Manulife Financial

Underwriting Guide for LivingCare



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Changes made in June 2008 are marked in yellow.

About this Guide

When medically underwriting long term care insurance, the underwriter is focused on your client's medical history, current functional independence and current cognitive capacity. Age, severity of conditions, and multiple health impairments influence the risk. For further information, see the Medical Underwriting section of this guide.

Our "whole person" approach to underwriting places great emphasis on a client's ability to maintain independence, particularly their ability to perform Activities of Daily Living (ADLs) and their cognitive function. We also look at their ability to perform certain routine daily activities such as housekeeping and laundry, since these are predictors of the eventual need for long term care services. They may be assessed in consideration of the length or chronicity of the underlying illness. For instance, a person who has been blind since childhood but has successfully adapted with limited functional impairment is insurable, while a person who loses their eyesight later in life will not be insurable until or /if they establish a successful period of adaptation. Home environment and lifestyle factors also influence the risk.

With this in mind, it is imperative that you do initial pre-screening to determine this criteria and the appropriateness of coverage for your client. Our *Pre-Underwriting Checklist for LivingCare* helps make this simple – see Resource, under Insurance > Living Benefits > LivingCare > Product Info.

When in doubt, submit a pre-screening inquiry to: **LB-prelim_underwriting_inquiry@manulife.com.** Please include as much information as possible:

- Age
- Gender
- Height/weight
- Medications
- Medical conditions
- Recent hospitalizations or surgeries
- Amount of Insurance and Benefit Option desired

Pre-Screening

Your client is NOT eligible for coverage if he or she:

- Is under the age of 18 or over the age of 80
- Is not a Canadian citizen or permanent resident/landed immigrant
- Has been living in Canada for less than 12 months
- Is unable to speak English or French
- Requires assistance with **any** Activity of Daily Living (ADL):
 - o Bathing
 - o Dressing
 - o Eating
 - o Toileting
 - Transferring
 - o Maintaining continence
- Requires assistance with **more than one** of the following routine daily activities. Individual consideration will be given if unable to perform **one** of these activities.
 - o Laundry

- o Cooking / meal preparation
- Housekeeping
- o Arranging transportation
- Shopping
- Handling personal finances
- o Taking medication
- o Using the telephone
- Demonstrates one of the following cognitive difficulties:
 - Is disoriented
 - o Shows signs of confusion
 - o Reports loss of memory
 - o Exhibits lack of judgment.
 - o Is unable to participate in the application process
 - o Is unable to recall his/her own medical history
- Currently uses an assistive device (such as a wheelchair, walker, multi-prong cane or motorized scooter) to help walk (individual consideration if using a single point cane or braces)
- Within the past 24 months, has:
 - Received Meals on Wheels
 - o Received disability benefits (individual consideration for clients who are receiving partial workers' compensation benefits)
 - o Used adult day care services or home care services
 - o Lived in a nursing home, board and care facility, or assisted living facility
- Currently is on a respirator/oxygen or dialysis
- Currently uses tobacco and has a history of diabetes, cardiac, lung or vascular disease
- Has medical tests, referrals, investigation or surgery pending (can apply once completed with full recovery and with normal results)
- Is age 50 or over, and has not had a physician visit within the last 3 years (can be considered for coverage once this requirement has been met)

Underwriting Tools

It is important to let your client know what to expect. The following is a list of the underwriting tools used throughout the underwriting process. Please familiarize your applicant with all of these. While not every application may require all of these, there are times, regardless of age or health history provided, when the underwriter may require any one of them to determine insurability.

Telephone Interview

For clients up to and including age 70, we will arrange for a telephone interview. Typically the interview will take 30-40 minutes.

The purpose of this is to obtain key underwriting information as quickly and directly as possible. The interviewer may repeat some of the questions that are on the application and will ask for further details regarding the client's health history. The interviewer will also inquire about the client's ability to: care for themself, administer medication, handle basic finances, use medical appliances and participate in activities or hobbies, as well as asking about any Power of Attorney arrangements. In addition, the client will be asked some basic questions designed to ascertain cognitive ability. It is critical that your client arranges a time and location for the interview that allows them to focus on the interview and hear the questions clearly. No one else should be in the room to assist with the interview.

Face-to-Face Interview

For clients age 71 to 80, we will arrange for a face-to-face interview. In some cases, we may also require a face-to-face interview for younger clients because of their medical history. This interview may take up to one hour. In addition to being asked for the same information as in a telephone interview, the client will also be observed to gauge their mobility and other functional independence markers.

Preparing will help the interview go quickly.

