

The Gradual Inheritance Concept offers a simple and flexible way to protect your estate.

This practical option can automatically transfer the death benefit of your investment directly into an annuity for your beneficiary, instead of having it paid as a lump sum. The annuity will provide your beneficiary with gradual income payments, as specified by you.

- 1 The annuity cannot be surrendered at any time.
- 2 In Québec, notarial wills do not need to be probated but holograph wills and wills made in the presence of witnesses have to be probated by the court or by a notary.

What is an annuity?

An annuity is a series of regular, periodic payments that provide a steady, reliable source of income¹.

Type of annuity	What it offers
Life Annuity	A steady source of income for life
Term Certain Annuity	Guaranteed, steady source of income for a specified period

Which investments qualify?

The following policies are eligible for this option:

- ▶ Annuities with a guaranteed option
- ▶ Ideal Term Funds
- ▶ Ideal Segregated Funds Signature 2.0
- ▶ Ideal Segregated Funds
- ▶ Ideal Segregated Funds - Signature Series (existing clients)
- ▶ Life and Critical Illness insurance (existing clients)

Benefits of the Gradual Inheritance Concept

- ▶ Allows you to control how the inheritance is allocated to your beneficiaries
- ▶ No need to set up a formal trust
- ▶ No fees - the death benefit would not form part of the estate and would therefore bypass probate or estate fees²
- ▶ Changing beneficiaries is quick and easy – simply submit a new Gradual Inheritance Concept application form and it will cancel and replace all previous beneficiary designations
- ▶ Can be particularly beneficial for minors and/or financially dependent beneficiaries – simply name a trustee and state ‘in trust for’ these beneficiaries (not applicable in Québec)



Discuss this option in detail with your advisor.