Have a large life insurance case?

Leverage the Empire Life team for bench strength

Here are three reasons why you should:

1. **Tax and Estate Planning support –** J. David Thomas (CPA, CGA, CFP, TEP, CLU, R.F.P.) Director, Tax & Estate Planning, Life, supports the Life Insurance line of business providing specialized tax, estate and financial planning support for advisors dealing with affluent clients, their families and their corporations.

2. **VIP Underwriting support throughout the process –** When our underwriters receive the application, you and your MGA will receive a welcome email. You will have direct contact with your underwriter throughout the underwriting process, resulting in priority processing of your file and prompt updates on any developments or decisions.

3. **Integrated Sales Concepts –** Our Envision Sales Illustration software includes an integrated Sales Concept illustration suite that offers 20 financial planning sales concepts such as Immediate Financing Arrangement, Corporate Legacy Builder, and many more for our participating life insurance products.

Your Empire Account Executive will work with you and a team of professionals to help guide you and your case through the process. Talk to your Empire Life Account Executive today about how we can help you land your next big case!

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