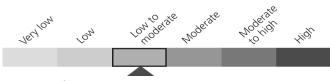
Top 10 Investments (of the underlying fund)	%
Invesco Canadian Dollar Cash Management Fund	5.49
Province of Ontario, 3.45%, 2-Jun-2045	3.84
Alimentation Couche-Tard Inc.	3.03
Suncor Energy Inc.	2.55
Province of Quebec, FRN, 21-Aug-2019	2.11
CGI Group Inc.	1.92
Canadian National Railway Co.	1.91
Power Corporation of Canada	1.75
Manitoba Province, 4.65%, 5-Mar-2040	1.59
Hydro One Inc., FRN, 21-Mar-2019	1.49
Total	25.68

#### **Total Investments: 169**

#### **Investment Segmentation (%)**



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

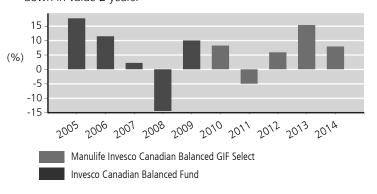
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1462.64 on December 31, 2014. This works out to an average of 7.53% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 10 years the fund was up in value 8 years and down in value 2 years.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the quarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE INVESCO CANADIAN BALANCED GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inves	st	<ul> <li>You and your advisor decident</li> <li>The initial sales charge is defined it is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 3. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.70	0.85

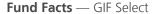
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE MACKENZIE INCOME GIF SELECT

QUICK FACTS

**Manulife** 

Performance as at December 31, 2014

Date fund available:October 2009Managed by:Manulife FinancialTotal Fund Value:\$394.62 millionDate fund created:May 2002Units Outstanding:29,823,180Portfolio Turnover Rate:95.93%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.45	0.75	13.0825	9,247,677

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

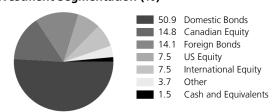
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests primarily in Canadian equities and Canadian fixed income investments.

Top 10 Investments	%
Canada Housing Trust No 1, 2.90%, 15-Jun-2024	5.78
Province of Ontario, 3.15%, 2-Jun-2022	2.36
Province of Quebec, 3.50%, 1-Dec-2045	2.25
Province of Ontario, 3.50%, 2-Jun-2043	1.66
Province of Ontario, 3.45%, 2-Jun-2045	1.47
Muskrat Falls Trnsmn Fndg Trust, 3.86%, 1-Dec-2048	1.37
Province of Ontario, 3.50%, 2-Jun-2024	1.37
Province of Quebec, 4.50%, 1-Dec-2020	1.18
Canada Housing Trust No 1, 2.65%, 15-Mar-2022	1.11
Royal Bank of Canada, 0.01%, 1-Jan-2015	0.96
Total	19.51

#### **Total Investments: 401**

#### Investment Segmentation (%)



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

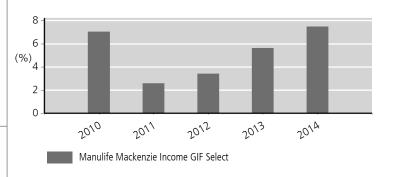
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1361.57 on December 31, 2014. This works out to an average of 6.07% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 5 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the quarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE MACKENZIE INCOME GIF SELECT

## **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inves	st	<ul> <li>You and your advisor decident</li> <li>The initial sales charge is defined it is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 2. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.45	0.75

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

## MANULIFE MONTHLY HIGH INCOME GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available: October 2009 Managed by: Manulife Asset Management (Canada) Total Fund Value: \$6.51 billion

29.29

 Date fund created:
 December 2000
 Units Outstanding: 341,331,068
 Portfolio Turnover Rate: 58.70%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.61	1.15	16.207	84,584,930

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

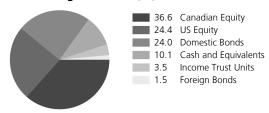
This segregated fund invests in the Manulife Monthly High Income mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

#### Top 10 Investments (of the underlying fund) % 5.40 Manulife Money Fund Loblaw Companies Limited 3.37 Brookfield Property Partners LP 3.21 Anthem Inc. 3.12 Brookfield Asset Management Inc. 2.62 Procter & Gamble Co. 2.50 Empire Co. Ltd. 2.36 International Business Machines Corp. 2.34 Fortis Inc. 2.19 2.18 Metro Inc.