Your client will be asked to provide:

- Names of all physicians consulted in past five years
- Dates and details about any illness, tests, investigations, treatment and hospitalizations, especially within the last five years
- Details of medications (type, dosage, prescribing physician, reason for medication, date first prescribed)
- The medical history of parents and siblings if diagnosed with a significant condition such as heart disease, Alzheimer's Disease or Parkinson's Disease prior to age 65
- Height and weight
- Current day-to-day activities

We will also be performing some simple cognitive screening tests similar to the ones in the telephone interview.

Attending Physician's Statement (APS)

The underwriting department will routinely require an APS for clients age 71 and older and on a discretionary basis for clients age 70 and younger. Advisors are not permitted to pick up records.

Due to the unique nature of the LTC risk, we require a full copy of all clinical notes with copies of referrals and investigations in lieu of summary narratives.

Financial Underwriting Guidelines

Your client will receive long term care benefits on a tax-free basis and can use the money for any purpose – it is not directly related to reimbursable expenses. It is therefore essential to develop some relationship between the individual's standard of living at the time they apply and the amount they are eligible to receive on a tax-free basis in the event of a claim.

Individuals can purchase the following amounts without any financial underwriting requirements:

- a) a non-facility Care Benefit of up to \$1,500 per month (\$3,000 per month for facility care), or
- b) an Amount of Insurance of up to \$150,000 (Single Life), or
- c) an Amount of Insurance of up to \$300,000 (Shared Coverage).

To qualify for **more** than this amount, the client must state their household income* on the application. If their household income is less than \$200,000, we will allow an Amount of Insurance of up to:

- 2.5 times household income (Single Life), or
- 5 times household income (Shared Coverage).

If their household income is \$200,000 or more, we will allow an Amount of Insurance of up to \$1,000,000 (Single Life) or \$2,000,000 (Shared Coverage).

* Household income refers to the income declared on Line 150 of the most recent tax return (also shown on the Notice of Assessment). We will also take into account the Line 150 income for the client's spouse, and this must also be stated on the application. We will not routinely require a copy of the T1 or the Notice of Assessment at the time of underwriting, however we do retain the right to request it.

Example:

Client is applying for Single Life coverage.

Client's Line 150 income is \$60,000. Spouse's Line 150 income is \$40,000.

Household income is \$100,000.

Maximum Amount of Insurance = \$100,000 x 2.5 = \$250,000

Therefore, the client could purchase up to \$250,000 of LivingCare with the 2% or 1% Benefit Option. With the .5% Benefit Option, the client could purchase up to \$300,000 of LivingCare (which would provide a non-facility Care Benefit of \$1,500 per month or \$3000 per month for facility care)

Special Notes

- 1. The limits described above apply to the amount we will issue. If the client's income decreases after issue, this would not affect claim benefits. Also, if the client chooses the Inflation Protection Rider, the benefit amounts could increase above the maximum issue limits.
- 2. The Amount of Insurance we will issue is also subject to the Care Benefit issue limit of \$5,000 per month (non-facility care) / \$10,000 per month (facility care).
- 3. For clients with considerable net worth, we may be able to issue higher amounts based on their household net worth. In these cases, the underwriter will request completion of a Net Worth Supplement.
- 4. When a close family member is paying for the LivingCare coverage, individual consideration will be given when determining the Amount of Insurance. Please enclose a detailed covering letter.
- 5. When a client is retaining profit in their corporation, individual consideration will be given when determining the Amount of Insurance. Please enclose a detailed covering letter.
- 6. When other long term care insurance is in force, we will take that coverage into account when determining the Amount of Insurance.

Medical Underwriting

The medical conditions that follow provide the most probable underwriting decision for a single impairment.

Many clients applying for long term care may have more than one condition, which can affect the underwriting decision. While every attempt is made to make an offer to each applicant, there are some conditions or combinations of conditions that are uninsurable.

Please keep in mind that this is only a guide. The underwriter will evaluate each case based on the severity, stability and control of the condition, as well as any other existing health history or activity level that may impact the applicant's insurability.

Build Chart (for men and women)

The following table is a guideline only. Some clients outside the maximum limits indicated below may be considered for coverage if there are no complications and no loss of functional abilities. If a client is outside of these maximum limits, it is best to contact the underwriting department before submitting the application.

Height	Weight Minimum (lbs)	Weight Maximum (lbs)
4'7"	65	185
4'8"	70	190
4'9"	75	195
4'10"	80	200
4'11"	85	205
5'0"	90	210
5'1"	95	215
5'2"	97	220
5'3"	99	225
5'4"	102	230
5'5"	105	235
5'6"	108	240
5'7"	112	245
5'8"	115	250
5'9"	118	255
5'10"	120	260
5'11"	123	265
6'0"	126	270
6'1"	129	275
6'2"	133	280
6'3"	137	285
6'4"	140	290
6'5"	144	295
6'6"	147	300
6'7"	150	305

Medical Conditions

Legend

Short form	Means
ACC	Accept
DEC	Decline
PP	Postpone
IC	Individual Consideration*

* Individual Consideration

Individual Consideration means conditions will be reviewed on a case-by-case basis to determine insurability. The underwriter will evaluate each case based on the severity, stability and control of the condition, as well as any other existing health history and activity level that may impact insurability.

