NOVEMBER 2023

# Helios2® contract at a glance



### Helios2<sup>®</sup> contract at a glance

FEATURES	HELIOS2 75/75	HELIOS2 75/100 i	HELIOS2 100/100 i					
FOCUS	Protection of your clients' investments	Protection of your clients' estates	Comprehensive protection for your clients					
HIGHLIGHTS	<ul> <li>Prompt payment of the death benefit¹</li> <li>Creditor protection²</li> </ul>	<ul> <li>Prompt payment of the death benefit¹</li> <li>Creditor protection²</li> <li>Automatic resets of the death benefit</li> <li>Inflation-adjusted death benefit – The only one of it's kind in Canada!</li> </ul>	<ul> <li>Prompt payment of the death benefit¹</li> <li>Creditor protection²</li> <li>Automatic resets of both the maturity and death benefits</li> <li>Inflation-adjusted death benefit – The only one of it's kind in Canada!</li> </ul>					
MATURITY BENEFIT AT CONTRACT MATURITY	The greater of:  → The contract's market value  → 75% of the initial value of the deposi	The greater of:  The contract's market value  100% of 1st year deposits (also applicable following automatic and requested resets) and 75% thereafter, less adjustments for withdrawals						
MATURITY BENEFIT RESET	None		Resets automatically every 15 years or when the owner requests it (2 manual resets/year allowed)					
DEATH BENEFIT ON THE ANNUITANT'S DEATH	The greater of:  → The contract's market value  → 75% of the initial value of the deposits, <b>less</b> adjustments for withdrawals		, which is originally equal to 100% of the sted for applicable resets thereafter, <b>less</b>					
DEATH BENEFIT RESET	None	ed minimum death benefit until the of: eath benefit equal to 100 % of the value of the deposits ation 0%, maximum 5%)						
MAXIMUM ANNUITANT'S AGE FOR MAKING DEPOSIT	<ul><li>→ Age 90 inclusive (options A or F)</li><li>→ Age 80 inclusive (options D or E)</li></ul>	<ul> <li>age 85 (inclusive) (options A or F)</li> <li>age 80 (inclusive) (options D or E)</li> </ul>	→ Age 80 inclusive regardless of fee option					
MINIMUM AMOUNT OF FIRST DEPOSIT	<ul> <li>Minimum pre-authorized debit amou comes into force)</li> </ul>	→ If multiple funds were chosen, minimum pre-authorized debit amount of \$25 per fund is required						
MINIMUM AMOUNT OF ADDITIONAL DEPOSITS	<ul> <li>Minimum lump-sum amount: \$500</li> <li>Minimum pre-authorized debit amount: \$50 per month</li> <li>If multiple funds were chosen, minimum pre-authorized debit amount of \$25 per fund is required</li> </ul>							
MAXIMUM AMOUNT PER DEPOSIT	No maximum but any deposit greater tha	an \$1M must be approved in advance (add	itional conditions may apply)					
CONTRACT MATURITY	When the annuitant dies <u>OR</u> when annuitant reaches age 105  When the annuitant dies <u>OR</u> when annuitant reaches age 105  When the annuitant dies <u>OR</u> when annuitant reaches age 105 of a 15-year period							
CONTRACT TERMINATION		n the annuitant dies and the death benefit as been paid or when a total withdrawal ha	has been paid, when the maturity date has s been processed.					
AVAILABLE FUNDS	34 individual funds – all asset classes – 6 Investment Solutions – 11 portfolios (including 6 RI and 5 ETF)  Some funds may be closed to new deposits and switches  11 portfolios (including 6 RI and 5 ETF)  Some funds may be closed to new deposits and switches							
FEE OPTIONS	<ul> <li>Fee option A (No Load): No withdrawal fees regardless of when or how much you withdraw</li> <li>Fee option D (No Load - Advisor Chargeback): No withdrawal fees regardless of when or how much you withdraw. However, there is a commission chargeback for the advisor (3 years)</li> <li>Fee option E (No Load - Advisor Chargeback): No withdrawal fees regardless of when or how much you withdraw. However, there is a commission chargeback for the advisor (5 years)</li> <li>Fee option F (Advisory Service Fee): No sales charges or withdrawal fees. You determine with your client the fees they will pay you and your distributor. This option is only available for contracts held externally in an intermediary or nominee account.</li> </ul>							

Source: Desjardins internal analysis, November 2022. For more information about the Helios2 contract, refer to the Contract and Information Folder.