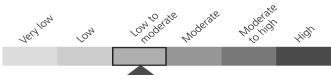
#### **Total Investments: 288**

Total

#### **Investment Segmentation (%)**



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 10 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

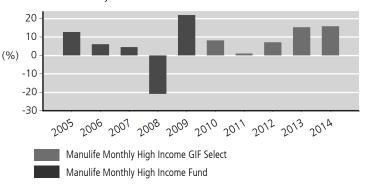
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1648.95 on December 31, 2014. This works out to an average of 10.02% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 10 years the fund was up in value 9 years and down in value 1 year.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

## MANULIFE MONTHLY HIGH INCOME GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

#### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest.</li> <li>It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

#### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.61	1.15

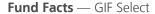
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

## 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.



Performance as at December 31, 2014



Investments

The Manufacturers Life Insurance Company

## **MANULIFE OPPORTUNITIES BUNDLE GIF SELECT**

QUICK FACTS

Date fund available:October 2009Managed by:Manulife FinancialTotal Fund Value:\$247.84 millionDate fund created:July 2008Units Outstanding:19,252,353Portfolio Turnover Rate:31.17%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.79	1.15	13.232	8,521,709

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

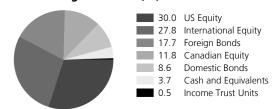
This segregated fund invests in several different Manulife mutual funds. The underlying funds invest primarily in foreign equities and Canadian fixed income investments.

#### Top 10 Investments (of the underlying fund)

Total	100.00
Manulife Corporate Bond Fund  Canadian Dollars	14.55
Manulife Strategic Income Fund	15.31
Manulife Canadian Opportunities Fund	
Tanzan cannancations men	19.75
Qualcomm Incorporated  Verizon Communications Inc	
Procter & Gamble Co.	
Eaton Corp. PLC	
Philip Morris International Inc.	
British American Tobacco PLC	
United Technologies Corporation	
Viacom Inc.	
Johnson & Johnson	
Amcor Ltd.	
Manulife Global Dividend Fund	50.56

#### **Total Investments: 5**

#### Investment Segmentation (%)



## **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

## WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

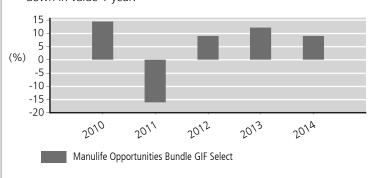
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

## Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1418.10 on December 31, 2014. This works out to an average of 6.90% a year.

## Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 4 years and down in value 1 year.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

## ARE THERE ANY GUARANTEES?

# **MANULIFE OPPORTUNITIES BUNDLE GIF SELECT**

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inves	st	<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without</li> </ul>
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		<ul> <li>paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.79	1.15

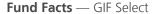
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

# 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE RENAISSANCE BUNDLE GIF SELECT

**OUICK FACTS** 

Performance as at December 31, 2014

Date fund available: October 2009 Total Fund Value: \$73.65 million Managed by: Manulife Financial Date fund created: July 2008 Units Outstanding: 5,539,823 Portfolio Turnover Rate: 24.56%

<b>GUARANTEE OPTION</b>	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.88	1.15	14.0084	2,503,889

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

#### WHAT DOES THIS FUND INVEST IN?

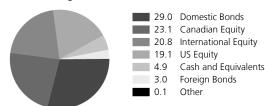
This segregated fund invests in several different CIBC mutual funds. The underlying funds invest primarily in foreign equities and Canadian fixed income investments.