AIDS, ARC, HIV Positive		DEC
 ALCOHOLISM/ ALCOHOL/DRUG ABUS Abstinence, less than 3 years Abstinence, > 3 years or more with nor 	E - APS mal liver function tests, no complications	DEC IC
ALZHEIMER'S DISEASE		DEC
 AMPUTATION – APS ■ One limb, due to trauma, > 6 months, f ■ Due to disease or multiple limbs 	fully adapted, no assistance required	ACC DEC
AMYOTROPHIC LATERAL SCLEROSIS (Lou Gehrig's Disease)	(ALS)	DEC
 ANEMIA – APS Iron Deficiency or Pernicious Anemia, Abnormal blood studies or cause unknown 	controlled, asymptomatic stable > 6 months own or workup in progress	ACC PP 6 months
Chronic or severe		DEC
 ANEURYSM - APS Cerebral, surgically corrected, no resid Cerebral, not surgically corrected, size Abdominal, not surgically corrected, less Abdominal, surgically corrected, full red Aneurysm, any type, with current smoken 	stable for > 48 months ss than 5 cm, stable > 6 months covery > 6 months ago	ACC DEC ACC ACC DEC
ANGIOPLASTY See Coronary Arte	ry Disease	
ANGINA	See Coronary Artery Disease	

ANKYLOSING SPONDYLITIS – APS No limitations, no steroid use, stable for > 6 months	ACC
 ANXIETY- APS Mild, controlled with or without medication (no more than 3 medications) > 6 months Well-controlled, no limitations, treated with more than 3 medications > 6 months Severe or uncontrolled, or ER visit in past 36 months or history of hospitalization within 4 years 	ACC ACC DEC
 ARRHYTHMIA- APS Atrial Fibrillation: stable, non-smoker, no underlying cardiac disease controlled > 6 months Bradycardia (slow heart rate), stable Tachycardia (fast heart rate), stable Pacemaker greater than 3 months ago, stable, symptomatic Atrial Fibrillation: currently smoking or quit less than 24 months ago Any type which is unstable or difficult to control, with complications, or requiring cardiac defibrillator 	ACC ACC ACC ACC DEC DEC
 ARTERITIS – APS Asymptomatic, stable, treatment-free, no limitations, non-smoker within the past 24 months > 24 months Others 	ACC DEC
 ARTHRITIS: All types must have no limitations on ability to perform ADLs and routine daily activities (see pre-screening section) Osteoarthritis or Degenerative: mild, use of over the counter medications Osteoarthritis or Degenerative: mild, well controlled with prescription medications APS Rheumatoid: asyptomatic, up to 6 mg of steroids and/or Immunosuppressants APS Rheumatoid: use of steroids greater than 6 mg, severe, multiple joint deformities, 2 or more joint replacements, or Juvenile ASBESTOSIS or COAL MINERS DISEASE refer to Chronic Obstructive Pulmonary 	ACC ACC IC DEC
ASSISTIVE DEVICES: (reason they require the device must be insurable) - APS Braces Cane (single point): occasional use outside Cane (single point): permanent use Cane (Quad or Tripod) Colostomy, fully adapted, self maintenance, > 24 months Colostomy, not fully adapted, difficulty with maintenance Crutches: current use Feeding Tube Ileostomy: fully adapted, self maintenance, > 24 months Insulin Pump Respirator/Oxygen: fully recovered from condition Respirator/Oxygen: current use Stair lift	IC IC DEC IC DEC PP DEC IC IC IC DEC DEC

