### **Manulife** Investment Management

### Tax-Free Savings Account (TFSA) Application

In this application, the terms *you*, *your* and *owner* refer to the person who has policyowner's or policyholder's rights under the contract. *Holder* has the same meaning as defined under the *Income Tax Act* (Canada) and may be referred to as the annuitant. The terms we, our and us refer to **The Manufacturers Life Insurance Company** (Manulife) and GIF refers to Guaranteed Investment Funds. Manulife is the issuer of all insurance contracts containing Manulife segregated funds, and the guaranter of any guarantee provisions therein.

We must receive the original of this application in order to issue the contract. Please make additional copies for the Owner, Distributor and Representative. All changes must be initialed by ALL persons signing this application.

Representative information	Name of representative	#1 (first, middle ini	tial, last	)	Name of representative #2 (first, middle initial, last)						
Fundserv advisors requesting split commissions must provide the correct split commission Fundserv advisor code.	Broker/dealer number	Representative co	ode	%	Broker/dealer numb	er Representa	tive code	%			
In which product are you investing? A separate application is required for each product.	<ul><li>○ Manulife RetirementPlus</li><li>○ Single Life OR</li><li>○ Joint Life (complete section 5)</li></ul>			anulife Pension Single Life (co	onBuilder OR omplete section 5)	<ul> <li>✓ Manulife Ideal Signature Select</li> <li>✓ Ideal 75/75 Series</li> <li>✓ Ideal 75/100 Series</li> <li>✓ Ideal 100/100 Series</li> </ul>					
For a Joint Life option, on the death of the owner, the contract will continue to the spouse or common-law partner as defined by the <i>Income Tax Act</i> (Canada).	O Flamanic i rivate	○ Manulife Private Investment Pools – MPIP Segregated Pools									
Manulife Ideal Signature Select Series Maturity Date	Ideal 75/100 Series a	If you specify a maturity date, it must be a minimum of 10 years in the future from your first premium, for the Ideal 75/100 Series and 15 years for the Ideal 100/100 Series. We will apply the date to all Series under the same guarantee option held within the Contract, unless you specify otherwise.									
Ideal 75/100 Series and Ideal 100/100 Series only: you may specify a Series Maturity Date other than the defaults in your contract.	For Ideal 75/100 Series (dd/mmm/yyyy)				For Ideal 100/100 Series (dd/mmm/yyyy)						
Owner information	Your name (first, middle	e initial, last)									
An owner must be a resident of Canada for income tax purposes.	Address (number, stree	t and apartment)									
The owner is always the holder.											
For this contract to qualify as a TFSA under the <i>Income Tax Act</i>	City or town			Province	Postal code	Telephone number ( )					
(Canada), the owner must be at least 18 years of age.	Date of birth (dd/mmm	Date of birth (dd/mmm/yyyy)			Social Insurance Number (SIN)			Sex O Male Femal			
Which document are you showing to verify your identity?	Birth certificate Other Driver's licence Other										
	Document number (must always provide)				Jurisdiction (must al	ways provide)	ays provide)				
Joint Life information	Name of Joint Life (first	t, middle initial, last	:)								
You must complete this section if you have chosen the Joint Life option.	Date of birth (dd/mmm/yyyy)			Social Insuranc			Sex Male				
	The Joint Life mus includes a spouse	t be the annuita or common-law	ant's sp partne	oouse. For per as define	urposes of this a d by the <i>Income</i>	pplication the <i>Tax Act</i> (Cana	e term sp da).				
Successor Holder information	Name of successor hold	der (first, middle ini	tial, last)								
If you have a Manulife RetirementPlus or Manulife PensionBuilder contract you cannot name a successor holder.	The successor hold Act (Canada).	ler must be the	holdei	r's spouse o	r common-law pa	spouse or common-law partner as defined by the <i>Income</i>					