# Top 10 Investments (of the underlying fund)

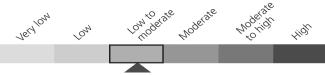
-0.01
19.74
31.40
48.87

#### **Total Investments: 4**

# **Investment Segmentation (%)**



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 5 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

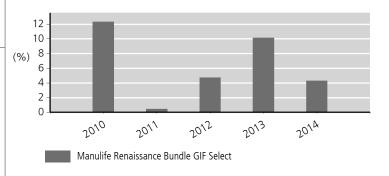
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1451.63 on December 31, 2014. This works out to an average of 7.38% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 5 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 5 years the fund was up in value 5 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

# ARE THERE ANY GUARANTEES?

# **MANULIFE RENAISSANCE BUNDLE GIF SELECT**

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inve	est	<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.88	1.15

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

# 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# **MANULIFE SHORT-TERM BOND GIF SELECT**

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available: October 2010 Managed by: Manulife Asset Management (Canada)

Date fund created: October 2010 Units Outstanding: 3,000,384

**Total Fund Value:** \$31.61 million **Portfolio Turnover Rate:** 57.30%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.00	0.55	10.5454	763,795

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

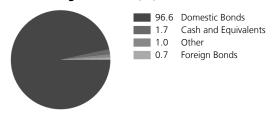
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Manulife Short-Term Bond mutual fund. The underlying fund invests primarily in Canadian fixed income investments.

#### Top 10 Investments (of the underlying fund) % Province of Ontario, 4.20%, 8-Mar-2018 7.47 Province of Quebec, 4.50%, 1-Dec-2019 5.10 Great-West Lifeco Finance LP, FRN, 21-Jun-2047 4.09 H&R REIT, 4.78%, 27-Jul-2016 3.59 Cadillac Fairview Finance Trust, 3.24%, 25-Jan-2016 3.33 Ford Auto Securitization Trust. 2.28%. 15-Oct-2018 3.01 Ford Credit Canada Ltd., 4.88%, 8-Feb-2017 2.91 Royal Bank of Canada, 2.82%, 12-Jul-2018 2.84 Manufacturers Life Insurance Co., FRN, 26-Feb-2023 2.11 HSBC Bank Canada, 2.49%, 13-May-2019 2.10 Total 36.55

### Total Investments: 132

#### **Investment Segmentation (%)**



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking interest income with an emphasis on capital preservation.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 4 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

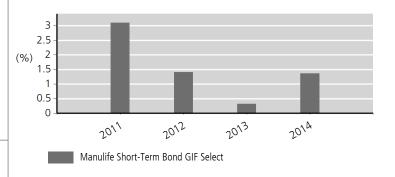
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 18, 2010 and chose the IncomePlus v2.0 Series has \$1070.00 on December 31, 2014. This works out to an average of 1.62% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 4 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 4 years the fund was up in value 4 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the quarantee option you choose.

# ARE THERE ANY GUARANTEES?

# MANULIFE SHORT-TERM BOND GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inve	est	<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 2.5%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 1.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 1. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.00	0.55

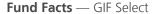
#### **Trailing commission**

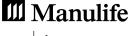
Manulife pays a trailing commission of up to 0.5% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

# 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





Date fund available: October 2009

Date fund created: October 2006

The Manufacturers Life Insurance Company

# MANULIFE SIMPLICITY BALANCED PORTFOLIO GIF SELECT

**OUICK FACTS** 

Managed by: Manulife Asset Management (Canada) &

Manulife Asset Management (US)

Total Fund Value: \$977.68 million

Performance as at December 31, 2014

Units Outstanding: 73,410,417 Portfolio Turnover Rate: 18.19%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.67	0.85	13.8309	17,681,673

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

%

# WHAT DOES THIS FUND INVEST IN?

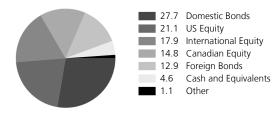
This segregated fund invests in the Manulife Simplicity Balanced Portfolio mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

# Top 10 Investments (of the underlying fund)

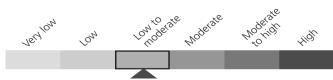
Manulife Bond Fund 15.26 Manulife Strategic Income Fund 10.90 Manulife Corporate Bond Fund 8.64 Manulife International Equity Index Fund 5.35 Manulife U.S. Large Cap Equity Fund 5.03 Manulife U.S. Opportunities Fund 5.02 Manulife Canadian Universe Bond Fund 4 98 4.79 Manulife International Value Equity Fund Manulife U.S. Equity Index Fund 4.77 Manulife World Investment Class 4.52 Total 69.26