 Urinary Catheter: indwelling, current use Urinary Catheter: intermittent, self-catheterization, stable > 24 months Wheelchair/Walker: current use 	DEC IC DEC
 ASTHMA Seasonal: mild, controlled with medication, occasional short term use of steroids Chronic treatment, well controlled with no limitations and stable baseline Pulmonary Function Tests > 6 months – APS Severe, poorly controlled, frequent hospitalizations, chronic oral steroid use, oxygen or tobacco use within past 24 months 	ACC ACC use DEC
ATAXIA	DEC
ATRIAL FIBRILLATION See Arrhythmia	
 BACK DISORDERS – APS Degenerative Disc Disease: (controlled means fully functional and no limitations on activitien. Mild, controlled with over the counter or prescription medication. Moderate, successful completion of physical therapy, asymptomatic > 3 months. Operated, (fusion) fully recovered for 6 months; operated (other than a fusion) fully recovered for 6 months. Ongoing use of 6 or more mg of steroids, chronic pain, neurological deficit, or surgery recommended. Herniated Disc: Fully recovered for 6 months, no limitations on activities. Unoperated, fully functional and no limitations on activities. Pinched Nerve or Sciatica: Asymptomatic, normal range of motion, treatment-free > 12 months. Scoliosis: Minor to moderate, no functional limitations, asymptomatic > 6 months. Severe, or with osteoporosis or neurological impairment. Spinal Stenosis: Operated, (fusion) fully recovered for 12 months, no limitations on activities. Unoperated, fully functional, no limitations on activities. Multiple back surgeries, currently receiving physical therapy, current disability of surgery anticipated. 	ACC ACC ACC ACC ACC ACC ACC ACC ACC
BELL'S PALSY ■ Fully recovered, no limitation, no active treatment > 6 months	ACC
 BLINDNESS – APS Fully compensated, completely independent > 24 months Others 	ACC DEC
BLOOD DISORDERS - APS	IC
 BLOOD PRESSURE (Hypertension) Average reading below 160/90, well controlled and stable for 6 months Poorly controlled (average reading greater than 160/90) or with multiple complication (i.e., kidney disease, diabetes, cardiomyopathy, peripheral vascular disease, atrial Underwriting Guide for LivingCare 	

fibrillation

BRAIN DISEASE OR DISORDER, ORGANIC BRAIN SYNDROME (OBS)	DEC
BREAST DISORDER Fibrocystic Breast Disease	ACC
BRONCHIECTASIS – see Chronic Obstructive Pulmonary Disease	
 BRONCHITIS (Chronic) Mild to moderate, asymptomatic, on-smoker > 24 months Moderate with multiple medications, asymptomatic, stable > 24 months Smoker within past 24 months BYPASS See Coronary Artery disease	ACC IC DEC
CANCER	
APS for All Cancers except Basal Cell Carcinoma and Squamous Cell Carcinoma of Skin	
 Any Cancer with evidence of Metastasis 	DEC
 Not prostate: Stage 0 or In-Situ, treatment free, complete recovery, no complications Stage I, surgery and treatment free (chemo, radiation), complete recovery, no complications, no recurrence, > 12 months Stage II, surgery and treatment free (chemo, radiation), complete recovery, no complications, no recurrence, > 24 months Stage III, surgery and treatment free (chemo, radiation), complete recovery, no complications, no recurrence, > 36 months Stage IV, metastatic, recurrent, positive lymph nodes, or multiple (2 or more cancers) Prostate: Stage I & II, surgery and treatment free (chemo, radiation), or stable with hormone manipulation therapy, PSA level <1.0, no complications, >12 months Stage III, surgery and treatment free (chemo, radiation), or stable with hormone manipulation therapy, PSA level <1.0, no complications, >24 months Recurrent, surgery and treatment free (chemo, radiation), full recovery, or stable with hormone manipulation therapy, PSA level <1.0, no complications, >24 months Stage IV, metastatic, >3 positive lymph nodes, untreated, or multiple cancers 	ACC ACC ACC DEC ACC ACC DEC
CARDIAC DEFIBRILLATOR	DEC
 CARDIOMYOPATHY – APS Asymptomatic, well controlled, no complications, stable for > 12 months Symptomatic, or with multiple co-morbidities (i.e.: atrial fibrillation, coronary artery disease, diabetes, heart valve replacement or peripheral vascular disease) 	ACC DEC
 CAROTID ARTERY DISEASE – APS ■ Asymptomatic, stable, no complications, non-smoker X 24 months, fully recovered > 6 months 	ACC

