

**Manulife** Investment Management

**MPIP Segregated Pools** 

# Welcome to an investment program that truly reflects you

Manulife Private Investment Pools—MPIP Segregated Pools is an investment program designed to reflect the highest expectations of affluent investors. With a minimum deposit of \$100,000¹, you have access to a comprehensive suite of segregated pools and portfolios in a range of asset classes, along with Guaranteed Interest Accounts (GIAs) and a Daily Interest Account (DIA).

- Access to high-conviction, active portfolio management
- Death benefit and maturity guarantees for pools and portfolios
- Tiered management fee reimbursements and household contract-linking
- A range of contract types to choose from
- Pre-authorized chequing (PAC), scheduled withdrawal payments (SWPs)
- Ability to easily transfer between segregated pools and GIAs or DIA<sup>2</sup>
- Potential tax advantages for clients 65 or over (GIA non-registered accounts)

The Manufacturers Life Insurance Company

<sup>&</sup>lt;sup>1</sup>This is the minimum initial investment per pool or portfolio, which may be reduced depending on the total amount of assets invested in segregated funds (GIA and DIA). For invested assets between \$100,000 and \$249,999, the minimum per pool or portfolio is \$100,000. For invested assets of \$250,000 or more, the minimum per pool or portfolio is \$1,000. GIA minimums are \$1,000 per compound interest GIA term, \$5,000 per monthly simple interest GIA term (provided contract minimums are met). DIA has no minimums provided the contract minimum is met.

<sup>&</sup>lt;sup>2</sup> Withdrawals, fund switches, and/or transfers between investment options may be subject to fees and charges, result in tax consequences, and impact segregated fund guarantees.

# Access to high-conviction, active portfolio management

MPIP Segregated Pools are guided by portfolio managers from Manulife Investment Management, Mawer Investment Management Ltd, and Pictet Asset Management who believe in disciplined, time-tested investment processes and independent thinking. You benefit from high-conviction active portfolio management that focuses on the most compelling and well-researched opportunities.

# Manulife Investment Management Global coverage with local expertise

- 600+ investment professionals
- 18 regions globally
- \$969 CAD billion in global assets under management<sup>3</sup>

# **Mawer Investment Management Ltd.**Rules for success

- Be Boring. Make Money.™
- Don't avoid risk—manage it.
- Only invest in companies that make money.
- Over \$77 CAD billion AUM<sup>3</sup>

# **Pictet Asset Management**

- 400+ investment professionals
- 18 offices worldwide
- Over \$857 CAD billion AUM<sup>3</sup>

# Get more with our MPIP program

MPIP Segregated Pools deliver everything you would expect from a private investment program, including potential creditor protection, the ability to bypass the estate, death benefit, and maturity guarantees for investment in pools and portfolios, ability to diversify with GIAs and scheduled withdrawal payments (SWPs).

# Tiered management fee reimbursements (MFR) and household contract-linking

If the contract meets the eligibility requirements, part of the management fee applied is credited in the form of an allocation of additional pool or portfolio units. Household contract-linking combines a household's total market value to potentially qualify for an even greater management fee reimbursement. If the aggregate household assets invested in the pools or portfolios and GIAs or DIA reach or exceed \$250,000, every contract containing segregated pools or portfolios in the household benefits from the MFR.

### Management fee reimbursement rates\*

Asset band**	Contract or household value tiers				
	\$250K to \$499,999	\$500K+ to \$999,999	\$1M+ to \$4,999,999	\$5M+ to \$9,999,999	\$10M+
All MPIP Segregated Pools and Portfolios and GIA and DIA***	2.5 bps	5 bps	7.5 bps	10.0 bps	12.5 bps

<sup>\*</sup> Management fee reimbursement (MFR) rates that are listed do not include applicable HST. A basis point (bps) is a unit that is equal to 1/100<sup>th</sup> of 1 per cent, and is used to denote the change in financial instrument. The basis point is commonly used for calculating changes in interest rates, equity indexes, and the yield of a fixed-income security.

<sup>\*\*</sup> Asset bands, tiers, and rates are subject to change. The amount of the reimbursement begins on the first dollar invested.

<sup>\*\*\*</sup> MFR rates do not apply to the Manulife Dollar-Cost Averaging Program Private Segregated Pool, the Manulife High Interest Savings Private Segregated Pool or to GIA and DIA assets, but their value is included in the calculation in determining MFR eligibility. The management fee reimbursement will not be paid in cash but will be credited to the contract.