### **Total Investments: 26**

# **Investment Segmentation (%)**



#### **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

# **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 8 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

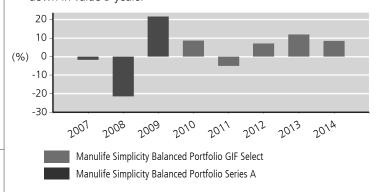
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1460.57 on December 31, 2014. This works out to an average of 7.50% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 8 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 8 years the fund was up in value 5 years and down in value 3 years.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

# ARE THERE ANY GUARANTEES?

# MANULIFE SIMPLICITY BALANCED PORTFOLIO GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any	
	2 years of buying	2.0	sales charge you pay goes to Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 3. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.67	0.85

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

# 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY		
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.		
Frequent Trading Fee 2% of the value of units you trade for switches exceeding 5 per year.			
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.		





Date fund created: October 2006

The Manufacturers Life Insurance Company

# MANULIFE SIMPLICITY CONSERVATIVE PORTFOLIO GIF SELECT

**OUICK FACTS** 

Performance as at December 31, 2014

**Date fund available**: October 2009 **Managed by**: Manulife Asset Management (Canada) &

Manulife Asset Management (US)

Total Fund Value: \$376.98 million

tober 2006 Units Outstanding: 29,217,301

Portfolio Turnover Rate: 23.54%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.19	0.75	12.6586	6,903,548

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

# WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Manulife Simplicity Conservative Portfolio mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

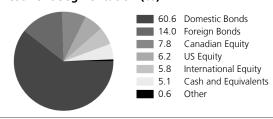
#### Top 10 Investments (of the underlying fund)

%

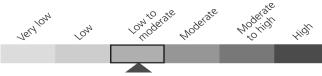
Total	88.21
Manulife Dividend Income Fund	1.73
Manulife Money Fund	1.98
Manulife International Value Equity Fund	2.11
Manulife World Investment Class	2.13
Manulife Canadian Equity Index Guaranteed Investment Fund Select	2.91
Manulife Canadian Bond Plus Fund	7.44
Manulife Corporate Bond Fund	8.83
Manulife Strategic Income Fund	10.85
Manulife Canadian Universe Bond Fund	12.39
Manulife Bond Fund	37.84

### **Total Investments: 23**

# **Investment Segmentation (%)**



#### **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

# **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 8 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

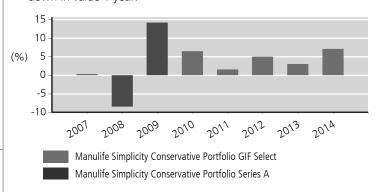
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1317.06 on December 31, 2014. This works out to an average of 5.40% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 8 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 8 years the fund was up in value 7 years and down in value 1 year.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

# MANULIFE SIMPLICITY CONSERVATIVE PORTFOLIO GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any	
	2 years of buying	2.0	sales charge you pay goes to Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 2. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.19	0.75

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

# 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





Date fund created: April 2007

The Manufacturers Life Insurance Company

# MANULIFE SIMPLICITY GLOBAL BALANCED PORTFOLIO GIF SELECT

**OUICK FACTS** 

Performance as at December 31, 2014

Date fund available: October 2009 Managed by: Manulife Asset Management (Canada) &

Total Fund Value: \$460.46 million

Manulife Asset Management (US)

Portfolio Turnover Rate: 18.42%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.83	1.15	14.6819	4,781,812

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

# WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Manulife Simplicity Global Balanced Portfolio mutual fund. The underlying fund invests primarily in foreign equities and Canadian fixed income investments.

# Top 10 Investments (of the underlying fund)

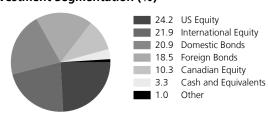
%

Units Outstanding: 34,229,494

Total	73.41
Manulife U.S. Equity Index Fund	4.79
Templeton Global Bond Fund	5.80
Manulife U.S. Large Cap Equity Fund	6.13
Manulife U.S. Opportunities Fund	6.16
Manulife International Value Equity Fund	6.17
Manulife U.S. Diversified Growth Fund	6.23
Manulife World Investment Class	6.39
Manulife Corporate Bond Fund	9.77
Manulife Strategic Income Fund	10.03
Manulife Bond Fund	11.94