 CARPAL TUNNEL SYNDROME ■ Operated, recovered; or no surgery planned, no functional impairment 	ACC
 CATARACT Operated: fully recovered, no complications or restrictions Unoperated: no surgery recommended or anticipated, no complications or restrictions Visual impairments causing significant complications or restrictions – see Blindness 	ACC ACC
CEREBRAL PALSY	DEC
CEREBRAL VASCULAR ACCIDENT See Stroke	
CIRRHOSIS OF THE LIVER	DEC
 COLITIS or CROHN'S DISEASE Irritable Bowel Syndrome or Spastic Colitis Crohn's Disease, Regional Ileitis or Ulcerative Colitis: APS Active within 6 months Stable, well controlled, steroid use < 5 mg, no complications, no flare for 6 months Related surgery, no active disease, fully recovered for 12 months With complications, multiple flares, or steroid use 6 or more mg day or more 	ACC PP ACC IC DEC
CONFUSION See Memory Loss	
 CONGESTIVE HEART FAILURE – APS Single episode, , no complications, nonsmoker, fully recovered for 6 months With multiple co-morbidities (i.e., atrial fibrillation, carotoid artery disease, coronary artery disease, diabetes, heart valve replacement, peripheral vascular disease) or smoker within past 24 months 	ACC DEC
COPD (Chronic Obstructive Pulmonary Disease) /EMPHYSEMA – APS	
 Mild, asymptomatic, treatment-free, nonsmoker X 24 months Moderate, asymptomatic, intermittent steroid use, nonsmoker X 24 months Severe, symptomatic, difficulty walking, ongoing steroid use or smoker within past 24 months 	ACC IC DEC
 CORONARY ARTERY DISEASE (Angina, ASHD, Bypass, Heart Attack) – APS Asymptomatic, < 75% stenosis, > 3 months, up to 2 medications Bypass surgery, < 75% stenosis, 65 yrs old or younger, fully recovered for 3 months Bypass surgery, < 75% stenosis, 66 yrs or older, fully recovered for 6 months Angina, < 75% stenosis in any artery, up to 2 medications and no symptoms for at least 3 months, if age 65 or under, or at least 6 months if age 66 and over History of a condition listed above along with any of the following: has smoked within the past 24 months; has a history of Transient Ischemic Attack (TIA); or has other comorbidities such as Diabetes, atrial fibrillation, Cardiomyopathy, Carotid Artery Disease, or Peripheral Artery Disease. Angina - symptomatic or unstable Bypass or other surgery recommended 	ACC ACC ACC ACC DEC

CUSHING'S SYNDROME/ CUSHING'S DISEASE

■ Firm diagnosis, asymptomatic and stable>12 months	ACC	
CYSTIC FIBROSIS	DEC	
DEMENTIA	DEC	
 DEPRESSION – APS Minor: stable, no limitations, no more than 2 non-antipsychotic medication, well controlled > 6 months Major, Bi-polar or Manic-Depression: Controlled with up to 3 medications, fully functional, > 12 months Poorly controlled or with single hospitalization within 4 years, or history of electro-shock therapy, multiple hospitalizations, treated with an anti-psychotic medication or more than 3 non-anti-psychotic medications 	ACC ACC DEC	
 DIABETES MELLITUS (Well Controlled means for 6 months) – APS Well controlled: diet or oral medications, no complications, controlled > 6 months Well controlled: less than 50 units of insulin, no complications, Poorly controlled or complications such as kidney disease (Nephropathy), retinopathy, diabetic ulcers, TIA, atrial fibrillation, peripheral vascular disease, cardiomyopathy, diagnosed as Juvenile or Brittle, or tobacco use within 24 months 	ACC ACC DEC	
DIALYSIS	DEC	
 DIVERTICULITIS / DIVERTICULOSIS Single episode, asymptomatic > 3 months ago Steroid use <6mg day, or up to 2 surgeries, fully recovered > 6 months Complicated: recurrent bowel obstructions or bleeding, disabling or with anticipated surgery 	ACC ACC DEC	
 DIZZINESS/ VERTIGO (Refer to cause below) – APS Acute Viral Labyrinthitis: single episode, no symptoms > 3 months Benign Positional Vertigo: controlled, no symptoms > 3 months Meniere's Disease: controlled, no symptoms > 6 months Cause unknown, no neurological deficit, asymptomatic > 12 months Recurrent, severe or with multiple falls 	ACC ACC ACC IC DEC	
DRUG ABUSE/ DRUG DEPENDENCY – APS – See Alcoholism/Alcohol/Drug Abuse		
 EATING DISORDERS Anorexia, bulimia or assistance needed with food preparation or receiving Meals on Wheels 	DEC	
EMPHYSEMA See COPD		
 ENCEPHALITIS – APS Complete recovery for 24 months, no residuals, no Organic Brain Syndrome With residuals or not fully recovered 	ACC DEC	

