

# **Selection** Funds

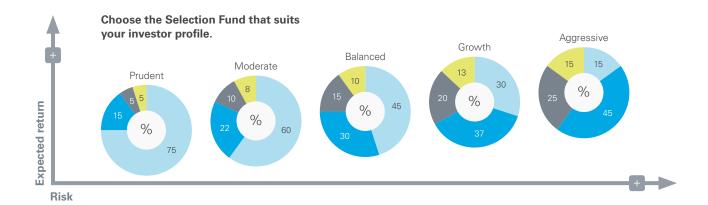
A turnkey solution for managing your investments

### **Selection Funds are:**

- A family of five portfolios made up of various sub-funds selected for optimal diversification and manager expertise
- Portfolios that benefit from an approach based on active asset allocation and fund selection, while keeping the level of risk in line with their investor profile
- An ideal solution for investors who believe in the added value of experienced managers and a discretionary approach
- Offered under all our products

# Why choose Selection Funds?

- Sébastien Mc Mahon, Senior Portfolio Manager,
  Diversified Funds and Economist, has the leeway to deviate 10% above or below the target allocation of investments in equities and bonds
- Team of professionals active in day-to-day asset mix
- Objective to maximize returns, by taking advantage of market opportunities, and minimize losses during down markets



| Sub-funds                      | Managers                 | Prudent       | Moderate | Balanced | Growth | Aggressive |
|--------------------------------|--------------------------|---------------|----------|----------|--------|------------|
| FIXED INCOME                   |                          | <b>75.0</b> % | 60.0%    | 45.0%    | 30.0%  | 15.0%      |
| Bond                           | iA Investment Management | 60.0%         | 45.0%    | 30.0%    | 20.0%  | 10.0%      |
| Strategic Corporate Bond       | iA Clarington            | 15.0%         | 15.0%    | 15.0%    | 10.0%  | 5.0%       |
| EQUITY                         |                          | 25.0%         | 40.0%    | 55.0%    | 70.0%  | 85.0%      |
| Canadian Equity                |                          | 15.0%         | 22.5%    | 30.0%    | 37.5%  | 45.0%      |
| Canadian Conservative Equity   | iA Clarington            | 6.2%          | 8.7%     | 11.2%    | 13.7%  | 15.0%      |
| Dividend Growth                | iA Investment Management | 6.3%          | 8.8%     | 11.3%    | 13.8%  | 15.0%      |
| Canadian Equity Small Cap (QV) | QV Investors             | 2.5%          | 5.0%     | 7.5%     | 10.0%  | 15.0%      |
| U.S. Equity                    |                          | 5.0%          | 10.0%    | 15.0%    | 20.0%  | 25.0%      |
| Thematic Innovation            | iA Investment Management | 1.8%          | 3.5%     | 5.0%     | 6.8%   | 8.5%       |
| U.S. Equity                    | iA Investment Management | 3.2%          | 6.5%     | 10.0%    | 13.2%  | 16.5%      |
| Global Equity                  |                          | 5.0%          | 7.5%     | 10.0%    | 12.5%  | 15.0%      |
| Global Opportunities (Radin)   | Radin Capital Partners   | 2.5%          | 3.7%     | 5.0%     | 6.2%   | 7.5%       |
| International Equity           | iA Investment Management | 2.5%          | 3.8%     | 5.0%     | 6.3%   | 7.5%       |

# Management Expertise

#### **Fixed Income**

### ■ Bond Fund, iA Investment Management

Alexandre Morin, CFA; Louis Gagnon, CFA

- A core fixed income portfolio that may include a combination of government issues, debentures and high-quality corporate bonds
- Active management of duration, sector and yield curve positioning
- Emphasis on generating total rate of return consistent with safety of capital

#### ■ Strategic Corporate Bond Fund, iA Clarington

Dan Bastasic, MBA, CFA

- Investments in fixed income securities of Canadian and foreign issuers, with an emphasis on corporate and other higher yielding fixed income securities
- Fixed income diversification through high yield debt securities which may have lower interest rate sensitivity than investment grade bonds
- Rigorous and active investment process that focuses on safety of income and incorporates the manager's macro outlook

# **Canadian Equity**

#### ■ Canadian Conservative Equity, iA Clarington

Michael Formuziewich, CFA; Peter Prattas CPA, CA, CFA

- Invests primarily in large cap quality companies that are currently undervalued with the potential to grow their dividends
- Disciplined investment process that blends a top-down macroeconomic approach and bottom-up security selection
- Possibility of investing up to 30% of the Fund's assets in foreign securities

# Dividend Growth, iA Investment Management

Donny Moss, CFA

- Core dividend-focused portfolio comprised of securities representing mostly large, well-known Canadian companies that endeavour to pay regular and rising dividends
- Combination of a top-down economic view with bottom-up fundamental security selection to identify stocks of companies that offer good valuation, strong balance sheet and excellent management

#### ■ Canadian Small Cap, QV Investors

Ian Cooke, CFA; Joe Jugovic, CFA

- Complementary approach to conventional portfolios that invests in smaller and medium capitalized companies that the manager believes have sustainable competitive advantages
- Invests in quality companies with lower valuations that are growing at higher rates than the market and that typically pay a dividend
- Focused portfolio of 25-40 of the portfolio manager's best ideas with individual sector weights generally kept under 25% to ensure diversification

# U.S. Equity

#### ■ Thematic Innovation, iA Investment Management

Jean-Pierre Chevalier, CFA

- Fund aiming to benefit from structural investment themes arising from technological advances
- Investments based on the impact of technologies on company strategies in all sectors of the economy, and avoidance of companies that will be negatively impacted
- Diversified portfolio of 100 to 120 securities

#### ■ U.S. Equity, iA Investment Management

Pierre Trottier, MBA, CFA

- Bottom-up approach to select securities presenting lower-thanaverage prices but higher earnings growth than peers
- Top-down views applied to select those companies seen as leaders in their respective industries that possess above-average earnings growth and stability, management quality and experience, as well as overall market share

### **Global Equity**

# ■ Global Opportunities, Radin Capital Partners

Brad Radin, MBA, CFA

- Preference for global stocks of smaller, lesser known companies and possibility to invest in large cap companies for additional growth potential
- Rigorous bottom-up strategy looking to invest in companies trading at a substantial discount
- Concentrated portfolio of generally 30-40 holdings

# ■ International Equity, iA Investment Management

Sevgi Ipek, CFA; Pierre Chapdelaine, CFA

- Diversified portfolio comprised mainly of large cap companies possessing steady, sustainable earnings growth potential and trading at a reasonable value
- Multi-dimensional approach blending top-down analysis for geographic and sector allocation, and bottom-up analysis for security selection



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