### **Total Investments: 22**

# **Investment Segmentation (%)**



#### **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

# **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 7 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

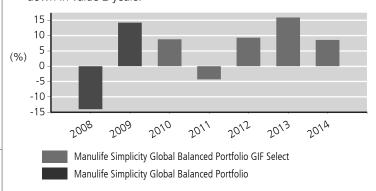
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1558.40 on December 31, 2014. This works out to an average of 8.84% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 7 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 7 years the fund was up in value 5 years and down in value 2 years.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

# ARE THERE ANY GUARANTEES?

# MANULIFE SIMPLICITY GLOBAL BALANCED PORTFOLIO GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any	
	2 years of buying	2.0	sales charge you pay goes to Manulife.	
	3 years of buying	1.5		
	After 3 years	0.0		

### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)	
IncomePlus v2.0	2.83	1.15	

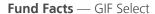
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

# 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE SIMPLICITY GROWTH PORTFOLIO GIF SELECT

QUICK FACTS

Performance as at December 31, 2014

Date fund available: October 2009 Managed by: Manulife Asset Management (Canada) &

Manulife Asset Management (US)

Total Fund Value: \$925.52 million

Date fund created: October 2006 Units Outstanding: 71,561,046 Portfolio

Portfolio Turnover Rate: 26.01%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.75	1.15	14.3329	12,670,417

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

# WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Manulife Simplicity Growth Portfolio mutual fund. The underlying fund invests primarily in foreign equities and Canadian fixed income investments.

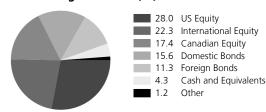
# Top 10 Investments (of the underlying fund)

%

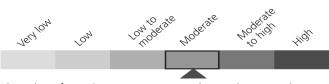
Total	67.97
Manulife Corporate Bond Fund	5.61
Manulife U.S. Diversified Growth Fund	5.62
Manulife World Investment Class	5.62
Manulife International Value Equity Fund	5.84
Manulife U.S. Equity Index Fund	6.39
Manulife International Equity Index Fund	6.62
Manulife U.S. Opportunities Fund	6.73
Manulife U.S. Large Cap Equity Fund	6.79
Manulife Bond Fund	8.05
Manulife Strategic Income Fund	10.70

# **Total Investments: 27**

#### **Investment Segmentation (%)**



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

# **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 8 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

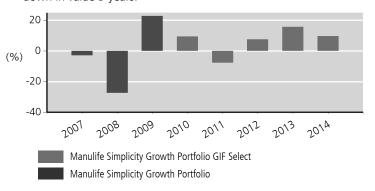
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1523.55 on December 31, 2014. This works out to an average of 8.37% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 8 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 8 years the fund was up in value 5 years and down in value 3 years.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

# MANULIFE SIMPLICITY GROWTH PORTFOLIO GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0		other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays	in your first fund
	1 year of buying	2.5	sales charge you pay goes to	
	2 years of buying	2.0		
	3 years of buying	1.5		
	After 3 years	0.0		

### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.75	1.15

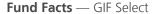
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

# 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY			
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.			
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.			
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.			





The Manufacturers Life Insurance Company

# MANULIFE SIMPLICITY MODERATE PORTFOLIO GIF SELECT

**OUICK FACTS** 

Performance as at December 31, 2014

Date fund available: October 2009 Managed

Managed by: Manulife Asset Management (Canada) &

Manulife Asset Management (US)

Total Fund Value: \$272.80 million

Date fund created: October 2006

Units Outstanding: 20,648,796

Portfolio Turnover Rate: 25.31%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.35	0.75	13.2936	5,961,005

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

# WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the Manulife Simplicity Moderate Portfolio mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

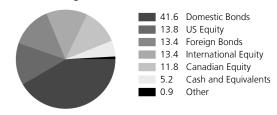
# Top 10 Investments (of the underlying fund)

%

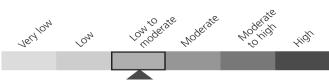
Total	75.79
Manulife Canadian Investment Fund	3.32
Manulife U.S. Equity Index Fund	3.36
Manulife International Value Equity Fund	3.58
Manulife World Investment Class	3.70
Manulife International Equity Index Fund	4.43
Manulife Canadian Bond Plus Fund	4.94
Manulife Canadian Universe Bond Fund	7.91
Manulife Corporate Bond Fund	8.75
Manulife Strategic Income Fund	10.88
Manulife Bond Fund	24.92