7	Who will be the beneficiaries?	Primary beneficia	iry name	(s)				(	Relationship to in Quebec - relationsh		Share of benefits
	The person or persons you name here will receive a death benefit on the death of the last surviving								%		
	annuitant.										%
	For Quebec applicants only, if you have named your spouse as							TOTAL (must	100%		
	beneficiary, the designation is irrevocable unless you check revocable here:  Revocable	Secondary beneficiary beneficiary	ciary does		rights if	a named		(	Relationship to in Quebec - relationsh		Share of benefits
	Nevocable										%
											%
									TOTAL (must	equal 100%)	100%
		Trustee(s) for minor	beneficia	ry(ies) (excep	t in Quebo	ec)					
8	Are you making a lump sum deposit?	One-Time PAC (provide banking details in section 10 below) Cheque made payable to Manulife \$						\$			
	Please ensure the deposit minimums are met.	Transfer from a		Name of ins	ne of institution or Manulife product Account/		Account/co	ontract number	\$		
	For transfers, please attach the appropriate forms.	other Manulife			itution or Manulife product Accour		Account/co	ontract number	\$		
	Only the holder of the TFSA may contribute to the TFSA.							amount of site of the state of			
9	In which investments	Segregated Funds For re						For represei	r representative use only		
	are you allocating your deposit?	Fund number	Lump su	m allocation	n† Froi	nt-end*	PAC al	location††	Wire Order	#	
	When listing the fund numbers for the funds you have chosen, please ensure minimum				%	%		Ç	%		
	allocations are met and the fund numbers match the product,				%	%		Ç	%		
	Series (if applicable), fund and sales charge option in which you wish to invest.				%	%		Ç	%		
	For Manulife RetirementPlus, deposits can be allocated to the Funds in the Savings Phase only.				%	%			<u></u>		
	Please ensure that the total combined lump sum allocations				%	%			<u>~</u>		
	for segregated funds, DIA and GIAs equals 100%.				%	%		,	<b>%</b>		
	Please ensure that the total combined PAC allocations for segregated funds and DIA equals	* Where applicable, please see the Information Folder for the maximum Front-end sales charge. If the Front-end sales charge is not indicated, the minimum sales charge applies.									
	100%.	Daily Interest For Manulife GIF									
		DIA lump sum all	DIA lump sum allocation† % DIA PAC allocation††			ation††	%				
		GIA lump sum allocation†	Term		Interest	option			Posted rate	Interest rate adjustment	Final rate
		0/		voar(c)	Com	nound or (	Mont	hly Simple	0/	0/	0/

Interest rates may be negotiated between the owner and the representative within the parameters set by Manulife. The interest rate to be applied will be the rate in effect on the date the funds are received.

○ Compound or ○ Monthly Simple

○ Compound or ○ Monthly Simple

Compound Only

year(s)

year(s)

%

%

% One month

%

%

%

%

%

%

%

%

O Do you want to make deposits?	Personal use Busing	ess use								
You may use a <b>Pre-Authorized Debit/Pre-Authorized Chequing</b> (PAC) plan to make	Amount of each deposit Date of your first deposit (do		t deposit (dd/r	/mmm/yyyy) Payment frequ		quency  bi-weekly monthly				
deposits directly from a bank account.	Name of your bank or financial ins	titution	Transit numb	per Bank	number	Account numb	er			
Please ensure the PAC minimum is met.	By signing here, the account holder acknowledges that all deposits made become the property of the owner of th contract and that no rights are extended to the account holder.									
Only the holder of the TFSA may contribute to the TFSA.	Name of bank account holder		.o doodant n		of bank acco	unt holder				
Attach a personalized blank cheque, marked "Void", from your account, or an equivalent bank-generated/stamped memo.	Name of joint bank account holder	lame of joint bank account holder				Signature of joint bank account holder				
1 Please sign here	By signing below, you confi Contract and the Fund Fac	rm that you h	ave receive	d the App	lication,	the Informat	tion Folder and			
Important information is contained in the Information Folder and Contract and the Fund Facts and should be read prior to investing.	allocating your deposit and You also confirm that you a information and provisions Statement in the Informati	d that your rep and the Joint L s on page 4 of t	oresentative Life, if appli this applica	e has exp icable, ha ation and	ained the ve read, u the terms ge of the	contents of understand a contents of the Pers	the material. and agree to the onal Information			
prior to investing.	this application is as valid and correspondence relati souscription et tous les do	ng to the cont	ract be in E	inglish. Vo	ous dema	ndez aussi q	ue la demande de			
prior to investing.	and correspondence relati	ng to the cont	ract be in E	nglish. Vo ance affé	ous dema	ndez aussi q contrat soie	ue la demande de			
prior to investing.	and correspondence relati souscription et tous les doc	ng to the cont cuments et la	ract be in E correspond	inglish. Vo lance affé Date signe	rents au	ndez aussi q contrat soiei (yyyy) F	ue la demande de nt en anglais.			
2 Representative information	and correspondence relati souscription et tous les doc Signature of owner	ng to the conticuments et la course of the annuiverse confirm icensed; original, valided by the annuiverse contra following informany or componmissions for itations to conticuments to contra to co	tant)  the following and unexpositions to econtents of the sale of ferences or have with respondent to the sale of	Date signe  Date signe  Date signe  Date signe  Dired ider  Joint Lif of the Inf  the owner represent insurance other inc	d (dd/mmm/ d (dd/mmm/ d (dd/mmm/ d tity verifi e, if appli formation r of this co ; e-based in centives; a this trans	cation docu cable; Folder and ( contract:  vestment pr and action.	ue la demande de nt en anglais. Province Province mentation, and any			

## What you understand and agree to when you sign this application

Your signature on this application confirms that:

