EMPIRE LIFE CLASS PLUS

GUARANTEED RETIREMENT INCOME FOR LIFE®

SCENARIO GUARANTEED RRIF INCOME FOR LIFE

John is 65 years old and he has just retired. He has \$300,000 in his Registered Retirement Income Fund (RRIF) and wants an investment that will provide him with predictable, stable income in retirement. He needs to withdraw the RRIF minimum prescribed by the government each year but is concerned that he may deplete his assets too quickly and outlive his savings.

Empire Life Class Plus can give John the peace of mind he needs.

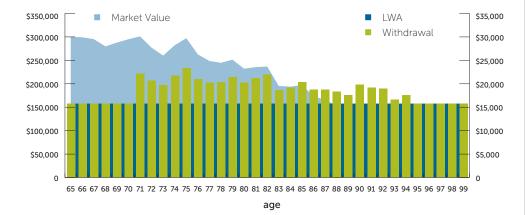
With Class Plus John will receive guaranteed retirement income for as long as he lives¹ no matter how the markets perform. Also, he will have the flexibility to receive his RRIF minimum, even if it is more than his guaranteed withdrawal amount, without affecting his future guaranteed income.



CLASS PLUS® LETS JOHN WITHDRAW HIS RRIF MINIMUM AND STILL RECEIVE HIS GUARANTEED RETIREMENT INCOME FOR LIFE

In the first year, John decides not to take any income and receives a full 5% Income Base Bonus. The following year he starts withdrawing his guaranteed retirement income for life. In years when John's RRIF minimum is higher than his guaranteed income, he has the flexibility to withdraw the RRIF minimum without affecting his future guaranteed income. In John's case the difference is over \$50,000. Every third anniversary date, when the market value of John's Class Plus is higher than his Income Base, his Income Base is reset to the higher value and his guaranteed income increases².

¹ Provided there are no Excess Withdrawals.
² The chart values are based on year end market values of the Fund Class Units after deducting withdrawals and the annual Class Plus fee. For illustration purposes, fees are assumed to be 0.35%, and the market value is based on an historical rate of return using a blend of 40% equities and 60% fixed income. The average annual rate of return corresponding to the chart's illustrated durations is 5.53%.
Refer to the Empire Class Segregated Funds Information Folder for complete details.



| Age | Market Value (as of Dec 31st) | RRIF minimum withdrawal (%) | RRIF minimum withdrawal (\$) | LWA | Income received |
|-----|---|--------------------------------|---------------------------------|--------|--------------------|
| 65 | 299,675 | 4.00% | 11,987 | 15,750 | 15,750 |
| 66 | 298,986 | 4.17% | 12,468 | 15,750 | 15,750 |
| 67 | 294,943 | 4.35% | 12,830 | 15,750 | 15,750 |
| 68 | 279,514 | 4.55% | 12,718 | 15,750 | 15,750 |
| 69 | 287,606 | 4.76% | 13,690 | 15,750 | 15,750 |
| 70 | 294,804 | 5.00% | 14,740 | 15,750 | 15,750 |
| 71 | 300,933 | 7.38% | 22,209 | 15,750 | 22,209 |
| 72 | 276,641 | 7.48% | 20,693 | 15,750 | 20,693 |
| 73 | 259,954 | 7.59% | 19,731 | 15,750 | 19,731 |
| 74 | 282,046 | 7.71% | 21,746 | 15,750 | 21,746 |
| 75 | 297,022 | 7.85% | 23,316 | 15,750 | 23,316 |
| 76 | 262,368 | 7.99% | 20,963 | 15,750 | 20,963 |
| 77 | 248,431 | 8.15% | 20,247 | 15,750 | 20,247 |
| 78 | 244,507 | 8.33% | 20,367 | 15,750 | 20,367 |
| 79 | 251,174 | 8.53% | 21,425 | 15,750 | 21,425 |
| 80 | 231,883 | 8.75% | 20,290 | 15,750 | 20,290 |
| 81 | 235,274 | 8.99% | 21,151 | 15,750 | 21,151 |
| 82 | 236,526 | 9.27% | 21,926 | 15,750 | 21,926 |
| 83 | 195,095 | 9.58% | 18,690 | 15,750 | 18,690 |
| 84 | 193,548 | 9.93% | 19,219 | 15,750 | 19,219 |
| 85 | 197,055 | 10.33% | 20,356 | 15,750 | 20,356 |
| 86 | 173,800 | 10.79% | 18,753 | 15,750 | 18,753 |
| 87 | 165,213 | 11.33% | 18,719 | 15,750 | 18,719 |
| 88 | 153,455 | 11.96% | 18,353 | 15,750 | 18,353 |
| 89 | 138,175 | 12.71% | 17,562 | 15,750 | 17,562 |
| 90 | 145,350 | 13.62% | 19,797 | 15,750 | 19,797 |
| 91 | 130,034 | 14.73% | 19,154 | 15,750 | 19,154 |
| 92 | 117,609 | 16.12% | 18,959 | 15,750 | 18,959 |
| 93 | 92,529 | 17.92% | 16,581 | 15,750 | 16,581 |
| 94 | 87,764 | 20.00% | 17,553 | 15,750 | 17,553 |
| 95 | 68,187 | 20.00% | 13,637 | 15,750 | 15,750 |
| 96 | 55,238 | 20.00% | 11,048 | 15,750 | 15,750 |
| 97 | 41,129 | 20.00% | 8,226 | 15,750 | 15,750 |
| 98 | 25,374 | 20.00% | 5,075 | 15,750 | 15,750 |
| 99 | 10,550 | 20.00% | 2,110 | 15,750 | 15,750 |
| | | | 596,288 | | 651,010 |

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