### **Total Investments: 26**

# **Investment Segmentation (%)**



#### **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

# **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 8 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

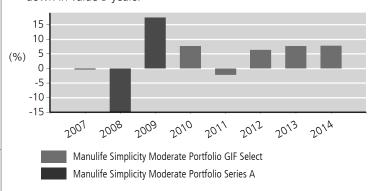
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1395.80 on December 31, 2014. This works out to an average of 6.57% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 8 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 8 years the fund was up in value 5 years and down in value 3 years.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

#### ARE THERE ANY GUARANTEES?

# MANULIFE SIMPLICITY MODERATE PORTFOLIO GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you inves	st	<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without</li> </ul>
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		<ul> <li>paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 2. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.35	0.75

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

# 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE TD BALANCED INCOME GIF SELECT

**QUICK FACTS** 

Performance as at December 31, 2014

Date fund available:October 2012Managed by:TD Asset Management Inc.Total Fund Value:\$16.70 millionDate fund created:October 2012Units Outstanding:1,500,547Portfolio Turnover Rate:21.28%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.82	1.15	11.1398	131,771

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

28.85

#### WHAT DOES THIS FUND INVEST IN?

. . .

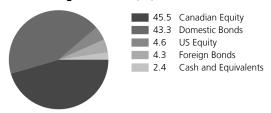
This segregated fund invests in the TD Balanced Income mutal fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

Top 10 Investments (of the underlying fund)	%
Enbridge Inc.	1.89
Cash and Cash Equivalents	2.33
Manulife Financial Corp.	1.98
Suncor Energy Inc.	3.11
Royal Bank of Canada	4.03
Toronto-Dominion Bank	4.03
Government of Canada, 5.00%, 1-Jun-2037	3.17
Bank of Nova Scotia	3.72
Canadian National Railway Co.	2.63
Canadian Imperial Bank of Commerce	1.96

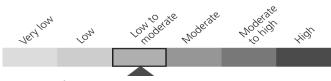
### **Total Investments: 241**

Total

#### **Investment Segmentation (%)**



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 2 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

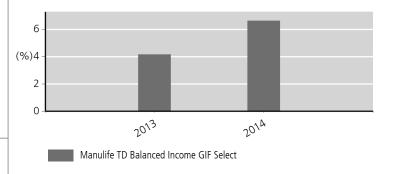
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

# Average return

A person who invested \$1,000 in the fund on October 31, 2012 and chose the IncomePlus v2.0 Series has \$1134.29 on December 31, 2014. This works out to an average of 6.00% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 2 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 2 years the fund was up in value 2 years.



For illustration purposes only. Actual segregated fund performance could be expected to vary and will depend on the quarantee option you choose.

# ARE THERE ANY GUARANTEES?

# MANULIFE TD BALANCED INCOME GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays	The sales charge is deducted
	1 year of buying	5.5	a commission of 5.0%. Any sales charge you pay goes to	from the amount you sell
	2 years of buying	5.0	Manulife.	<ul> <li>You can sell up to 10% (20% for RRIF tax types) of your</li> </ul>
	3 years of buying	5.0		units each year without
	4 years of buying	4.0		<ul><li>paying a sales charge</li><li>You can switch to units of</li></ul>
	5 years of buying	4.0	other funds with guarantee optior paying any sales sales charge sche based on the dat in your first fund	other funds within the same
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest
Low Load Sales Charge	If you sell within:	%		in your first fund
	1 year of buying	2.5	a commission of 2.0%. Any sales charge you pay goes to	
	2 years of buying	2.0	2.0 Manulife. 1.5 0.0	
	3 years of buying	1.5		
	After 3 years	0.0		

### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION			
IncomePlus v2.0	2.82	1.15	

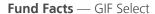
#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

# 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE TD DIVIDEND INCOME GIF SELECT

**OUICK FACTS** Date fund available: October 2009

Total Fund Value: \$897.10 million

Performance as at December 31, 2014

Managed by: TD Asset Management Inc. Date fund created: July 2008 Units Outstanding: 61,557,348 Portfolio Turnover Rate: 5.75%

GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
IncomePlus v2.0	25,000	2.89	1.25	14.9885	24,176,932

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

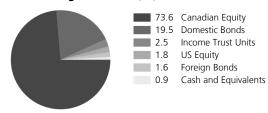
#### WHAT DOES THIS FUND INVEST IN?