<sup>&</sup>lt;sup>1</sup> Some conditions apply, including receipt of required documents (e.g., death certificate). The beneficiary must be named in the contract.

<sup>&</sup>lt;sup>2</sup> If the beneficiary is not irrevocable or the beneficiary is not a person whose designation as such confers creditor protection, the investment may still be exempt from seizure in the event of bankruptcy under certain conditions.

#### Helios2<sup>®</sup> contract at a glance

# Management expense ratio (MERs)<sup>1</sup> and additional guarantee fees

FUND NAME	SERIES 6 MER	SERIES 6F MER	SERIES 8 MER	SERIES 8F MER	75/100 i ADDITIONAL GUARANTEE FEE	100/100 i ADDITIONAL GUARANTEE FI
Investment Solutions	0.050/	4.000/	1.000/	0.7.40/	0.000/	0.450/
DES GIF - Conservative	2.25%	1.08%	1.88%	0.74%	0.30%	0.65%
DFS GIF – Moderate DFS GIF – Balanced	2.31%	1.14%	1.95% 2.00%	0.79%	0.35%	0.70% 0.85%
DFS GIF - Growth	2.39%	1.25%	2.04%	0.91%	0.50%	1.05%
DFS GIF – Maximum Growth	2.45%	1.31%	2.13%	0.97%	0.50%	1.35%
DFS GIF - 100% Equity	2.59%	1.37%	2.24%	1.02%	0.55%	1.35%
Responsible Investment Portfolios	2.0 7 70	1.07 70	2.2 1 76	1.02 70	0.00 %	1.00 %
DFS GIF – Conservative – Desjardins SocieTerra	2.33%	1.14%	1.95%	0.79%	0.30%	0.90%
DFS GIF – Moderate – Desjardins SocieTerra	2.41%	1.20%	2.02%	0.85%	0.40%	0.90%
DFS GIF – Balanced – Desjardins SocieTerra	2.41%	1.25%	2.07%	0.91%	0.45%	0.95%
DFS GIF – Growth – Desjardins SocieTerra	2.47%	1.31%	2.13%	0.97%	0.50%	1.15%
DFS GIF – Maximum Growth – Desjardins SocieTerra	2.59%	1.43%	2.28%	1.08%	0.55%	1.35%
DFS GIF – 100% Equity – Desjardins SocieTerra	2.70%	1.54%	2.26%	1.20%	0.60%	1.35%
Wise ETF Portfolios						
DFS GIF – Conservative – Desjardins Wise ETF	2.21%	1.02%	1.82%	0.68%	0.30%	0.65%
DFS GIF – Balanced – Desjardins Wise ETF	2.27%	1.08%	1.94%	0.74%	0.50%	0.85%
DFS GIF – Growth – Desjardins Wise ETF	2.26%	1.14%	1.99%	0.79%	0.50%	1.15%
DFS GIF – Maximum Growth – Desjardins Wise ETF	2.39%	1.20%	2.04%	0.85%	0.55%	1.35%
DFS GIF – 100% Equity – Desjardins Wise ETF	2.45%	1.25%	2.13%	0.91%	0.55%	1.35%
ndividual Funds						
NCOME						
DFS GIF – Money Market	1.07%	0.74%	0.72%	0.39%	0.15%	0.30%
DFS GIF – Canadian Bond	1.69%	1.08%	1.35%	0.74%	0.20%	0.45%
DFS GIF – Global Tactical Bond – Desjardins	2.07%	1.48%	1.75%	1.14%	0.45%	0.95%
BALANCED AND ASSET ALLOCATION						
DFS GIF – Diversified Income – Franklin Quotential*	2.66%	N/A	2.33%	N/A	0.45%	N/A
DFS GIF – Balanced Income – Franklin Quotential*	2.69%	N/A	2.33%	N/A	0.45%	N/A