- you have reviewed your investment objectives and risk profile with your representative and agree that the investment(s) chosen are appropriate to your assessed needs, risk tolerance and within the context of your overall investment portfolio
- you are applying for an insurance contract that gives you the option to invest in segregated funds and/or guaranteed interest accounts
- the information you have provided in this application is complete and accurate, and you will tell us if any of the information changes
- you have asked us to file an election to register the contract as a TFSA under section 146.2 of the Income Tax Act (Canada) and any applicable provincial income tax legislation
- if you have requested us to debit your bank account for a fixed pre-authorized chequing (PAC) plan, also known as pre-authorized debit (PAD), you authorize us to make the first payment and any subsequent withdrawals from your bank account. You further authorize your bank or other financial institution you have named to process these withdrawals. You waive the right to receive 10 days' notice of the amount and date of each recurring pre-authorized debit. Manulife will obtain authorization for any other one-time or sporadic debits. You understand these withdrawals may vary and will be treated as personal PADs
- this PAD authorization remains in effect until we receive written notification from you of its change or termination. We must receive notification at the address below at least 10 business days before the next debit is scheduled. You understand that Manulife may terminate a PAD by giving 10 days written notice, beginning on the date the notice is mailed. A sample cancellation form, or further information on your right to cancel a PAD agreement can be obtained at your financial institution or by visiting www.payments.ca
- you have certain recourse rights if any debit does not comply with this agreement. For example, you have the right to receive reimbursement for any debit that is not authorized or is not consistent with this PAD agreement. To obtain more information on your recourse rights, you may contact your financial institution or visit www.payments.ca
- if you have indicated that investments are coming from another Manulife contract, your signature constitutes authorization to withdraw the investments as described in that relevant section
- you understand that a transfer from another product may result in DSC/surrender charges and/or loss of benefits, such as guarantees. Transfer programs may be available to offset DSC/surrender charges for Manulife Investments GIC or other Manulife Investment contracts containing GIA or segregated fund investments. If the transfer is from a nonregistered contract, a taxable disposition may apply
- death and maturity guarantees apply to segregated fund investments at the maturity date or upon receipt of notification of death of the last surviving annuitant
- you understand that some product benefits are affected by the date of birth and sex of the annuitant and, where applicable, the Joint Life
- compound interest rates are quoted as an effective annual rate. Interest accrues based on a daily compounding rate which produces the effective annual rate. Monthly Simple interest rates are quoted as a nominal annual rate

- for Manulife RetirementPlus and Manulife PensionBuilder contracts, the Income Guarantee provides a guarantee on the value of payments made over the life of the contract in addition to death and maturity guarantees. The Income Guarantee offered under the Manulife RetirementPlus contract only becomes available to you upon Transition to the Guaranteed Income Fund
- for Manulife PensionBuilder contracts and Manulife RetirementPlus contracts holding the Guaranteed Income Fund, you understand that under the Guarantee Guard service we will not process any withdrawals that are requested prior to the Election of the Total Income Amount or that would Exceed the Total Income Amount, until we are notified by you and/or your advisor to proceed. We will allow you to instruct us in how we will apply this service to your Contract, which could include turning this service off
- segregated funds do not provide a guaranteed rate of return. Unit values and the market value of the contract will increase or decrease in value according to the fluctuations in the market value of the assets of the segregated fund investment
- we are authorized to accept instructions from your representative to execute certain financial and non-financial transactions, including but not limited to deposits, withdrawals and switches in accordance with your instructions and the contract provisions
- we are authorized to deliver the contract and other documents to the distributor, if applicable
- you understand that an irrevocable beneficiary designation will limit certain rights you have under this contract unless you receive written consent from the beneficiary or if otherwise permitted by law. A parent, guardian or tutor cannot provide consent on behalf of a minor who has been named as irrevocable beneficiary
- you have the right to change your mind within 2 business days of the earlier of the date you receive confirmation or 5 business days after it is mailed. With written notification, we will refund the lesser of the value of your deposit or the market value on the day we receive your request. Fees and charges will be refunded
- you may discuss any questions or concerns you may have by contacting your representative or our Head Office. More information about our complaint resolution procedures is available on the Internet at www.manulife.ca under Contact Us
- you may at any time ask to review your personal information and, if necessary, correct any inaccuracies.
   If you want to review or correct the information, or if you want details about parties who have access to your information or our policies and procedures related to privacy, please write to:

# Privacy Officer Manulife 500 King Street North PO BOX 1602 STN WATERLOO WATERLOO ON N2J 4C6

 we must receive the signed application to issue the contract. Send the application to:

## All provinces except Quebec:

Manulife 500 King St. N. PO Box 1602 Stn. Waterloo Waterloo ON N2J 4C6 Fax: 1-877-277-3774 Contact service centre: 1-888-790-4387

#### Quebec/ French Business:

Manulife 2000 Mansfield St. Suite 1100 Montreal QC H3A 2Z8 Fax: 1-800-360-6492 Contact service centre: 1-800-355-6776