This segregated fund invests in the TD Dividend Income mutual fund. The underlying fund invests primarily in Canadian equities and Canadian fixed income investments.

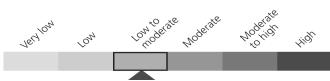
#### Top 10 Investments (of the underlying fund) % Bank of Montreal 6.29 Canadian Imperial Bank of Commerce 6.16 Bank of Nova Scotia 5.88 Enbridge Inc. 4.23 Canadian National Railway Co. 2.83 Brookfield Asset Management Inc. 2.47 Manulife Financial Corp. 2.45 **TELUS Corporation** 2.40 Royal Bank of Canada 7.02 7.12 Toronto-Dominion Bank Total 46.85

### **Total Investments: 341**

#### Investment Segmentation (%)



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed over the past 6 years for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

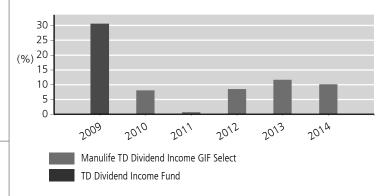
It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

#### Average return

A person who invested \$1,000 in the fund on October 5, 2009 and chose the IncomePlus v2.0 Series has \$1499.05 on December 31, 2014. This works out to an average of 8.04% a year.

# Year-by-year returns

This chart shows how the fund has performed in each of the past 6 years for a contractholder who chose the IncomePlus v2.0 Series. In the last 6 years the fund was up in value 6 years.



For illustration purposes only. Includes retail mutual/pooled performance as indicated. Actual segregated fund performance could be expected to vary and will depend on the guarantee option you choose.

# ARE THERE ANY GUARANTEES?

# MANULIFE TD DIVIDEND INCOME GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decid</li> <li>The initial sales charge is d</li> <li>It is paid as a commission</li> </ul>	de on the rate educted from the amount you invest.
Deferred Sales Charge (DSC)	If you sell within:  1 year of buying  2 years of buying  3 years of buying	% 5.5 5.0 5.0	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without paying a sales charge</li> <li>You can switch to units of other funds within the same guarantee option without paying any sales charge. The sales charge schedule will be based on the date you invest</li> </ul>
	4 years of buying 5 years of buying 6 years of buying 7 years of buying After 7 years	4.0 4.0 3.0 2.0 0.0		
Low Load Sales Charge	If you sell within:  1 year of buying 2 years of buying 3 years of buying After 3 years	% 2.5 2.0 1.5 0.0	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	in your first fund

### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 5. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION		
IncomePlus v2.0	2.89	1.25

#### **Trailing commission**

Manulife pays a trailing commission of up to 1% of the value of your investments each year for as long as you own the fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the management fee. You don't pay these expenses directly. The rate depends on the sales charge option you choose.

# 3. Other Fees

Trading Fees apply to all guarantee options and are paid to Manulife.

FEE	WHAT YOU PAY
Early Withdrawal Fee	2% of the value of units you sell or transfer within 90 days of buying them.
Frequent Trading Fee	2% of the value of units you trade for switches exceeding 5 per year.
Small Policy Fee	\$100 annual fee is applied to IncomePlus with a GWB Benefit Base that is below the initial deposit minimum. It is also applied to EstatePlus with a Death Benefit Guarantee that is below the initial deposit minimum.





The Manufacturers Life Insurance Company

# MANULIFE U.S. MONTHLY HIGH INCOME GIF SELECT

**OUICK FACTS** 

Date fund available: September 2014 Managed by: Manulife Asset Management Limited

Date fund created: April 2014 Units Outstanding: 12,516,889 Performance as at December 31, 2014

Total Fund Value: \$131.29 million

Portfolio Turnover Rate: 59.34%

	GUARANTEE OPTION	MINIMUM INVESTMENT (\$)	MER (%)	FUND FEE RATE (%)	NET ASSET VALUE PER UNIT	UNITS OUTSTANDING
ı	ncomePlus v2.0	25,000	2.64	1.15	10.2009	2,698,147

If you invest more than \$1 million dollars, some of the fees you need to pay may be lowered. There are investment options for fee based accounts. Ask your advisor or see the Information Folder for details.

