Guaranteed Investment Funds

Checklist – Sales Process

Desjardins

Insurance Life • Health • Retirement

STEP 1 – Your Information

✓ Make sure to provide the following information prior to processing the transaction:

- The dealer code
- The dealer name
- Your name
- Your active licence
- Your active E&O
- ✓ This information can be submitted to the Compensation department:
 - By email at contracting and financial operations@desjardins.com
 - By phone at 1-877-877-2172 OR by fax at 418-647-5141

STEP 2 – Investment

Registered Contract	Non-registered Contract	Special accounts (Example: estate accounts, entities, etc.)
If new contract: <u>Contract Application –</u> <u>13137E</u>	If new contract: Contract Application – 13137E	If new contract: <u>Contract Application –</u> <u>13137E</u>
If the funds are locked in: Endorsement or appendix pertaining to the province and plan type	☐ If the funds come from a transfer: <u>Authorization to Transfer for Non-registered</u> <u>Accounts – 17054E</u>	If the funds are locked in: Endorsement or appendix pertaining to the province and plan type
If new TFSA contract: <u>GIF Contract</u> <u>Application - TFSA - 13139E</u>	 (you must log in to Webi to access the form) If additional deposit: <u>Statement of</u> <u>Direction - 13140E</u> Upon opening: if the contract is held by an entity (legal entity, trust, other entity types): <u>Identity verification supplementary form -</u> <u>08295E</u> along with the additional documents listed on the form 	For a non-registered account: Declaration of Tax Residence for Entities
If additional deposit: <u>Statement of</u> <u>Direction – 13140E</u>		If the funds come from a transfer: Appropriate Transfer Form
If the funds come from a transfer: Appropriate Transfer Form or <u>Request of</u>		To report the death of the annuitant: Claimant's Statement – Death – 19159E
Transfer – T2033 – T2151 For a RIF/LIF, make sure to provide the date of first payment		☐ If the contract is held by an entity (legal entity, trust, other entity types): <u>Identity</u> <u>verification supplementary form - 08295E</u> along with the additional documents listed on the form

□ If the contribution is made by a third party but in a personal account: <u>Third-party Contribution Form - DFS</u>

If investment by cheque, make the cheque payable to Desjardins Insurance – GIF

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STEP 3 – With the client

✓ Make sure all documents are duly completed and signed and hand over copies to the client.

STEP 4 – Document Submission

- ✓ If it is a transfer, make sure the original transfer requests are forwarded to the relinquishing institution.
- ✓ Subsequently, make sure Desjardins Insurance receives the scanned versions of all documents related to the previous steps.
- ✓ All documents can be submitted to **Desjardins Insurance**:
 - By fax at 1-888-926-2987 OR by email at gifclientservice@dfs.ca
 - By regular mail (as a last resort or if with a cheque)
 - 1150, rue de Claire-Fontaine, Quebec City QC G1R 5G4

A DON'T FORGET

- Forms are subject to change. For access to updated versions, please visit: https://www.webi.desjardinsassurancevie.com/en/public/Pages/forms.aspx
- The Chart for GIF contracts 20105E is no longer included in the contract applications and will now be available on Webi.
- Make sure to have an active life code with the Compensation department. To do so, ask your MGA or branch to send a code request with your licence and E&O to our contracting team at the following address: <u>contracting and financial operations@desjardins.com</u>.
- Reception prior to 4:00 p.m.

Upon completion of the contract's issuance process, we will send your client a notice of confirmation by mail. You will also receive a copy.

Did you know?

Go to <u>www.webi.ca</u> where you will find useful information in the **Procedures Guides** (available in the **secure version**) under *Investments* \rightarrow *Policy services* \rightarrow *Guaranteed Investment Funds*.

Need help? Contact us

归 By phone: 1-877-647-5435

By email: gifclientservice@dfs.ca

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