ENDARTERECTOMY see Carotid Artery Disease – APS

El	PILEPSY/CONVULSIVE DISORDERS/SEIZURES – APS Newly diagnosed or seizure(s) within 12 months Well controlled, no more than 2 medications, normal EEG/MRI, seizure free > 12 months	PP ACC
ES	SOPHAGEAL VARICES	DEC
E\$	Reflux: controlled	ACC
FA	AINTING See Syncope	
FI	BROMYALGIA/Chronic Fatigue Syndrome— APS Mild, controlled on minimal medications, no complications, no limitations, asymptomatic > 6 months Symptomatic, progressive, disabling, with complications, or with ongoing steroid use	ACC DEC
F	Single fracture, non-weight bearing, fully recovered, no residuals or limitations, no history of osteoporosis Single fracture, weight bearing, fully recovered, no residuals or limitations, no history of osteoporosis > 3 months Skull, no impairment > 12 months Associated with fall(s), dizziness or vertigo, non-healing, chronic pain, treated with narcotic pain relief, or history of osteoporosis	ACC ACC ACC DEC
G	AUCOMA No vision impairment, capable of self care Significant vision impairment or unstable – see Blindness	ACC
G	OUT Well controlled, on diet or up to2 medications, asymptomatic > 24 months Symptomatic, severe, recurrent flare-ups, joint deformities or 3 or more medications	ACC DEC
G	OUTY ARTHRITIS See Arthritis	
G	JILLIAN-BARRE SYNDROME – APS Single episode, greater than 24 months ago, no residuals or limitations Chronic or recurrent or with residuals or limitations	ACC DEC
•	Controlled by Aspirin or over the counter medication Controlled by prescription medication, or occasional narcotic use - APS Not fully investigated or symptoms disabling EART ATTACK See Coronary Artery Disease	ACC IC PP
	200 00000000000000000000000000000000000	

 HEMOCHROMATOSIS – APS Firm diagnosis, no organ damage, or liver disease, phlebotomy no more than every 4 months, stable > 6 months 	APP
HEMIPLEGIA	DEC
 HEPATITIS – APS ■ Hepatitis A or B, Acute, fully recovered, treatment free > 3months ■ Hepatitis C: Acute, with normal LFTs, fully recovered for 18 months ■ Other, including Alcoholic Hepatitis 	ACC ACC DEC
 HERNIA Minimal symptoms, surgery not indicated or fully recovered from surgery Surgery anticipated 	ACC DEC
 HIP DISORDERS - APS Hip Replacement: fully recovered and no use of devices for 3 months, no limitations Hip Replacement: recommended or scheduled 	ACC DEC
 HODGKIN'S DISEASE (Fully recovered means surgery and treatments completed) – APS ■ Stage I or II: complete remission, stable, normal blood studies, asymptomatic, treatment free > 24 months ■ Stage III: complete remission, stable, normal blood studies, asymptomatic, treatment free > 48 months ■ Stage IV 	ACC ACC DEC
HUNTINGTON'S CHOREA	DEC
HYDROCEPHALUS	DEC
HYPERTENSION See Blood Pressure	
 INCONTINENCE (URINARY) – APS Stress, urinary, well-controlled, with exercise or medication or operated: fully recovered, no symptoms of incontinence or social or functional limitations Requiring use of pads Urge, bowel or fecal 	ACC IC DEC
IRREGULAR HEARTBEAT See Arrhythmia	
JOINT REPLACEMENT Refer to Specific Joint	
KIDNEY (RENAL) FAILURE, INSUFFICIENCY OR DIALYSIS	DEC
 KIDNEY STONES Present: no symptoms or surgery anticipated or surgically treated, fully recovered Causing symptoms or with surgery anticipated 	ACC PP

 KIDNEY TRANSPLANT – APS fully recovered, no complications, and greater than 48 months ago symptomatic, abnormal kidney function tests, or renal failure 	ACC DEC
 KNEE DISORDERS (APS for knee replacement history) Arthroscopic surgery: fully recovered, no limitations > 3 months Knee Replacement: fully recovered and no use of devices, no limitations > 3 months Knee Replacement: > 75 yrs old, fully recovered > 6 months Knee Replacement: recommended or scheduled 	ACC ACC IC DEC
LIVER TRANSPLANT	DEC
 LUPUS – APS System Erythematosus: Discoid, well controlled, > 12 months 	DEC ACC
 LYME DISEASE – APS Fully recovered, no residuals, no medications > 6 months With residuals or ongoing use of medication 	ACC DEC
 MACULAR DEGENERATION – APS No vision loss With significant visual impairment – see Blindness 	ACC
MEMORY LOSS	DEC
 MENINGITIS – APS Fully recovered, no residuals, no treatment > 12 months Active, chronic, current treatment or with residuals 	ACC DEC
MENTAL/NERVOUS DISORDER See Depression	
 MITRAL VALVE PROLAPSE (MVP) Asymptomatic, no surgery anticipated, treated with prophylactic medication only Symptomatic or with surgery anticipated/recommended 	ACC DEC
MIXED CONNECTIVE TISSUE DISEASE	DEC
MULTIPLE MYELOMA	DEC
MULTIPLE SCLEROSIS	DEC
MUSCULAR DYSTROPHY	DEC
MYASTHENIA GRAVIS	
 Ocular form only, asymptomatic, treatment free > 24 months Generalized 	ACC DEC
MYELODYSPLASIA	DEC