%

#### WHAT DOES THIS FUND INVEST IN?

This fund invests in the Manulife U.S. Monthly High Income mutual fund. The underlying fund invests primarily in U.S. fixed income and equities.

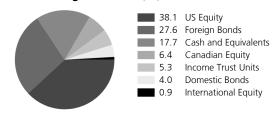
# Top 10 I

rop 10 investments (of the underlying fund)	
Manulife High Yield Rond Fund	14

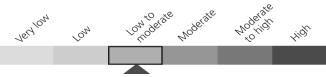
Manulife High Yield Bond Fund	14.27
Banner Trust	4.00
Government of Canada, 0.00%, 9-Apr-2015	3.84
Government of Canada, 0.00%, 26-Feb-2015	3.81
Government of Canada, 0.00%, 23-Apr-2015	3.46
International Business Machines Corp.	2.30
Oaktree Capital Group LLC	2.26
Government of Canada, 0.00%, 19-Nov-2015	2.18
Anthem Inc.	2.04
Government of Canada, 0.00%, 27-Aug-2015	1.91
Total	40.07

### **Total Investments: 311**

# Investment Segmentation (%)



# **HOW RISKY IS IT?**



The value of your investments can go down. Please see the Information Folder for further details.

# WHO IS THIS FUND FOR?

This fund may be right for a person seeking a balance of growth and interest income and who is comfortable with the ups and downs of the equity and bond markets.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the fund has performed for a contractholder who chooses the IncomePlus v2.0 Series. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose and on your personal tax situation.

#### Average return

The fund is not old enough to show performance history.

# Year-by-year returns

The fund is not old enough to show performance history.

# ARE THERE ANY GUARANTEES?

# MANULIFE U.S. MONTHLY HIGH INCOME GIF SELECT

# **HOW MUCH DOES IT COST?**

The following table shows the fees and expenses you could pay to invest in or sell units of the fund, and will depend on the sales charge option you choose. The ongoing fees and expenses are different for each guarantee option.

### 1. Sales Charges

SALES CHARGE OPTION	WHAT YOU PAY		HOW IT WORKS	
Front End Sales Charge	Up to 5% of the amount you invest		<ul> <li>You and your advisor decide on the rate</li> <li>The initial sales charge is deducted from the amount you invest. It is paid as a commission</li> </ul>	
Deferred Sales Charge (DSC)	If you sell within:	%	When you invest, Manulife pays a commission of 5.0%. Any sales charge you pay goes to Manulife.	<ul> <li>The sales charge is deducted from the amount you sell</li> <li>You can sell up to 10% (20% for RRIF tax types) of your units each year without paying a sales charge</li> <li>You can switch to units of other funds within the same</li> </ul>
	1 year of buying	5.5		
	2 years of buying	5.0		
	3 years of buying	5.0		
	4 years of buying	4.0		
	5 years of buying	4.0		
	6 years of buying	3.0		guarantee option without
	7 years of buying	2.0		paying any sales charge. The sales charge schedule will be
	After 7 years	0.0		based on the date you invest in your first fund
Low Load Sales Charge	If you sell within:	%	When you invest, Manulife pays a commission of 2.0%. Any sales charge you pay goes to Manulife.	
	1 year of buying	2.5		
	2 years of buying	2.0		
	3 years of buying	1.5		
	After 3 years	0.0		

### 2. Ongoing fund expenses

The management expense ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You don't pay these expenses directly. Additional fees will apply to the IncomePlus and EstatePlus guarantee options and are paid out of the contract each year. The fund fee rate for this fund is a Level 4. MERs and guarantee fees affect you because they reduce the return you get on your investment. For details about how the guarantees work, see your insurance contract.

GUARANTEE OPTION	MER (Annual rate as a % of the fund value)	FUND FEE RATE (%)
IncomePlus v2.0	2.64	1.15

#### **Trailing commission**

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For more information, please contact your advisor or visit manulife.ca/investments
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