DFS GIF – Canadian Balanced – Fidelity	2.70%	1.54%	2.35%	1.20%	0.50%	N/A
DFS GIF – U.S. Monthly Income – Fidelity	2.73%	1.60%	2.40%	1.25%	0.50%	1.05%
DFS GIF – Global Balanced – Desjardins SocieTerra	2.70%	1.48%	2.36%	1.14%	0.50%	1.15%
DFS GIF – Global Balanced – Jarislowsky Fraser	2.51%	1.37%	2.17%	1.02%	0.45%	1.05%
DFS GIF – Canadian Balanced – Fiera Capital	2.40%	1.25%	2.07%	0.91%	0.45%	1.15%
DFS GIF – Balanced Growth – Franklin Quotential*	2.73%	N/A	2.37%	N/A	0.45%	N/A
DFS GIF – Canadian Asset Allocation – CI	2.48%	1.37%	2.14%	1.02%	0.50%	1.35%
DFS GIF – Canadian Balanced – CI	2.47%	1.31%	2.12%	0.97%	0.50%	1.15%
DFS GIF – Canadian Income and Growth – CI	2.56%	1.43%	2.24%	1.08%	0.50%	1.35%
DFS GIF – Global Balanced Growth – Desjardins	2.82%	1.60%	2.47%	1.25%	0.55%	1.35%
DFS GIF - Growth and Income - NEI*	2.73%	N/A	2.41%	N/A	0.50%	1.35%
DFS GIF - Growth RS - NEI Select*	2.71%	N/A	2.39%	N/A	0.55%	1.35%
DFS GIF – Growth – Franklin Quotential*	2.83%	N/A	2.52%	N/A	0.50%	N/A
CANADIAN EQUITY OFS GIF – Dividend Income – Desjardins	2.40%	1.25%	2.08%	0.91%	0.50%	1.35%
DFS GIF - Dividend income - Desjardins  DFS GIF - Canadian Dividend - NEI*	2.40%	1.25% N/A	2.39%	0.91% N/A	0.50%	1.35%
DFS GIF – Canadian Equity – Desjardins	2.54%	1.37%	2.23%	1.02%	0.60%	1.35%
DFS GIF – Canadian Equity – Desjardins  OFS GIF – Canadian Equity – Jarislowsky Fraser	2.67%	1.54%	2.25 %	1.20%	0.65%	1.35%
DFS GIF – Canadian Equity – Jansiowsky Fraser DFS GIF – Canadian Equity – Fidelity True North®	2.94%	1.77%	2.61%	1.43%	0.65%	1.35%
DFS GIF – Canadian Equity – Franklin Bissett*	2.76%	N/A	2.43%	N/A	0.60%	1.35%
DFS GIF – Canadian Small Cap Equity – NEI*	3.03%	N/A	2.72%	N/A	0.60%	1.55 /6 N/A
DFS GIF – Small Cap – Franklin Bissett*	3.10%	N/A	2.72 %	N/A	0.60%	N/A
OREIGN EQUITY	5.10 /0	1 4// \	2.02 10	1 4// 1	0.00 /0	1 4/ 🔼
DFS GIF – American Equity – MFS	2.67%	1.54%	2.35%	1.20%	0.55%	1.35%
DFS GIF – American Equity Value – Desjardins	2.70%	1.54%	2.38%	1.20%	0.60%	1.35%
DFS GIF – Global Dividend – Desjardins	2.67%	1.54%	2.35%	1.20%	0.55%	1.35%
DFS GIF – Global Equity – Desjardins	2.59%	1.48%	2.32%	1.14%	0.55%	1.35%
DFS GIF – Global Equity – MFS	2.67%	1.54%	2.36%	1.20%	0.60%	1.35%
DFS GIF - Global Equity Growth - Desjardins	2.87%	1.66%	2.53%	1.31%	0.60%	1.35%
DFS GIF – International Equity – MFS	2.93%	1.83%	2.67%	1.48%	0.60%	1.35%
DFS GIF – International Equity Growth – Desjardins	2.79%	1.66%	2.46%	1.31%	0.60%	1.35%