MYELODYSPLASTIC SYNDROME	DEC
MYELOFIBROSIS	DEC
MYOSITIS See Polymyositis	
 NARCOLEPSY – APS ■ Asymptomatic, no complications, well controlled: with or without medication > 6 months ■ Recent, unresponsive to treatment or functional limitations 	ACC DEC
 NEUROGENIC BLADDER Completely independent, no complications, stable >12 months Requiring intermittent catheterization, independent, no limits,> 12 months > 2 urinary tract infections within 12 months, chronic antibiotics or narcotic pain treatment 	ACC IC DEC
NEUROPATHY, NEURITIS, NEURALGIA – APS	
 Herniated disc or other back disorder: mild and no limitations 	ACC
 Mild, non-limiting, non-progressive, fully investigated, no limitations, treatment-free > 6 months 	ACC
 Mild, non-limiting, non-progressive, on medication> 24 months 	ACC
 Moderate to severe, progressive, use of adaptive devices, balance problems, falls, or with history of diabetes, anemia, or alcohol abuse 	DEC
OBESITY See build chart	
 With complications, associated with other diseases, or assistance required 	DEC
ORGAN TRANSPLANTS (See Kidney Transplant; Note: Heart, Liver and Lung Transplants are not insurable)	
OSTEOMYELITIS – APS	
 Asymptomatic, no limitations, fully recovered > 6 months Symptomatic, or residual complications 	ACC DEC
OSTEOPOROSIS or OSTEOPENIA – APS	
 Mild to moderate bone loss: treated, no limitations, stable and no falls or fractures Moderate to severe bone loss, or associated with fractures 	ACC DEC
PACEMAKER – APS	
 Asymptomatic, no limitations, stable, fully recovered, non-smoker X 24 months, > 3 	ACC
 months Current Smoker, or quit less than 24 months ago, or with history of heart attack, congestive heart failure, or TIA within 48 months 	DEC
PAGET'S DISEASE OF BONE – APS	
 Asymptomatic, normal Alkaline Phosphate level > 12 months 	ACC

PANCREATITIS / PANCREATIC DISORDERS – APS ■ Single acute episode, no alcohol abuse, full recovery, asymptomatic > 6 months ■ Chronic, active, recurrent episodes, history of alcohol abuse or abnormal blood studies Display the part of the part				
PARALYSIS / PARAPLEGIA	DEC			
PARKINSON'S DISEASE	DEC			
PERIPHERAL NEUROPATHY See Neuropathy				
for more than 12 months, > 3 months Symptomatic or treated with more than 2 medications, or multiple co-morbidities (i.e.: claudication, ulcerations, absent pulses, or history of amputation, diabetes, atrial	ACC DEC			
PNEUMONIAFully recovered, no hospitalization required, no complications	ACC			
POLYCYTHEMIA VERA – APS ■ Stable blood studies, successfully treated, stable > 12 months	ACC			
 POLYMYALGIA RHEUMATICA - APS ■ Asymptomatic, using less than 5 mg of steroids per day, in remission, > 6 months, ■ Symptomatic, daily narcotic use or residual impairment 	ACC DEC			
, , , , , , , , , , , , , , , , , , ,	ACC PP			
PSYCHOSIS	DEC			
	ACC ACC			
 PULMONARY HYPERTENSION Incidental finding by echocardiogram, asymptomatic, and treatment-free, tobacco free 24 months Symptomatic, under treatment, tobacco within 24 months, or steroid use 	ACC DEC			
QUADRIPLEGIA	DEC			
3 medications > 12 months	ACC DEC			

REFLEX SYMPATHETIC DYSTROPHY	DEC
RENAL FAILURE See Kidney Failure	
 RESTLESS LEG SYNDROME – APS Well documented, no mention of possible Parkinson's disease, well controlled on one medication or controlled on 2 medications and stable > 12 months 3 or more medications 	ACC DEC
RETINAL DETACHMENT ■ Surgically corrected, no limitations	ACC
 SARCOIDOSIS – APS ■ Asymptomatic, no complications, acceptable PFTs, treatment free > 12 months ■ Active, multiple sites, under treatment, symptomatic or with limitations 	ACC DEC
SCHIZOPHRENIA	DEC
SCIATICA■ Aymptomatic, normal range of motion, treatment free > 12 months	ACC
 SCLERODERMA – APS Morphea, localized to skin only, diagnosis well established, no steroid use Affecting internal organs 	ACC DEC
SEIZURE DISORDER See Epilepsy	
SHINGLESResolved, no residual impairment or ongoing daily narcotic use	ACC
SHUNT – Cerebral	DEC
 SJOGREN'S SYNDROME – APS ■ Asymptomatic, treatment-free or well controlled with < 3 medications, no complications ■ If Connective Tissue Disease suggested or diagnosed, or steroid use 	ACC DEC
 SLEEP APNEA – APS Mild or moderate, treatment compliant, stable PFTs, no complications, no tobacco use within 24 months Severe symptoms, unresponsive to treatment, not compliant, or tobacco use within 24 months 	ACC DEC
SPINAL STENOSIS See Back Disorders	
STROKE/ CVA	DEC
 SYNCOPE Single episode, benign, vasovagal, asymptomatic > 3 months Multiple episodes or unknown etiology 	ACC DEC