<sup>&</sup>lt;sup>3</sup> As at September 30, 2022.

# **Chart your course**

### **Manulife Smart ETFs**

Manulife Smart Balanced Dividend ETF Bundle Private Segregated Pool

Manulife Smart Corporate Bond ETF Private Segregated Pool

Manulife Smart Dividend ETF Private Segregated Pool

Manulife Smart U.S. Dividend ETF Private Segregated Pool

### **Equity Private Pools**

Manulife Canadian Equity Private Segregated Pool

Manulife Dividend Income Private Segregated Pool

Manulife Dividend Income Plus Private Segregated Pool

Manulife Fundamental Equity Private Segregated Pool

Manulife U.S. Dividend Income Private Segregated Pool

Manulife U.S. Equity Private Segregated Pool

Manulife Mawer U.S. Equity Private Segregated Pool

Manulife U.S. Mid-Cap Equity Private Segregated Pool

Manulife Climate Action Private Segregated Pool

Manulife Global Thematic Opportunities Private Segregated Pool

Manulife Global Equity Private Segregated Pool

Manulife International Equity Private Segregated Pool

### **Balanced Private Pools**

Manulife Balanced Income Private Segregated Pool

Manulife Canadian Balanced Private Segregated Pool

Manulife Canadian Growth and Income Private Segregated Pool

Manulife Fundamental Balanced Class Private Segregated Pool

Manulife U.S. Balanced Value Private Segregated Pool

Manulife Global Monthly High Income Private Segregated Pool

Manulife Global Balanced Private Segregated Pool

Manulife Climate Action Balanced Private Segregated Pool

Manulife Strategic Dividend Bundle Private Segregated Pool

Manulife Balanced Equity Private Segregated Pool

# **Fixed Income Private Pools**

Manulife Dollar Cost Averaging Program Private Segregated Pool

Manulife High Interest Savings Private Segregated Pool

Manulife Corporate Fixed Income Private Segregated Pool

Manulife Global Fixed Income Private Segregated Pool

# **Asset Allocation Portfolios**

Manulife Conservative Private Segregated Portfolio

Manulife Moderate Private Segregated Portfolio

Manulife Balanced Private Segregated Portfolio

Manulife Growth Private Segregated Portfolio

### **Guaranteed Interest Accounts**

One month term

One year to 10-year terms (full terms only)

Daily Interest Account

- <sup>4</sup>Mutual funds: Ranked eighth in the retail Industry (third among independent firms) in terms of long-term mutual fund net sales for June 30, 2022, with net sales of -\$878 million and net assets of \$77.68 billion. Segregated funds: assets under management = \$39.4 Billion CAD—ranked #1 in the industry, Investor Economics, Canada, March 31, 2022.
- <sup>5</sup> Source: MFC Statistical Information Package. Manulife Investment Management is the unified global brand for Manulife's global wealth and asset management business, which serves individual investors and institutional clients in three businesses: retirement, retail and institutional asset management (public and private markets). Global Wealth and Asset Management AUMA at September 30, 2022, which includes \$220.6 billion of assets managed on behalf of other segments and \$167.8 billion of assets under administration. Assets shown in Canadian dollars.
- <sup>6</sup> Source: Pro-forma ranking, 2021 Pensions & Investments (P&I) Money Managers Survey.
- <sup>7</sup> Principles for Responsible Investment's PRI Leaders' Group 2020, <u>press release</u>, October 19, 2020.
- 8 Manulife Investment Management PRI assessment report, 2020. Source: PRI methodology.



# The strength of Manulife Investment **Management**

We are a leader<sup>4</sup> in financial solutions drawing on over 130 years of experience and full resources of our parent company Manulife Financial Corporation, a specialist investment approach, a commitment to sustainable asset management and access to a network of specialized unaffiliated asset managers from around the world.

- Top 10<sup>4</sup> in terms of assets under management
- \$969 CAD billion<sup>5</sup> in global assets under management
- Top 40 Global Money Manager<sup>6</sup>
- 19 regions globally; 650+ investment professionals
- Named to PRI Leaders' Group 20207 for excellence in climate reporting
- A+ top scores from the Principles for Responsible Investment (PRI) for strategy and governance, for equity integration, and for SSA fixed income (sovereign, supranational, and agency debt)8