As at May 15, 2023

\* Funds closed to additional deposits and switches.

Fidelity True North is a registered trademark of FMR Corp. Source: Desjardins internal analysis, November 2022. For more information about the Helios2 contract, refer to the Contract and Information Folder.

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## Charges and sales commissions

**OPTION D, SERIES 6 AND SERIES 8: NO FEES** 

CHARGEBACK OF THE SALES COMMISSION IF A SURRENDER OCCURS WITHIN 36 MONTHS OF THE DEPOSIT

монтн	CHARGEBACK RATE	MONTH	CHARGEBACK RATE								
1	100.0%	7	83.3%	13	66.7%	19	50.0%	25	33.3%	31	16.7%
2	97.2%	8	80.6%	14	63.9%	20	47.2%	26	30.6%	32	13.9%
3	94.4%	9	77.8%	15	61.1%	21	44.4%	27	27.8%	33	11.1%
4	91.7%	10	75.0%	16	58.3%	22	41.7%	28	25.0%	34	8.3%
5	88.9%	11	72.2%	17	55.6%	23	38.9%	29	22.2%	35	5.6%
6	86.1%	12	69.4%	18	52.8%	24	36.1%	30	19.4%	36	2.8%
							•	•		37+	0.0%

#### **OPTION E, SERIES 6 AND SERIES 8: NO FEES**

CHARGEBACK OF THE SALES COMMISSION IF A SURRENDER OCCURS WITHIN 60 MONTHS OF THE DEPOSIT

монтн	CHARGEBACK RATE	MONTH	CHARGEBACK RATE	MONTH	CHARGEBACK RATE	MONTH	CHARGEBACK RATE	MONTH	CHARGEBACK RATE	MONTH	CHARGEBACK RATE
1	100.0%	11	83.3%	21	66.7%	31	50.0%	41	33.3%	51	16.7%
2	98.3%	12	81.7%	22	65.0%	32	48.3%	42	31.7%	52	15.0%
3	96.7%	13	80.0%	23	63.3%	33	46.7%	43	30.0%	53	13.3%
4	95.0%	14	78.3%	24	61.7%	34	45.0%	44	28.3%	54	11.7%
5	93.3%	15	76.7%	25	60.0%	35	43.3%	45	26.7%	55	10.0%
6	91.7%	16	75.0%	26	58.3%	36	41.7%	46	25.0%	56	8.3%
7	90.0%	17	73.3%	27	56.7%	37	40.0%	47	23.3%	57	6.7%
8	88.3%	18	71.7%	28	55.0%	38	38.3%	48	21.7%	58	5.0%
9	86.7%	19	70.0%	29	53.3%	39	36.7%	49	20.0%	59	3.3%
10	85.0%	20	68.3%	30	51.7%	40	35.0%	50	18.3%	60	1.7%
	•	***************************************	•	***************************************		***************************************	•	***************************************	•	61+	0.0%

COMPENSATION SERIES 6 AND SERIES 8	OPTION A %	OPTION %	D	OPTION E %			
Investment Solutions							
Commission	N/A	3.50			5.00		
Trailer	1.00%	Year 2 to 4: Thereafter:	0.50 1.00	Year 2 to 7: Thereafter:		0.50 1.00	
Responsible Investment Portfolios							
Commission	N/A	3.50			5.00		
Trailer	1.00	Year 2 to 4: Thereafter:	0.50 1.00	Year 2 to 7: Thereafter:		0.50 1.00	
Wise ETF Portfolios							
Commission	N/A	3.50			5.00		
Trailer	0.50 - 1.00	Year 2 to 4: Thereafter:	0.15 - 0.50 0.50 - 1.00	Year 2 to 7: Thereafter:		0.15 - 0.50 0.50 - 1.00	
Individual Funds							
Income category							
Commission	N/A	3.50			5.00		
Trailer	0.25 - 0.50	Year 2 to 4: Thereafter:	0.00 - 0.15 0.25 - 0.50	Year 2 to 7: Thereafter:		0.00 - 0.15 0.25 - 0.50	
Balanced and asset allocation category							
Commission	N/A	3.50			5.00		
Trailer	1.00	Year 2 to 4: Thereafter:	0.50 1.00	Year 2 to 7: Thereafter:		0.50 1.00	
Canadian equity category							
Commission	N/A	3.50			5.00		
Trailer	1.00	Year 2 to 4: Thereafter:	0.50 1.00	Year 2 to 7: Thereafter:		0.50 1.00	
Foreign equity category							
Commission	N/A	3.50			5.00		
Trailer	1.00	Year 2 to 4: Thereafter:	0.50 1.00	Year 2 to 7: Thereafter:		0.50 1.00	

#### **SERIES 6F/8F (FEE OPTION F)**

You, and the distributor you do business with, do not receive any sales commission or trailing commission. Instead, you determine with your client the fees they will pay you for your services and advice and the way these fees will be paid.

Source: Desjardins internal analysis, November 2022. For more information about the Helios2 contract, refer to the

Contract and Information Folder.

 $Desjardins\ Insurance\ refers\ to\ Desjardins\ Financial\ Security\ Life\ Assurance\ Company.\ ^{\circ}Registered\ trademark\ owned$ by Desjardins Financial Security Life Assurance Company