THROMBOPHLEBITIS See Phlebitis

THYROID DISORDERS Hypothyroid /Hyperthyroid:	
well controlled with or without medication	ACC
 TRANSIENT ISCHEMIC ATTACK (TIA) ■ Single event, asymptomatic, no residuals, non-smoker X 24 months, no underlying hypertension, no residuals > 18 months 	ACC
 2 episodes or single episode with physical or cognitive impairment, or with co-morbidities (i.e. diabetes, CHF, CVA, MI, valvular disease or atrial fibrillation 	DEC
 TRANSIENT GLOBAL AMNESIA – APS ■ Single episode, asymptomatic, no cognitive or physical impairment, > 18 months 	ACC
TREMOR - APS	
 Fully investigated and diagnosed as benign, essential, intentional or familial type, no restrictions or limitations, non-progressive > 12 months 	ACC
TUMORS See Cancer for Cancerous	
 ULCER (Peptic, Gastric, Duodenal) Fully recovered, no complications, no history of bleeding History of hospitalization or bleeding, with complete recovery, asymptomatic, no limitations > 6 months 	ACC ACC
ULCERATIVE COLITIS See Colitis	
 VISION IMPAIRMENT Vision stable and well adapted Vision impairment progressing, restrictions or limitations, or not fully adapted – see Blindness 	ACC
VARICOSE VEINS	
 No underlying vascular disease or ulcerations or vein stripping with full recovery > 3 months 	ACC
 Non healing ulcers, recurrent ulcers, claudication, or esophageal varices 	DEC
WALDENSTROM'S MACROGLOBULINEMIA	DEC
WALDENSTROM'S DISEASE OR SYNDROME	DEC
WHIPPLE'S DISEASE	DEC

Uninsurable Medications

The following medications indicate a serious underlying condition that will result in a declined application. This list is not all inclusive.

Drug	Condition/Details	Drug	Condition/Details
Abilify	Antipsychotic	Mestinon	Myasthenia Gravis
Adriamycin	Malignant Tumors	Methadone	Severe pain
Alkerna	Multiple Myeloma	Mirapex	Parkinson's Disease
Aranesp	Anemia	Morphine	Severe pain
Aricept	Alzheimer's Disease	MS Contin	Severe pain
Artane	Parkinson's Disease	Namenda	Alzheimer's Disease
Avonex	MS	Narvane	Antipsychotic
A.Z.T	HIV, AIDS	Oxycontin	Severe pain
Cogentin	Parkinson's Disease	Parlodel	Parkinson's Disease
Cognex	Alzheimer's Disease	Parsidol	Parkinson's Disease
Cyloserine	Alzheimer's Disease	Permax	Parkinson's Disease
Cytoxan	Malignant Tumors	Plenaxis	Advanced Prostate Cancer
D.D.I	HIV, AIDS	Procrit	Anemia
Depo- Provera	Recurrent, and Metastatic, Endometrial and Renal Carcinoma	Purinthenol	Severe Progressive Ulcerative Colitis
Eldepryl	Parkinson's Disease	Remicade	Rheumatoid Arthritis/Crohn's Disease
Epogen	Anemia	Reminyl	Alzheimer's Disease
Estinyl	Cancer	Rezulin	Diabetes
Ergoloid	Decline in Mental Capacity	Ridura	Rheumatoid Arthritis
Exelon	Alzheimers Disease/Dementia	Risperdal	Antipsychotic
Geodon	Schizophrenia	Seroquel	Antipsychotic
Gleevic	Cancer, Leukemia	Sinemet	Parkinson's Disease
Gold Therapy	Arthritis	Stelazine	Antipsychotic
Haldol	Antipsychotic	Steroid Use	>10 mg daily
Hydergine	Decline in Mental Capacity	Symmetrel	Parkinson's Disease
Imuran	Immunosuppressant	Thiothixene	Antipsychotic
Interferon	Immunosuppressant	Thorazine	Antipsychotic
L-Dopa	Parkinson's Disease	Trilifon	Antipsychotic
Larodopa	Parkinson's Disease	Zyprexa	Antipsychotic
Leukeran	Malignant Tumors	Xyrem	Narcolepsy
Kineret	Rheumatoid Arthritis		