

Business Overhead Expense



The Business Overhead Expense policy provides individual business overhead expense reimbursement protection. This coverage allows a small business to meet its everyday expenses even while the owner is disabled. This way, the business remains viable until the owner can return to work or make a decision regarding the future of the business.

Client markets

Business Overhead Expense is for self-employed professionals and small business owners with less than five employees where the enterprise depends on the ability of the owner to generate income and pay the bills.

Availability

- Ages: 18 – 60
- Benefit periods: 15 and 24 months
- Elimination periods: 30, 60 and 90 days (15 days is available to select occupations)

Renewability

- Non-cancellable product that is guaranteed continuable to age 65
- Renewability guaranteed for life while employed full time

Expense reimbursement

- While totally disabled, we will reimburse incurred fixed expenses that are ordinary and necessary in the operation of your business or profession.
- A partial benefit equal to 50% of your monthly benefit for up to three months is included in the policy.

Exclusions

Benefits are not paid for disabilities due to:

- An act or accident of war
- Normal pregnancy or childbirth, but we do cover complications of either of these

Optional benefits

- **Additional covered overhead expense rider** — This additional coverage, which is added to your base coverage, is payable for up to 180 days. The elimination period is the same as the elimination period for your base coverage.
- **Extended partial disability injury and illness benefit rider** — This benefit allows you to extend the built-in partial benefit from three to six months.
- **Residual disability benefit rider** — After you have satisfied the elimination period, this benefit provides overhead expense coverage when, as a result of an injury or illness, you are under the regular and personal care of a physician and your covered fixed expenses, plus the cost of goods sold or services, exceed your business or profession gross monthly earned income by \$200.



Insurance

- **Health care profession rider** — If you are a qualified health care professional, you may be at risk of exposure to HIV or hepatitis B and C. As a result we require that you include this rider at no cost to you. However, we reserve the right to charge premiums in the future. If you become HIV impaired or hepatitis impaired and due to your impairment you meet one of the conditions of the rider, you will be considered disabled.
- **Future covered monthly expense option benefit** — When you are financially justified, you can increase your Business Overhead Expense protection without requiring medical evidence of insurability.

Value

- Premiums paid are tax deductible as a business expense.
- Provides peace of mind — the funds will be there to cover your fixed expenses during a period of total or short-term partial disability.

There are limitations attached to this policy. Please refer to the specimen policy or to the policy profile for the complete list of limitations and for more information about this coverage.



For more information, please speak with your insurance advisor today.



Insurance

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