



CANADIANS IN THE DARK ABOUT ANNUITIES

@RBCInsurance

94%

Canadians aged 55 to 75 who would like to have guaranteed income for life when they retire



58%

Canadian retirees who are worried about outliving their retirement savings



yet only 35%

of Canadian retirees are exploring or considering annuities as part of their retirement plans



TRUE OR FALSE? WHAT CANADIANS SAID...

Annuities can provide income for life.

70% knew this

Annuities can provide an income stream that is guaranteed for life, that's a set amount of money each month or year for life.

Annuities can only be purchased from a licensed insurance advisor.

40% knew this

A licensed insurance advisor will ensure you are purchasing the annuity solution that is right for your individual situation.

There are potential tax advantages to investing in an annuity.

71% knew this

When purchased with non-registered funds, the interest on your monthly payment is spread out evenly over the life of the annuity.

Annuities are not a good investment during low interest environments.

50% knew this

Interest rates that influence annuity payouts are long-term, so they are typically higher than one-to-five-year rates.

I can't use my RRSP to invest in an annuity.

73% knew this

You can use your RRSP and/or RRIF savings to purchase an annuity.

61% Canadian retirees are in the dark when it comes to what an annuity is and how it might help

ANNUITIES CAN FORM AN IMPORTANT COMPONENT OF A RETIREMENT PLAN



They can provide guaranteed income for life



Income is protected from stock market volatility



Income stream can be transferred to a beneficiary



There are potential tax benefits with an annuity