

About UL Mutual

The origins of UL Mutual go back to 1889 when a fraternal benefit society called L'Union Saint-Joseph de Drummondville was founded to protect its insured members and their family from life's unexpected events.

Today, through a strong network of independent financial advisors, UL Mutual provides nationally some of the very best individual or group insurance products and investment solutions.

Company's Objective

Being easy to do business with and having a personal touch, UL Mutual is committed to help its insured members build their wealth and protect their financial security.

Pledge of Honour

Its status as a mutual company drives, among other things, UL Mutual to favour the quality of services it provides to its financial advisors and their clients.

Until proven otherwise, UL Mutual is the only company to have put down in writing its commitment called "The Quickest Turnaround".

Strong Financial Position

The purchase of a life insurance contract involves a long-term obligation. One must feel confident that the chosen financial institution will be there when needed most.

Regarding UL Mutual, its net income is constantly increasing for more than 20 years.

Also, its MCCSR ratio, which is the ratio of available capital to required capital, of more than 300 % is one of the highest in the industry.

A Full Range of Flexible and Affordable Products

Life insurance is a very important financial planning tool. This is why all products of UL Mutual have been designed for a variety of needs, such as:

- pay expenses related to a death;
- pay off the remaining mortgage debt in the event of a borrower's death;
- pay the estate taxes; or
- compensate for a loss of income.



Term Life Insurance





insurability of the life insurance amount and the

· Allows to guarantee the future insurability

• Accidental fracture available as a rider at

very low cost

premium by 10 % per year during the first 10 years

	T-10 Superior+	T-20 Superior+	
Type of contract	Term 10	Term 20	
lssue age	18 to 65	18 to 65	
	Ultra-competitive initial and renewal premiums	Ultra-competitive initial and renewal premiums	
Main product	 Preferred rates available 	 Preferred rates available 	
features	 Renewable until death 	 Renewable in T-10 until death 	
	 Convertible up to age 70 without medical evidence 	 Convertible up to age 70 without medical evidence 	
	Available as a rider	Available as a rider	

Permanent Life Insurance

Partial surrender available







. Mortality costs: YRT during the life

Surrender charges during the first

of the policy

8 years only

Preferred rates available



	U	U	U	
	Adaptable	Integral	Ulysses 2000	Juvenile 30/100
Type of contract	Limited pay	Term 100	Universal life	Term 100
Issue age	0 to 75	18 to 65	0 to 70	0 to 15
Main product features	 Guaranteed premium Choice of premium payment expiry date Choice of paid-up insurance at policy inception or at the 3rd, 5th or 7th policy anniversary without medical evidence 	 Guaranteed premium Paid-up insurance equal at any time to 100 % of the annual premiums paid to date 	• Permanent life insurance protection with a tax-advantaged investment component	 Term to 30 convertible at expiry date into term 100 at competitive and contractually guaranteed rates
		Paid-up insurance can be used as a premium reduction if the life insured purchases a new policy with UL Mutual	 9 diversified investment accounts Performance bonus of up to 2.5 % per year 	Life insurance protection including a coverage of 9 critical illnesses Same low premium for all children
	 Guaranteed cash values beginning at the 10th policy anniversary 	Reinstatement without medical evidence	Level or increasing death benefit	Automatic indexation without new evidence of

during the 45 days following the end of

the grace period, applicable twice during

the life of the contract

• Partial surrender available

· Cash values beginning at age 75





Critical Illness and Long-term Care Insurance

(100 % at premium payment expiry date)

	•	•		
	AdapCI	AdapCI Hybrid		
Type of contract	Limited pay	Limited pay		
Issue age	30 days to 65	16 to 60		
Main product features	Payment of a lump sum benefit after the diagnosis of one of the 24 covered	Lifelong critical illness coverage plus immediate and concurrent long-term care insurance		
	critical illnesses or conditions, including the loss of independent existence (31 for Child AdapCI)	 Payment of a lump sum benefit after the diagnosis of one of the 23 covered critical illnesses or conditions 		
	 Payment of a benefit equal to 10 % of the sum insured after the diagnosis of one of the 4 covered non-critical illnesses that does not reduce future benefits 	 Payment of a monthly benefit after the diagnosis of permanent or non-permanent long-term care 		
	Unique coverage called "Extended Disability Benefit"	 Payment of a benefit equal to 10 % of the sum insured after the diagnosis of one of the 4 covered non-critical illnesses that does not reduce future benefits 		
	Guaranteed premium			
	Choice of premium payment expiry date	Unique coverage called "Extended Disability Benefit"		
	Choice of paid-up insurance at policy inception or at the 3 rd , 5 th or 7 th policy	Choice of premium payment expiry date		

- Choice of paid-up insurance at policy inception or at the 3rd, 5th or 7th policy anniversary without medical evidence anniversary without medical evidence • Return of premium on death at any time · Return of premium on death at any time • Progressive return of premium on surrender beginning at the 10th policy anniversary Progressive return of premium on surrender beginning at the 10th policy anniversary
- (100 % at premium payment expiry date) • Free access to the services of Best Doctors and Sigma Assistel, 24 hours a day, • Free access to the services of Best Doctors and Sigma Assistel, 24 hours a day, 7 days a week 7 days a week

Supplementary Benefits Waiver of Waiver of **Accidental** Term to 25 Waiver of **Accidental Factual Insurance** premiums in the in the event of premiums in premiums in the **Death and Fracture** event of death **Dismemberment** event of loss of **Critical Illness** the event of or total disability total disability (AD&D) employment (WPD) (WPDD) (WPLE) 18 to 55 18 to 55 0 to 55 0 to 75 0 to 65 14 days to 17 18 to 50 Issue age 6 months (any due premiums paid during the first 6 months of 6 months (any due Waiting period premiums paid during the first 6 months of N/A N/A 30 days N/A No delay disability will be refunded) disability will be refunded) Age 25 Age 60 Age 70 Age 70 **Expiry date** Age 65 Age 60 Age 60 Life insured Life insured Children Life insured Life insured Life insured Owner Who is eligible **Owner** Payer Owner Payer Payer Should the life Should the life Payment of an Term insurance of Waiver of premiums • Payment of a Payment of a monthly insured become insured become additional benefit \$10,000 to help for a maximum of percentage of the benefit for a maximum totally disabled totally disabled for in the event of an children build their 12 months per 5-year sum insured in the of 24 months after the Details of own protection for at least 6 months, at least 6 months, accidental death period in the event of event of a fracture diagnosis of one of the rider future premiums will future premiums or the accidental program once they loss of employment or a total severing 3 covered illnesses, of a bone due to which are stroke, heart attack be waived while the will be waived while dismemberment or maternal or become adults disability continues the disability of part or all of parental leave and cancer an accident • There is no limit to continues the number of Premiums are waived children that can until the end of the be insured contract if the life Convertible at age insured dies 21 for a maximum

of \$100,000