Critical illness pre-screening checklist

This document has been created to assist you in a thorough evaluation of the proposed insured prior to submitting an application that includes critical illness insurance. Remember, this checklist is for critical illness insurance only. Your client may be automatically declined for critical illness, but that does not mean that he or she will be declined for life insurance. Critical illness insurance is subject to a more rigorous underwriting process than life insurance.

Automatic decline for critical illness coverage:

Below is a partial list of conditions that will result in being automatically declined for critical illness coverage. Please do not submit an application for critical illness if the proposed insured has, or has ever been diagnosed with, any of the following conditions. Please note that there may be other conditions that could also result in your client being declined.

Note: If the client is currently under a medical investigation, please wait until it has been completed before submitting an application.

PROPOSED INSURED	
Adult	Juvenile
AIDS, AIDS-related disease or positive HIV	AIDS, AIDS-related disease or positive HIV
Treatment for alcohol or drug abuse in the last three years	Aplastic anemia
Alzheimer's Disease	Autism
Aplastic anemia	Benign brain tumour
Amyotrophic Lateral Sclerosis (ALS or Lou Gehrig's disease)	Cancer
Benign brain tumour	Cerebral palsy
Cancer (Some exceptions for skin cancer other than melanoma	Cystic fibrosis
or certain early-stage cancers may apply. Please consult with	Congenital heart disease
the Underwriting Department for more information.)	• Diabetes
Cystic fibrosis	Down's Syndrome
Diabetes treated with insulin	Kidney failure
Heart disease such as heart attack, angina, coronary bypass Suggest angioplasts or value replacement suggests.	Motor neuron disease
surgery, angioplasty or valve replacement surgery	Multiple sclerosis
Huntington's Chorea Kidney failure	Muscular dystrophy
Kidney failure Motor neuron disease	Organ transplant
	Permanent paralysis
Multiple sclerosis Organ transplant	Stroke
Organ transplant Parkinson's Disease	Critical illness insurance will not be offered to juveniles with any
	immediate family history of one of these illnesses:
Permanent paralysis Strake out transient inch arrie attack	Familial polyposis of the colon
Stroke or transient ischemic attack Contamination of the market and the market area.	Huntington's Chorea
Systemic lupus erythematosus	Polycystic kidney disease

If any member of the proposed insured's immediate family (i.e., siblings and parents) has had one of the above conditions, the policy may be rated, or in some cases, declined.

We understand that critical illness insurance plays an important part of an overall financial solutions package. And we also know that it can be frustrating to go through the application process only to have it come back with a rating, or be declined altogether. That's why *ivari* has created a detailed Underwriting Guide to help you better understand the underwriting process and the potential for an application to come back with a rating, or to be declined altogether. This guide to underwriting will assist you in generating new business, and help you place rated business.

